## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549



## FORM 10-Q

## THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2024

 $\hfill\Box$  Transition report pursuant to section 13 or 15(d) of THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to\_\_

## Commission File Number 1-2256

# **Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

NewJersey	13-5409005
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification Number

 $22777\ Springwoods\ Village\ Parkway, Spring, Texas\ 77389\text{-}1425$ 

(Address of principal executive offices) (Zip Code)

(972) 940-6000

(Registrant's telephone number, including area code)

	Securities reg	sistered pursuant to Section 12(b) of the Ac	t:
Title of Each Class		Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, without par value		XOM	New York Stock Exchange
0.524% Notes due 2028		XO M28	New York Stock Exchange
0.835% Notes due 2032		XO M32	New York Stock Exchange
1.408% Notes due 2039		XOM39A	New York Stock Exchange
Indicate by check mark whether the registrant ( (or for such shorter period that the registrant w	has filed all reports requals required to file such reports	ired to be filed by Section 13 or 15(d) of the Secorts), and (2) has been subject to such filing requ	curities Exchange Act of 1934 during the preceding 12 months irrements for the past 90 days. Yes $\square$ No $\square$
Indicate by check mark whether the registrant 1 232.405 of this chapter) during the preceding 12	nas submitted electronically 2 months (or for such short	very Interactive Data File required to be sub- er period that the registrant was required to sub-	mitted and posted pursuant to Rule 405 of Regulation S-T (§ mit and post such files). Yes $\square$ No $\square$
Indicate by check mark whether the registrant is definitions of "large accelerated filer," "accelerated	s a large accelerated filer, an ed filer," "smaller reporting	accelerated filer, a non-accelerated filer, smaller g company," and "emerging growth company" in	reporting company, or an emerging growth company. See the 12b-2 of the Exchange Act.
Large accelerated filer	abla	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	
If an emerging growth company, indicate by accounting standards provided pursuant to Sect	check mark if the registrar ion 13(a) of the Exchange A	at has elected not to use the extended transition $\mathbb{C}$	on period for complying with any new or revised financial
Indicate by check mark whether the registrant is	a shell company (as define	ed in Rule 12b-2 of the Exchange Act). Yes $\Box$ 1	No ☑
Indicate the number of shares outstanding of each	ch of the issuer's classes of	common stock, as of the latest practicable date.	
Class	<u> </u>		Outstanding as of June 30, 2024
Common stock, without par value			4,442,826,580

# EXXON MOBIL CORPORATION FORM 10-Q

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CONDENSED CONSOLIDATED STATEMENT OF INCOME

(millions of dollars, unless noted)	Three Montl June 3		Six Months Ended June 30,	
(minoris of donars, arress noted)	2024	2023	2024	2023
Revenues and other income				
Sales and other operating revenue	89,986	80,795	170,397	164,439
Income from equity affiliates	1,744	1,382	3,586	3,763
Other income	1,330	737	2,160	1,276
Total revenues and other income	93,060	82,914	176,143	169,478
Costs and other deductions				
Crude oil and product purchases	54,199	47,598	101,800	93,601
Production and manufacturing expenses	9,804	8,860	18,895	18,296
Selling, general and administrative expenses	2,568	2,449	5,063	4,839
Depreciation and depletion (includes impairments)	5,787	4,242	10,599	8,486
Exploration expenses, including dry holes	153	133	301	274
Non-service pension and postretirement benefit expense	34	164	57	331
Interest expense	271	249	492	408
Other taxes and duties	6,579	7,563	12,902	14,784
Total costs and other deductions	79,395	71,258	150,109	141,019
Income (loss) before income taxes	13,665	11,656	26,034	28,459
Income tax expense (benefit)	4,094	3,503	7,897	8,463
Net income (loss) including noncontrolling interests	9,571	8,153	18,137	19,996
Net income (loss) attributable to noncontrolling interests	331	273	677	686
Net income (loss) attributable to ExxonMobil	9,240	7,880	17,460	19,310
Earnings (loss) per common share (dollars)	2.14	1.94	4.20	4.73
Earnings (loss) per common share - assuming dilution (dollars)	2.14	1.94	4.20	4.73

 ${\it The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.}$ 

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(millions of dollars)	Three Month June 3		Six Months Ended June 30,		
	2024	2023	2024	2023	
Net income (loss) including noncontrolling interests	9,571	8,153	18,137	19,996	
Other comprehensive income (net of income taxes)					
Foreign exchange translation adjustment	(115)	514	(1,382)	687	
Postretirement benefits reserves adjustment (excluding amortization)	29	17	(13)	36	
Amortization and settlement of postretirement benefits reserves adjustment included in net periodic benefit costs	17	7	26	13	
Total other comprehensive income (loss)	(69)	538	(1,369)	736	
Comprehensive income (loss) including noncontrolling interests	9,502	8,691	16,768	20,732	
Comprehensive income (loss) attributable to noncontrolling interests	280	373	506	809	
Comprehensive income (loss) attributable to ExxonMobil	9,222	8,318	16,262	19,923	

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

## CONDENSED CONSOLIDATED BALANCE SHEET

(millions of dollars, unless noted)	June 30, 2024	December 31, 2023
ASSETS		
Current assets		
Cash and cash equivalents	26,460	31,539
Cash and cash equivalents – restricted	28	29
Notes and accounts receivable – net	43,071	38,015
Inventories		
Crude oil, products and merchandise	19,685	20,528
Materials and supplies	4,818	4,592
Other current assets	2,176	1,906
Total current assets	96,238	96,609
Investments, advances and long-term receivables	47,948	47,630
Property, plant and equipment – net	298,283	214,940
Other assets, including intangibles – net	18,238	17,138
Total Assets	460,707	376,317
LIABILITIES		
Current liabilities		
Notes and loans payable	6,621	4,090
Accounts payable and accrued liabilities	60,107	58,037
Income taxes payable	4,035	3,189
Total current liabilities	70,763	65,316
Long-term debt	36,565	37,483
Postretirement benefits reserves	10,398	10,496
Deferred income tax liabilities	40,080	24,452
Long-term obligations to equity companies	1,612	1,804
Other long-term obligations	25,023	24,228
Total Liabilities	184,441	163,779
Commitments and contingencies (Note 3)		
EQUITY		
Common stock without par value	46.781	17.781
(9,000 million shares authorized, 8,019 million shares issued)	40,/81	1/,/81
Earnings reinvested	463,294	453,927
Accumulated other comprehensive income	(13,187)	(11,989)
Common stock held in treasury (3,576 million shares at June 30, 2024 and 4,048 million shares at December 31, 2023)	(228,483)	(254,917)
ExxonMobil share of equity	268,405	204,802
Noncontrolling interests	7,861	7,736
Total Equity	276,266	212,538
Total Liabilities and Equity	460,707	376,317
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 ${\it The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.}$ 

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(millions of dollars)	Six Months Ended June 30,			
(millions of dollars)	2024	2023		
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income (loss) including noncontrolling interests	18,137	19,996		
Depreciation and depletion (includes impairments)	10,599	8,486		
Changes in operational working capital, excluding cash and debt	(2,608)	(3,885)		
All other items – net	(904)	1.127		
Net cash provided by operating activities	25,224	25,724		
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to property, plant and equipment	(11,309)	(10,771)		
Proceeds from asset sales and returns of investments	1,629	2,141		
Additional investments and advances	(744)	(834)		
Other investing activities including collection of advances	224	183		
Cash acquired from mergers and acquisitions	754	0		
Net cash used in investing activities	(9,446)	(9,281)		
CASH FLOWS FROM FINANCING ACTIVITIES				
Additions to long-term debt	217	136		
Reductions in long-term debt	(1,142)	(6)		
Reductions in short-term debt	(2,771)	(172)		
Additions/(reductions) in debt with three months or less maturity	(6)	(172)		
Contingent consideration payments	(27)	(68)		
Cash dividends to ExxonMobil shareholders	(8,093)	(7,439)		
Cash dividends to noncontrolling interests	(397)	(293)		
Changes in noncontrolling interests	16	11		
Common stock acquired	(8,337)	(8,680)		
Net cash used in financing activities	(20,540)	(16,683)		
Effects of exchange rate changes on cash	(318)	132		
Increase/(decrease) in cash and cash equivalents	(5,080)	(108)		
Cash and cash equivalents at beginning of period	31,568	29,665		
Cash and cash equivalents at end of period	26,488	29,557		
SUPPLEMENTAL DISCLOSURES				
Income taxes paid	6,968	8,841		
Cash interest paid				
Included in cash flows from operating activities	321	295		
Capitalized, included in cash flows from investing activities	590	561		
Total cash interest paid	911	856		
Noncash right of use assets recorded in exchange for lease liabilities				
Operating leases	647	1,036		
Finance leases	53	438		

Non-Cash Transaction: The Corporation acquired Pioneer Natural Resources in an all-stock transaction on May 3, 2024, having issued 545 million shares of ExxonMobil common stock having a fair value of \$63 billion and assumed debt with a fair value of \$5 billion. See Note 2 for additional information.

