

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549
FORM 10-Q

(Mark One)

☐ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2024

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____
Commission file number 1-12993

ALEXANDRIA REAL ESTATE EQUITIES, INC.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of
incorporation or organization)

95-4502084

(I.R.S. Employer Identification Number)

26 North Euclid Avenue, Pasadena, California 91101

(Address of principal executive offices) (Zip code)

(626) 578-0777

(Registrant's telephone number, including area code)

NA

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	ARE	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Smaller reporting company ☐

Accelerated filer ☐

Emerging growth company ☐

Non-accelerated filer ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☐

As of October 15, 2024, 174,762,259 shares of common stock, par value \$0.01 per share, were outstanding.

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PART II – OTHER INFORMATION

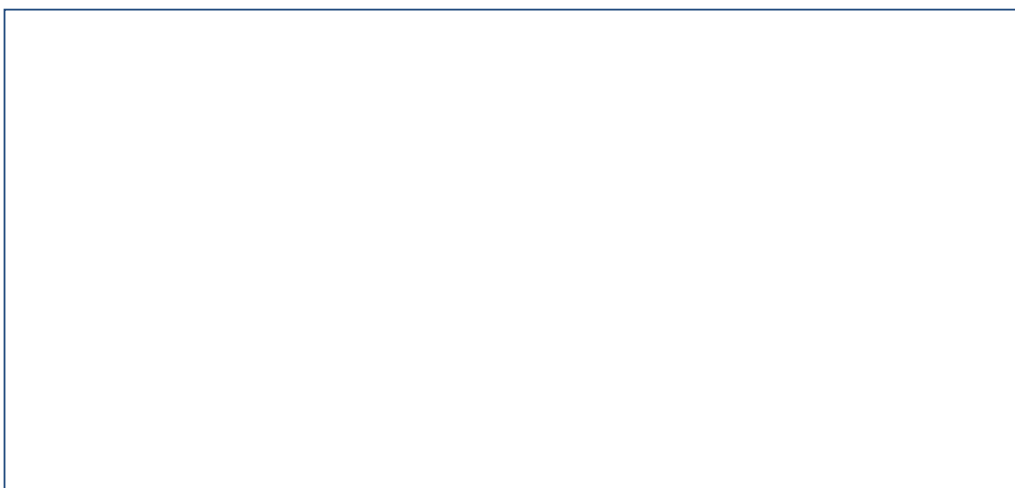
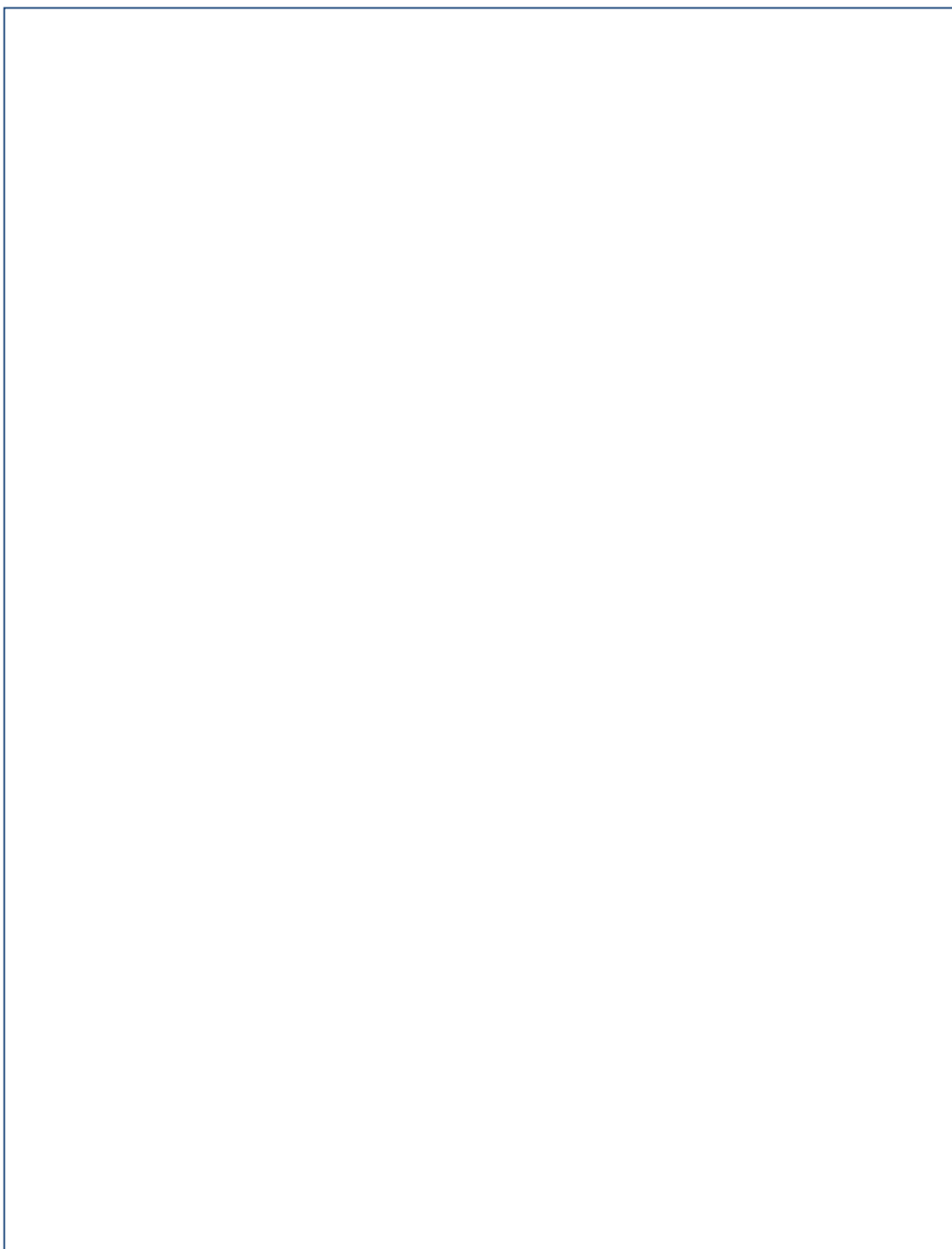
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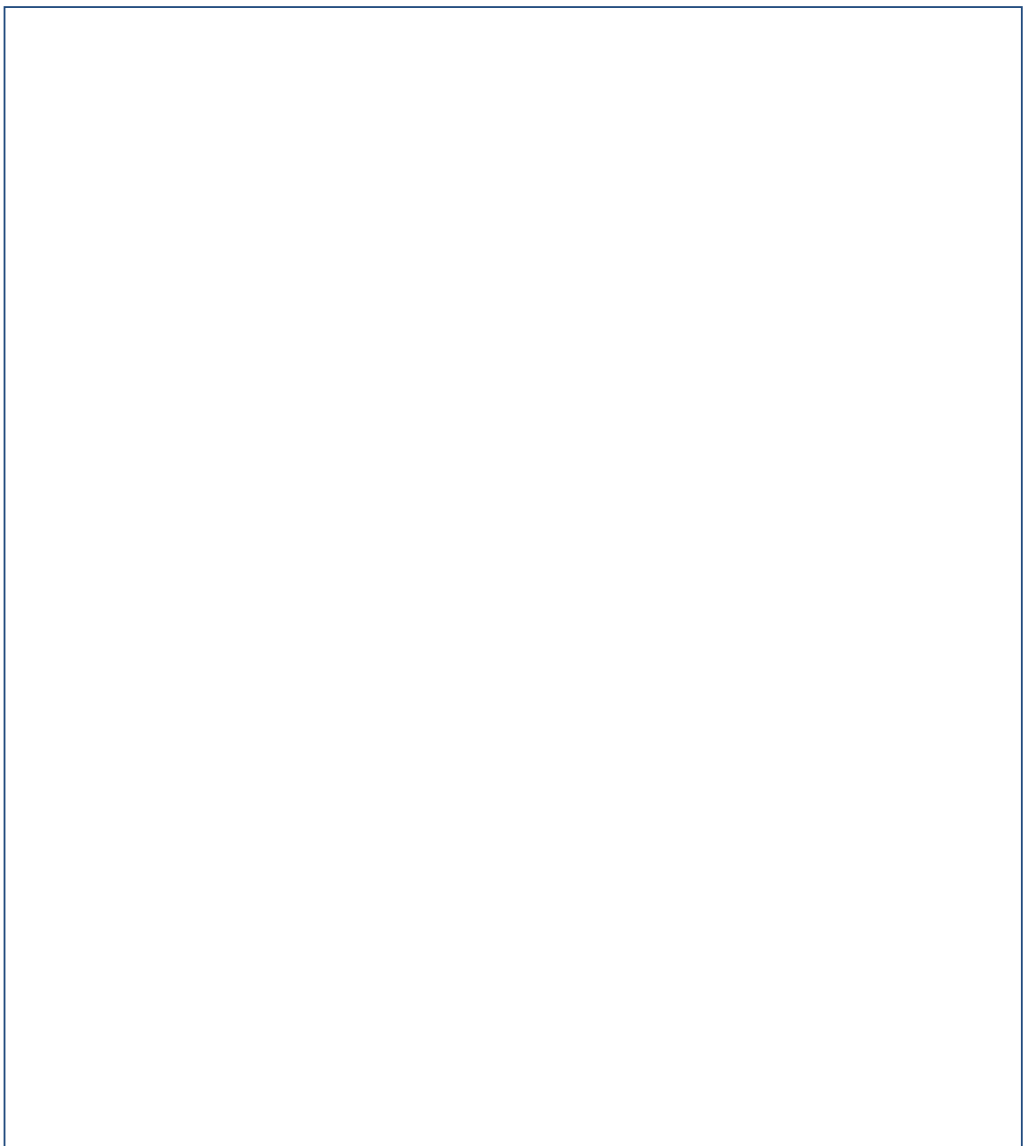
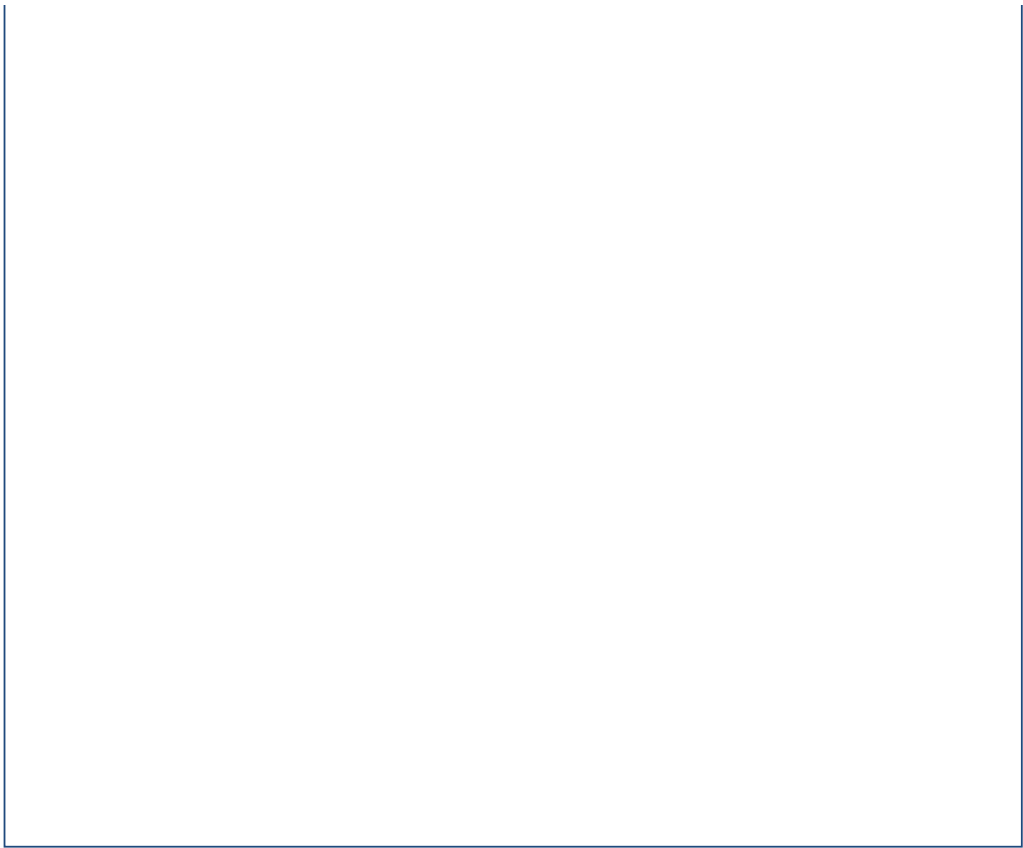
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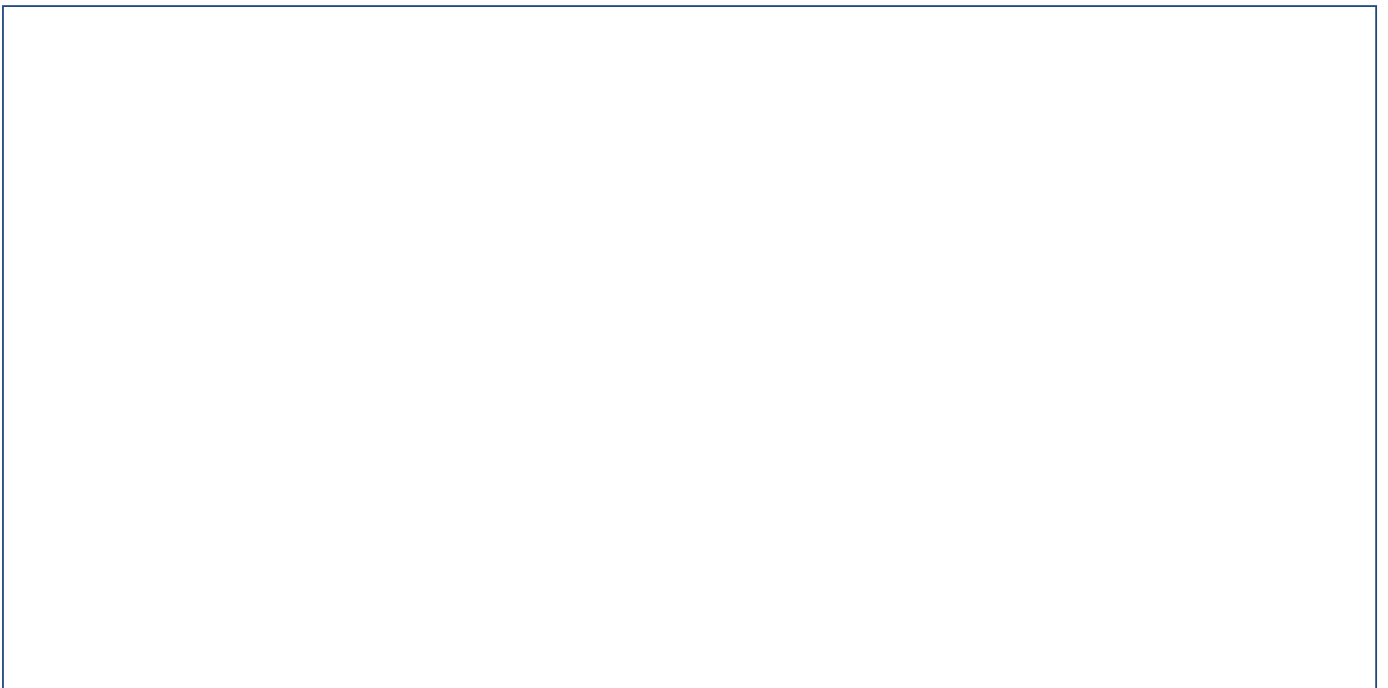
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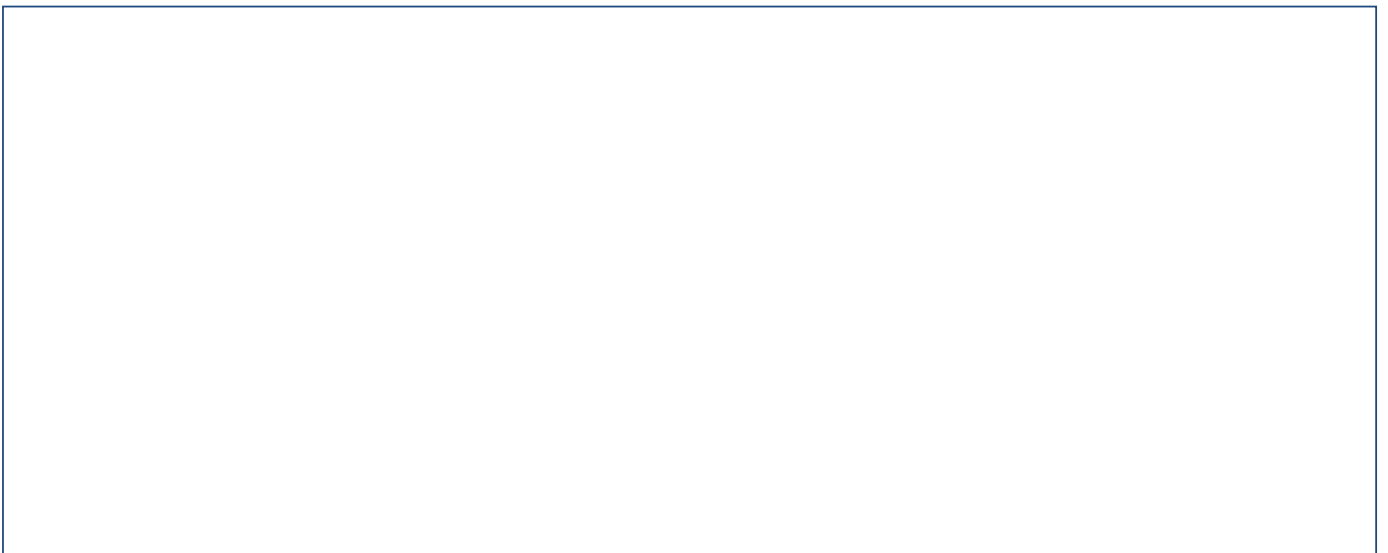
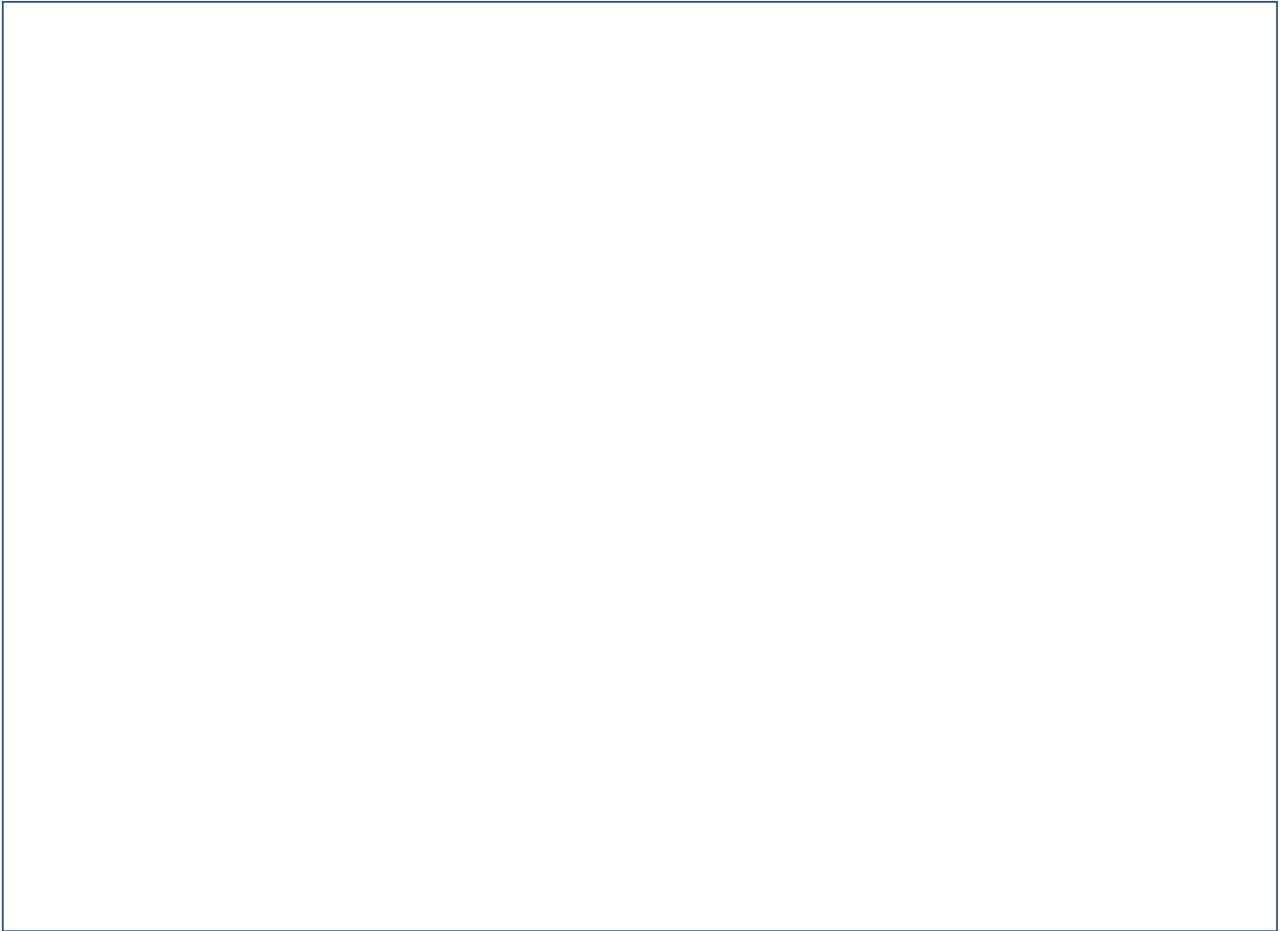
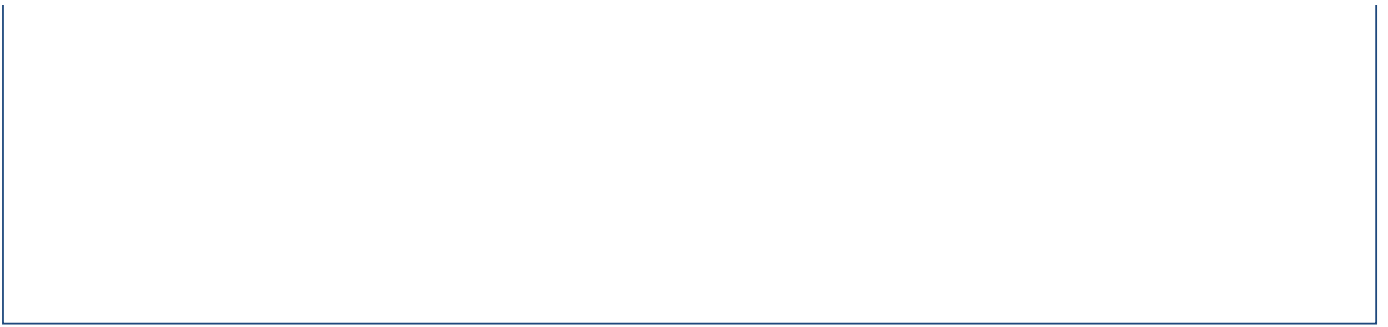
The following abbreviations or acronyms that may be used in this document shall have the adjacent meanings set forth below:

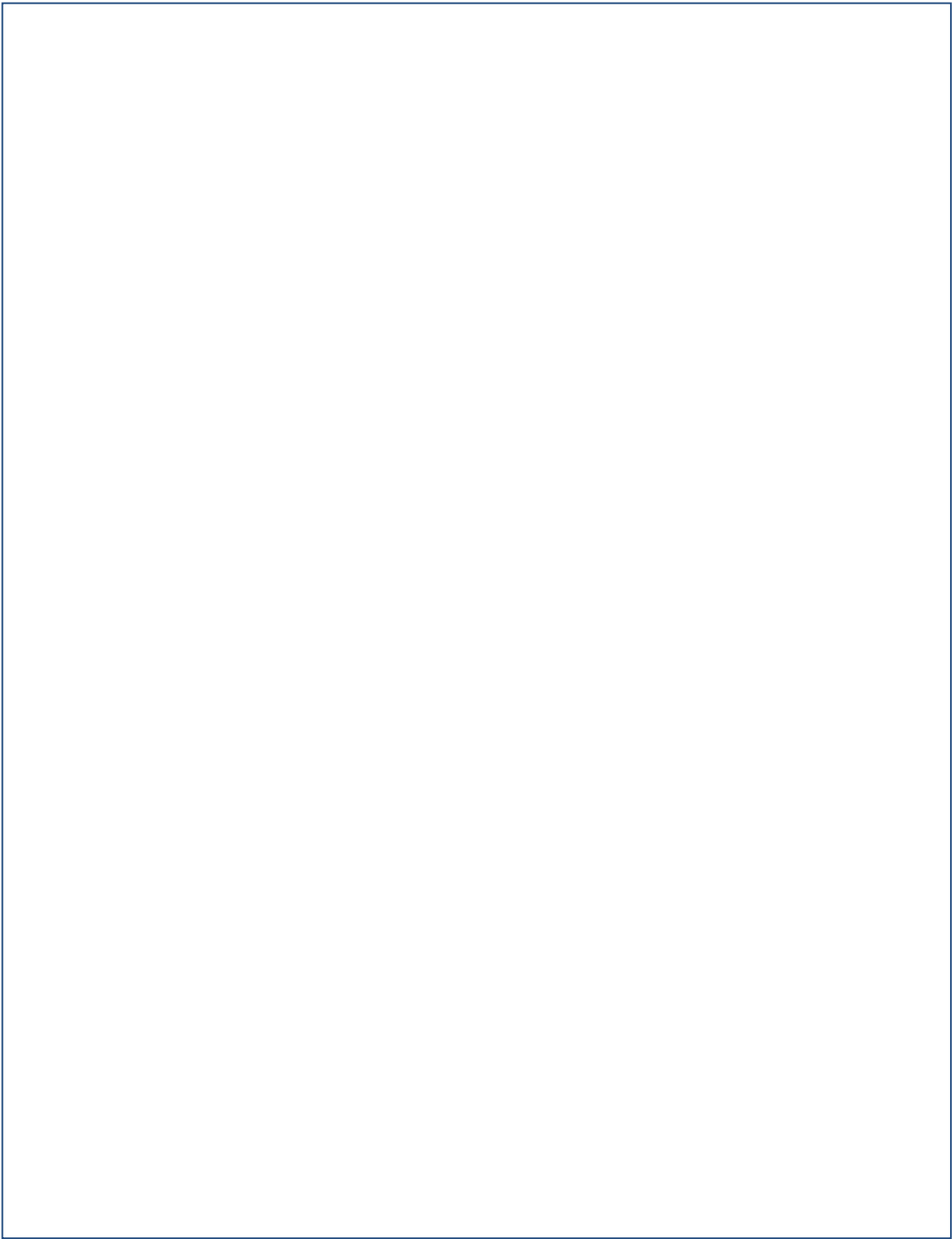
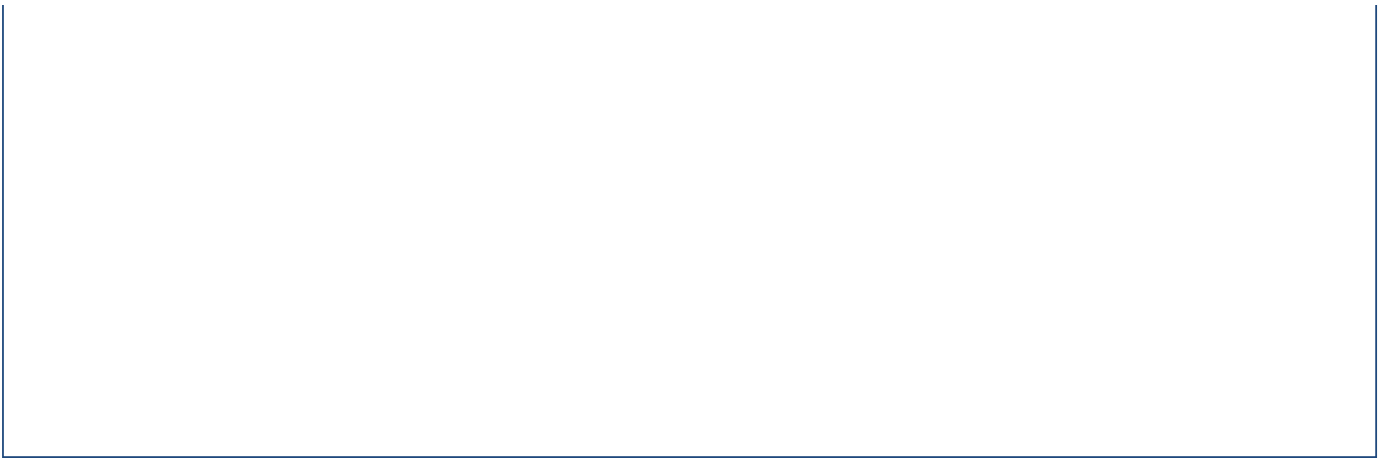
ASU	Accounting Standards Update
ATM	At the Market
CIP	Construction in Progress
EPS	Earnings per Share
FASB	Financial Accounting Standards Board
FFO	Funds From Operations
GAAP	U.S. Generally Accepted Accounting Principles
IRS	Internal Revenue Service
JV	Joint Venture
Nareit	National Association of Real Estate Investment Trusts
NAV	Net Asset Value
NYSE	New York Stock Exchange
REIT	Real Estate Investment Trust
RSF	Rentable Square Feet/Foot
SEC	Securities and Exchange Commission
SF	Square Feet/Foot
SoDo	South of Downtown submarket of Seattle
SOFR	Secured Overnight Financing Rate
SoMa	South of Market submarket of the San Francisco Bay Area
U.S.	United States
VE	Variable Interest Entity

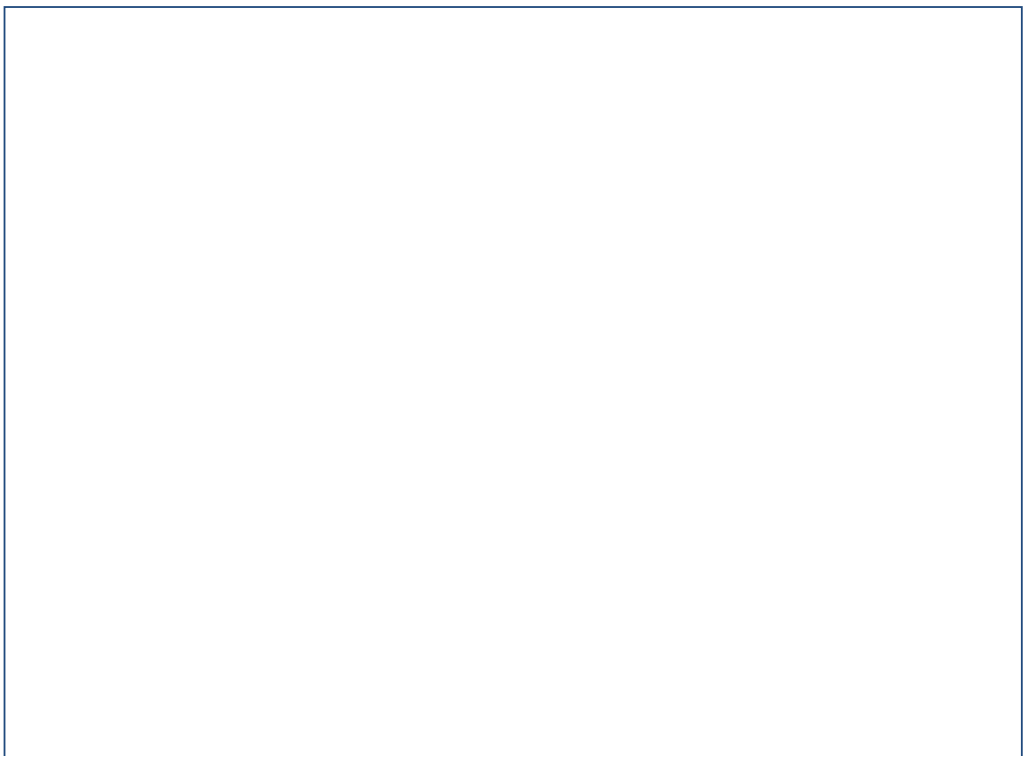
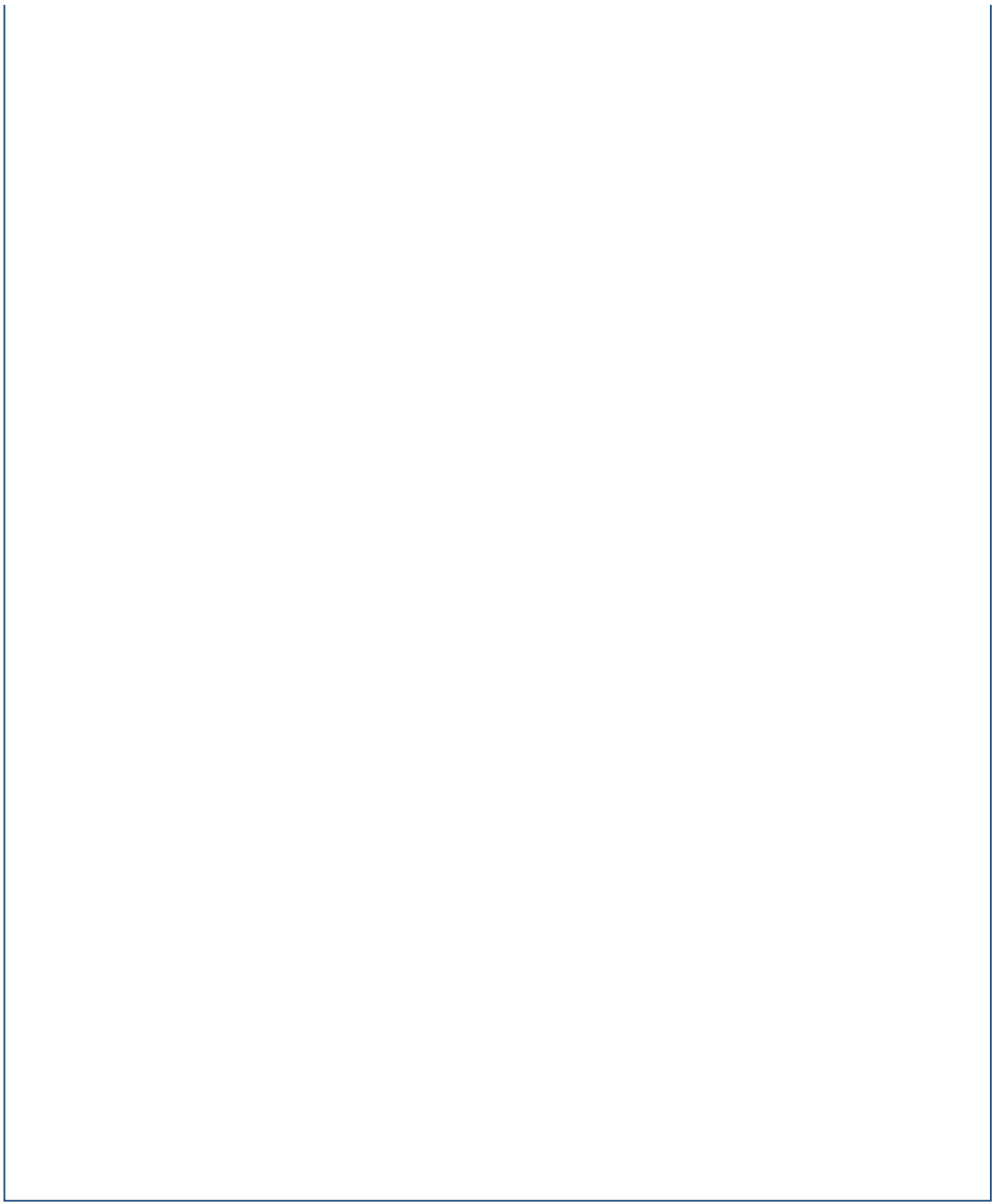


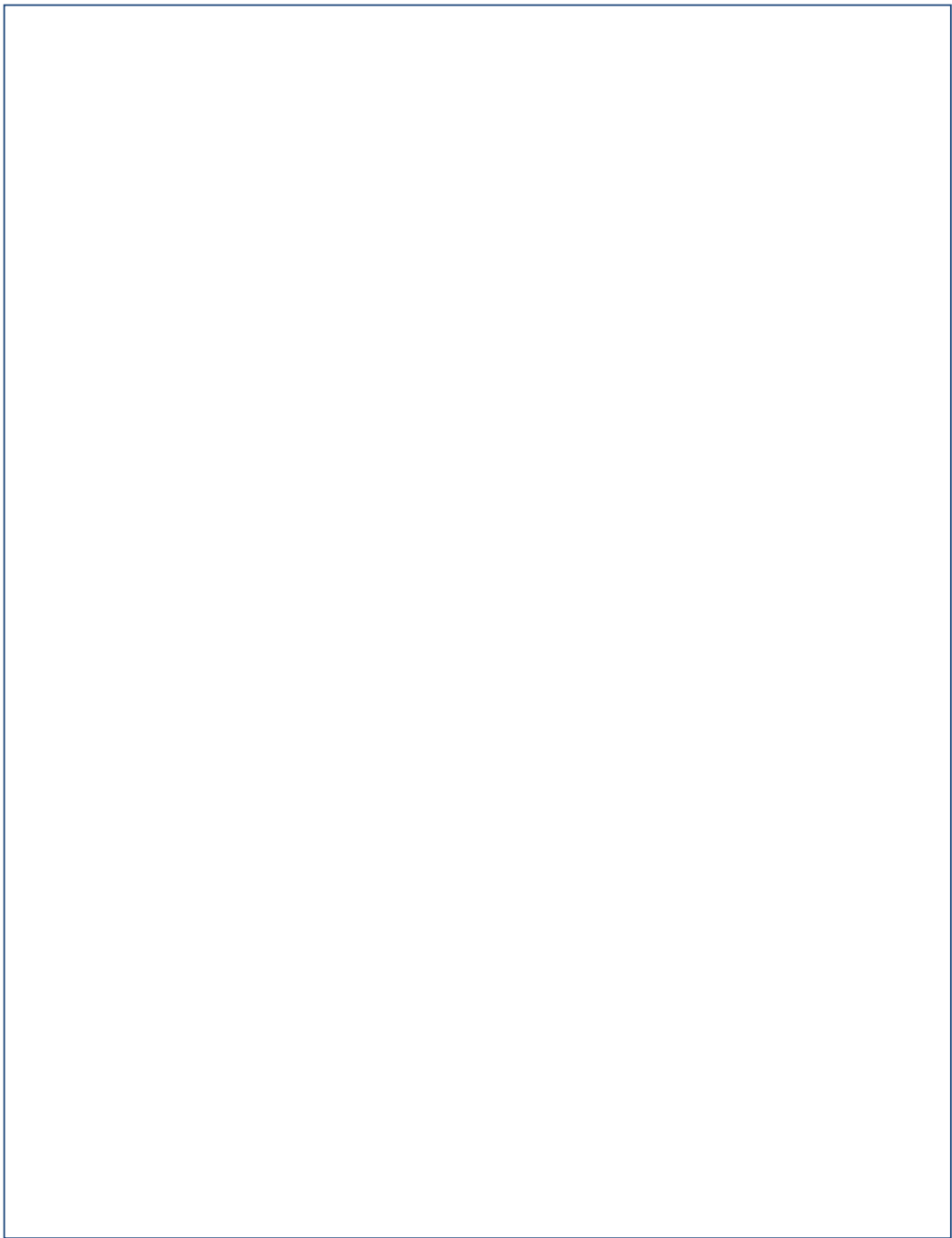
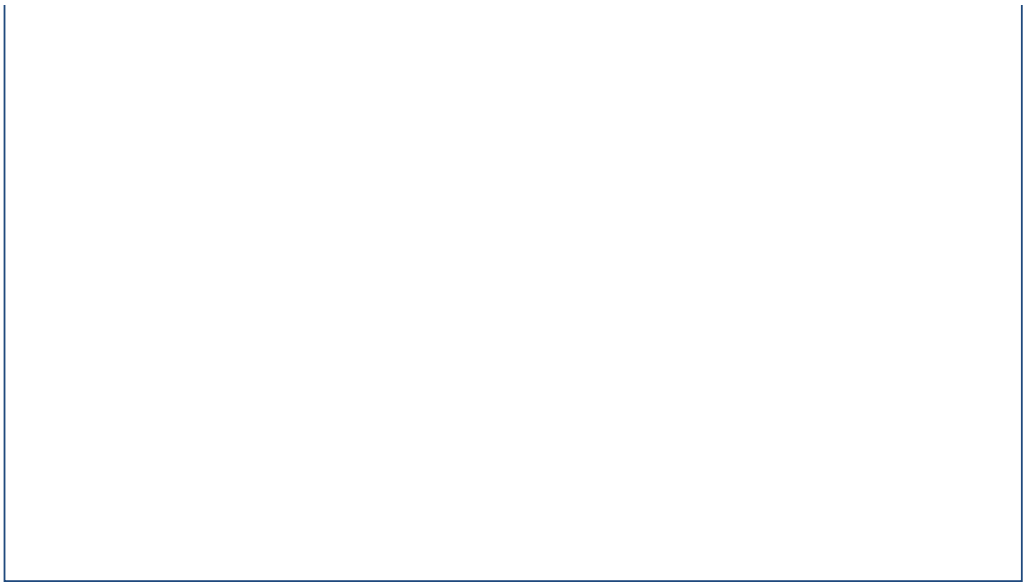


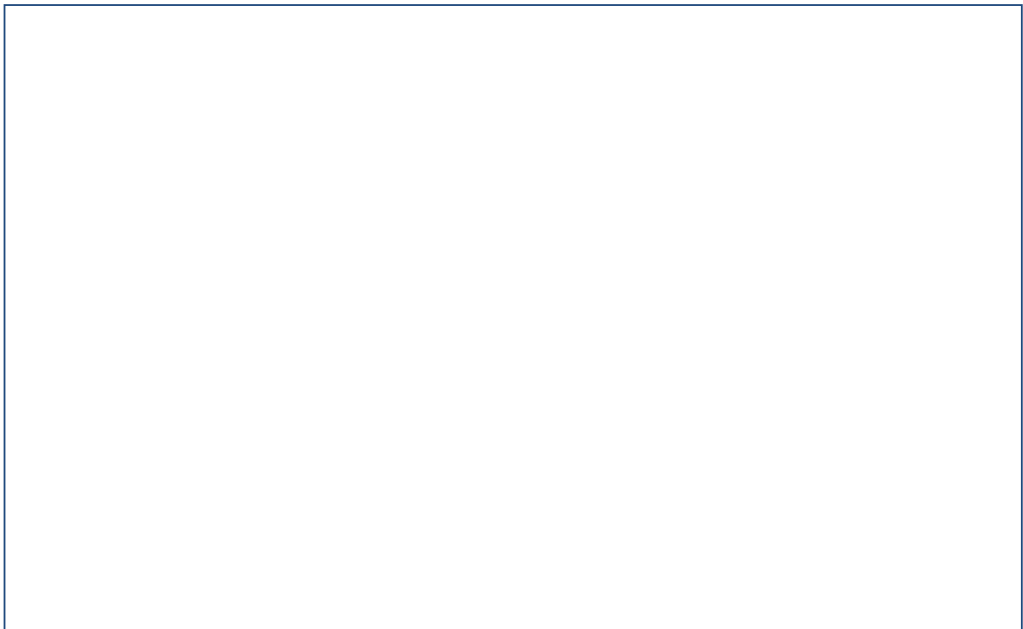
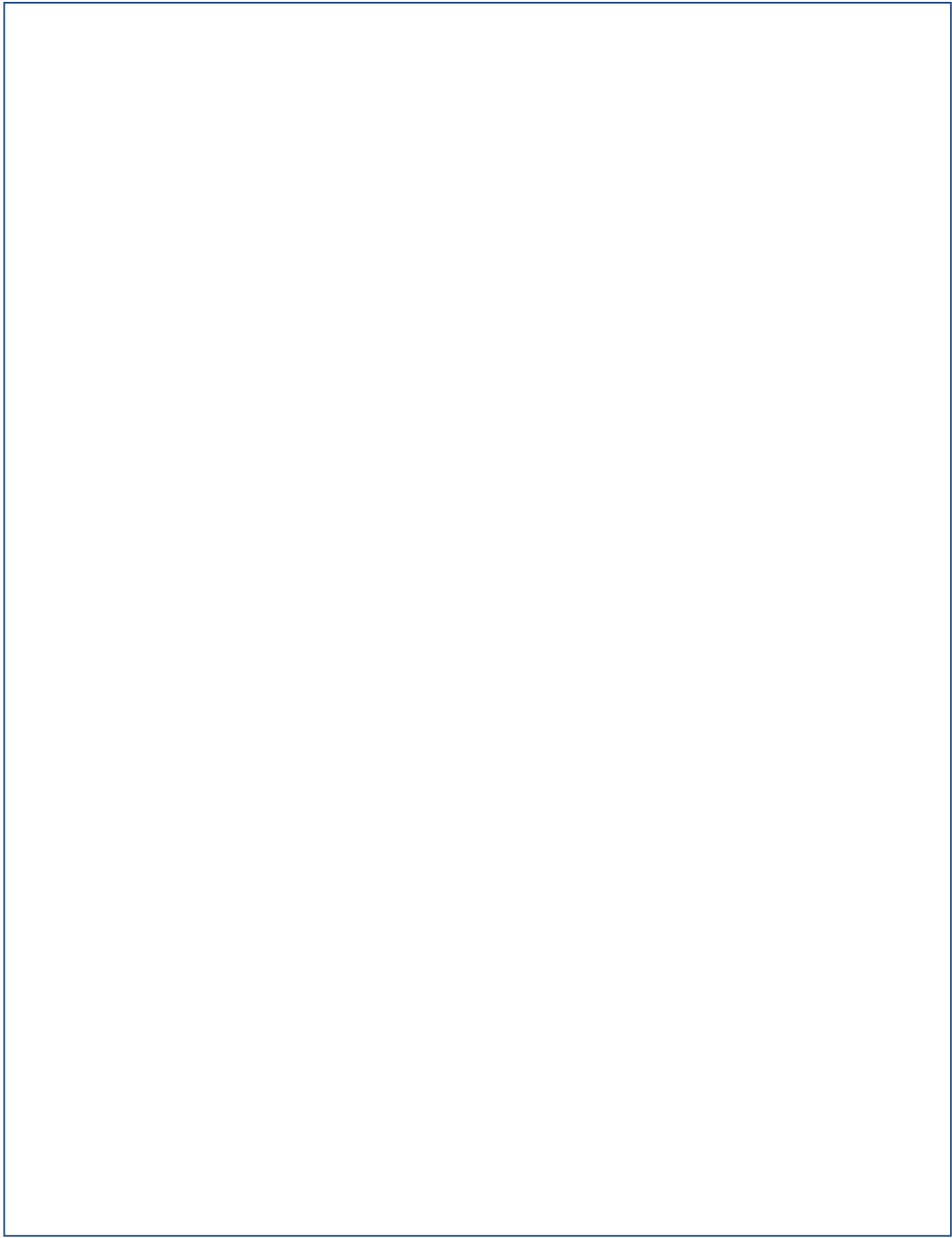