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## ExxonMobil Share of Equity

(millions of dollars, unless noted)	Common Stock	Earnings Reinvested	Accumulated Other Comprehensive Income	Common Stock Held in Treasury	ExxonMobil Share of Equity	Non- controlling Interests	Total Equity
Balance as of March 31, 2023	15,904	440,552	(13,095)	(244,676)	198,685	7,729	206,414
Amortization of stock-based awards	130	_	_	_	130	_	130
Other	(5)	_	_	_	(5)	27	22
Net income (loss) for the period	_	7,880	_	_	7,880	273	8,153
Dividends - common shares	_	(3,701)	_	_	(3,701)	(178)	(3,879)
Other comprehensive income (loss)	_	_	438	_	438	100	538
Share repurchases, at cost	_	_	_	(4,383)	(4,383)	_	(4,383)
Dispositions	_	_	_	2	2	_	2
Balance as of June 30, 2023	16,029	444,731	(12,657)	(249,057)	199,046	7,951	206,997
Balance as of March 31, 2024	17,971	458,339	(13,169)	(257,891)	205,250	7,802	213,052
Amortization of stock-based awards	178	_	_	_	178	_	178
Other	(117)	_	_	_	(117)	10	(107)
Net income (loss) for the period	_	9,240	_	_	9,240	331	9,571
Dividends - common shares	_	(4,285)	_	_	(4,285)	(231)	(4,516)
Other comprehensive income (loss)	_	_	(18)	_	(18)	(51)	(69)
Share repurchases, at cost	_	_	_	(5,310)	(5,310)	_	(5,310)
Issued for acquisitions	28,749	_	_	34,603	63,352	_	63,352
Dispositions	_	_	_	115	115	_	115
Balance as of June 30, 2024	46,781	463,294	(13,187)	(228,483)	268,405	7,861	276,266

## Three Months Ended June 30, 2024

## Three Months Ended June 30, 2023

Common Stock Share Activity (millions of shares)	Issued	Held in Treasury	Outstanding	Issued	Held in Treasury	Outstanding
Balance as of March 31	8,019	(4,076)	3,943	8,019	(3,976)	4,043
Share repurchases, at cost	_	(45)	(45)	_	(40)	(40)
Issued for acquisitions	_	545	545	_	_	_
Dispositions	_	_	_	_	_	_
Balance as of June 30	8,019	(3,576)	4,443	8,019	(4,016)	4,003

 ${\it The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.}$ 

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

#### ExxonMobil Share of Equity

(millions of dollars, unless noted)	Common Stock	Earnings Reinvested	Accumulated Other Comprehensive Income	Common Stock Held in Treasury	ExxonMobil Share of Equity	Non- controlling Interests	Total Equity
Balance as of December 31, 2022	15,752	432,860	(13,270)	(240,293)	195,049	7,424	202,473
Amortization of stock-based awards	288	_	_	_	288	_	288
Other	(11)	_	_	_	(11)	11	_
Net income (loss) for the period	_	19,310	_	_	19,310	686	19,996
Dividends - common shares	_	(7,439)	_	_	(7,439)	(293)	(7,732)
Other comprehensive income (loss)	_	_	613	_	613	123	736
Share repurchases, at cost	_	_	_	(8,768)	(8,768)	_	(8,768)
Dispositions	_	_	_	4	4	_	4
Balance as of June 30, 2023	16,029	444,731	(12,657)	(249,057)	199,046	7,951	206,997
Palamas as of Dasambas 21, 2022	17 701	452 027	(11 000)	(254.017)	204 902	7.726	212 520
Balance as of December 31, 2023	17,781	453,927	(11,989)	(254,917)		7,736	212,538
Amortization of stock-based awards	375	_	_	_	375	16	375
Other	(124)	17.460	_	_	(124)	16	(108)
Net income (loss) for the period	_	17,460	_	_	17,460	677	18,137
Dividends - common shares	_	(8,093)	_		(8,093)	(397)	(8,490)
Other comprehensive income (loss)	_	_	(1,198)	_	(1,198)	(171)	(1,369)
Share repurchases, at cost	_	_	_	(8,288)	(8,288)	_	(8,288)
Issued for acquisitions	28,749	_	_	34,603	63,352	_	63,352
Dispositions			_	119	119	_	119
Balance as of June 30, 2024	46,781	463,294	(13,187)	(228,483)	268,405	7,861	276,266

#### Six Months Ended June 30, 2024

#### Six Months Ended June 30, 2023

Common Stock Share Activity (millions of shares)	Issued	Held in Treasury	Outstanding	Issued	Held in Treasury	Outstanding
Balance as of December 31	8,019	(4,048)	3,971	8,019	(3,937)	4,082
Share repurchases, at cost	_	(73)	(73)	_	(79)	(79)
Issued for acquisitions	_	545	545	_	_	_
Dispositions	_	_	_	_	_	_
Balance as of June 30	8,019	(3,576)	4,443	8,019	(4,016)	4,003

 ${\it The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.}$ 

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1. Basis of Financial Statement Preparation**

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission in the Corporation's 2023 Annual Report on Form 10-K. In the opinion of the Corporation, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature.

The Corporation's exploration and production activities are accounted for under the "successful efforts" method.

#### Note 2. Pioneer Natural Resources Merger

On May 3, 2024, the Corporation acquired Pioneer Natural Resources Company ("Pioneer"), an independent oil and gas exploration and production company. The acquisition included over 850 thousand net acres in the Midland Basin of West Texas and proved reserves in excess of 2 billion oil-equivalent barrels. In connection with the acquisition, we issued 545 million shares of ExxonMobil common stock having a fair value of \$63 billion on the acquisition date, and assumed debt with a fair value of \$5 billion.

The transaction was accounted for as a business combination in accordance with ASC 805, which requires that assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. The following table summarizes the provisional fair values of the assets acquired and liabilities assumed.

(billions of dollars)	Pioneer
Current assets (1)	3
Other non-current assets	1
Property, plant & equipment (2)	84
Total identifiable assets acquired	88
Current liabilities (1)	3
Long-term debt (3)	5
Deferred income tax liabilities (4)	16
Other non-current liabilities	2
Total liabilities assumed	26
Net identifiable assets acquired	62
Goodwill (5)	1
Net assets (6)	63

<sup>(1)</sup> Current assets and current liabilities consist primarily of accounts receivable and payable, with their respective fair values approximating historical values given their short-term duration, expectation of insignificant bad debt expense, and our credit rating.

<sup>(2)</sup> Property, plant and equipment was preliminarily valued using the income approach. Significant inputs and assumptions used in the income approach included estimates for commodity prices, future oil and gas production profiles, operating expenses, capital expenditures, and a risk-adjusted discount rate. Collectively, these inputs are Level 3 inputs.

<sup>(3)</sup> Long-term debt was valued using market prices as of the acquisition date, which reflects the use of Level 1 inputs.

<sup>(4)</sup> Deferred income taxes represent the tax effects of differences in the tax basis and acquisition date fair values of assets acquired and liabilities assumed.

<sup>(5)</sup> Goodwill was allocated to the Upstream segment.

<sup>(6)</sup> Provisional fair value measurements were made for assets acquired and liabilities assumed. Adjustments to those measurements may be made in subsequent periods, up to one year from the date of acquisition, as we continue to evaluate the information necessary to complete the analysis.

#### Debt Assumed in the Merger

The following table presents long-term debt assumed at closing:

(millions of dollars)	Par Value	Fair Value as of May 2, 2024
0.250% Convertible Senior Notes due May 2025 (1)	450	1,327
1.125% Senior Notes due January 2026	750	699
5.100% Senior Notes due March 2026	1,100	1,096
7.200% Senior Notes due January 2028	241	252
4.125% Senior Notes due February 2028	138	130
1.900% Senior Notes due August 2030	1,100	914
2.150% Senior Notes due January 2031	1,000	832

<sup>&</sup>lt;sup>(1)</sup> In June 2024, the Corporation redeemed in full all of the Convertible Senior Notes assumed from Pioneer for an amount consistent with the acquisition date fair value.

#### **Actual and Pro Forma Impact of Merger**

The following table presents revenues and earnings for Pioneer since the acquisition date (May 3, 2024), for the periods presented:

(millions of dollars)	Three Months Ended June 30, 2024	Six Months Ended June 30, 2024
Sales and other operating revenues	4,372	4,372
Net income (loss) attributable to ExxonMobil	398	398

The following table presents unaudited pro forma information for the Corporation as if the merger with Pioneer had occurred at the beginning of January 1, 2023:

Unaudited	Three Mor June	iths Ended	Six Months Ended June 30,		
(millions of dollars)	2024	2023	2024	2023	
Sales and other operating revenues	92,167	86,076	178,557	175,425	
Net income (loss) attributable to ExxonMobil	9.265	8.577	18.256	20.663	

The historical financial information was adjusted to give effect to the pro forma events that were directly attributable to the merger and factually supportable. The unaudited pro forma consolidated results are not necessarily indicative of what the consolidated results of operations actually would have been had the merger been completed on January 1, 2023. In addition, the unaudited pro forma consolidated results reflect pro forma adjustments primarily related to conforming Pioneer's accounting policies to ExxonMobil, additional depreciation expense related to the fair value adjustment of the acquired property, plant and equipment, our capital structure, Pioneer's transaction-related costs, and applicable income tax impacts of the pro forma adjustments.

Our transaction costs to effect the acquisition were immaterial.

#### Note 3. Litigation and Other Contingencies

#### Litigation

A variety of claims have been made against ExonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. For purposes of our contingency disclosures, "significant" includes material matters, as well as other matters which management believes should be disclosed.

State and local governments and other entities in various jurisdictions across the United States and its territories have filed a number of legal proceedings against several oil and gas companies, including ExxonMobil, requesting unprecedented legal and equitable relief for various alleged injuries purportedly connected to climate change. These lawsuits assert a variety of novel, untested claims under statutory and common law. Additional such lawsuits may be filed. We believe the legal and factual theories set forth in these proceedings are meritless and represent an inappropriate attempt to use the court system to usurp the proper role of policymakers in addressing the societal challenges of climate change.

Local governments in Louisiana have filed unprecedented legal proceedings against a number of oil and gas companies, including ExxonMobil, requesting compensation for the restoration of coastal marsh erosion in the state. We believe the factual and legal theories set forth in these proceedings are meritless.

While the outcome of any litigation can be unpredictable, we believe the likelihood is remote that the ultimate outcomes of these lawsuits will have a material adverse effect on the Corporation's operations, financial condition, or financial statements taken as a whole. We will continue to defend vigorously against these claims.

#### **Other Contingencies**

The Corporation and certain of its consolidated subsidiaries were contingently liable at June 30, 2024, for guarantees relating to notes, loans and performance under contracts. Where guarantees for environmental remediation and other similar matters do not include a stated cap, the amounts reflect management's estimate of the maximum potential exposure. Where it is not possible to make a reasonable estimation of the maximum potential amount of future payments, future performance is expected to be either immaterial or have only a remote chance of occurrence.

		June 30, 2024			
(millions of dollars)	Equity Company Obligations <sup>(1)</sup>	Other Third-Party Obligations	Total		
Guarantees					
Debt-related	1,070	135	1,205		
Other	678	5,896	6,574		
Total	1,748	6,031	7,779		

<sup>(1)</sup> ExxonMobil share

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition.