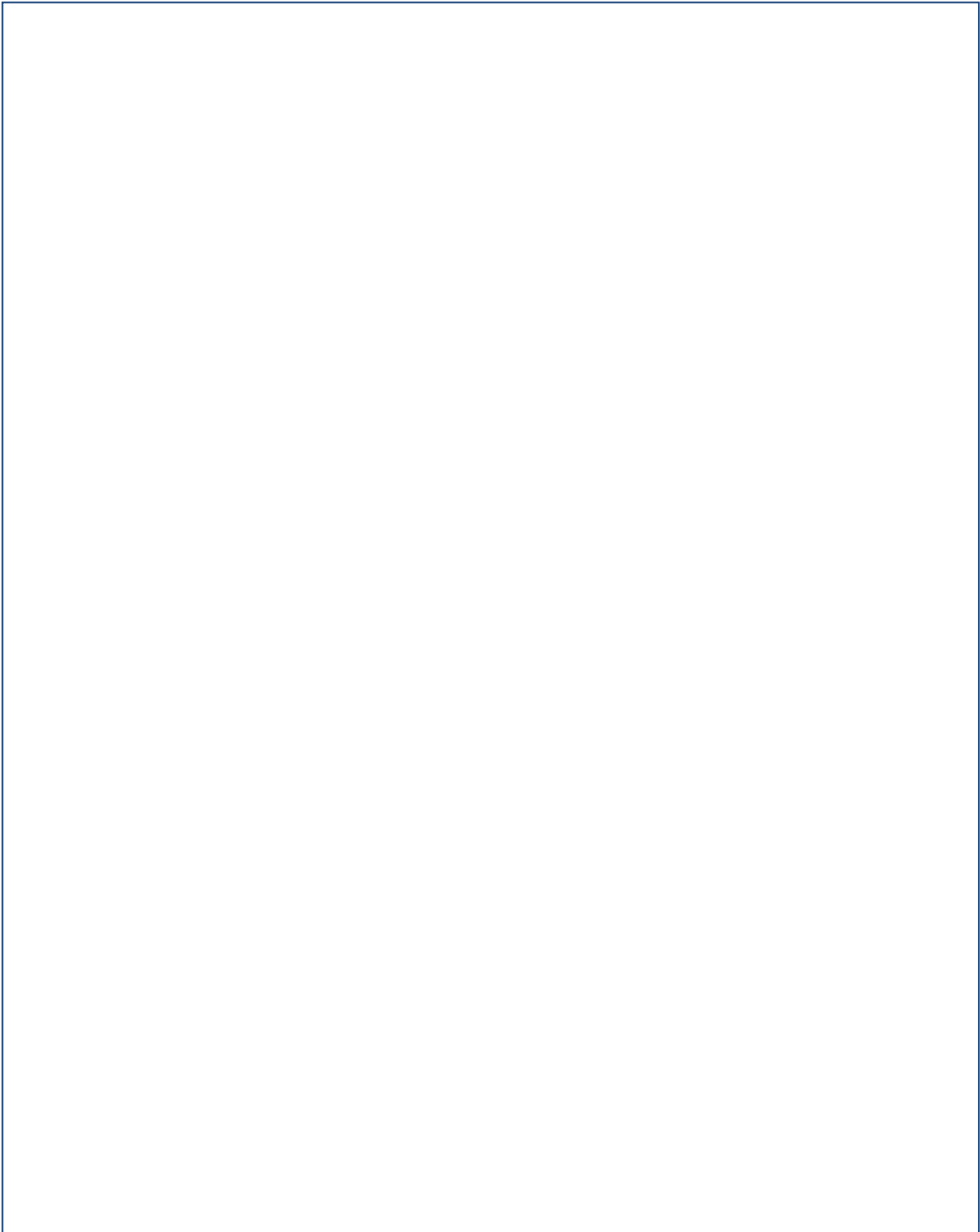
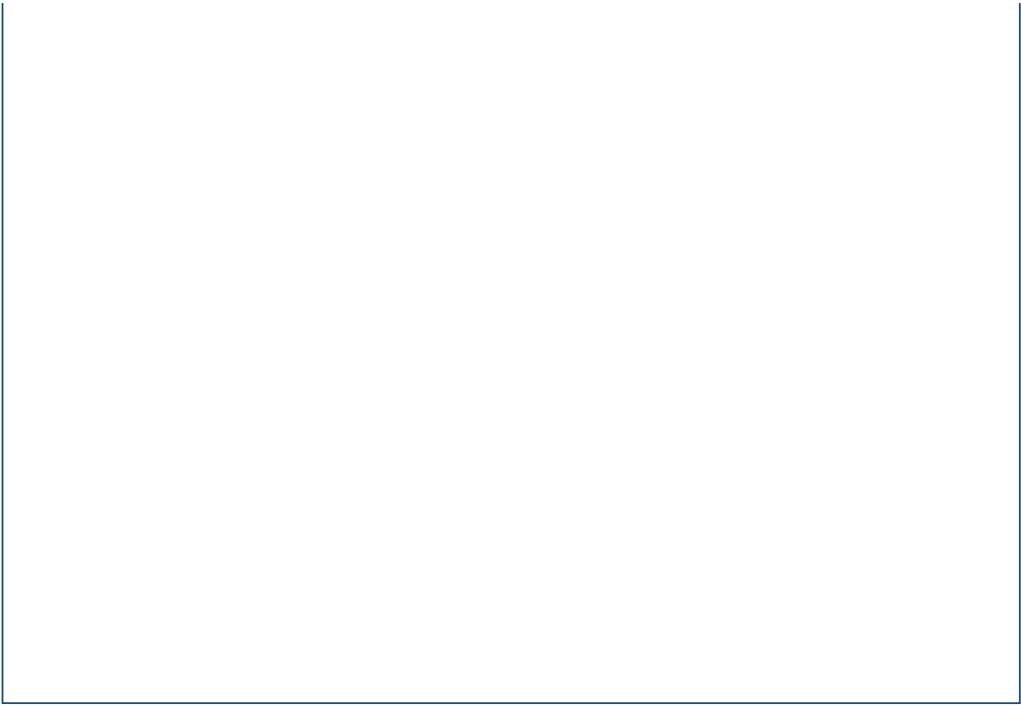


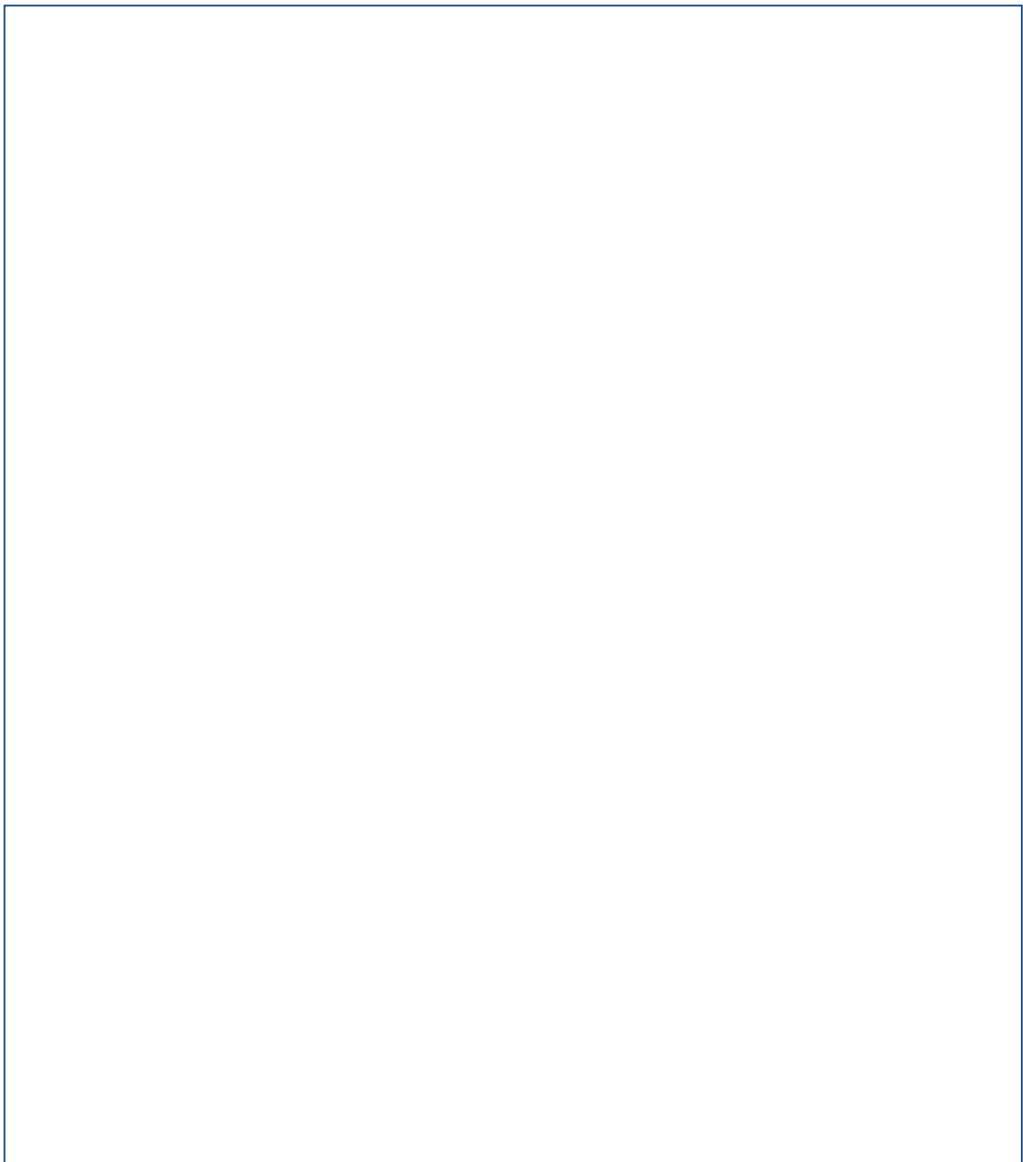
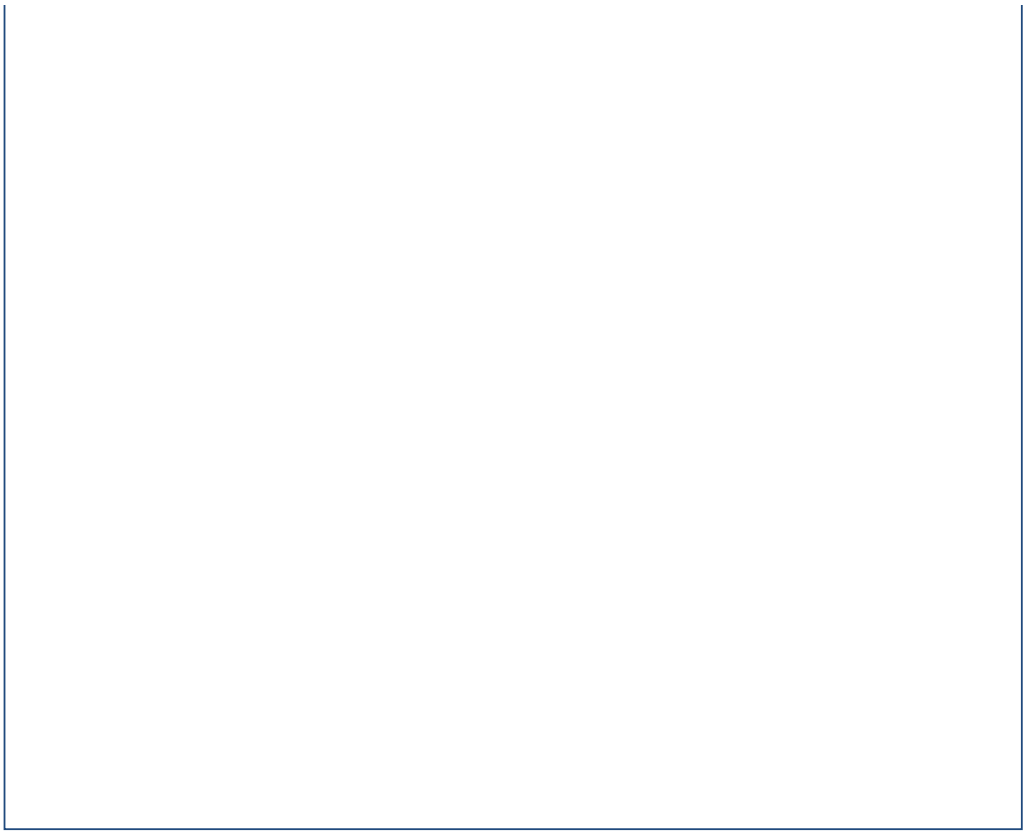








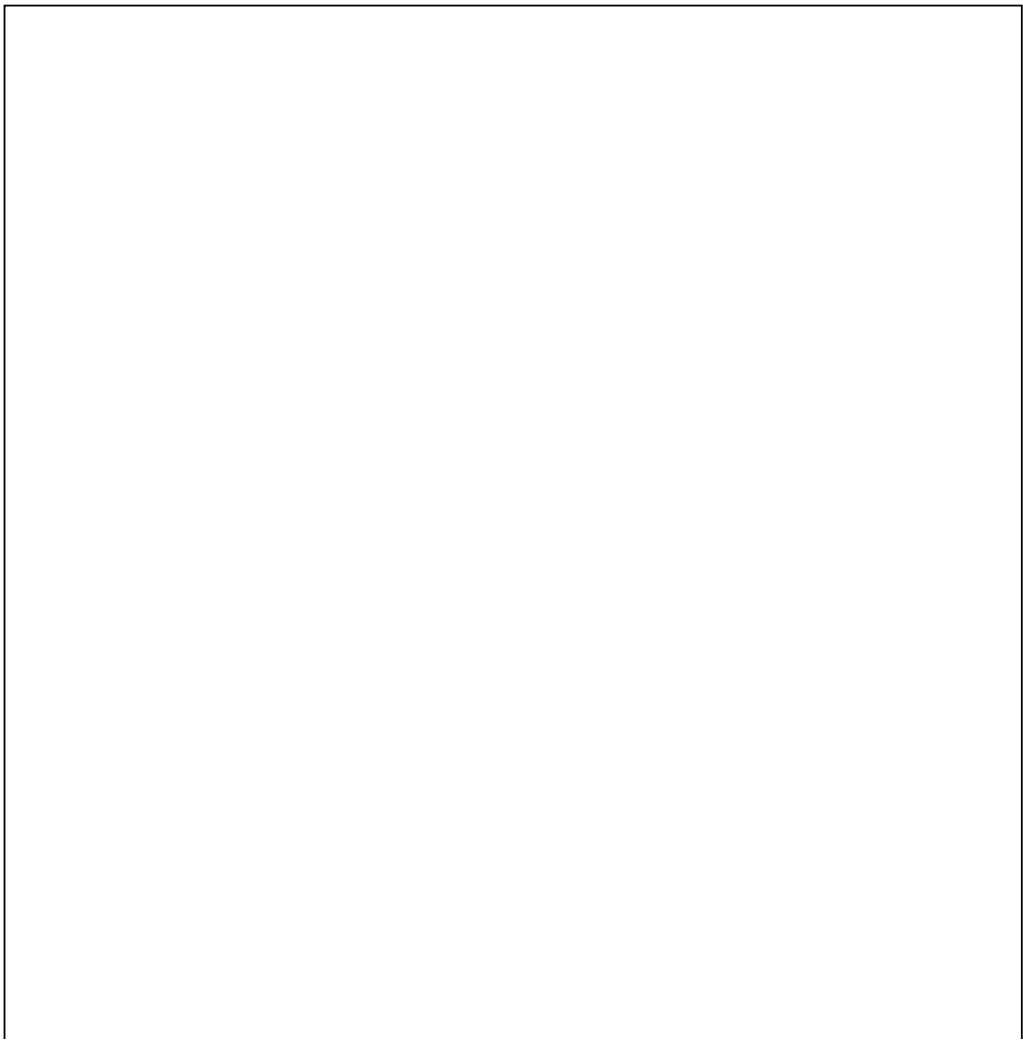
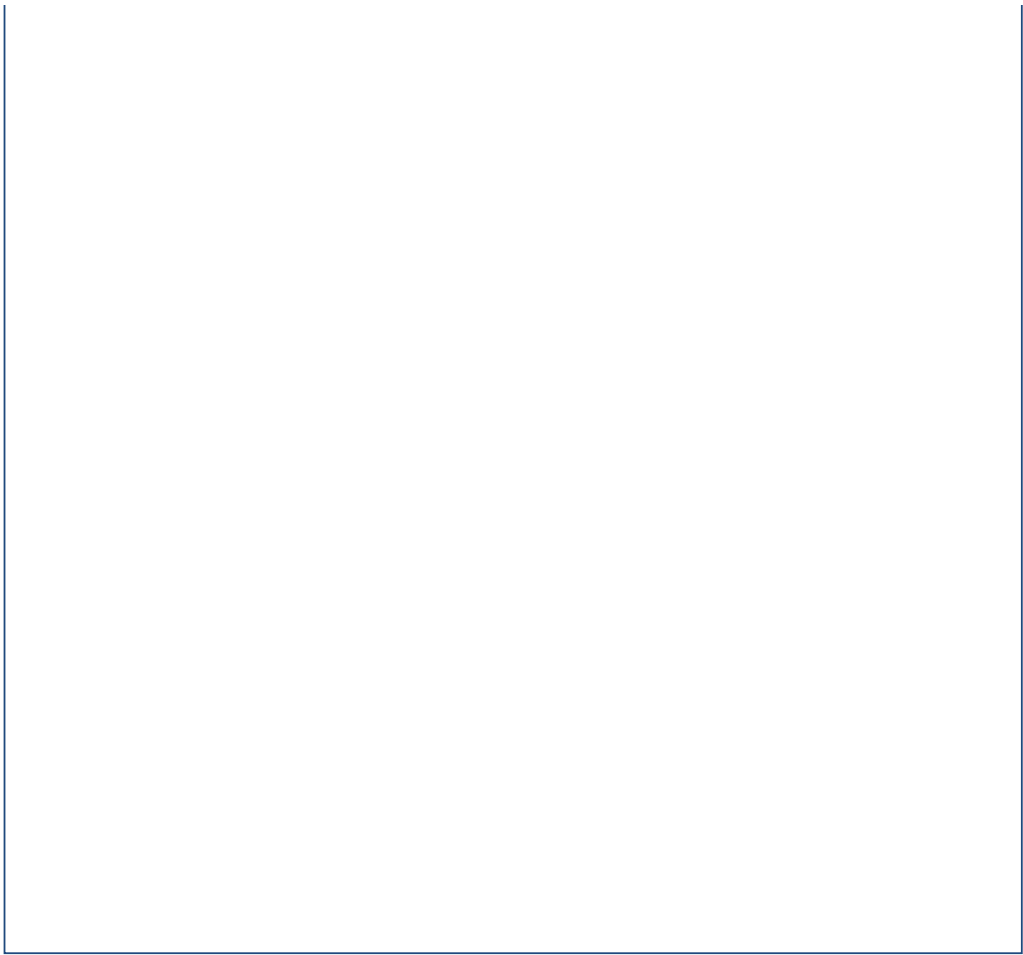


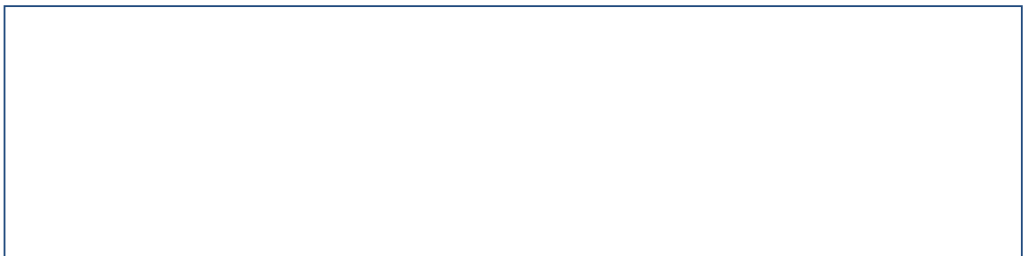
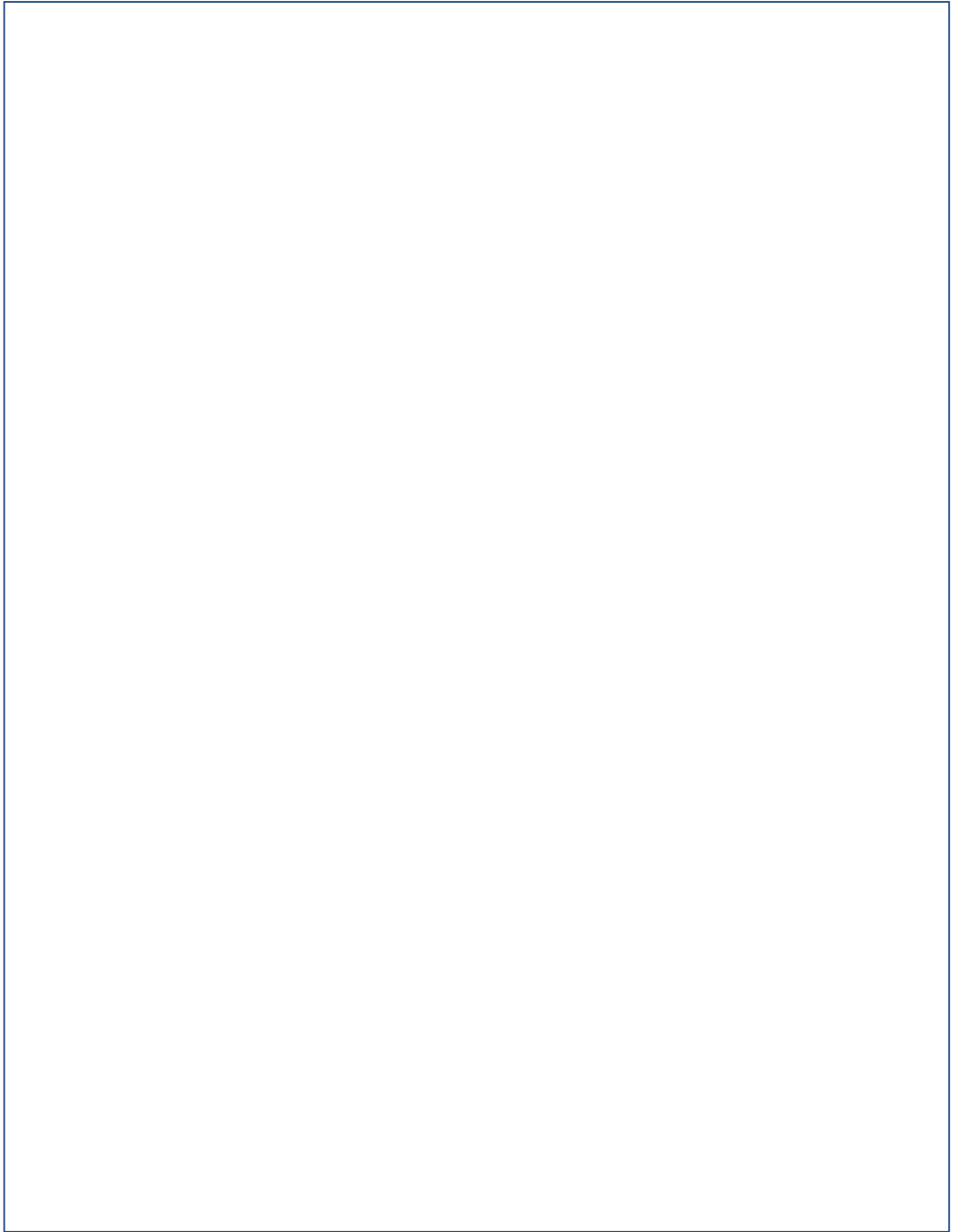


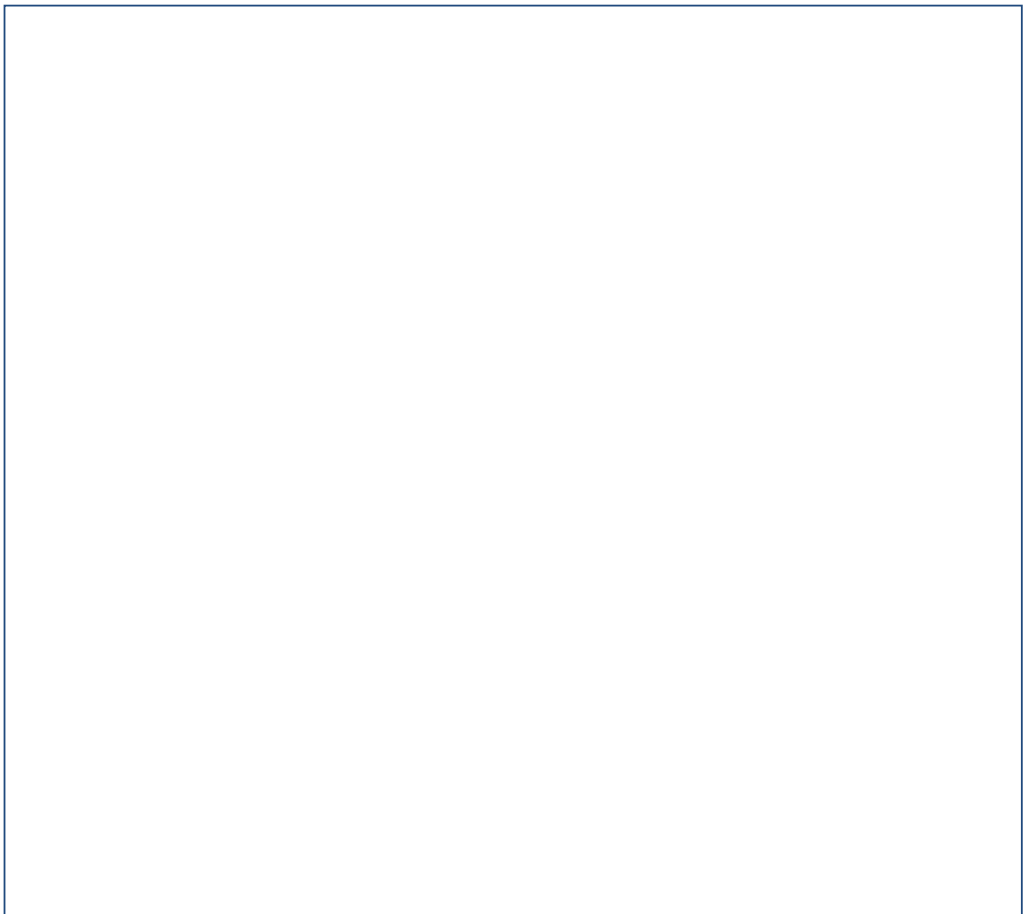
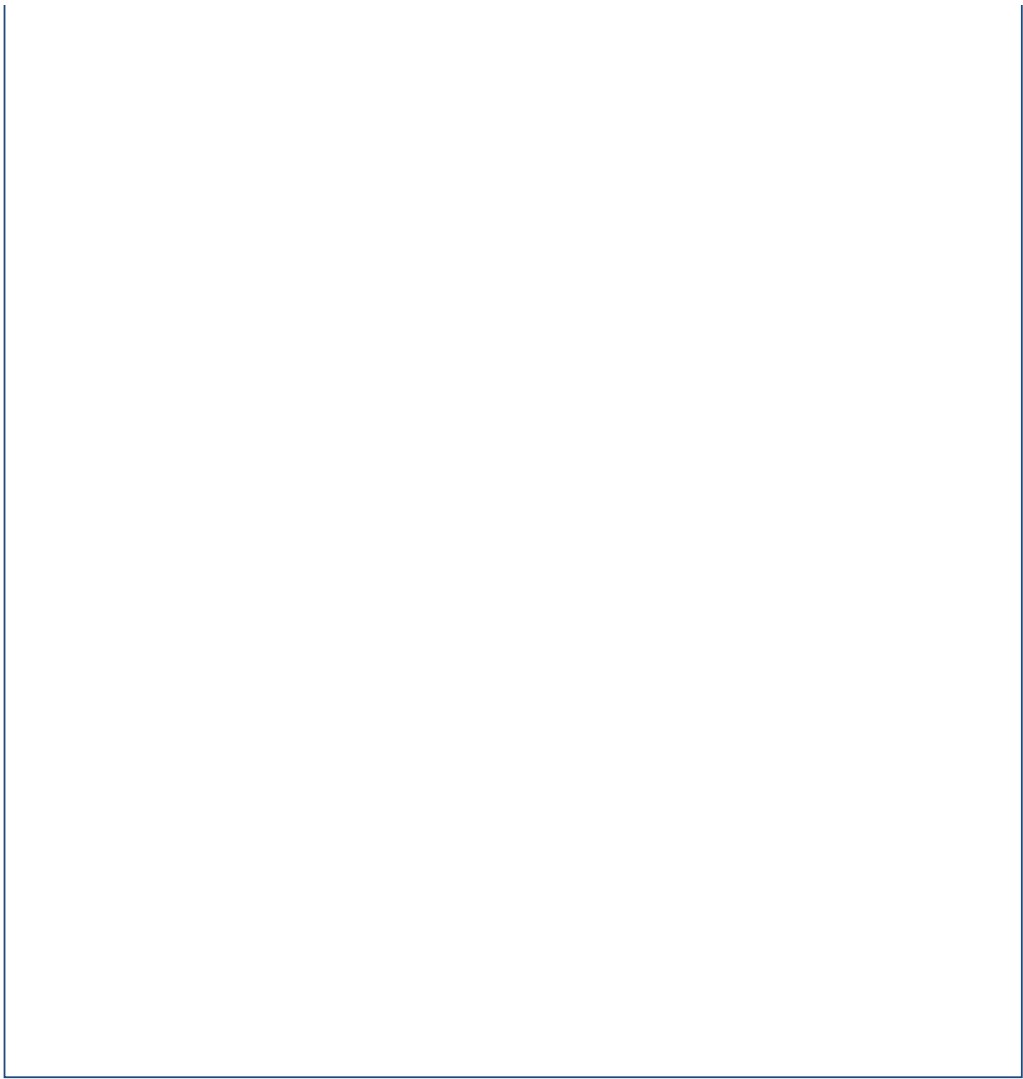
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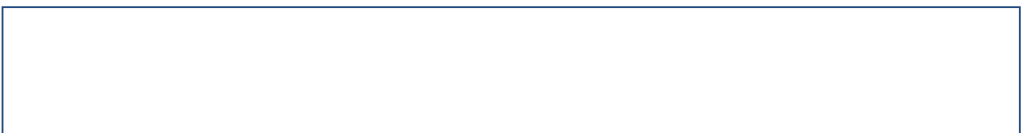
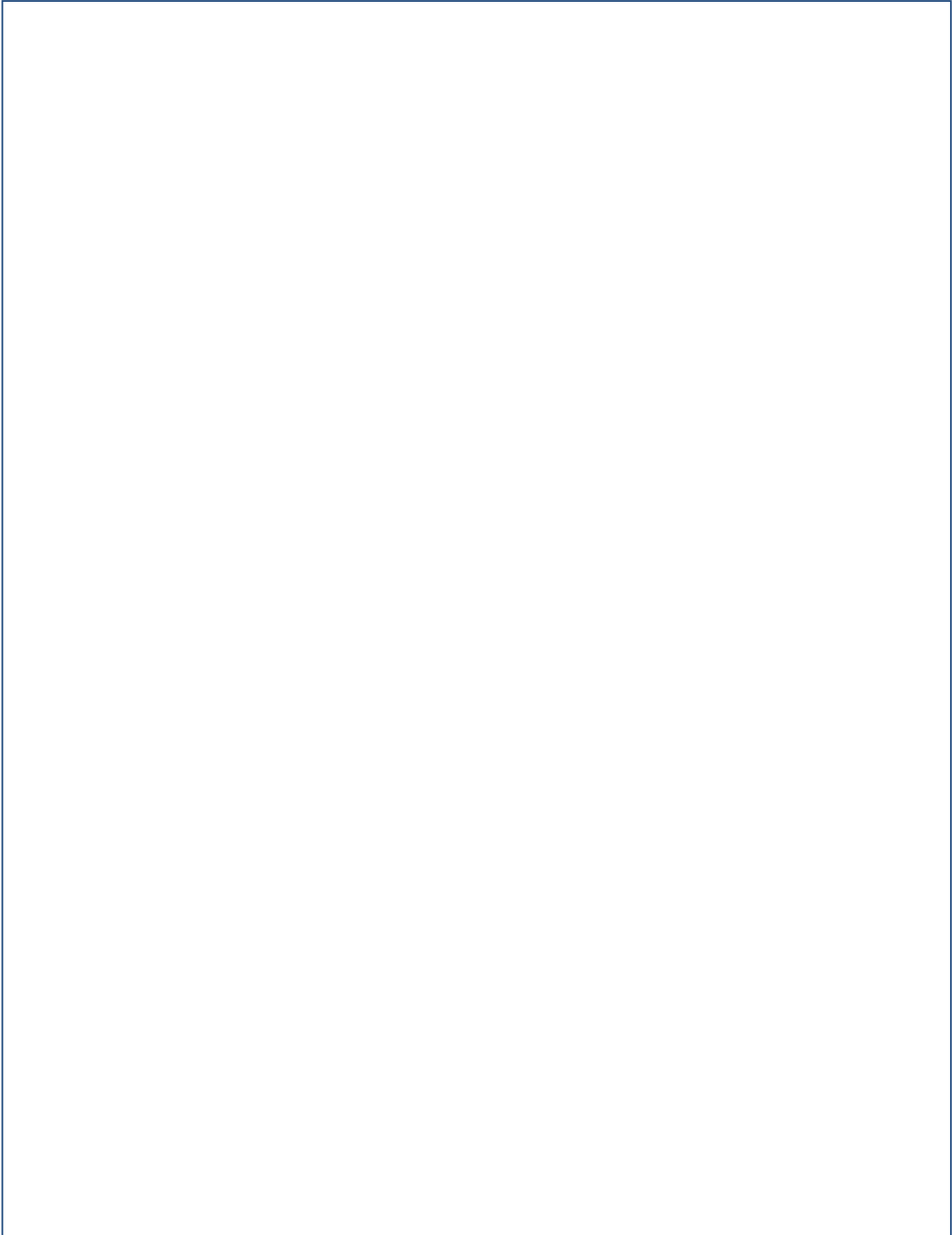
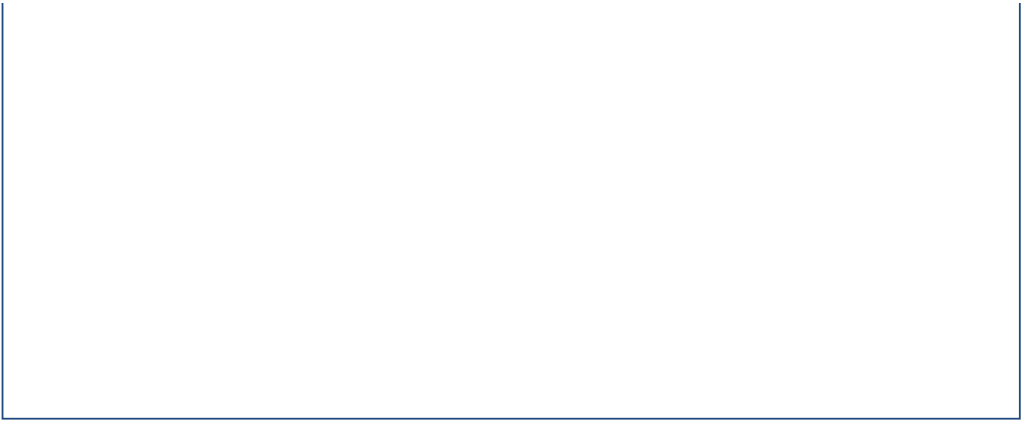
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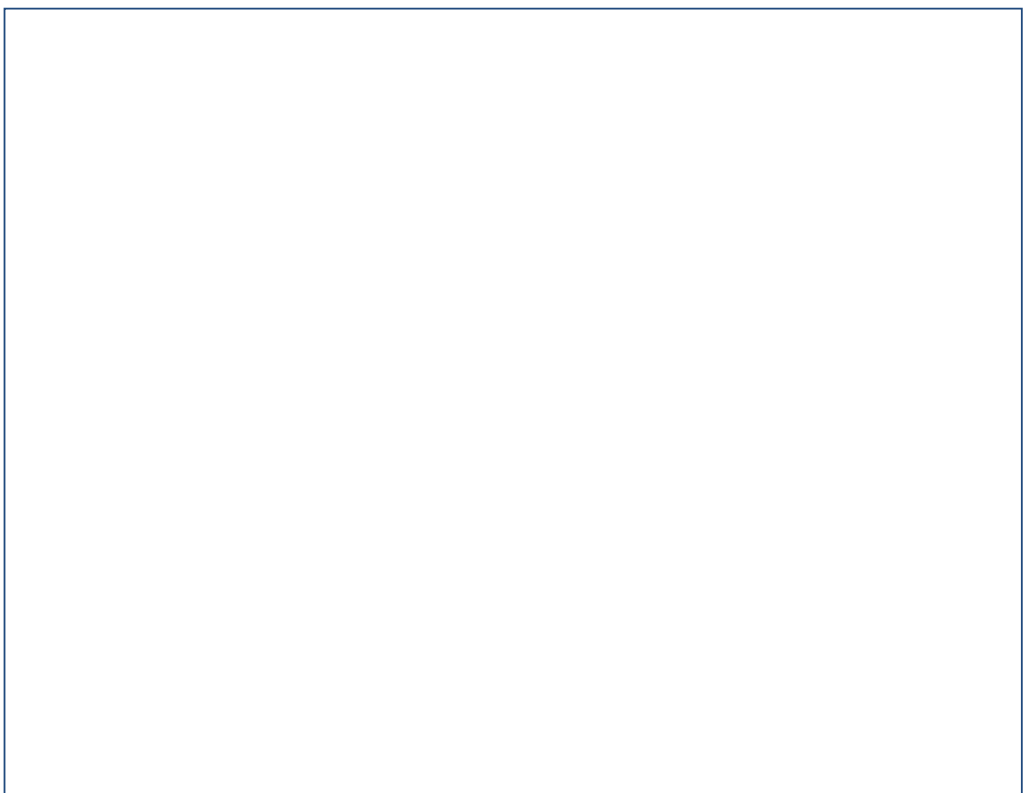
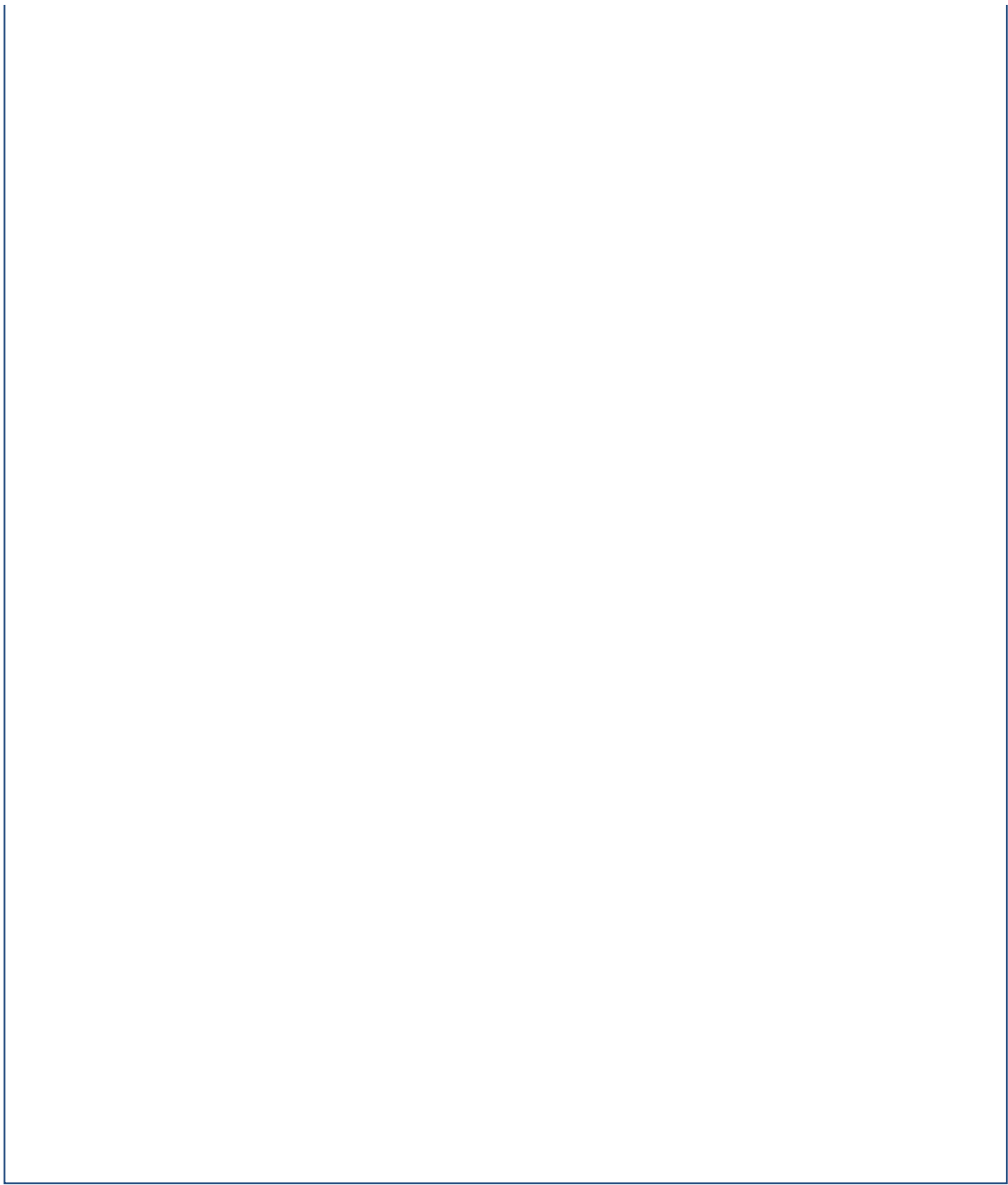
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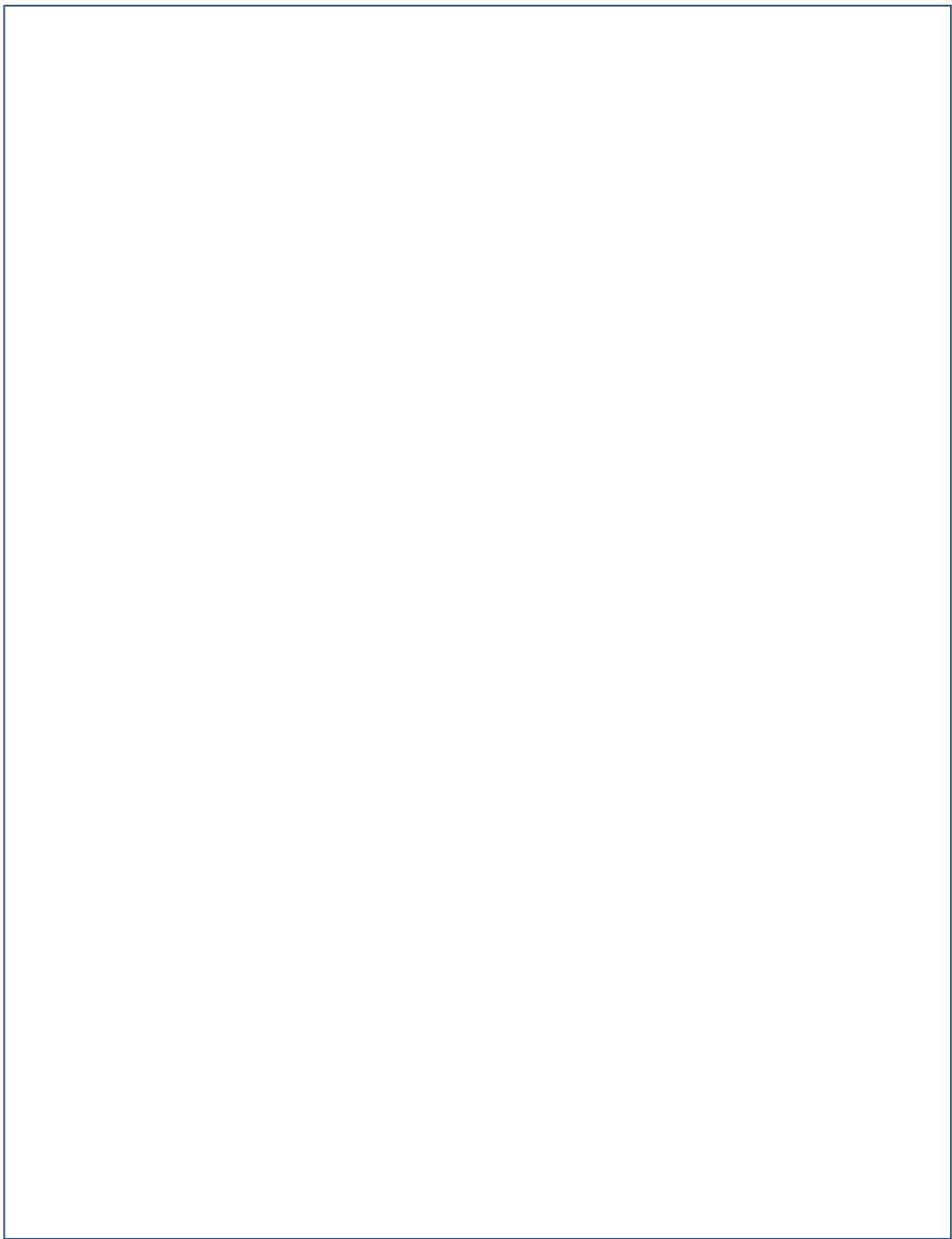
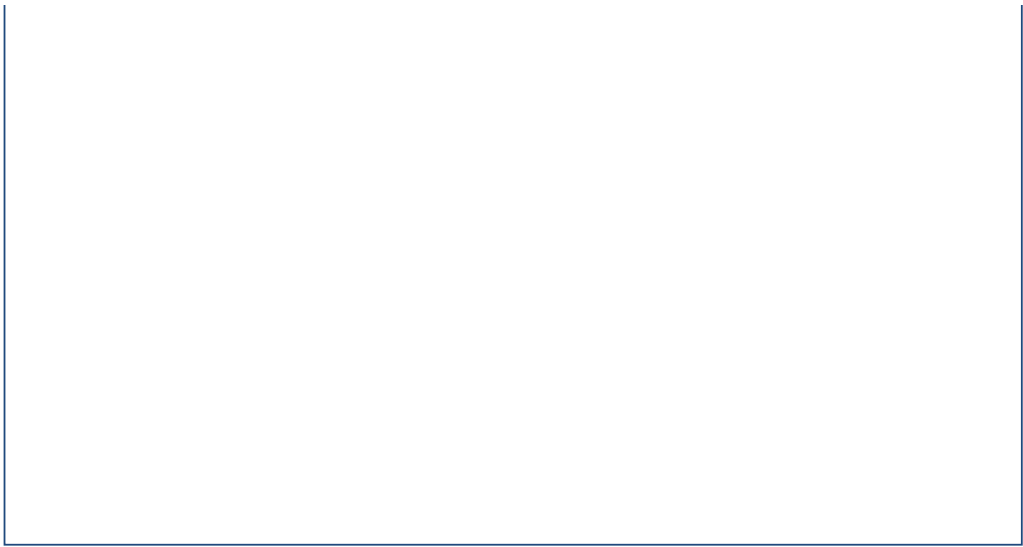