## Note 4. Other Comprehensive Income Information

ExxonMobil Share of Accumulated Other Comprehensive Income (millions of dollars)	Cumulative Foreign Exchange Translation Adjustment	Postretirement Benefits Reserves Adjustment	Total
Balance as of December 31, 2022	(14,591)	1,321	(13,270)
Current period change excluding amounts reclassified from accumulated other comprehensive income and	570	35	605
Amounts reclassified from accumulated other comprehensive income	_	8	8
Total change in accumulated other comprehensive income	570	43	613
Balance as of June 30, 2023	(14,021)	1,364	(12,657)
Balance as of December 31, 2023	(13,056)	1,067	(11,989)
Current period change excluding amounts reclassified from accumulated other comprehensive income and	(1,197)	(21)	(1,218)
Amounts reclassified from accumulated other comprehensive income	_	20	20
Total change in accumulated other comprehensive income	(1,197)	(1)	(1,198)
Balance as of June 30, 2024	(14,253)	1,066	(13,187)

<sup>(1)</sup> Cumulative Foreign Exchange Translation Adjustment includes net investment hedge gain/(loss) net of taxes of \$123 million and \$(70) million in 2024 and 2023, respectively.

Amounts Reclassified Out of Accumulated Other Comprehensive Income - Before-tax Income/(Expense)	Three Mon June		Six Months Ended June 30,		
(millions of dollars)	2024	2023	2024	2023	
Amortization and settlement of postretirement benefits reserves adjustment included in net periodic benefit costs					
(Statement of Income line: Non-service pension and postretirement					
benefit expense)	(22)	(6)	(34)	(14)	

Income Tax (Expense)/Credit For Components of Other Comprehensive Income	Three Mont June		Six Months Ended June 30,		
(millions of dollars)	2024	2023	2024	2023	
Foreign exchange translation adjustment	69	85	(6)	133	
Postretirement benefits reserves adjustment (excluding amortization)	(10)	20	(6)	31	
Amortization and settlement of postretirement benefits reserves adjustment included in net periodic benefit costs	(5)	1	(8)	(1)	
Total	54	106	(20)	163	

Note 5. Earnings Per Share

Earnings per common share	Three Mor June	iths Ended e 30,	Six Months Ended June 30,		
	2024	2023	2024	2023	
Net income (loss) attributable to ExxonMobil (millions of dollars)	9,240	7,880	17,460	19,310	
Weighted-average number of common shares outstanding (millions of shares) (1)	4,317	4,066	4,158	4,084	
Earnings (loss) per common share (dollars) (2)	2.14	1.94	4.20	4.73	
Dividends paid per common share (dollars)	0.95	0.91	1.90	1.82	

## Note 6. Pension and Other Postretirement Benefits

(millions of dollars)		iths Ended e 30,	Six Months Ended June 30,		
· ····· · · · · · · · · · · · · · · ·	2024	2023	2024	2023	
Components of net benefit cost					
Pension Benefits - U.S.					
Service cost	117	122	230	242	
Interest cost	168	165	336	331	
Expected return on plan assets	(181)	(133)	(362)	(266)	
Amortization of actuarial loss/(gain)	21	21	42	42	
Amortization of prior service cost	(8)	(7)	(16)	(14)	
Net pension enhancement and curtailment/settlement cost	14	7	17	15	
Net benefit cost	131	175	247	350	
Pension Benefits - Non-U.S.					
Service cost	86	81	169	163	
Interest cost	198	232	425	466	
Expected return on plan assets	(230)	(172)	(491)	(346)	
Amortization of actuarial loss/(gain)	24	14	49	28	
Amortization of prior service cost	12	13	25	25	
Net benefit cost	90	168	177	336	
Other Postretirement Benefits					
Service cost	19	20	37	40	
Interest cost	62	69	125	139	
Expected return on plan assets	(5)	(3)	(10)	(7)	
Amortization of actuarial loss/(gain)	(26)	(31)	(52)	(61)	
Amortization of prior service cost	(15)	(11)	(31)	(21)	
Net benefit cost	35	44	69	90	

<sup>(1)</sup> Includes restricted shares not vested as well as 545 million shares issued for the Pioneer merger on May 3, 2024.
(2) Earnings (loss) per common share and earnings (loss) per common share – assuming dilution are the same in each period shown.

#### Note 7. Financial Instruments and Derivatives

The estimated fair value of financial instruments and derivatives at June 30, 2024 and December 31, 2023, and the related hierarchy level for the fair value measurement was as follows:

June 30, 2024

	Fair Value							
(millions of dollars)	Level 1	Level 2	Level 3	Total Gross Assets & Liabilities	Effect of Counterparty Netting	Effect of Collateral Netting	Difference in Carrying Value and Fair Value	Net Carrying Value
Assets								
Derivative assets (1)	4,790	1,187	_	5,977	(5,510)	(24)	_	443
Advances to/receivables from equity companies (2)(6)	_	2,475	4,206	6,681	_	_	476	7,157
Other long-term financial assets (3)	1,400	_	1,515	2,915	_	_	237	3,152
Liabilities								
Derivative liabilities (4)	4,996	1,457	_	6,453	(5,510)	(230)	_	713
Long-term debt (5)	28,874	1,469	_	30,343	_	_	4,063	34,406
Long-term obligations to equity companies (6)	_	_	1,680	1,680	_	_	(68)	1,612
Other long-term financial liabilities (?)	_	_	516	516	_	_	49	565

December 31, 2023

		Fair	· Value					
(millions of dollars)	Level 1	Level 2	Level 3	Total Gross Assets & Liabilities	Effect of Counterparty Netting	Effect of Collateral Netting	Difference in Carrying Value and Fair Value	Net Carrying Value
Assets								
Derivative assets (1)	4,544	1,731	_	6,275	(5,177)	(528)	_	570
Advances to/receivables from equity companies (2)(6)	_	2,517	4,491	7,008	_	_	519	7,527
Other long-term financial assets (3)	1,389	_	944	2,333	_	_	202	2,535
Liabilities								
Derivative liabilities (4)	4,056	1,608	_	5,664	(5,177)	(40)	_	447
Long-term debt (5)	30,556	2,004	_	32,560	_	_	3,102	35,662
Long-term obligations to equity companies (6)	_	_	1,896	1,896	_	_	(92)	1,804
Other long-term financial liabilities (?)	_	_	697	697	_	_	45	742

<sup>(1)</sup> Included in the Balance Sheet lines: Notes and accounts receivable - net and Other assets, including intangibles - net.

<sup>(2)</sup> Included in the Balance Sheet line: Investments, advances and long-term receivables.

<sup>(3)</sup> Included in the Balance Sheet lines: Investments, advances and long-term receivables and Other assets, including intangibles - net.

<sup>(4)</sup> Included in the Balance Sheet lines: Accounts payable and accrued liabilities and Other long-term obligations.

<sup>(5)</sup> Excluding finance lease obligations.

<sup>(6)</sup> Advances to/receivables from equity companies and long-term obligations to equity companies are mainly designated as hierarchy level 3 inputs. The fair value is calculated by discounting the remaining obligations by a rate consistent with the credit quality and industry of the company.

<sup>(7)</sup> Included in the Balance Sheet line: Other long-term obligations. Includes contingent consideration related to a prior year acquisition where fair value is based on expected drilling activities and discount rates.

At June 30, 2024 and December 31, 2023, respectively, the Corporation had \$675 million and \$800 million of collateral under master netting arrangements not offset against the derivatives on the Condensed Consolidated Balance Sheet, primarily related to initial margin requirements.

The Corporation may use non-derivative financial instruments, such as its foreign currency-denominated debt, as hedges of its net investments in certain foreign subsidiaries. Under this method, the change in the carrying value of the financial instruments due to foreign exchange fluctuations is reported in accumulated other comprehensive income. As of June 30, 2024, the Corporation has designated \$3.2 billion of its Euro-denominated debt and related accrued interest as a net investment hedge of its European business. The net investment hedge is deemed to be perfectly effective.

The Corporation had undrawn short-term committed lines of credit of \$237 million and undrawn long-term committed lines of credit of \$1,795 million as of second quarter 2024.

#### **Derivative Instruments**

The Corporation's size, strong capital structure, geographic diversity, and the complementary nature of its business segments reduce the Corporation's enterprise-wide risk from changes in commodity prices, currency rates and interest rates. In addition, the Corporation uses commodity-based contracts, including derivatives, to manage commodity price risk and to generate returns from trading. Commodity contracts held for trading purposes are presented in the Condensed Consolidated Statement of Income on a net basis in the line "Sales and other operating revenue" and in the Consolidated Statement of Cash Flows in "Cash Flows from Operating Activities". The Corporation's commodity derivatives are not accounted for under hedge accounting. At times, the Corporation also enters into currency and interest rate derivatives, none of which are material to the Corporation's financial position as of June 30, 2024 and December 31, 2023, or results of operations for the periods ended June 30, 2024 and 2023.

Credit risk associated with the Corporation's derivative position is mitigated by several factors, including the use of derivative clearing exchanges and the quality of and financial limits placed on derivative counterparties. The Corporation maintains a system of controls that includes the authorization, reporting, and monitoring of derivative activity.