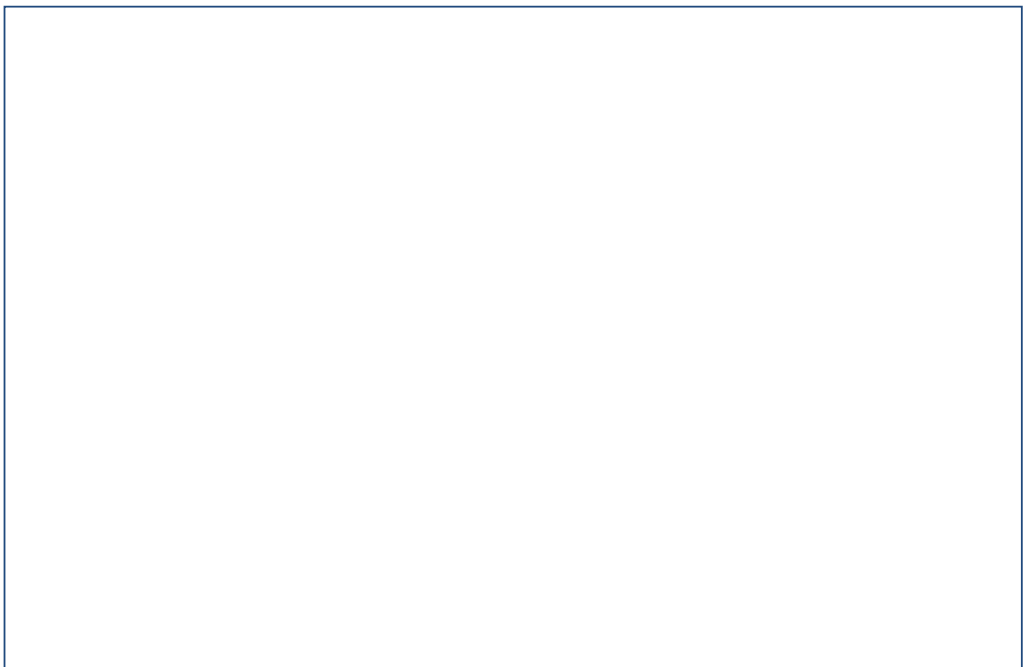
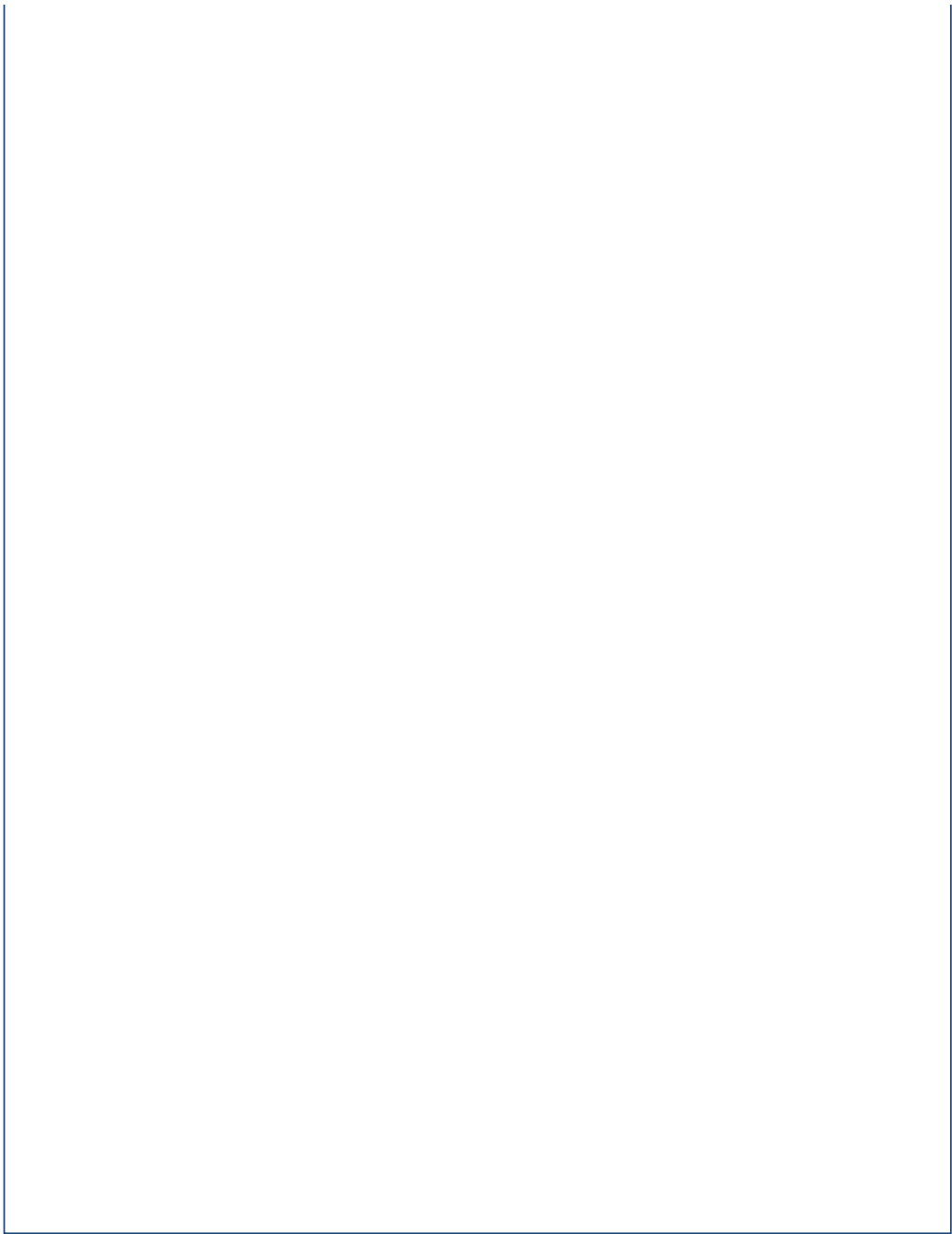


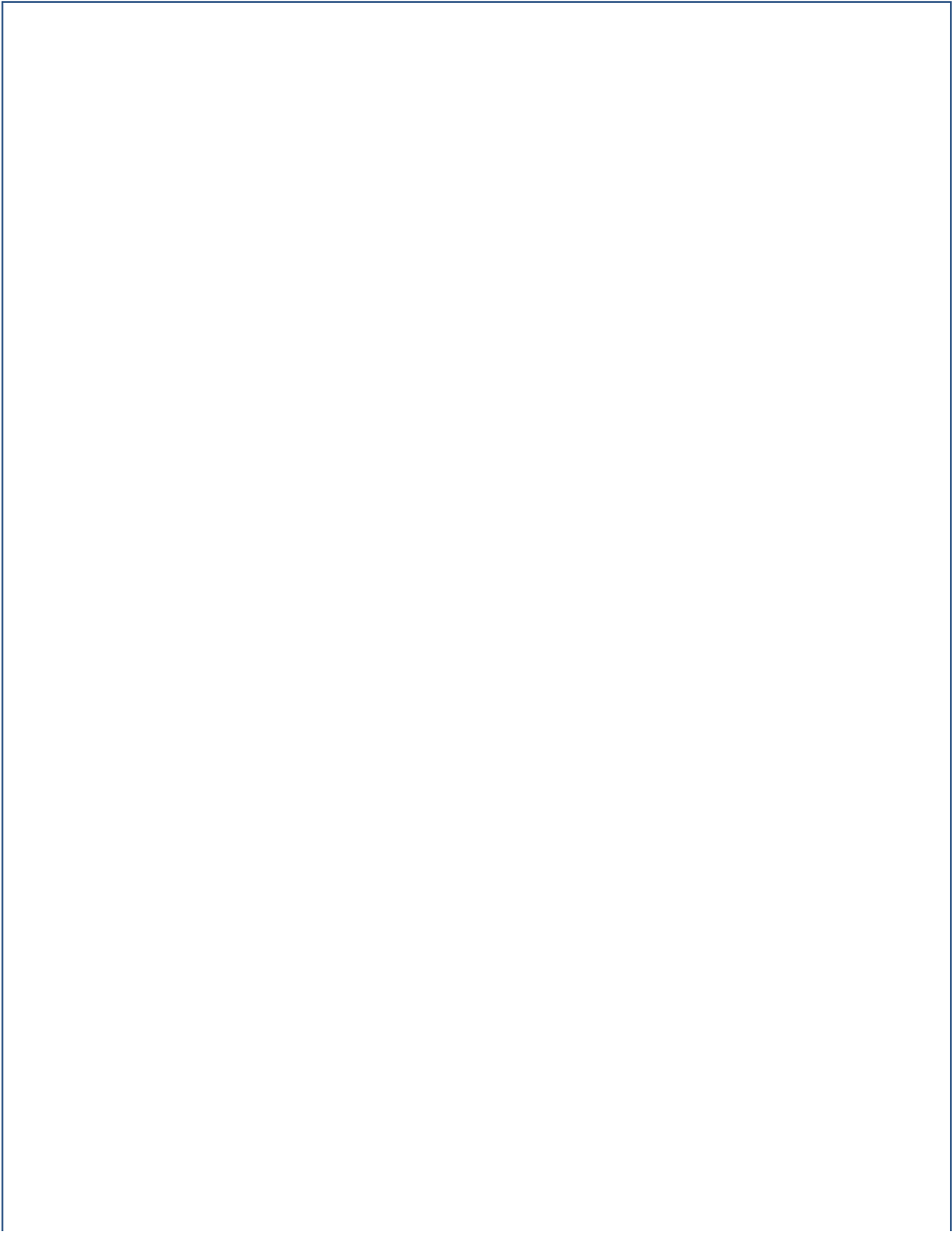
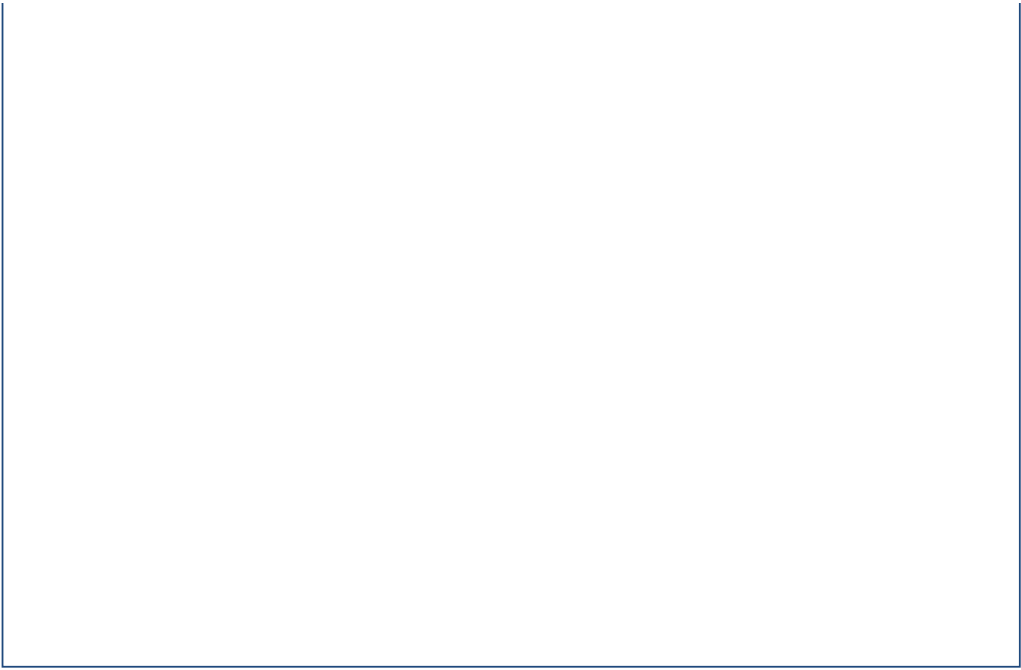


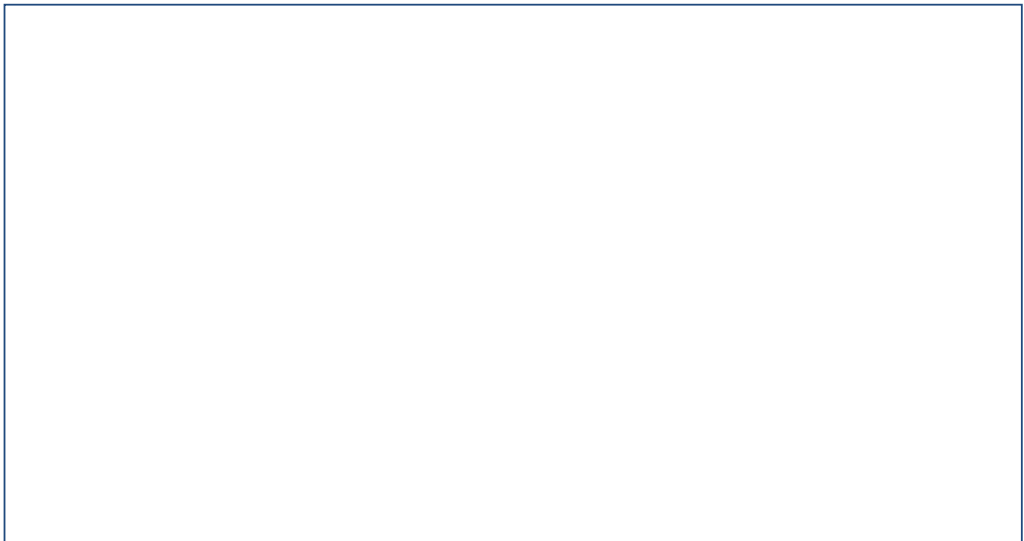
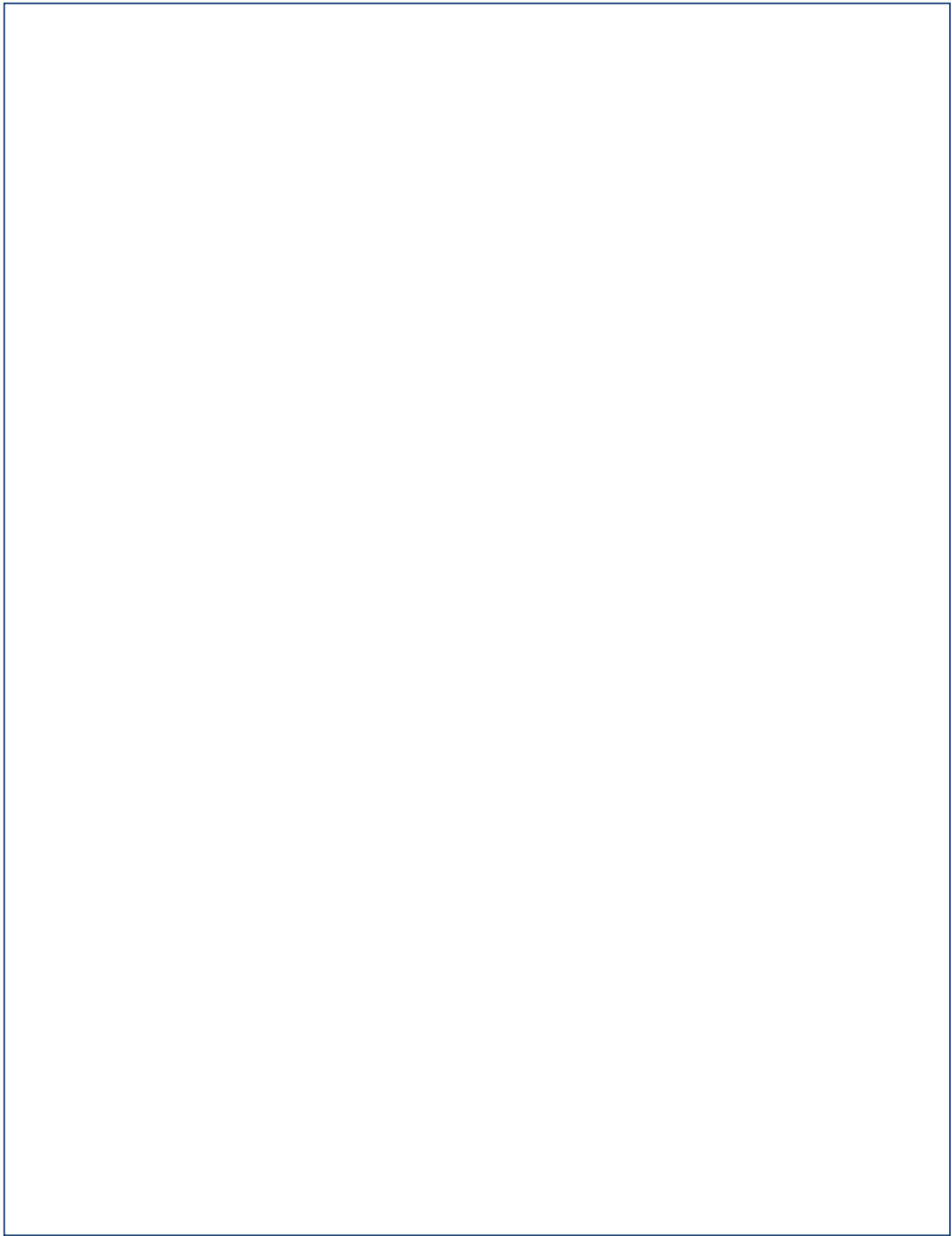