The net notional long/(short) position of derivative instruments at June 30, 2024 and December 31, 2023, was as follows:

(millions)	June 30, 2024	December 31, 2023
Crude oil (barrels)	6	(7)
Petroleum products (barrels)	(44)	(43)
Natural gas (MMBTUs)	(568)	(560)

Realized and unrealized gains/(losses) on derivative instruments that were recognized in the Condensed Consolidated Statement of Income are included in the following lines on a before-tax basis:

(millions of dollars)	Three Months June 30		Six Months Ended June 30,		
	2024	2023	2024	2023	
Sales and other operating revenue	(103)	332	(895)	983	
Crude oil and product purchases	(5)	5	(2)	(20)	
Total	(108)	337	(897)	963	

Note 8. Disclosures about Segments and Related Information

(millions of dollars)	Three Mor Jun	ths Ended	Six Months Ended June 30,		
(millions of doudrs)	2024	2023	2024	2023	
Earnings (Loss) After Income Tax					
Upstream					
United States	2,430	920	3,484	2,552	
Non-U.S.	4,644	3,657	9,250	8,482	
Energy Products					
United States	450	1,528	1,286	3,438	
Non-U.S.	496	782	1,036	3,055	
Chemical Products					
United States	526	486	1,030	810	
Non-U.S.	253	342	534	389	
Specialty Products					
United States	447	373	851	824	
Non-U.S.	304	298	661	621	
Corporate and Financing	(310)	(506)	(672)	(861)	
Corporate total	9,240	7,880	17,460	19,310	
Sales and Other Operating Revenue					
Upstream					
United States	6,729	1,673	8,919	4,443	
Non-U.S.	3,317	3,739	6,843	9,126	
Energy Products					
United States	26,415	26,128	51,218	51,052	
Non-U.S.	43,014	38,945	82,423	78,921	
Chemical Products					
United States	2,213	1,992	4,407	4,021	
Non-U.S.	3,620	3,678	7,266	7,370	
Specialty Products					
United States	1,538	1,542	3,007	3,110	
Non-U.S.	3,115	3,095	6,265	6,384	
Corporate and Financing	25	3	49	12	
Corporate total	89,986	80,795	170,397	164,439	
Intersegment Revenue					
Upstream					
United States	5,545	5,044	11,533	10,000	
Non-U.S.	11,043	8,412	21,023	17,811	
Energy Products	11,043	0,412	21,023	17,011	
United States	6,537	5,074	13,095	10,525	
Non-U.S.	6,395	6,988	13,147	13,957	
Chemical Products	0,393	0,700	13,17/	13,737	
United States	1,950	2,084	3,815	3,872	
Non-U.S.	998	2,064 977	2,023	1,754	
Specialty Products	990	911	2,023	1,/34	
United States	634	684	1,289	1,364	
Non-U.S.	151	169	315	268	
	71	169 64	150	128	
Corporate and Financing	/1	04	150	128	

Geographic Sales and Other Operating Revenue

(millions of dollars)	Three Mon June		Six Months Ended June 30,	
	2024	2023	2024	2023
United States	36,895	31,335	67,551	62,626
Non-U.S.	53,091	49,460	102,846	101,813
Total	89,986	80,795	170,397	164,439
Significant Non-U.S. revenue sources include: <sup>(1)</sup> Canada United Kingdom	8,126 5,036	6,825 5,242	15,182 10,196	13,546 12,253
Singapore	3,985	3,758	8,003	7,489
France	3,512	3,494	6,985	6,978
Australia	2,450	2,392	4,875	4,820
Germany	2,448	2,256	4,795	4,549
Belgium	2,302	2,410	4,709	5,059

<sup>(1)</sup> Revenue is determined by primary country of operations. Excludes certain sales and other operating revenues in non-U.S. operations where attribution to a specific country is not practicable.

#### **Revenue from Contracts with Customers**

Sales and other operating revenue include both revenue within the scope of ASC 606 and outside the scope of ASC 606. Trade receivables in Notes and accounts receivable – net reported on the Balance Sheet also includes both receivables within the scope of ASC 606 and those outside the scope of ASC 606. Revenue and receivables outside the scope of ASC 606 primarily relate to physically settled commodity contracts accounted for as derivatives. Contractual terms, credit quality, and type of customer are generally similar between those revenues and receivables within the scope of ASC 606 and those outside it.

Sales and other operating revenue (millions of dollars)	Three Mon June	ths Ended 2 30,	Six Months Ended June 30,	
(mutions of aouars)	2024	2023	2024	2023
Revenue from contracts with customers	64,181	63,322	122,600	127,626
Revenue outside the scope of ASC 606	25,805	17,473	47,797	36,813
Total	89,986	80,795	170,397	164,439

#### **Note 9. Divestment Activities**

Through June 30, 2024, the Corporation realized proceeds of approximately \$1.6 billion and net after-tax earnings of \$0.4 billion from its divestment activities. This included the sale of the Santa Ynez Unit and associated facilities in California, certain conventional and unconventional assets in the United States, as well as other smaller divestments.

In 2023, the Corporation realized proceeds of approximately \$4.1 billion and recognized net after-tax earnings of approximately \$0.6 billion from its divestment activities. This included the sale of the Aera Energy joint venture, Esso Thailand Ltd., the Billings Refinery, certain unconventional assets in the United States, as well as other smaller divestments.

In February 2022, the Corporation signed an agreement with Seplat Energy Offshore Limited for the sale of Mobil Producing Nigeria Unlimited. The agreement is subject to certain conditions precedent and government approvals. In mid-2022, a Nigerian court issued an order to halt transition activities and enter into arbitration with the Nigerian National Petroleum Company. In June 2024, the court order was lifted and arbitration suspended. The closing date and any loss on sale will depend on resolution of the conditions precedent and government approvals.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview

Second quarter crude prices were essentially unchanged versus the first quarter, near the middle of the 10-year historical range (2010-2019), as the market remains relatively balanced. Natural gas prices declined due to lower demand from milder weather, though remained toward the middle of the 10-year range. Industry refining margins declined from the top of the 10-year range to the lower half of the range, as increased supply more than met record global demand in the second quarter. Chemical margins showed a slight improvement compared to the first quarter of 2024, although margins remained at bottom-of-cycle conditions and well below the 10-year range, as capacity additions outpaced demand growth.

#### **Recent Mergers and Acquisitions**

On May 3, 2024, ExxonMobil acquired Pioneer Natural Resources Company (Pioneer), an independent oil and gas exploration and production company. See "Note 2. Pioneer Natural Resources Merger" of the Condensed Consolidated Financial Statements for additional information.

#### **Selected Earnings Factor Definitions**

The updated earnings factors introduced in the first quarter 2024 provide additional visibility into drivers of our business results. The company evaluates these factors periodically to determine if any enhancements may provide helpful insights to the market. Listed below are descriptions of the earnings factors:

Advantaged Volume Growth. Earnings impacts from change in volume/mix from advantaged assets, strategic projects, and high-value products.

- · Advantaged Assets (Advantaged growth projects). Includes Permian (heritage Permian (h) and Pioneer), Guyana, Brazil, and LNG.
- Strategic Projects. Includes (i) the following completed projects: Rotterdam Hydrocracker, Corpus Christi Chemical Complex, Baton Rouge Polypropylene,
  Beaumont Crude Expansion, Baytown Chemical Expansion, Permian Crude Venture, and the 2022 Baytown advanced recycling facility; and (ii) the following
  projects still to be completed: Fawley Hydrofiner, China Chemical Complex, Singapore Resid Upgrade, Strathcona Renewable Diesel, Proxima TMVenture,
  USGC Reconfiguration, additional advanced recycling projects under evaluation worldwide, and additional projects in plan yet to be publicly announced.
- High-Value Products. Includes performance products and lower-emission fuels. Performance products (performance chemicals, performance lubricants)
  refers to products that provide differentiated performance for multiple applications through enhanced properties versus commodity alternatives and bring
  significant additional value to customers and end-users. Lower-emission fuels refers to fuels with lower life cycle emissions than conventional
  transportation fuels for gasoline, diesel and jet transport.

Base Volume. Includes all volume/mix factors not included in Advantaged Volume Growth defined above.

Structural Cost Savings. After-tax earnings effect of Structural Cost Savings as defined on page 21, including cash operating expenses related to divestments that were previously in the "volume/mix" factor.

Expenses. Includes all expenses otherwise not included in other earnings factors.

Timing Effects. Timing effects are primarily related to unsettled derivatives (mark-to-market) and other earnings impacts driven by timing differences between the settlement of derivatives and their offsetting physical commodity realizations (due to LIFO inventory accounting).

(1) Heritage Permian basin assets exclude assets acquired as part of the acquisition of Pioneer that closed May 3, 2024.

#### Earnings (loss) excluding Identified Items

Earnings (loss) excluding Identified Items (non-GAAP) are earnings (loss) excluding individually significant non-operational events with, typically, an absolute corporate total earnings impact of at least \$250 million in a given quarter. The earnings (loss) impact of an Identified Item for an individual segment in a given quarter may be less than \$250 million when the item impacts several periods or several segments. Earnings (loss) excluding identified items does include non-operational earnings events or impacts that are generally below the \$250 million threshold utilized for Identified Items. Management uses these figures to improve comparability of the underlying business across multiple periods by isolating and removing significant non-operational events from business results. The Corporation believes this view provides investors increased transparency into business results and trends and provides investors with a view of the business as seen through the eyes of management. Earnings (loss) excluding Identified Items is not meant to be viewed in isolation or as a substitute for net income (loss) attributable to ExonMobil as prepared in accordance with U.S. GAAP.

Three Months Ended	Unst	ream	Fnergy	Products	Chemical	l Products	Specialty	Products	Corporate	
June 30, 2024 (millions of dollars)	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.		and Financing	Total
Earnings (loss) (U.S. GAAP)	2,430	4.644	450	496	526	253	447	304	(310)	9,240
Identified Items	2,430	4,044	430	490	320	233	44/	304	(310)	9,240
Total Identified Items										
Earnings (loss) excluding					_					
Identified Items (Non-										
GAAP)	2,430	4,644	450	496	526	253	447	304	(310)	9,240
Three Months Ended June 30, 2023	Upst	ream	Energy	Products	Chemical	l Products	Specialty		and	Total
(millions of dollars)	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	Financing	
Earnings (loss) (U.S. GAAP)	920	3,657	1,528	782	486	342	373	298	(506)	7,880
Identified Items										
Tax-related items		(12)		18	_		_	_		6
Farnings (loss) excluding Identified Items (Non- GAAP)	920	3,669	1,528	764	486	342	373	298	(506)	7,874
Great)	720	2,007	1,020	701	100	J.2	575	270	(200)	7,071
Six Months Ended	· · ·		_		~				Corporate	
June 30, 2024	Upst	ream	Energy	Products	Chemical	l Products	Specialty	Products	and	Total
(millions of dollars)	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	Financing	
Earnings (loss) (U.S. GAAP)	3,484	9,250	1,286	1,036	1,030	534	851	661	(672)	17,460
Identified Items										
Total Identified Items	_	_	_	_	_	_	_	_	_	_
Farnings (loss) excluding Identified Items (Non- GAAP)	3,484	9,250	1,286	1,036	1,030	534	851	661	(672)	17,460
Six Months Ended June 30, 2023	Upst	ream	Energy	Products	Chemical	Products	Specialty	Products	Corporate and	Total
(millions of dollars)	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.		
Earnings (loss) (U.S. GAAP)	2,552	8,482	3,438	3,055	810	389	824	621	(861)	19,310
Identified Items										
Tax-related items		(170)		(12)						(182)
Farnings (loss) excluding Identified Items (Non-	2,552	8,652	3,438	3,067	810	389	824	621	(861)	19,492

References in this discussion to Corporate earnings (loss) mean net income (loss) attributable to ExxonMobil (U.S. GAAP) from the Condensed Consolidated Statement of Income. Unless otherwise indicated, references to earnings (loss); Upstream, Energy Products, Chemical Products, Specialty Products, and Corporate and Financing earnings (loss); and earnings (loss) per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

Due to rounding, numbers presented may not add up precisely to the totals indicated.

GAAP)

#### **Structural Cost Savings**

Structural Cost Savings describes decreases in cash opex excluding energy and production taxes as a result of operational efficiencies, workforce reductions, divestment-related reductions, and other cost-savings measures that are expected to be sustainable compared to 2019 levels. Relative to 2019, estimated cumulative Structural Cost Savings totaled \$10.7 billion, which included an additional \$1.0 billion in the first six months of 2024. The total change between periods in expenses below will reflect both Structural Cost Savings and other changes in spend, including market factors, such as inflation and foreign exchange impacts, as well as changes in activity levels and costs associated with new operations, mergers and acquisitions, new business venture development, and early-stage projects. Estimates of cumulative annual structural savings may be revised depending on whether cost reductions realized in prior periods are determined to be sustainable compared to 2019 levels. Structural Cost Savings are stewarded internally to support management's oversight of spending over time. This measure is useful for investors to understand the Corporation's efforts to optimize spending through disciplined expense management.

Dollars in billions (unless otherwise noted)	Twelve Mor Ended Decemb		Six Mo: Ended Ju	
Doudes in buttons (unicss offici wise notice)	2019	2023	2023	2024
Components of Operating Costs				
From ExxonMobil's Consolidated Statement of Income (U.S. GAAP)				
Production and manufacturing expenses	36.8	36.9	18.3	18.9
Selling, general and administrative expenses	11.4	9.9	4.8	5.1
Depreciation and depletion (includes impairments)	19.0	20.6	8.5	10.6
Exploration expenses, including dry holes	1.3	0.8	0.3	0.3
Non-service pension and postretirement benefit expense	1.2	0.7	0.3	0.1
Subtotal	69.7	68.9	32.2	34.9
ExxonMobil's share of equity company expenses (non-GAAP)	9.1	10.5	5.0	4.7
Total Adjusted Operating Costs (non-GAAP)	78.8	79.4	37.2	39.6
Total Adjusted Operating Costs (non-GAAP)	78.8	79.4	37.2	39.6
Less:				
Depreciation and depletion (includes impairments)	19.0	20.6	8.5	10.6
Non-service pension and postretirement benefit expense	1.2	0.7	0.3	0.1
Other adjustments (includes equity company depreciation and depletion)	3.6	3.7	1.5	1.7
Total Cash Operating Expenses (Cash Opex) (non-GAAP)	55.0	54.4	26.9	27.2
Energy and production taxes (non-GAAP)	11.0	14.9	7.5	6.8
Total Cash Operating Expenses (Cash Opex) excluding Energy and Production Taxes (non-GAAP)	44.0	39.5	19.4	20.4

	Change vs 2019		Change vs 2023	Estimated Cumulative vs 2019
Total Cash Operating Expenses (Cash Opex) excluding Energy and Production Taxes (non-GAAP)	4.5	=	+1.0	<u>)</u>
Market	+3.6		+0.2	2
Activity/Other	+1.6		+1.3	8
Structural Cost Savings	-9.7	_	-1.0	0 -10.7

Due to rounding, numbers presented may not add up precisely to the totals indicated.

## **REVIEW OF SECOND QUARTER 2024 RESULTS**

ExxonMobil's second quarter 2024 earnings were \$9.2 billion, or \$2.14 per share assuming dilution, compared with earnings of \$7.9 billion a year earlier. The increase in earnings was mainly driven by improved realizations and increased volumes for advantaged Upstream investments in the Permian and Guyana, partially offset by weaker industry refining margins and higher scheduled maintenance. Capital and exploration expenditures were \$7.0 billion, up \$0.9 billion from second quarter 2023.

Earnings for the first six months of 2024 were \$17.5 billion, or \$4.20 per diluted share, compared with \$19.3 billion a year earlier. Capital and exploration expenditures were \$12.9 billion, up \$0.3 billion from the first six months of 2023. The Corporation distributed \$8.1 billion in dividends to shareholders and repurchased \$8.3 billion of common stock.

#### **UPSTREAM**

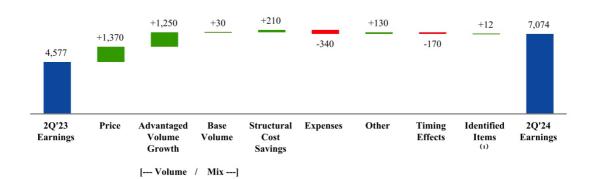
#### **Upstream Financial Results**

(millions of dollars)		iths Ended e 30,	Six Months Ended June 30,	
	2024	2023	2024	2023
Earnings (loss) (U.S. GAAP)				
United States	2,430	920	3,484	2,552
Non-U.S.	4,644	3,657	9,250	8,482
Total	7,074	4,577	12,734	11,034
Identified Items (1)				
United States	_	_	_	_
Non-U.S.	_	(12)	_	(170)
Total	_	(12)	_	(170)
Earnings (loss) excluding Identified Items (1) (Non-GAAP)				
United States	2,430	920	3,484	2,552
Non-U.S.	4,644	3,669	9,250	8,652
Total	7,074	4,589	12,734	11,204

<sup>(1)</sup> Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

## **Upstream Second Quarter Earnings Factor Analysis**

(millions of dollars)



Price – Price impacts increased earnings by \$1,370 million, driven by an increase in liquids realizations, partly offset by a decrease in natural gas realizations.

Advantaged Volume Growth – Higher volumes from advantaged assets increased earnings by \$1,250 million, driven by record production from Guyana, growth in heritage Permian  $^{\scriptsize (2)}$ , and the Pioneer acquisition.

Base Volume - Higher base volumes increased earnings by \$30 million.

Structural Cost Savings - Increased earnings by \$210 million.

Expenses – Higher expenses decreased earnings by \$340 million, primarily from depreciation.

Other - All other items increased earnings by \$130 million, driven by favorable impacts from divestments, partly offset by Pioneer-related transaction costs.

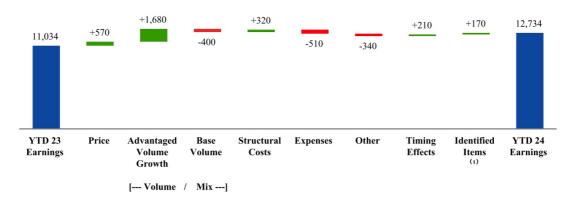
Timing Effects - Less favorable timing effects from derivatives mark-to-market impacts decreased earnings by \$170 million.

Identified Items (1) – 2Q 2023 \$(12) million loss driven by additional European taxes.

- (1) Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.
- (2) Heritage Permian basin assets exclude assets acquired as part of the acquisition of Pioneer that closed May 3, 2024.

## **Upstream Year-to-Date Earnings Factor Analysis**

(millions of dollars)



Price – Price impacts increased earnings by \$570 million, driven by an increase in average realizations for crude oil, partially offset by a decrease in average natural gas realizations.

Advantaged Volume Growth – Higher volumes from advantaged assets increased earnings by \$1,680 million, driven by record production from Guyana, growth in heritage Permian 2, and the Pioneer acquisition.

Base Volume - Lower base volumes decreased earnings by \$400 million, mainly driven by divestments and government-mandated curtailments.

Structural Cost Savings – Increased earnings by \$320 million, due to operational efficiencies and divestments.

Expenses – Higher expenses decreased earnings by \$510 million, primarily from depreciation.

Other - All other items, including costs related to the Pioneer transaction, decreased earnings by \$340 million.

Timing Effects - Less unfavorable timing effects from derivatives mark-to-market impacts increased earnings by \$210 million.

Identified Items (1) – 2023 \$(170) million loss driven by additional European taxes.

<sup>(1)</sup> Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

<sup>(2)</sup> Heritage Permian basin assets exclude assets acquired as part of the acquisition of Pioneer that closed May 3, 2024.

## **Upstream Operational Results**

	Three Mon June		Six Months Ended June 30,	
	2024	2023	2024	2023
Net production of crude oil, natural gas liquids, bitumen and synthetic oil (thousands of barrels daily)				
United States	1,261	785	1,038	802
Canada/Other Americas	760	618	767	645
Europe	4	4	4	4
Africa	215	206	220	213
Asia	714	702	712	725
Australia/Oceania	30	38	30	35
Worldwide	2,984	2,353	2,771	2,424
Net natural gas production available for sale (millions of cubic feet daily)				
United States	2,900	2,346	2,570	2,357
Canada/Other Americas	114	97	104	94
Europe	331	375	354	461
Africa	167	86	158	110
Asia	3,486	3,350	3,380	3,473
Australia/Oceania	1,245	1,275	1,236	1,276
Worldwide	8,243	7,529	7,802	7,771
Oil-equivalent production (1) (thousands of oil-equivalent barrels daily)	4,358	3,608	4,071	3,719

 $<sup>^{(1)}</sup>$  Natural gas is converted to an oil-equivalent basis at six million cubic feet per one thousand barrels.

#### **Upstream Additional Information**

(thousands of barrels daily)	Three Months Ended June 30	Six Months Ended June 30
Volumes reconciliation (Oil-equivalent production) (1)		
2023	3,608	3,719
Entitlements - Price / Spend / Other	2	(21)
Government Mandates	25	5
Divestments	(46)	(56)
Growth / Other	769	424
2024	4,358	4,071

<sup>(1)</sup> Natural gas is converted to an oil-equivalent basis at six million cubic feet per one thousand barrels.