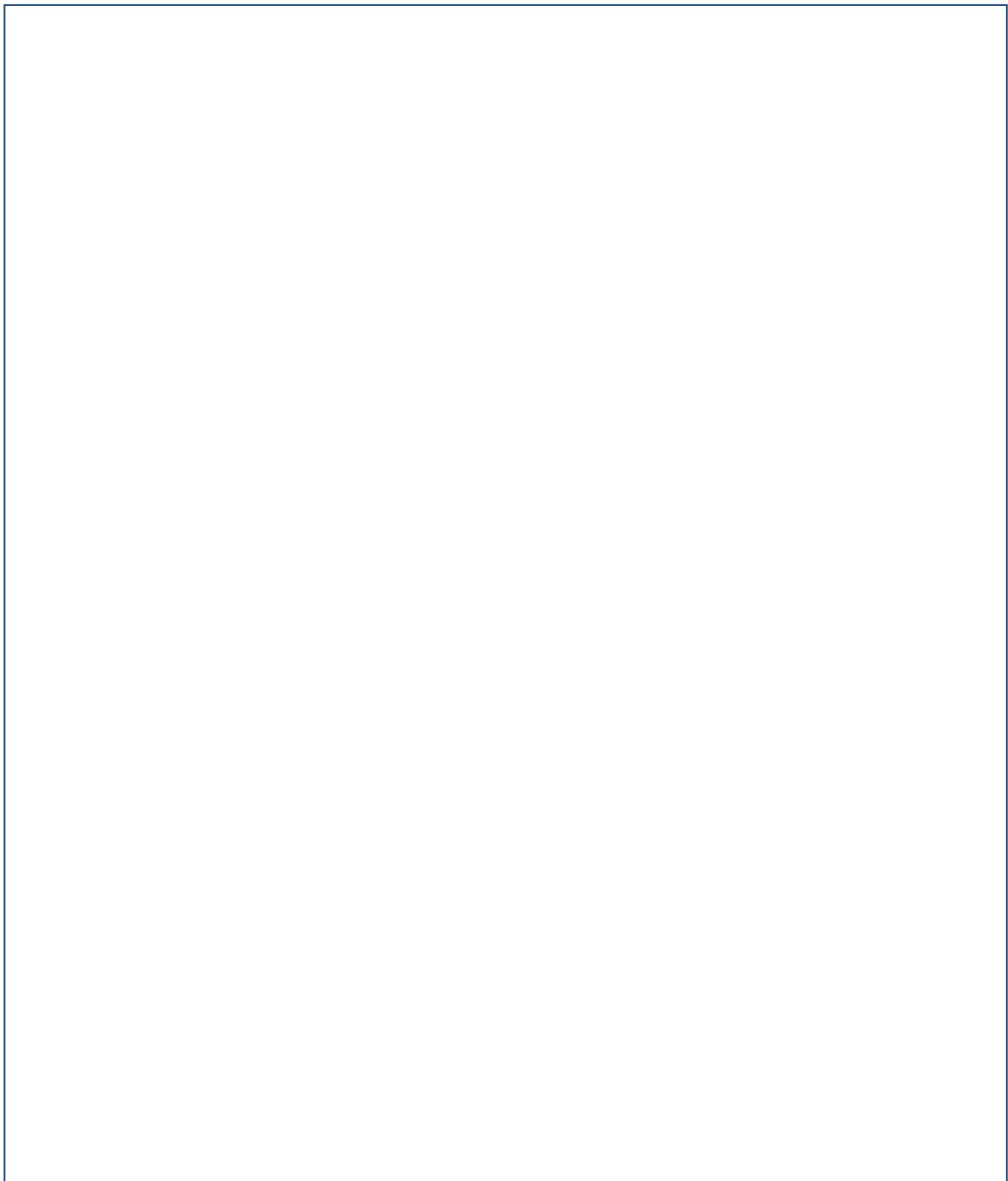
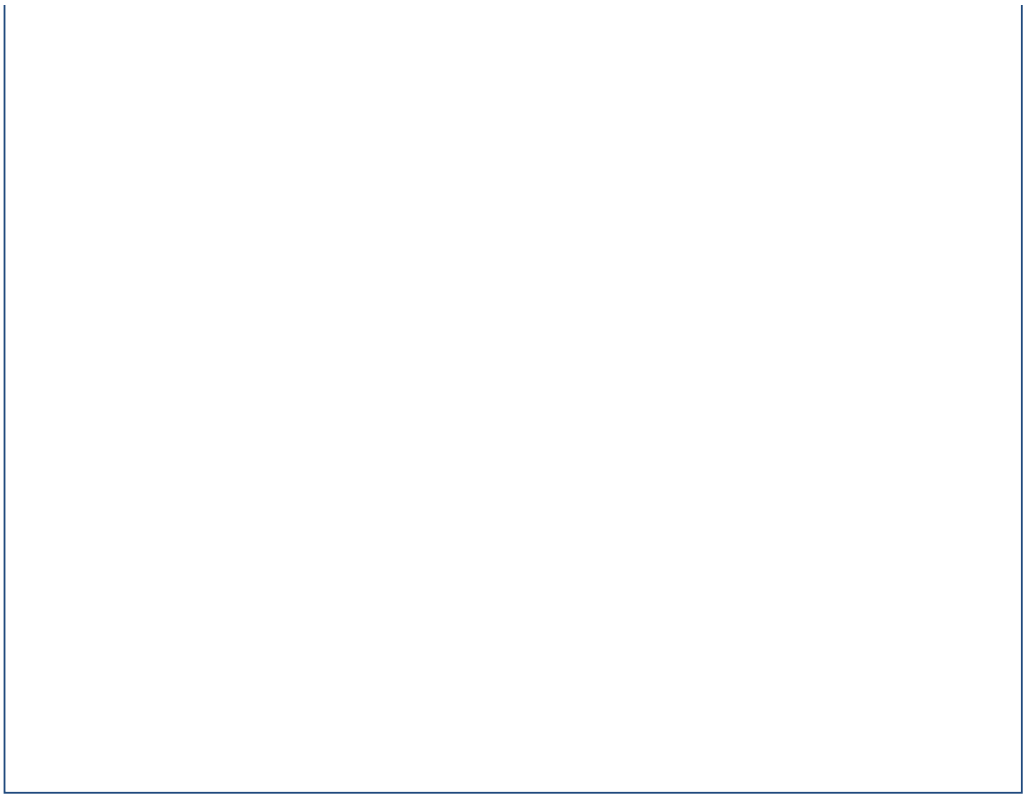


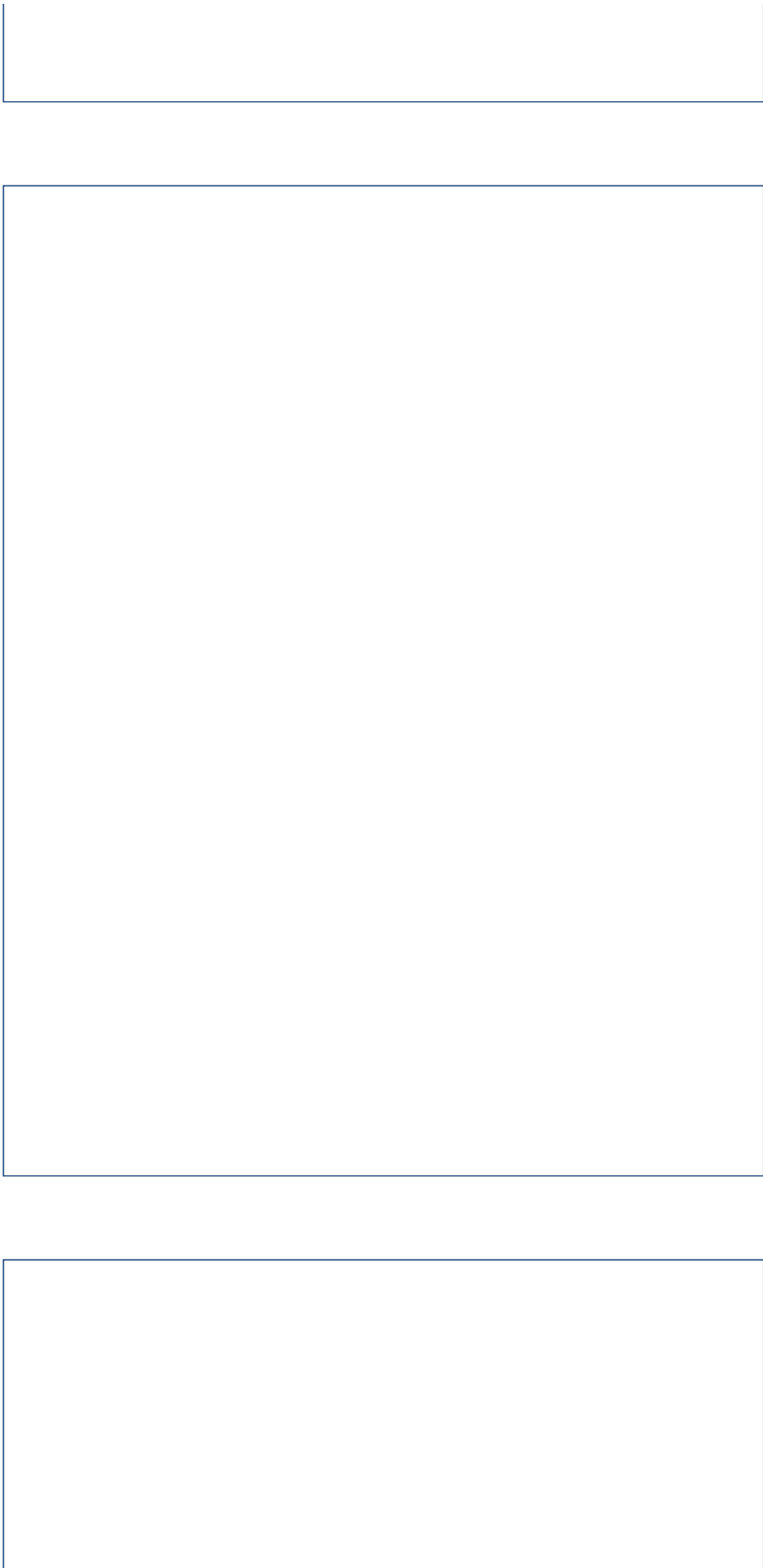


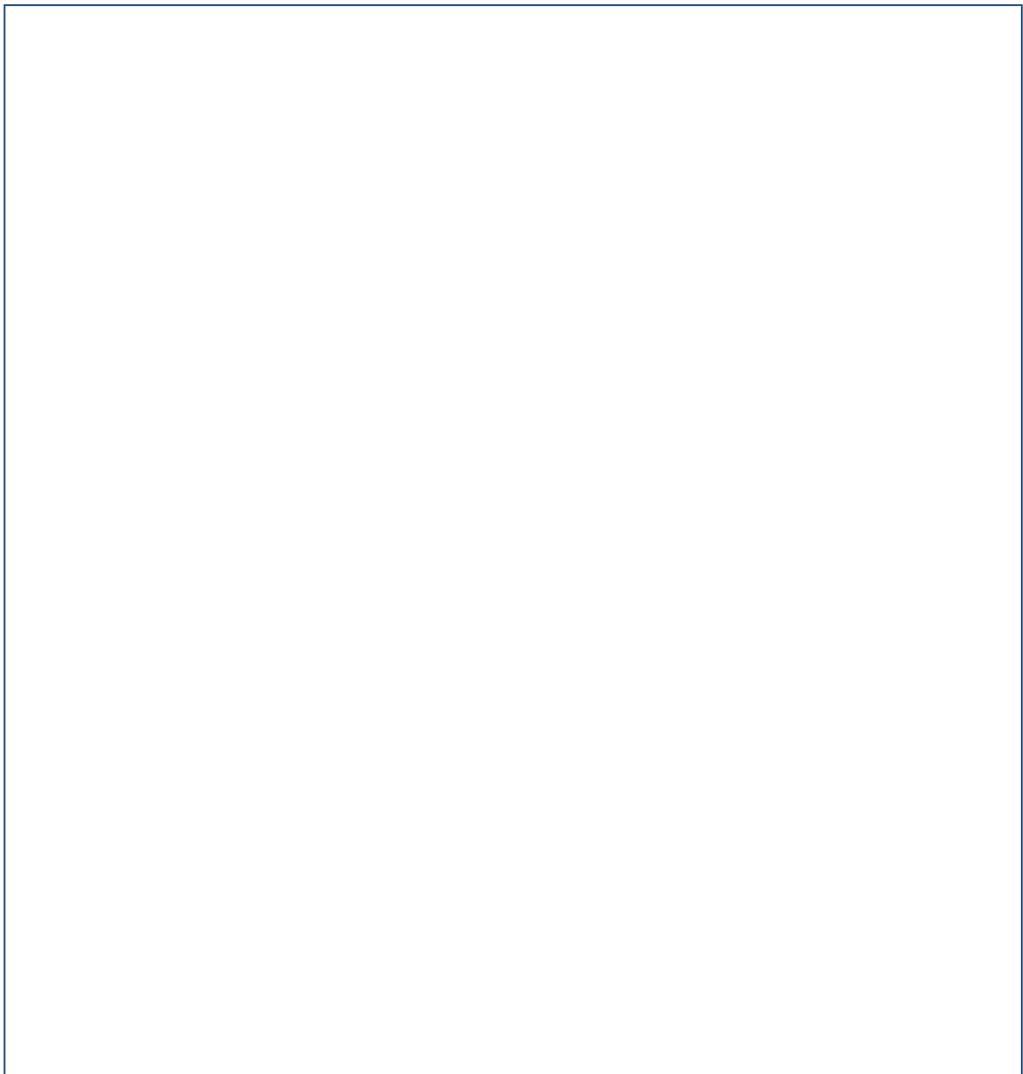
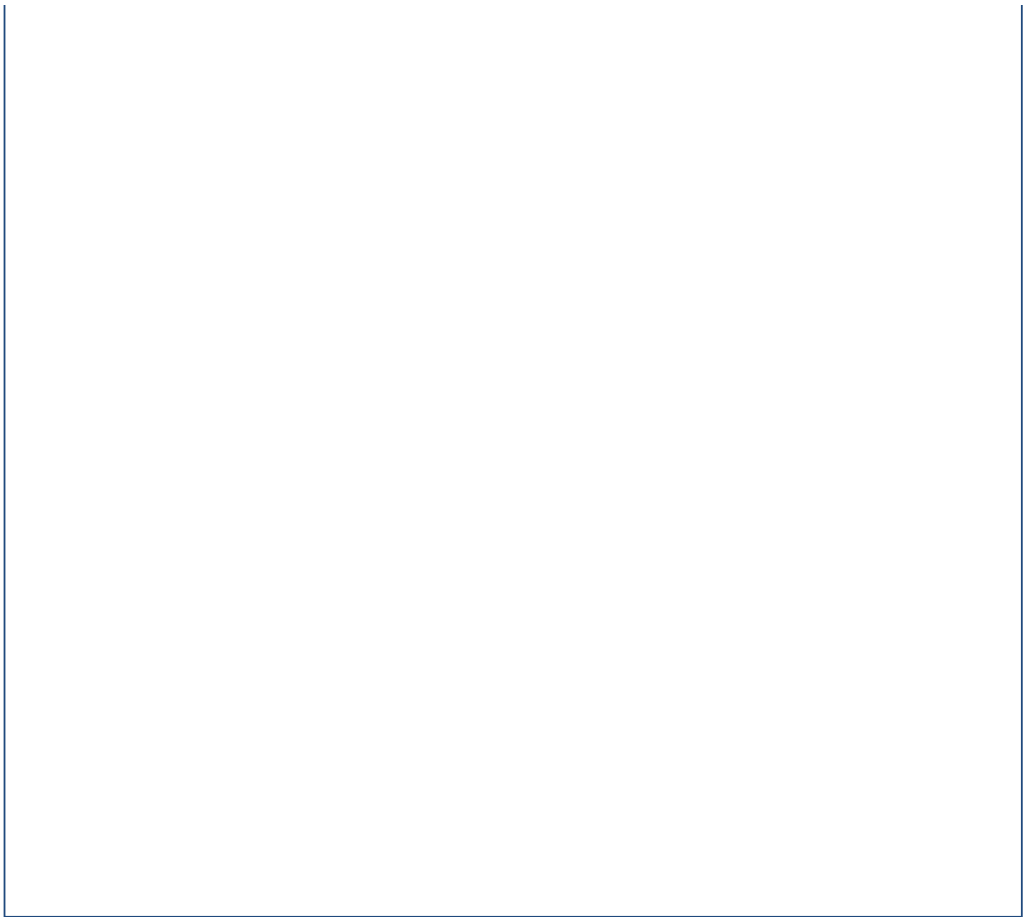


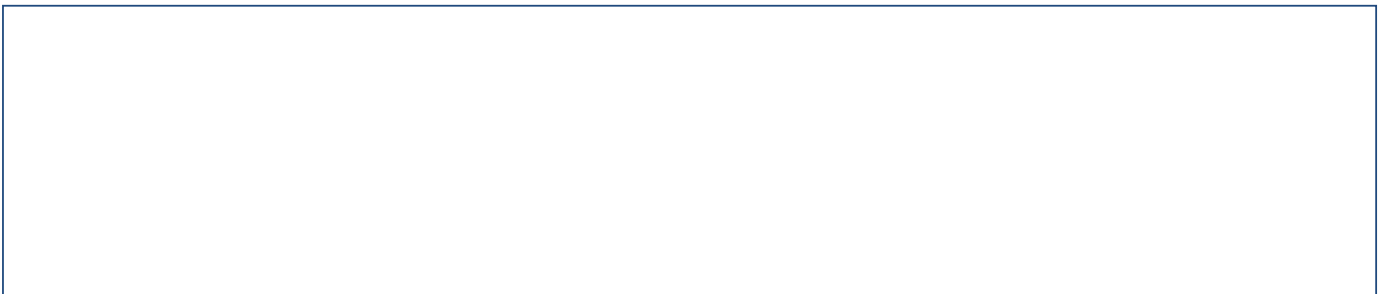
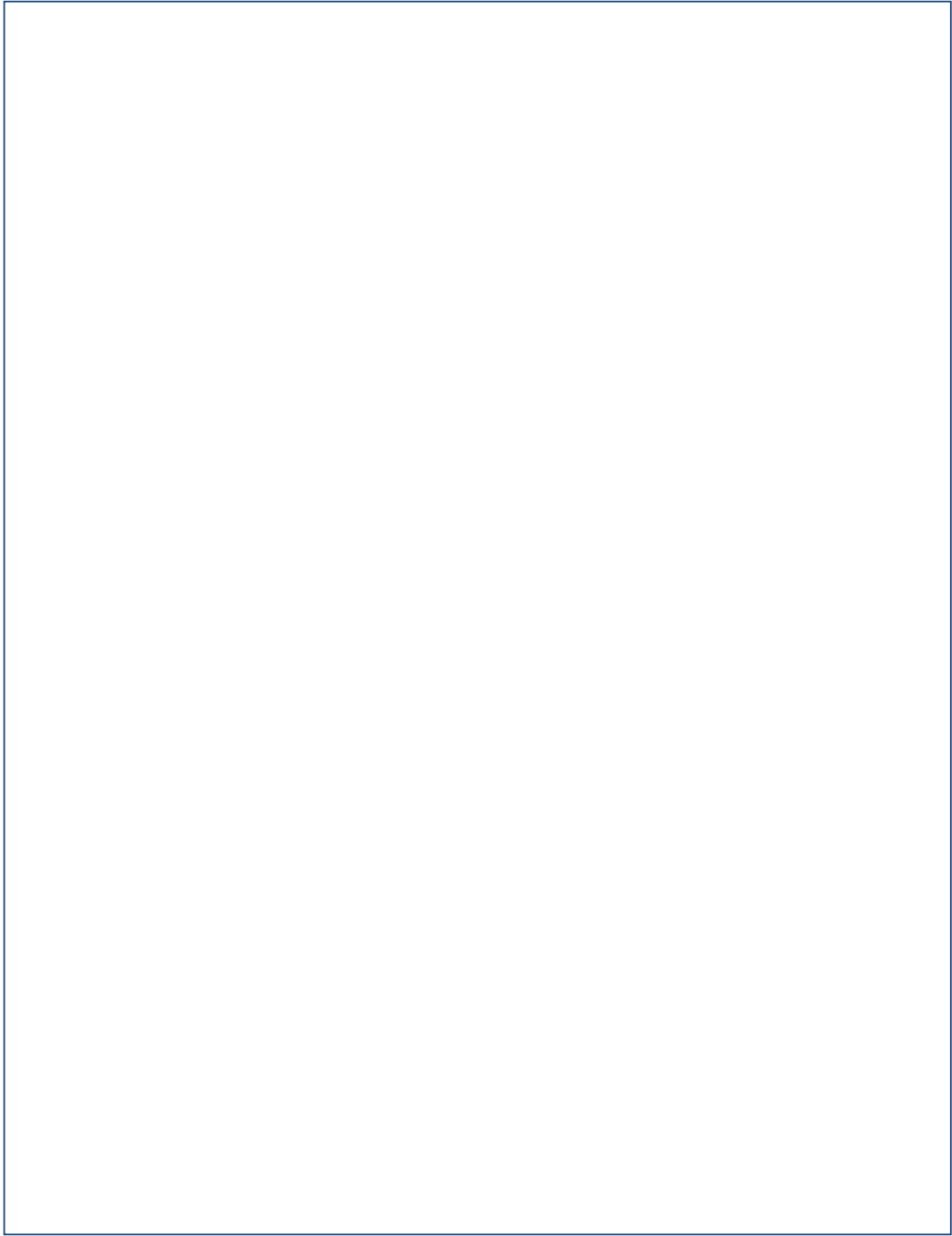
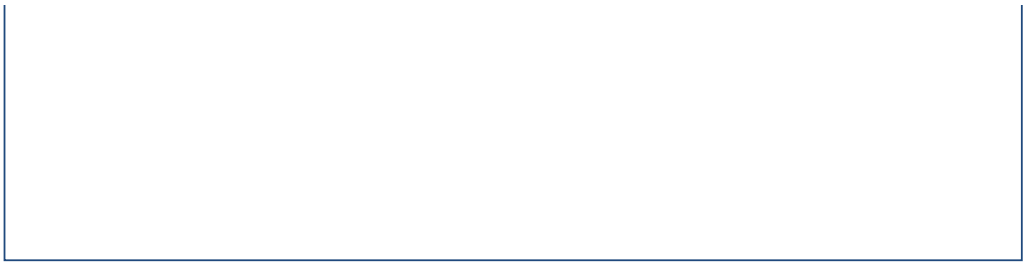