2Q 2024 vers us	2Q 2024 production of 4.4 million oil-equivalent barrels per day increased 750 thousand oil-equivalent barrels per day from 2Q 2023, driven by the Pioneer acquisition and record production in
2Q 2023	Guyana and heritage Permian (1).
YTD 2024 wersus YTD 2023	4.1 million oil-equivalent barrels per day in 2024 increased 352 thousand oil-equivalent barrels per day from 2023, driven by the Pioneer acquisition and record production in Guyana and heritage Permian (1).

<sup>(1)</sup> Heritage Permian basin assets exclude assets acquired as part of the acquisition of Pioneer that closed May 3, 2024.

Listed below are descriptions of ExonMobil's volumes reconciliation factors which are provided to facilitate understanding of the terms.

Entitlements - Net Interest are changes to ExxonMobil's share of production volumes caused by non-operational changes to volume-determining factors. These factors consist of net interest changes specified in Production Sharing Contracts (PSCs), which typically occur when cumulative investment returns or production volumes achieve defined thresholds, changes in equity upon achieving pay-out in partner investment carry situations, equity redeterminations as specified in venture agreements, or as a result of the termination or expiry of a concession. Once a net interest change has occurred, it typically will not be reversed by subsequent events, such as lower crude oil prices.

Entitlements - Price, Spend and Other are changes to ExxonMobil's share of production volumes resulting from temporary changes to non-operational volume-determining factors. These factors include changes in oil and gas prices or spending levels from one period to another. According to the terms of contractual arrangements or government royalty regimes, price or spending variability can increase or decrease royalty burdens and/or volumes attributable to ExxonMobil. For example, at higher prices, fewer barrels are required for ExxonMobil to recover its costs. These effects generally vary from period to period with field spending patterns or market prices for oil and natural gas. Such factors can also include other temporary changes in net interest as dictated by specific provisions in production agreements.

Government Mandates are changes to ExxonMobil's sustainable production levels as a result of production limits or sanctions imposed by governments.

Divestments are reductions in ExxonMobil's production arising from commercial arrangements to fully or partially reduce equity in a field or asset in exchange for financial or other economic consideration.

Growth and Other comprise all other operational and non-operational factors not covered by the above definitions that may affect volumes attributable to ExxonMobil. Such factors include, but are not limited to, production enhancements from project and work program activities, acquisitions including additions from asset exchanges, downtime, market demand, natural field decline, and any fiscal or commercial terms that do not affect entitlements.

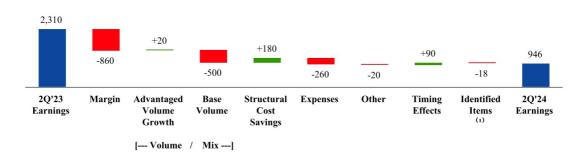
## **ENERGY PRODUCTS**

#### **Energy Products Financial Results**

(millions of dollars)		nths Ended e 30,	Six Months Ended June 30,	
	2024	2023	2024	2023
Earnings (loss) (U.S. GAAP)				
United States	450	1,528	1,286	3,438
Non-U.S.	496	782	1,036	3,055
Total	946	2,310	2,322	6,493
Identified Items (1)				
United States	_	_	_	_
Non-U.S.	_	18	_	(12)
Total	_	18	_	(12)
Earnings (loss) excluding Identified Items (1) (Non-GAAP)				
United States	450	1,528	1,286	3,438
Non-U.S.	496	764	1,036	3,067
Total	946	2,292	2,322	6,505

#### **Energy Products Second Quarter Earnings Factor Analysis**

(millions of dollars)



Margin - Margins decreased earnings by \$860 million, driven by weaker industry refining margins.

Advantaged Volume Growth - Higher volumes from strategic projects increased earnings by \$20 million.

 $Base\ Volume-Lower\ base\ volumes\ decreased\ earnings\ by\ \$500\ million,\ driven\ by\ higher\ scheduled\ maintenance\ and\ divestments.$ 

 $Structural\ Cost\ Savings-Increased\ earnings\ by\ \$180\ million.$ 

Expenses - Higher expenses decreased earnings by \$260 million from higher planned maintenance and turnaround activity.

Other - All other items decreased earnings by \$20 million.

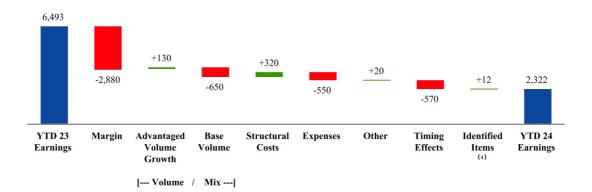
 $Timing\ Effects-Favorable\ timing\ effects\ from\ derivatives\ mark-to-market\ impacts\ increased\ earnings\ by\ \$90\ million.$ 

Identified Items  $^{(1)}$  – 2Q 2023 \$18 million gain related to European taxes.

(1) Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

#### **Energy Products Year-to-Date Earnings Factor Analysis**

(millions of dollars)



Margins – Margins decreased earnings by \$2,880 million, driven by significantly weaker industry refining margins, which normalized from the historically high levels in early 2023.

Advantaged Volume Growth - Higher volumes from the Beaumont refinery expansion increased earnings by \$130 million.

Base Volume - Lower base volumes from divestments and higher scheduled maintenance decreased earnings by \$650 million.

Structural Cost Savings - Increased earnings by \$320 million due primarily to divestments and maintenance related efficiencies.

Expenses - Higher expenses decreased earnings by \$550 million, driven by increased turnaround and higher planned maintenance activity.

Other - All other items increased earnings by \$20 million.

 $Timing\ Effects-Unfavorable\ timing\ effects\ mainly\ from\ derivatives\ mark-to-market\ impacts\ decreased\ earnings\ by\ \$570\ million.$ 

Identified Items (1) – 2023 \$(12) million loss from additional European taxes.

(1) Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

## **Energy Products Operational Results**

(thousands of barrels daily)		iths Ended	Six Months Ended June 30,	
( · · · · · · · · · · · · · · · · · · ·	2024	2023	2024	2023
Refinery throughput				
United States	1,746	1,944	1,823	1,794
Canada	387	388	397	403
Europe	987	1,209	970	1,199
Asia Pacific	446	463	424	514
Other	174	169	177	176
Worldwide	3,740	4,173	3,791	4,086
Energy Products sales (1)				
United States	2,639	2,743	2,607	2,601
Non-U.S.	2,681	2,916	2,669	2,867
Worldwide	5,320	5,658	5,276	5,469
Gasoline, naphthas	2,243	2,401	2,210	2,290
Heating oils, kerosene, diesel	1,718	1,842	1,730	1,806
Aviation fuels	344	344	342	328
Heavy fuels	181	228	197	221
Other energy products	834	844	797	823

<sup>&</sup>lt;sup>(1)</sup> Data reported net of purchases/sales contracts with the same counterparty. Due to rounding, numbers presented may not add up precisely to the totals indicated.

## **CHEMICAL PRODUCTS**

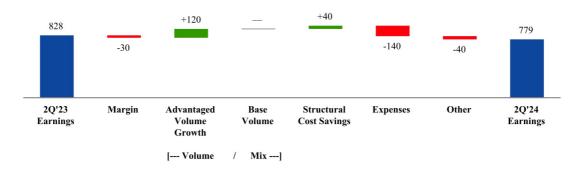
#### **Chemical Products Financial Results**

(millions of dollars)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Earnings (loss) (U.S. GAAP)				_
United States	526	486	1,030	810
Non-U.S.	253	342	534	389
Total	779	828	1,564	1,199
Earnings (loss) excluding Identified Items (1) (Non-GAAP)				
United States	526	486	1,030	810
Non-U.S.	253	342	534	389
Total	779	828	1,564	1,199

 $<sup>^{(1)}</sup>$  Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

## **Chemical Products Second Quarter Earnings Factor Analysis**

(millions of dollars)



Margin – Lower realizations, partially offset by lower energy costs, decreased earnings by \$30 million.

Advantaged Volume Growth - High-value product sales growth increased earnings by \$120 million.

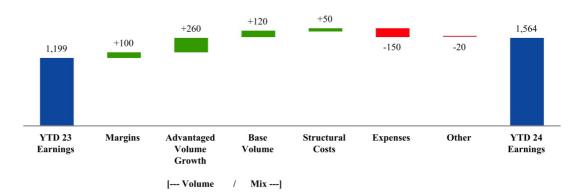
Structural Cost Savings – Increased earnings by \$40 million.

Expenses - Higher expenses, including increased project and maintenance costs, decreased earnings by \$140 million.

Other – All other items decreased earnings by \$40 million.

#### **Chemical Products Year-to-Date Earnings Factor Analysis**

(millions of dollars)



Margins – Despite weaker global industry margins, overall margins increased earnings by \$100 million, driven by North American feed advantage, lower energy costs, and stronger high-value product margins.

Advantaged Volume Growth - Growth in high-value product sales increased earnings by \$260 million.

Base Volume - Higher base volumes increased earnings by \$120 million, driven by modest demand growth and lower turnaround impacts.

Structural Cost Savings - Increased earnings by \$50 million, primarily from operational efficiencies.

Expenses – Higher growth projects spend and maintenance decreased earnings by \$150 million.

Other - All other items decreased earnings by \$20 million.

#### **Chemical Products Operational Results**

(thousands of metric tons)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Chemical Products sales (1)				
United States	1,802	1,725	3,649	3,286
Non-U.S.	3,071	3,124	6,278	6,212
Worldwide	4,873	4,849	9,927	9,498

<sup>(1)</sup> Data reported net of purchases/sales contracts with the same counterparty.