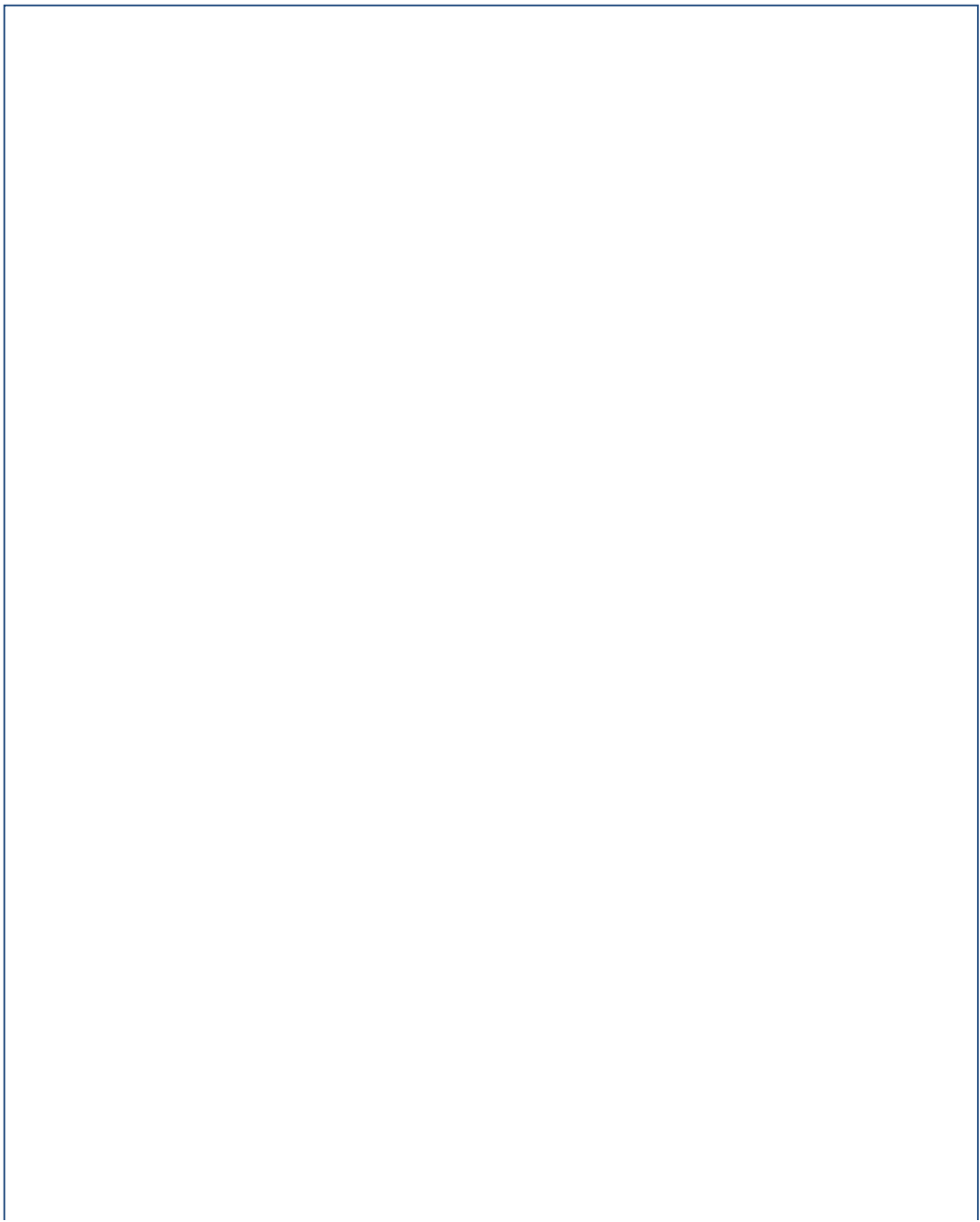
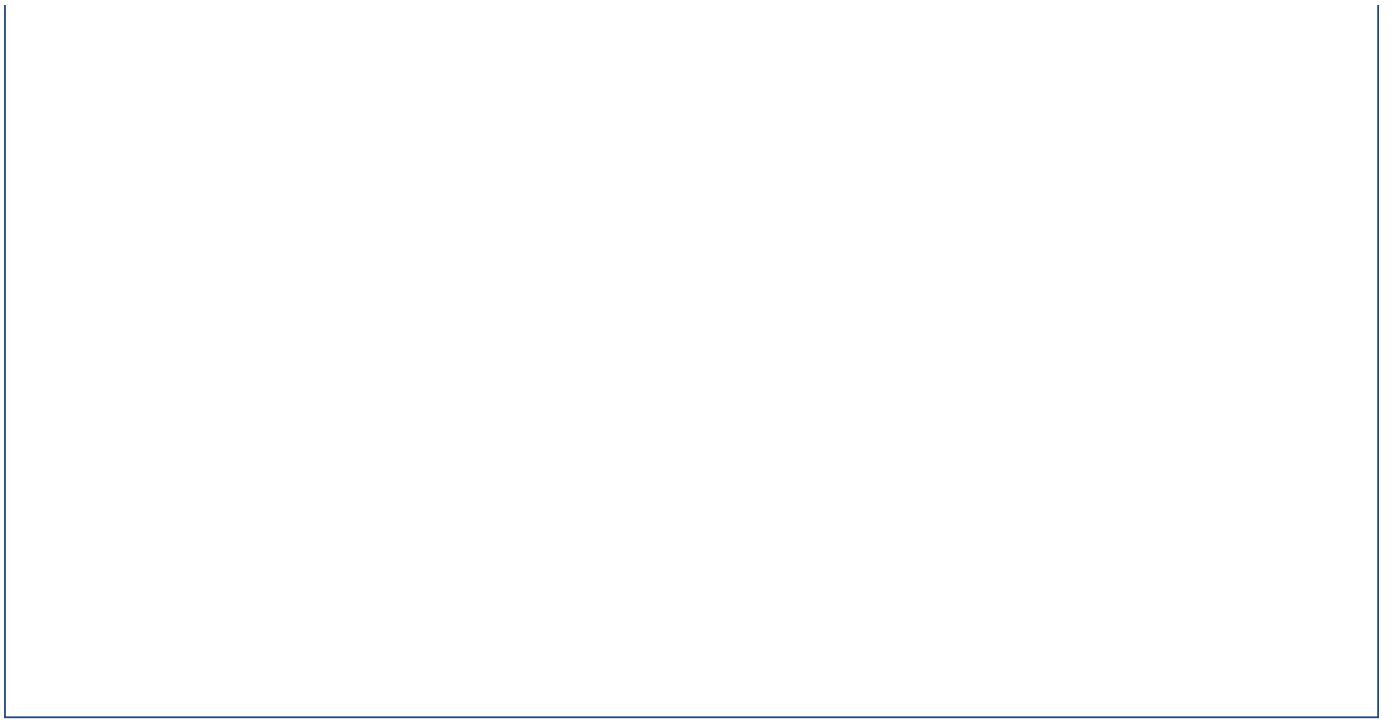


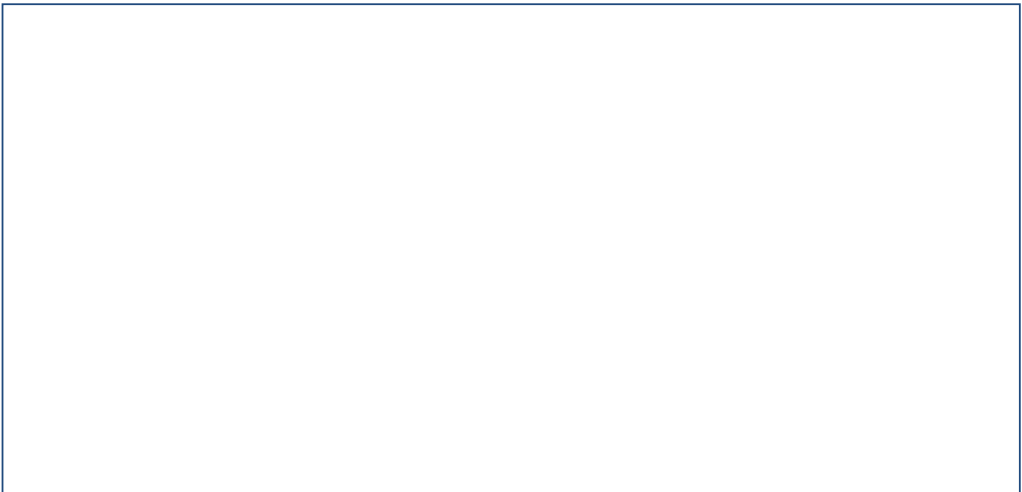
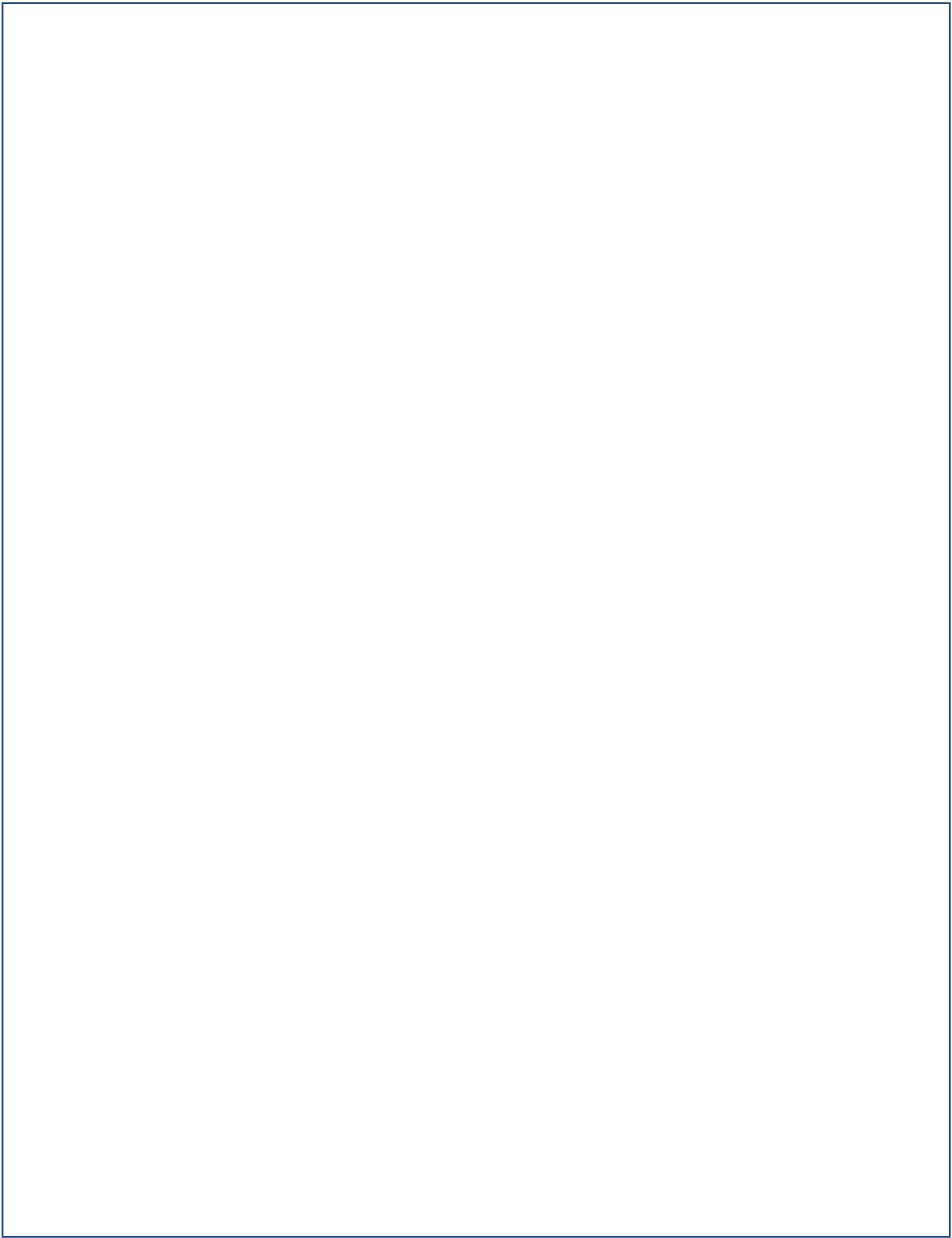


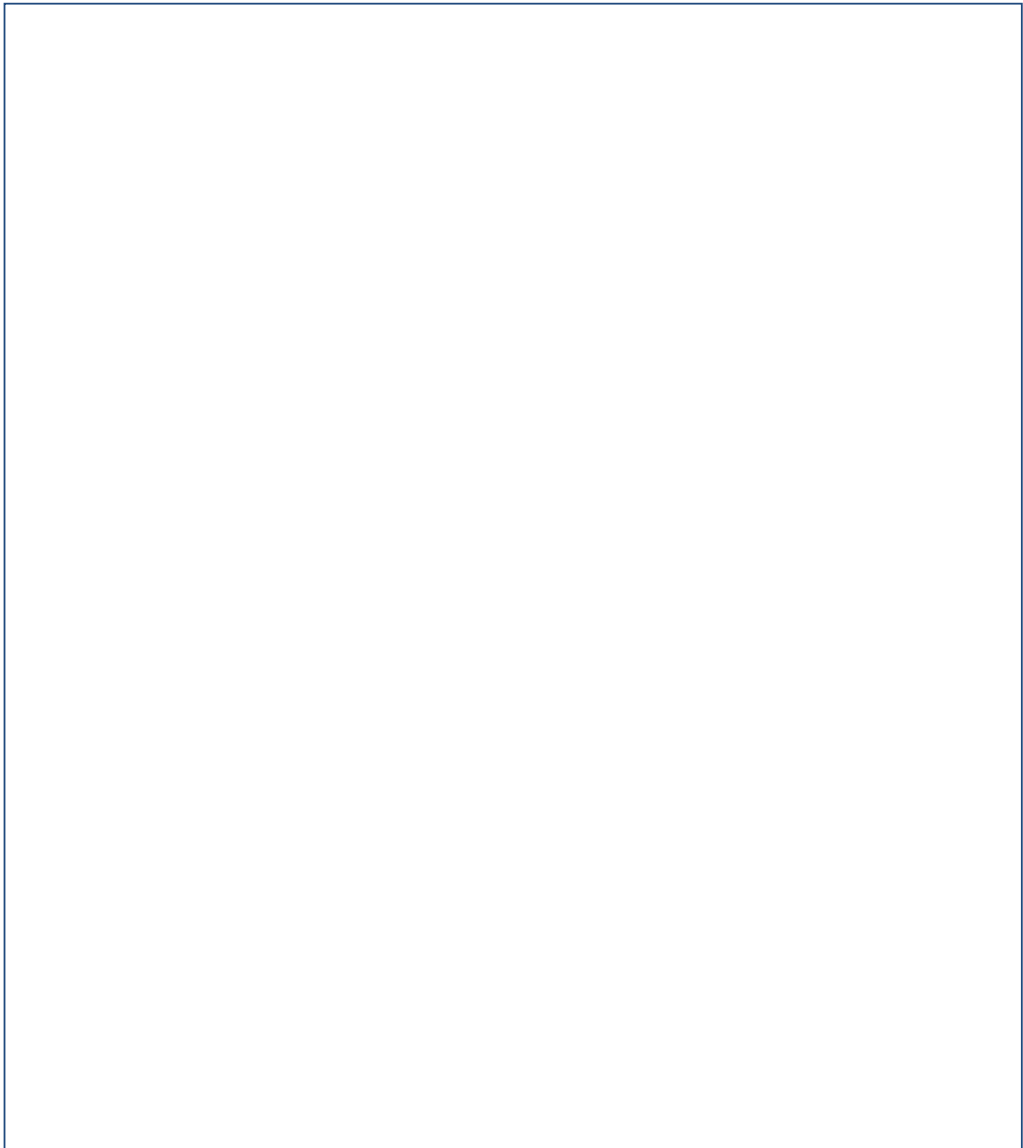
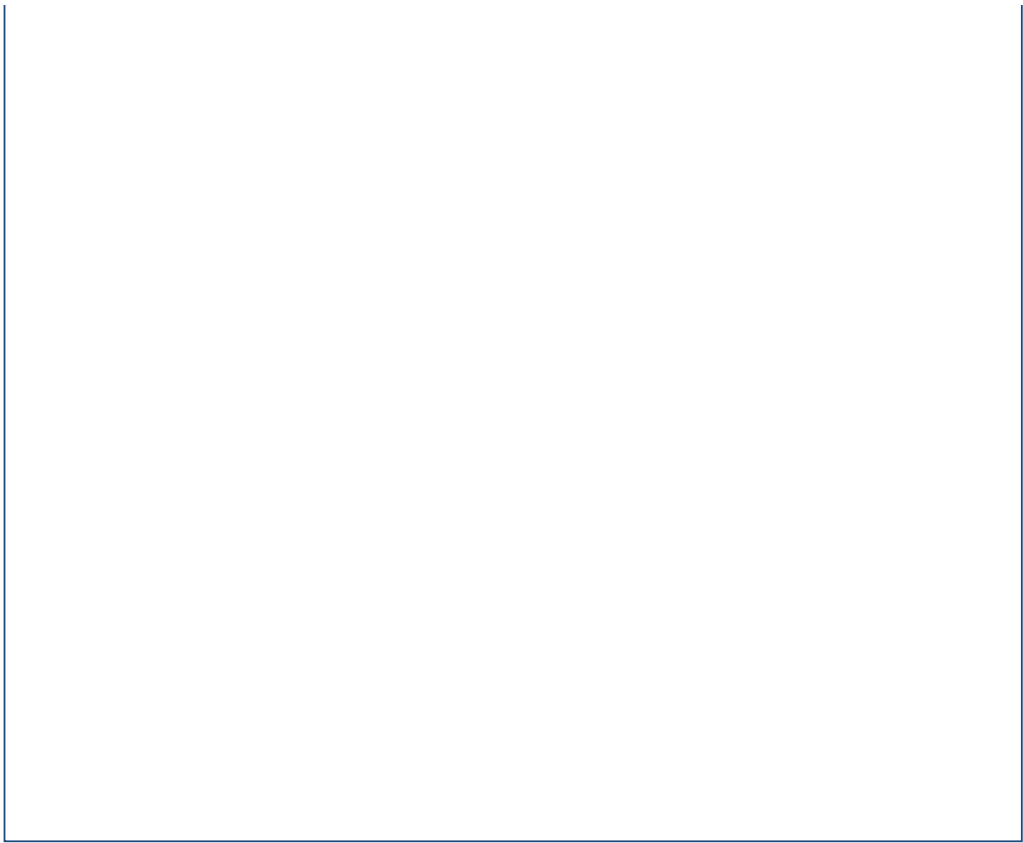












ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**Forward-looking statements**

Certain information and statements included in this quarterly report on Form 10-Q, including, without limitation, statements containing the words "forecast," "guidance," "goals," "projects," "estimates," "anticipates," "believes," "expects," "intends," "may," "plans," "seeks," "should," "targets," or "will," or the negative of those words or similar words, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions, and financial trends that may affect our future plans of operations, business strategy, results of operations, and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by the forward-looking statements, including, but not limited to, the following:

- Operating factors, such as a failure to operate our business successfully in comparison to market expectations or in comparison to our competitors, our inability to obtain capital when desired or refinance debt maturities when desired, and/or a failure to maintain our status as a REIT for federal tax purposes;
- Market and industry factors, such as adverse developments concerning the life science industry and/or our tenants;
- Government factors, such as any unfavorable effects resulting from federal, state, local, and/or foreign government policies, laws, and/or funding levels;
- Global factors, such as negative economic, social, political, financial, credit market, banking conditions, and/or regional armed hostilities; and
- Other factors, such as climate change, cyber intrusions, and/or changes in laws, regulations, and financial accounting standards.

This list of risks and uncertainties is not exhaustive. Additional information regarding risk factors that may affect us is included under Part I, "Item 1A Risk factors"; and "Item 7. Management's discussion and analysis of financial condition and results of operations" in our annual report on Form 10-K for the year ended December 31, 2023 and under respective sections in this quarterly report on Form 10-Q. Readers of this quarterly report on Form 10-Q should also read our other documents filed publicly with the SEC

for further discussion regarding such factors.

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Overview

We are a Maryland corporation formed in October 1994 that has elected to be taxed as a REIT for federal income tax purposes. Alexandria Real Estate Equities, Inc. (NYSE: ARE), an S&P 500® company, is a best-in-class, mission-driven life science REIT making a positive and lasting impact on the world. As the pioneer of the life science real estate niche with our founding in 1994, Alexandria is the preeminent and longest-tenured owner, operator, and developer of collaborative mega campuses in AAA life science innovation cluster locations, including Greater Boston, the San Francisco Bay Area, San Diego, Seattle, Maryland, Research Triangle, and New York City. As of September 30, 2024, Alexandria has a total market capitalization of \$33.1 billion and an asset base in North America that includes 41.8 million RSF of operating properties, 5.3 million RSF of Class A/A+ properties undergoing construction, and one committed near-term project expected to commence construction in the next two years. Alexandria has a longstanding and proven track record of developing Class A/A+ properties clustered in mega campuses that provide our innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Alexandria also provides strategic capital to transformative life science companies through our venture capital platform. We believe our unique business model and diligent underwriting ensure a high-quality and diverse tenant base that results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value. As of September 30, 2024:

- Investment-grade or publicly traded large cap tenants represented 53% of our annual rental revenue;
 - Approximately 96% of our leases (on an annual rental revenue basis) contained effective annual rent escalations approximating 3% that were either fixed or indexed based on a consumer price index or other index;
 - Approximately 93% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent;
 - Approximately 92% of our leases (on an annual rental revenue basis) provided for the recapture of capital expenditures (such as HVAC maintenance and/or replacement, roof replacement, and parking lot resurfacing) that we believe would typically be borne by the landlord in traditional office leases; and
 - 80% of our leasing activity during the last twelve months was generated from our existing tenant base.
- Our primary business objective is to maximize long-term asset value and stockholder returns based on a multifaceted platform of internal and external growth. A key element of our strategy is our unique focus on Class A/A+ properties located in collaborative mega campuses in AAA life science innovation clusters. Our mega campuses are designed for scalability, offering our tenants a clear path for growth, including through our future developments and redevelopments. Strategically located near top academic medical institutions and equipped with curated amenities, services, and transit access, our mega campuses are designed to support our tenants in attracting and retaining top talent, which we believe is a key driver of tenant demand for our properties. Our strategy also includes drawing upon our deep and broad real estate and life science relationships in order to identify and attract new and leading tenants and to source additional value-creation real estate.

Executive summary

Operating results

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income attributable to Alexandria's common stockholders – diluted:				
<i>In millions</i>	\$ 164.7	\$ 21.9	\$ 374.5	\$ 184.4
<i>Per share</i>	\$ 0.96	\$ 0.13	\$ 2.18	\$ 1.08
Funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted:				
<i>In millions</i>	\$ 407.9	\$ 386.4	\$ 1,217.3	\$ 1,142.5
<i>Per share</i>	\$ 2.37	\$ 2.26	\$ 7.08	\$ 6.69

For additional information, refer to "Funds from operations and funds from operations, as adjusted, attributable to Alexandria Real Estate Equities, Inc.'s common stockholders" under "Definitions and reconciliations" and to the tabular presentation of these items in "Results of operations" in Item 2.