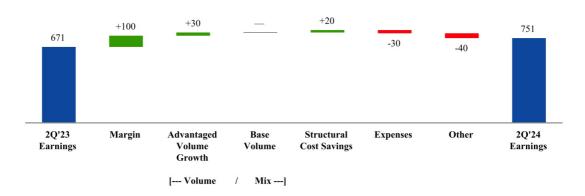
## **SPECIALTY PRODUCTS**

## **Specialty Products Financial Results**

(millions of dollars)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Earnings (loss) (U.S. GAAP)				_
United States	447	373	851	824
Non-U.S.	304	298	661	621
Total	751	671	1,512	1,445
Earnings (loss) excluding Identified Items (1) (Non-GAAP)				
United States	447	373	851	824
Non-U.S.	304	298	661	621
Total	751	671	1,512	1,445

 $<sup>^{(1)}</sup>$  Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

# Specialty Products Second Quarter Earnings Factor Analysis (millions of dollars)



 $Margin-Stronger\ finished\ lubes\ and\ base stocks\ margins\ increased\ earnings\ by\ \$100\ million.$ 

 $Advantaged\ Volume-High-value\ products\ volume\ growth\ increased\ earnings\ by\ \$30\ million.$ 

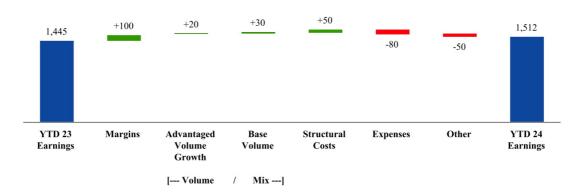
Structural Cost Savings – Increased earnings by \$20 million.

Expenses – Higher expenses decreased earnings by \$30 million.

Other - All other items decreased earnings by \$40 million.

#### Specialty Products Year-to-Date Earnings Factor Analysis

(millions of dollars)



Margins – Stronger finished lubes margins increased earnings by \$100 million, driven by technology-enabled feed optimization, partially offset by weaker industry basestocks margins.

Advantaged Volume Growth - Additional high-value product sales increased earnings by \$20 million.

Base Volume - Higher basestocks sales increased earnings by \$30 million.

Structural Cost Savings - Increased earnings by \$50 million.

Expenses - Higher expenses, primarily related to new business development, decreased earnings by \$80 million.

Other - All other items, primarily unfavorable foreign exchange impacts, decreased earnings by \$50 million.

#### **Specialty Products Operational Results**

(thousands of metric tons)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Specialty Products sales (1)				
United States	506	514	1,001	991
Non-U.S.	1,428	1,391	2,892	2,855
Worldwide	1,933	1,905	3,893	3,845

<sup>(1)</sup> Data reported net of purchases/sales contracts with the same counterparty.

Due to rounding, numbers presented may not add up precisely to the totals indicated.

## **CORPORATE AND FINANCING**

## **Corporate and Financing Financial Results**

(millions of dollars)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Earnings (loss) (U.S. GAAP)	(310)	(506)	(672)	(861)
Earnings (loss) excluding Identified Items (1) (Non-GAAP)	(310)	(506)	(672)	(861)

<sup>(1)</sup> Refer to page 20 for definition of Identified Items and earnings (loss) excluding Identified Items.

Corporate and Financing expenses were \$310 million for the second quarter of 2024, \$196 million lower than the second quarter of 2023, mainly due to lower financing costs

Corporate and Financing expenses were \$672 million for the first six months of 2024, \$189 million lower than 2023, mainly due to lower financing costs, partially offset by Pioneer-related costs.

## LIQUIDITY AND CAPITAL RESOURCES

Three Months Ended millions of dollars) June 30,		Six Months Ended June 30,		
	2024	2023	2024	2023
Net cash provided by/(used in)		_		_
Operating activities		25,224	25,724	
Investing activities			(9,446)	(9,281)
Financing activities		(20,540)	(16,683)	
Effect of exchange rate changes		(318)	132	
Increase/(decrease) in cash and cash equivalents			(5,080)	(108)
Cash and cash equivalents (at end of period)			26,488	29,557
Cash flow from operations and asset sales				
Net cash provided by operating activities (U.S. GAAP)	10,560	9,383	25,224	25,724
Proceeds associated with sales of subsidiaries, property, plant & equipment, and sales and returns of investments	926	1,287	1,629	2,141
Cash flow from operations and asset sales (Non-GAAP)	11,486	10,670	26,853	27,865

Because of the ongoing nature of our asset management and divestment program, we believe it is useful for investors to consider proceeds associated with asset sales together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities, including shareholder distributions.

Cash flow from operations and asset sales in the second quarter of 2024 was \$11.5 billion, an increase of \$0.8 billion from the comparable 2023 period primarily reflecting higher earnings.

Cash provided by operating activities totaled \$25.2 billion for the first six months of 2024, \$0.5 billion lower than 2023. Net income including noncontrolling interests was \$18.1 billion, a decrease of \$1.9 billion from the prior year period. The adjustment for the noncash provision of \$10.6 billion for depreciation and depletion was up \$2.1 billion from 2023. Changes in operational working capital were a reduction of \$2.6 billion during the period. All other items net decreased cash flows by \$0.9 billion in 2024 versus a contribution of \$1.1 billion in 2023. See the Condensed Consolidated Statement of Cash Flows for additional details.

Investing activities for the first six months of 2024 used net cash of \$9.4 billion, an increase of \$0.2 billion compared to the prior year. Spending for additions to property, plant and equipment of \$11.3 billion was \$0.5 billion higher than 2023. Proceeds from asset sales were \$1.6 billion, a decrease of \$0.5 billion compared to the prior year. Net investments and advances decreased \$0.1 billion from \$0.7 billion in 2023. Cash acquired from mergers and acquisitions during the first six months of 2024 was \$0.8 billion.

Net cash used in financing activities was \$20.5 billion in the first six months of 2024, including \$8.3 billion for the purchase of 72.1 million shares of ExonMobil stock, as part of the previously announced buyback program, and \$1.3 billion to repay Pioneer convertible debt. This compares to net cash used in financing activities of \$16.7 billion in the prior year. Total debt at the end of the second quarter of 2024 was \$43.2 billion compared to \$41.6 billion at year-end 2023. The Corporation's debt to total capital ratio was 13.5 percent at the end of the second quarter of 2024 compared to 16.4 percent at year-end 2023. The net debt to capital ratio (1) was 5.7 percent at the end of the second quarter, an increase of 1.2 percentage points from year-end 2023. The Corporation's capital allocation priorities are investing in competitively advantaged, high-return projects; maintaining a strong balance sheet; and sharing our success with our shareholders through more consistent share repurchases and a growing dividend. The Corporation distributed a total of \$8.1 billion to shareholders in the first six months of 2024 through dividends.

The Corporation has access to significant capacity of long-term and short-term liquidity. Internally generated funds are expected to cover the majority of financial requirements, supplemented by long-term and short-term debt. The Corporation had undrawn short-term committed lines of credit of \$0.2 billion and undrawn long-term committed lines of credit of \$1.8 billion as of second quarter 2024.

The Corporation, as part of its ongoing asset management program, continues to evaluate its mix of assets for potential upgrade. Because of the ongoing nature of this program, dispositions will continue to be made from time to time which will result in either gains or losses. Additionally, the Corporation continues to evaluate opportunities to enhance its business portfolio through acquisitions of assets or companies, and enters into such transactions from time to time. Key criteria for evaluating acquisitions include strategic fit, cost synergies, potential for future growth, low cost of supply, and attractive valuations. Acquisitions may be made with cash, shares of the Corporation's common stock, or both.

 $Litigation \ and \ other \ contingencies \ are \ discussed \ in \ Note \ 3 \ to \ the \ unaudited \ condensed \ consolidated \ financial \ statements.$ 

(1) Net debt is total debt of \$43.2 billion less \$26.5 billion of cash and cash equivalents excluding restricted cash. Net debt to capital ratio is net debt divided by net debt plus total equity of \$276.3 billion. Total debt is the sum of notes and loans payable and long-term debt, as reported in the consolidated balance sheet.

#### **Contractual Obligations**

The Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition. Through the second quarter of 2024, the Corporation entered into two long-term purchase agreements with an estimated total obligation of approximately \$3.0 billion. The Corporation assumed take-or-pay obligations of \$4.9 billion associated with the Pioneer acquisition that include long-term purchase, gathering, processing, and transportation commitments.

#### **TAXES**

(millions of dollars)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Income taxes	4,094	3,503	7,897	8,463
Effective income tax rate	34 %	33 %	35 %	34 %
Total other taxes and duties (1)	7,531	8,328	14,691	16,423
Total	11,625	11,831	22,588	24,886

<sup>(1)</sup> Includes "Other taxes and duties" plus taxes that are included in "Production and manufacturing expenses" and "Selling, general and administrative expenses".

Total taxes were \$11.6 billion for the second quarter of 2024, a decrease of \$0.2 billion from 2023. Income tax expense was \$4.1 billion compared to \$3.5 billion in the prior year. The effective income tax rate, which is calculated based on consolidated company income taxes and Exconmobil's share of equity company income taxes, was 34 percent. This increased from the 33 percent rate in the prior year period due primarily to a change in mix of results in jurisdictions with varying tax rates. Total other taxes and duties decreased by \$0.8 billion to \$7.5 billion.

Total taxes were \$22.6 billion for the first six months of 2024, a decrease of \$2.3 billion from 2023. Income tax expense decreased by \$0.6 billion to \$7.9 billion reflecting lower refining margins. The effective income tax rate of 35 percent was up compared to the prior year period due primarily to a change in mix of results in jurisdictions with varying tax rates. Total other taxes and duties decreased by \$1.7 billion to \$14.7 billion.

#### CAPITAL AND EXPLORATION EXPENDITURES

(millions of dollars)		oths Ended e 30,	Six Months Ended June 30,	
	2024	2023	2024	2023
Upstream(including exploration expenses)	5,747	4,609	10,329	9,190
Energy Products	552	731	1,079	1,416
Chemical Products	502	659	935	1,490
Specialty Products	94	103	170	194
Other	144	64	365	256
Total	7,039	6,166	12,878	12,546

Capital and exploration expenditures in the second quarter of 2024 were \$7.0 billion, up 14% from the second quarter of 2023.

Capital and exploration expenditures in the first six months of 2024 were \$12.9 billion, up 3% from the first six months of 2023. The Corporation anticipates an investment level of approximately \$28 billion in 2024. Actual spending could vary depending on the progress of individual projects and property acquisitions.

#### FORWARD-LOOKING STATEMENTS

Statements related to future events; projections; descriptions of strategic, operating, and financial plans and objectives; statements of future ambitions and plans; and other statements of future events or conditions, are forward-looking statements. Similarly, discussion of roadmaps or future plans related to carbon capture, transportation and storage, biofuel, hydrogen, ammonia, direct air capture, and other future plans to reduce emissions and emission intensity of ExxonMobil, its affiliates, and third parties, are dependent on future market factors, such as continued technological progress, policy support and timely rule-making and permitting, and represent forward-looking statements.

Actual future results, including financial and operating performance; potential earnings, cash flow, dividends or shareholder returns, including the timing and amounts of share repurchases; total capital expenditures and mix, including allocations of capital to low carbon investments; realization and maintenance of structural cost reductions and efficiency gains, including the ability to offset inflationary pressure; plans to reduce future emissions and emissions intensity, including ambitions to reach Scope 1 and Scope 2 net zero from operated assets by 2050, to reach Scope 1 and 2 net zero in heritage Upstream Permian Basin on unconventional operated assets by 2030 and in Pioneer assets by 2035, to eliminate routine flaring in-line with World Bank Zero Routine Flaring, and to reach near-zero methane emissions from operated assets and other methane initiatives; meeting ExxonMobil's divestment and start-up plans, and associated project plans as well as technology advances, including the timing and outcome of projects to capture, transport and store CO2, produce hydrogen and ammonia, produce biofuels, produce lithium, create new advanced carbon materials, and use plastic waste as a feedstock for advanced recycling; timely granting of governmental permits and certifications; future debt levels and credit ratings; business and project plans, timing, costs, capacities and profitability; resource recoveries and production rates; and planned Denbury and Pioneer integrated benefits could differ materially due to a number of factors.

These include global or regional changes in the supply and demand for oil, natural gas, petrochemicals, and feedstocks and other market factors, economic conditions, and seasonal fluctuations that impact prices and differentials for our products; changes in law, regulations, taxes, trade sanctions, or policies, such as the development or changes in government policies supporting lower carbon and new market investment opportunities such as the U.S. Inflation Reduction Act and the ability for projects to qualify for the financial incentives available thereunder, the punitive European taxes on the oil and gas sector and unequal support for different technological methods of emissions reduction or evolving, ambiguous and unharmonized standards imposed by various jurisdictions related to sustainability and GHG reporting; variable impacts of trading activities on our margins and results each quarter; actions of competitors and commercial counterparties; the outcome of commercial negotiations, including final agreed terms and conditions; the ability to access debt markets on favorable terms or at all; the occurrence, pace, rate of recovery and effects of public health crises, including the response from governments; reservoir performance, including variability and timing factors applicable to unconventional resources and the success of new unconventional technologies; the level and outcome of exploration projects and decisions to invest in future reserves; timely completion of development and other construction projects; final management approval of future projects and any changes in the scope, terms, costs or assumptions of such projects as approved; the actions of government or other actors against our core business activities and acquisitions, divestitures or financing opportunities; war, civil unrest, attacks against the company or industry, and other geopolitical or security disturbances, including disruption of land or sea transportation routes; expropriations, seizure, or capacity, insurance, shipping or export limitations imposed by governments or laws; opportunities for potential acquisitions, investments or divestments and satisfaction of applicable conditions to closing, including timely regulatory approvals; the capture of efficiencies within and between business lines and the ability to maintain near-term cost reductions as ongoing efficiencies; unforeseen technical or operating difficulties and unplanned maintenance; the development and competitiveness of alternative energy and emission reduction technologies; the results of research programs and the ability to bring new technologies to commercial scale on a cost-competitive basis; and other factors discussed under "Item 1A. Risk Factors" of ExxonMobil's 2023 Form 10-K.

Forward-looking and other statements regarding environmental and other sustainability efforts and aspirations are not an indication that these statements are material to investors or require disclosure in our filing with the SEC. In addition, historical, current, and forward-looking environmental and other sustainability-related statements may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve, and assumptions that are subject to change in the future, including future rule-making.

Actions needed to advance ExxonMobil's 2030 greenhouse gas emission-reductions plans are incorporated into its medium-term business plans, which are updated annually. The reference case for planning beyond 2030 is based on ExxonMobil's Global Outlook (Outlook) research and publication. The Outlook is reflective of the existing global policy environment and an assumption of increasing policy stringency and technology improvement to 2050. Current trends for policy stringency and development of lower-emission solutions are not yet on a pathway to achieve net-zero by 2050. As such, the Outlook does not project the degree of required future policy and technology advancement and deployment for the world, or ExxonMobil, to meet net zero by 2050. As future policies and technology advancements emerge, they will be incorporated into the Outlook, and ExxonMobil's business plans will be updated accordingly. References to projects or opportunities may not reflect investment decisions made by ExxonMobil or its affiliates. Individual projects or opportunities may advance based on a number of factors,

including availability of supportive policy, permitting, technological advancement for cost-effective abatement, insights from the company planning process, and alignment with our partners and other stakeholders. Capital investment guidance in lower-emission investments is based on our corporate plan; however, actual investment levels will be subject to the availability of the opportunity set, public policy support, and focused on returns.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

(1) Heritage Permian basin assets exclude assets acquired as part of the acquisition of Pioneer that closed May 3, 2024.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information about market risks for the six months ended June 30, 2024, does not differ materially from that discussed under Item 7A of the registrant's Annual Report on Form 10-K for 2023.

The impacts of price fluctuations on 2024 earnings have been revised to reflect the acquisition of Pioneer on an annualized basis. A \$1 per barrel change in the weighted-average realized price of oil would have approximately a \$650 million annual after-tax effect on Upstream consolidated plus equity company earnings, excluding the impact of derivatives. Similarly, a \$0.10 per thousand cubic feet change in the worldwide average gas realization would have approximately a \$155 million annual after-tax effect on Upstream consolidated plus equity company earnings, excluding the impact of derivatives.

Crude oil, natural gas, petroleum product, and chemical prices fluctuate in response to changing market forces. For any given period, the extent of actual benefit or detriment will be dependent on the price movements of individual types of crude oil, results of trading activities, taxes and other government take impacts, price adjustment lags in long-term gas contracts, and crude and gas production volumes. Accordingly, changes in benchmark prices for crude oil and natural gas only provide broad indicators of changes in the earnings experienced in any particular period.

#### ITEM 4. CONTROLS AND PROCEDURES

As indicated in the certifications in Exhibit 31 of this report, the Corporation's Chief Executive Officer, Chief Financial Officer and Principal Accounting Officer have evaluated the Corporation's disclosure controls and procedures as of June 30, 2024. Based on that evaluation, these officers have concluded that the Corporation's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There were no changes during the Corporation's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

In the second quarter of 2024, ExxonMobil started the process of integrating Pioneer into its operations and internal control processes, resulting in some of Pioneer's historical internal controls being superseded by ExxonMobil's internal controls. This integration is expected to continue into 2025.

## PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

ExxonMobil has elected to use a \$1 million threshold for disclosing environmental proceedings.

On March 9, 2022, XTO Energy, Inc. (XTO) received a Notice of Violation from the United States Environmental Protection Agency (EPA) against XTO regarding certain well pad production facility sites in Butler County, Pennsylvania. The letter did not quantify an associated civil penalty. The EPA alleged violations of certain federal New Source Performance Standards (NSPS) and Pennsylvania's Title V operating permit regulations. The Department of Justice (DOJ) has proposed a consent decree but a civil action has not been filed. In May 2024, the DOJ demanded a penalty of approximately \$5.0 million. XTO is continuing to assess the factual basis of the allegations and proposed penalty and strongly disagrees with the DOJ's position.

As reported in the Corporation's Quarterly Report on Form 10-Q for the three months ended March 31, 2024, the State of Texas and the Corporation agreed to settle alleged violations of the Texas Clean Air Act at the Baytown Olefins Plant located in Baytown, Texas upon payment of \$2.25 million to the State of Texas. Since then, the Travis County District Court for the State of Texas has approved and entered the settlement, and the Corporation has paid the agreed upon amounts in accordance with the terms therein.

Refer to the relevant portions of Note 3 of this Quarterly Report on Form 10-Q for further information on legal proceedings.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities for Quarter Ended June 30, 2024

	Total Number of Shares Purchased (1)	Average Price Paid per Share <sup>(2)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (Billions of dollars) (3)
April 2024	13,990,682	\$119.85	13,990,682	\$12.9
May 2024	16,675,399	\$116.52	16,008,411	\$32.7
June 2024	14,580,263	\$112.40	14,561,544	\$31.0
Total	45,246,344	\$116.26	44,560,637	

<sup>(1)</sup> Includes shares withheld from participants in the company's incentive program for personal income taxes.

During the second quarter, the Corporation did not issue or sell any unregistered equity securities.

#### **ITEM 5. OTHER INFORMATION**

During the three months ended June 30, 2024, none of the Company's directors or officers adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

#### **ITEM 6. EXHIBITS**

See Index to Exhibits of this report.

<sup>(2)</sup> Excludes 1% U.S. excise tax on stock repurchases.

<sup>(3)</sup> In its 2022 Corporate Plan Update released December 8, 2022, the Corporation stated that the company expanded its share repurchase program to up to \$50 billion through 2024, including \$15 billion of repurchases in 2022 and \$17.5 billion in 2023. As stated in the 2023 Corporate Plan Update released December 6, 2023, the pace of the repurchase program increased to \$20 billion annually through 2025 following the Pioneer transaction close. Purchases were made under terms intended to qualify for exemption under Rules 10b-18 and 10b5-1.

## **INDEX TO EXHIBITS**

Exhibit	Description
<u>10(iii)(b.4)</u>	Pioneer Natural Resources Company Second Amended and Restated 2006 Long-Term Incentive Plan.*
<u>31.1</u>	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Executive Officer.
<u>31.2</u>	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Financial Officer.
<u>31.3</u>	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Accounting Officer.
<u>32.1</u>	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Executive Officer.
<u>32.2</u>	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Financial Officer.
<u>32.3</u>	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Accounting Officer.
101	Interactive Data Files (formatted as Inline XBRL).
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

 $<sup>* \</sup>textit{Management contract or compensatory plan or arrangement required to be identified pursuant to \textit{Item 15} (a) (3) \textit{ of the most recent Annual Report on Form 10-K}. \\$ 

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

	EXXON MOBIL CORI	PORATION	
Date: August 5, 2024	By:	/s/ LEN M. FOX	
		Len M. Fox	
		Vice President, Controller and Tax	
		(Principal Accounting Officer)	