*Continued operational excellence and solid results amid challenging macroeconomics environment
(As of September 30, 2024, unless stated otherwise)*

Occupancy of operating properties in North America	94.7%
Percentage of annual rental revenue in effect from mega campuses	76%
Percentage of annual rental revenue in effect from investment-grade or publicly traded large cap tenants	53%
Adjusted EBITDA margin for the three months ended September 30, 2024	70%
Percentage of leases containing annual rent escalations	96%
Weighted-average remaining lease term:	
Top 20 tenants	9.5 years
All tenants	7.5 years

Sustained strength in tenant collections:

Tenant receivables as a percentage of rental revenues for the three months ended September 30, 2024	0.9%
October 2024 tenant rents and receivables collected as of the date of this report	99.6%
Tenant rents and receivables for the three months ended September 30, 2024 collected as of the date of this report	99.9%

Strong and flexible balance sheet with significant liquidity: top 10% credit rating ranking among all publicly traded U.S. REITs

- As of September 30, 2024, our credit ratings from Moody's Ratings and S&P Global Ratings were Baa1 and BBB+, respectively, which rank in the top 10% among all publicly traded U.S. REITs.
- Net debt and preferred stock to Adjusted EBITDA of 5.5x and fixed-charge coverage ratio of 4.4x for the three months ended September 30, 2024 annualized.
- Significant liquidity of \$5.4 billion.
- 31% of our total debt matures in 2049 and beyond.
- 12.6 years weighted-average remaining term of debt.
- Since 2020, an average of 97.7% of our debt has been fixed rate.
- Total debt and preferred stock to gross assets of 29%.
- \$1.0 billion of capital contribution commitments from existing consolidated real estate joint venture partners to fund construction from October 1, 2024 through 2027.

Strong leasing volume and solid rental rates

- Strong leasing volume aggregating 1.5 million RSF for the three months ended September 30, 2024, up 48% compared to our previous four-quarter average of 1.0 million RSF.
- Rental rate changes on lease renewals and re-leasing of space were 5.1% and 1.5% (cash basis) for the three months ended September 30, 2024 and 16.4% and 8.9% (cash basis) for the nine months ended September 30, 2024.
- 80% of our leasing activity during the last twelve months was generated from our existing tenant base.

	September 30, 2024	
	Three Months Ended	Nine Months Ended
Total leasing activity – RSF	1,486,097	3,742,955
Leasing of development and redevelopment space – RSF	39,121	480,342
Lease renewals and re-leasing of space:		
RSF (included in total leasing activity above)	1,278,857	2,863,277
Rental rate changes	5.1%	(1) 16.4%
Rental rate changes (cash basis)	1.5%	(1) 8.9%

(1) Includes a five-year lease extension to an investment-grade rated technology tenant aggregating 357,136 RSF of recently acquired tech R&D space in our Texas market that was renewed with rental rate changes of (33.6)% and (4.8)% (cash basis). These spaces were originally targeted for a future change in use at acquisition, but we instead renewed them with a lower capital investment while we continue to evaluate options to convert these spaces in the future, subject to market conditions. Excluding this lease, rental rate changes for renewed/re-leased space for the three months ended September 30, 2024 were 13.0% and 2.3% (cash basis).

Continued solid net operating income and internal growth

- Total revenue growth
- \$791.6 million, up 10.9%, for the three months ended September 30, 2024, compared to \$713.8 million for the three months ended September 30, 2023.
- \$2.3 billion, up 9.3%, for the nine months ended September 30, 2024, compared to \$2.1 billion for the nine months ended September 30, 2023.
- Net operating income (cash basis) of \$2.0 billion for the three months ended September 30, 2024 annualized, increased by \$274.2 million, or 15.5%, compared to the three months ended September 30, 2023 annualized. Refer to "Net operating income, net operating income (cash basis), and operating margin" under "Definitions and reconciliations" in Item 2 for a reconciliation of our net income to net operating income (cash basis).
- Same property net operating income growth
- 1.5% and 6.5% (cash basis) for the three months ended September 30, 2024, compared to the three months ended September 30, 2023.
- 1.6% and 4.6% (cash basis) for the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023.
- 96% of our leases contain contractual annual rent escalations approximating 3%.

Attractive dividend strategy to share net cash flows from operating activities with stockholders while retaining a significant portion for reinvestment

- Common stock dividend declared for the three months ended September 30, 2024 of \$1.30 per common share aggregating \$5.14 per common share for the twelve months ended September 30, 2024, up 24 cents, or 5%, over the twelve months ended September 30, 2023.
- Dividend yield of 4.4% as of September 30, 2024.
- Dividend payout ratio of 55% for the three months ended September 30, 2024.
- Average annual dividend per-share growth of 5.4% from 2020 through the three months ended September 30, 2024 annualized.
- Significant net cash flows from operating activities after dividends retained for reinvestment aggregating \$2.1 billion for the years ended December 31, 2020 through 2023 and including the midpoint of our 2024 guidance range for net cash provided by operating activities after dividends.

Ongoing successful execution of Alexandria's 2024 capital strategy

We expect to continue pursuing our strategy to fund a significant portion of our capital requirements for the year ending December 31, 2024 with dispositions primarily focused on sales of properties and land parcels not integral to our mega campus strategy. Refer to "Dispositions" in Item 2 for additional details.

(in millions)

Completed dispositions of 100% interest in properties	\$	319
Pending dispositions subject to non-refundable deposits		577
Pending dispositions subject to executed letters of intent and/or purchase and sale agreement		603
Forward equity sales agreements		28
Total	\$	1,527
2024 guidance midpoint for dispositions and common equity	\$	1,550

- In September 2024, we completed the following transactions with our longstanding tenant, Fred Hutchinson Cancer Center ("Fred Hutch"), in the Lake Union submarket:
 - Sale of 1165 Eastlake Avenue East, a fully leased 100,086 RSF single-tenant Class A+ life science facility that was developed in 2021. We sold the property for \$150.0 million, or \$1,499 per RSF, at strong capitalization rates of 4.7% and 4.9% (cash basis). Upon completion of the sale, we recognized a gain on sale of real estate aggregating \$21.5 million.
 - Fred Hutch executed early renewals aggregating 117,479 RSF at our 1201 and 1208 Eastlake Avenue East properties, including a 15-year lease extension at 1201 Eastlake Avenue East.
 - Our prior joint venture partner sold its ownership interest in each of 1201 and 1208 Eastlake Avenue East to Fred Hutch. Our ownership interest in both properties remains unchanged at 30.0%. This sale, lease extensions, and new joint venture affirm Fred Hutch's commitment to South Lake Union.

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Strong balance sheet management

Key capital metrics as of or for the three months ended September 30, 2024

	September 30, 2024	Target for Fourth Quarter of 2024 Annualized
	Quarter Annualized	Trailing 12 Months
Net debt and preferred stock to Adjusted EBITDA	5.5x	5.6x
Fixed-charge coverage ratio	4.4x	4.5x

- \$33.1 billion in total market capitalization.
- \$20.5 billion in total equity capitalization, which ranks in the top 10% among all publicly traded U.S. REITs.
- As of September 30, 2024, our non-real estate investments aggregated \$1.5 billion:
 - Unrealized gains presented in our consolidated balance sheet were \$166.2 million, comprising gross unrealized gains and losses aggregating \$284.4 million and \$118.2 million, respectively.
 - Investment income of \$15.2 million for the three months ended September 30, 2024 presented in our consolidated statement of operations consisted of \$23.0 million of realized gains and \$2.6 million of unrealized gains, offset by \$10.3 million of impairment charges. Investment income of \$14.9 million for the nine months ended September 30, 2024 presented in our consolidated statement of operations consisted of \$85.2 million of realized gains and \$32.5 million of unrealized losses, offset by \$37.8 million of impairment charges.

Key capital events

- In September 2024, we amended and restated our unsecured senior line of credit to, among other changes, extend the maturity date from January 22, 2028 to January 22, 2030, including extension options that we control.
- During the three months ended September 30, 2024, we had no activity under our ATM program. As of the date of this report, the remaining aggregate amount available for future sales of common stock was \$1.47 billion.

External growth and investments in real estate

Alexandria's development and redevelopment pipeline delivered incremental annual net operating income of \$21 million, commencing during the three months ended September 30, 2024, and is expected to deliver incremental annual net operating income aggregating \$510 million primarily by the first quarter of 2028

- During the three months ended September 30, 2024, we placed into service development and redevelopment projects aggregating 316,691 RSF that are 100% leased across multiple submarkets and delivered incremental annual net operating income of \$21 million. Deliveries during the three months ended September 30, 2024 included 250,000 RSF at 9820

Damestown Road on the Alexandria Center[®] for Life Science – Shady Grove mega campus in our Rockville submarket.

- Annual net operating income (cash basis) is expected to increase by \$57 million upon the burn-off of initial free rent, with a weighted-average burn-off period of approximately six months, from recently delivered projects.
- 69% of the RSF in our total development and redevelopment pipeline is within our mega campuses.

Development and Redevelopment Projects	Incremental Annual Net Operating Income	RSF	Leased/ Negotiating Percentage
--	---	-----	--------------------------------

(dollars in millions)

Placed into service:				
Six months ended June 30, 2024	\$	42	628,427	100%
Three months ended September 30, 2024		21	316,691	100
Total placed into service during nine months ended September 30, 2024	\$	63	945,118	100%

Expected to be placed into service⁽¹⁾:

Fourth quarter of 2024 through fourth quarter of 2025	\$	158 ⁽²⁾	5,467,897	55%
First quarter of 2026 through first quarter of 2028		352		⁽³⁾
	\$	510		

(1)Represents expected incremental annual net operating income to be placed into service from deliveries of projects undergoing construction and one committed near-term project expected to commence construction in the next two years.

(2)Includes (i) 1.0 million RSF that is expected to stabilize through 2025 and is 92% leased/negotiating and (ii) expected partial deliveries through fourth quarter of 2025 from projects expected to stabilize in 2026 and beyond. Refer to the initial and stabilized occupancy years under "New Class A/A+ development and redevelopment properties: current projects" in Item 2 for additional details.

ALEXANDRIA'S HIGHLY IMPACTFUL CORPORATE RESPONSIBILITY PILLARS

Developing and implementing collaborative and innovative solutions to some of the nation's most pressing challenges



↑ Accelerating medical innovation to save lives



↑ Harnessing agtech to combat hunger and improve nutrition

↑ Prioritizing the mental health crisis



← Supporting our military, our veterans, and their families



↑ Revolutionizing addiction treatment



↓ Building principled leaders through education



↑ Inspiring future generations with the stories and values of our nation's heroes



← Approaching homelessness as a healthcare problem, not a housing issue

Margins⁽¹⁾

Operating Adjusted EBITDA

71% 70%

Weighted-Average Lease Term
of Executed Leases⁽³⁾

8.8 years

Net Debt and Preferred Stock
to Adjusted EBITDA⁽⁴⁾

Favorable Lease Structure⁽²⁾

Strategic Lease Structure by Owner and
Operator of Collaborative Mega Campuses

Increasing cash flows

Percentage of leases containing annual
rent escalations 96%

Stable cash flows

Percentage of triple
net leases 93%

Lower capex burden

Percentage of leases providing for the
recapture of capital expenditures 92%

Fixed-Charge Coverage Ratio⁽⁴⁾

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Stable Cash Flows From Our High-Quality and Diverse Mix of
Approximately 800 Tenants

Investment-Grade or Publicly Traded
Large Cap Tenants

92%

of ARE's Top 20 Tenant
Annual Rental Revenue

53%

of ARE's Annual
Rental Revenue

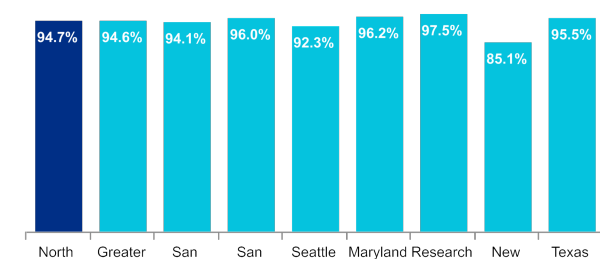
Percentage of ARE's
Annual Rental Revenue

Solid Historical Occupancy of 96% Over Past 10 Years⁽²⁾ From
Historically Strong Demand for Our Class A/A+ Properties in AAA Locations

Mega Campuses

Occupancy Across Key Locations

Percentage of ARE's
Annual Rental Revenue



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Long-Duration and Stable Cash Flows From High-Quality and Diverse Tenants

Long-Duration Lease Terms

9.5 Years

Top 20 Tenants

7.5 Years

All Tenants

Weighted-Average Remaining Term⁽¹⁾

Sustained Strength in Tenant Collections⁽²⁾

99.9%

For the Three Months Ended
September 30, 2024

99.6%

October 2024

⁽¹⁾Based on annual rental revenue in effect as of September 30, 2024.

⁽²⁾Represents the portion of total receivables billed for each period collected through the date of this report.

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Leasing Activity

The following table summarizes our leasing activity at our properties:

	Three Months Ended		Nine Months Ended		Year Ended	
	September 30, 2024		September 30, 2024		December 31, 2023	
	Including Straight-Line Rent	Cash Basis	Including Straight-Line Rent	Cash Basis	Including Straight-Line Rent	Cash Basis
<i>(Dollars per RSF)</i>						
<i>Leasing activity:</i>						
<i>Renewed/re-leased space⁽¹⁾</i>						
Rental rate changes	5.1%	(2) 1.5%	16.4%	8.9%	29.4%	15.8%
New rates	\$56.60	\$55.77	\$63.43	\$62.39	\$52.35	\$50.82
Expiring rates	\$53.86	\$54.95	\$54.47	\$57.28	\$40.46	\$43.87
RSF	1,278,857		2,863,277		3,046,386	
Tenant improvements/ leasing commissions	\$43.73	⁽³⁾	\$33.92		\$26.09	
Weighted-average lease term	9.7 years		8.7 years		8.7 years	
<i>Developed/redeveloped/ previously vacant space leased⁽⁴⁾</i>						
New rates	\$52.66	\$52.18	\$64.59	\$62.90	\$65.66	\$59.74
RSF	207,240		879,678	⁽⁵⁾	1,259,686	
Weighted-average lease term	10.6 years		8.1 years		13.8 years	
<i>Leasing activity summary (totals):</i>						
New rates	\$56.05	\$55.27	\$63.69	\$62.50	\$56.09	\$53.33
RSF	1,486,097		3,742,955		4,306,072	
Weighted-average lease term	9.8 years		8.6 years		11.3 years	
<i>Lease expirations⁽¹⁾</i>						
Expiring rates	\$51.62	\$53.17	\$52.01	\$54.40	\$43.84	\$45.20
RSF	1,500,213		3,801,559		5,027,773	

Leasing activity includes 100% of results for properties in North America in which we have an investment.

(1)Excludes month-to-month leases aggregating 355,698 RSF and 86,092 RSF as of September 30, 2024 and December 31, 2023, respectively. Month-to-month leases aggregating 355,698 RSF as of September 30, 2024 include 226,144 RSF in our University Town Center submarket primarily related to space being temporarily held over by an expiring tenant at buildings that are targeted for the future development of laboratory space, subject to market conditions and leasing. During the trailing twelve months ended September 30, 2024, we granted free rent concessions averaging 0.7 months per annum.

(2)Includes a five-year lease extension to an investment-grade rated technology tenant aggregating 357,136 RSF of recently acquired tech R&D space in our Texas market that was renewed with rental rate changes of (33.6)% and (4.8)% (cash basis). These spaces were originally targeted for a future change in use at acquisition, but we instead renewed them with a lower capital investment while we continue to evaluate options to convert these spaces in the future, subject to market conditions. Excluding this lease, rental rate changes for renewed/re-leased space were 13.0% and 2.3% (cash basis) for three months ended September 30, 2024. Rental rate changes may experience volatility from quarter to quarter based on the volume and mix of leases executed. Refer to "Projected results" in Item 2 for rental rate changes expected from leases executed for the year ending December 31, 2024.

(3)Includes tenant improvements and leasing commissions related to a 10.5-year extension of a recently acquired lease aggregating 85,019 RSF in our Ferway submarket to an investment-grade rated academic institution. Excluding this lease, tenant improvements and leasing commissions per RSF for the three and nine months ended September 30, 2024 were \$33.16 and \$28.85, respectively, which are consistent with the five-year quarterly average of \$32.17 per RSF.

(4)Refer to "New Class A/A+ development and redevelopment properties: summary of pipeline" in Item 2 for additional information, including total project costs.

(5)Includes the five-year extension of 171,102 RSF at our 4155 Campus Point Court property in San Diego, a fully leased development project expected to deliver during the fourth quarter of 2024.

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Summary of contractual lease expirations

The following table summarizes the contractual lease expirations at our properties as of September 30, 2024:

Year	RSF	Percentage of Occupied RSF	Annual Rental Revenue (per RSF) ⁽¹⁾	Percentage of Annual Rental Revenue
2024 ⁽²⁾	518,665	1.4%	\$ 69.19	1.7%
2025	3,785,573	10.0%	\$ 49.64	8.8%
2026	2,714,170	7.1%	\$ 53.21	6.7%
2027	3,242,737	8.5%	\$ 51.87	7.9%
2028	4,332,150	11.4%	\$ 51.78	10.5%
2029	2,437,921	6.4%	\$ 51.25	5.8%
2030	3,135,445	8.3%	\$ 43.25	6.3%
2031	3,425,338	9.0%	\$ 55.11	8.8%
2032	1,093,311	2.9%	\$ 59.53	3.0%
2033	2,772,455	7.3%	\$ 50.81	6.6%
Thereafter	10,541,840	27.7%	\$ 68.66	33.9%

Contractual lease expirations at properties classified as held for sale as of September 30, 2024 are excluded from the information on this page.

(1)Represents amounts in effect as of September 30, 2024.

(2)Excludes month-to-month leases aggregating 355,698 RSF as of September 30, 2024.

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The following tables present our lease expirations by market for the remainder of 2024 and for 2025 as of September 30, 2024:

2024:

Market	2024 Contractual Lease Expirations (in RSF)					Total ⁽²⁾	Annual Rental Revenue (per RSF) ⁽³⁾
	Leased	Negotiating/Anticipating	Targeted for Future Development/Redevelopment ⁽¹⁾		Remaining Expiring Leases		
			Committed Near-Term/Priority Anticipated	Future			
Greater Boston	73,614	21,621	—	104,500	80,788 ⁽⁴⁾	280,523	\$ 86.07
San Francisco Bay Area	12,847	13,943	107,250	—	14,682	148,722	49.58
San Diego	27,119	—	—	—	17,408	44,527	55.30
Seattle	—	—	—	—	3,652	3,652	NA
Maryland	—	—	—	—	182	182	NA
Research Triangle	10,478	—	—	—	8,202	18,680	28.31
New York City	—	—	—	—	9,058	9,058	109.57
Texas	—	—	—	—	—	—	—
Canada	13,321	—	—	—	—	13,321	26.54
Non-cluster/other markets	—	—	—	—	—	—	—
Total	137,379	35,564	107,250	104,500	133,972	518,665	\$ 69.19
Percentage of expiring leases	26%	7%	21%	20%	26%	100%	
Market	2025 Contractual Lease Expirations (in RSF)					Total	Annual Rental Revenue (per RSF) ⁽³⁾
	Leased	Negotiating/Anticipating	Targeted for Future Development/Redevelopment ⁽¹⁾		Remaining Expiring Leases ⁽⁵⁾		
			Committed Near-Term/Priority Anticipated	Future			
Greater Boston	172,446	145,715	25,312	659,355 ⁽⁴⁾	1,002,828	\$ 76.13	
San Francisco Bay Area	72,162	247,827	—	547,092	867,081	51.33	
San Diego	83,546	—	269,048	260,627	613,221	22.98	
Seattle	—	—	—	196,419	196,419	25.10	
Maryland	35,055	6,926	—	151,958	193,939	27.51	
Research Triangle	—	—	—	306,916	306,916	51.16	
New York City	—	13,273	—	54,966	68,239	105.86	
Texas	—	—	198,972	247,246	446,218	40.09	
Canada	—	—	—	88,412	88,412	20.28	
Non-cluster/other markets	—	—	—	2,300	2,300	40.17	
Total	363,209	413,741	493,332	2,515,291	3,785,573	\$ 49.64	
Percentage of expiring leases	10%	11%	13%	66%	100%		

Contractual lease expirations at properties classified as held for sale as of September 30, 2024 are excluded from the information on this page.

(1)Primarily represents assets that were recently acquired for future development and redevelopment opportunities, for which we expect, subject to market conditions and leasing, to commence first-time conversion from non-laboratory space to laboratory space, or to commence future ground-up development. As of September 30, 2024, annual rental revenue from these leases expiring in 2024, including 226,144 RSF of month-to-month leases in our University Town Center submarket primarily related to space being temporarily held over by an expiring tenant, and 2025 is \$20.9 million and \$17.5 million, respectively. The weighted-average expiration date of these leases expiring in 2024 and 2025 is October 20, 2024 and January 10, 2025, respectively. Refer to "Investments in real estate" under "Definitions and reconciliations" in Item 2 for additional details, including development and redevelopment square feet currently included in rental properties.

(2)Excludes month-to-month leases aggregating 355,698 RSF as of September 30, 2024. Refer to "Leasing Activity" in Item 2 for additional details.

(3)Represents amounts in effect as of September 30, 2024.

(4)Includes 41,908 RSF and 210,868 RSF expiring in 2024 and 2025, respectively, related to properties that are under executed letters of intent and/or purchase and sale agreements to sell. Approximately 55% of the 2025 remaining expiring leases in Greater Boston are located in our Cambridge/Inner Suburbs submarket. Refer to footnote 5 for additional details.

(5)Includes 768,080 RSF in four submarkets with a weighted-average expiration date of January 21, 2025 and annual rental revenue aggregating approximately \$47 million, with our share of this annual rental revenue aggregating \$35 million, comprising the following: (i) existing laboratory spaces for which we are evaluating options to re-lease or reposition from single tenancy to multi-tenancy that will remain in our same property pool at Alexandria Technology Square in our Cambridge submarket for 182,054 RSF and at 409 Illinois Street, where we have an ownership interest of 25.0%, in our Mission Bay submarket for 234,249 RSF (we are in early discussions with a tenant to lease approximately 50% of this space); and (ii) non-laboratory space for which we are evaluating options to re-lease generally in their current condition, reposition, or, subject to market conditions, may undergo a conversion through redevelopment in our Austin submarket for 247,246 RSF and in our Research Triangle market for 104,531 RSF. Should we commence redevelopment efforts, these properties would be placed into our active pipeline and removed from our same property pool; otherwise, they would remain in our same property pool. We expect downtime on the 768,080 RSF to range from 12 to 24 months on a weighted-average basis.

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Top 20 tenants

92% of Top 20 Tenant Annual Rental Revenue Is From Investment-Grade or Publicly Traded Large Cap Tenants⁽¹⁾

Our properties are leased to a high-quality and diverse group of tenants, with no individual tenant accounting for more than 5.8% of our annual rental revenue in effect as of September 30, 2024. The following table sets forth information regarding leases with our 20 largest tenants in North America based upon annual rental revenue in effect as of September 30, 2024 (dollars in thousands, except average market cap amounts):

Tenant	Remaining Lease Term ⁽¹⁾ (in Years)	Aggregate RSF	Annual Rental Revenue ⁽¹⁾	Percentage of Annual Rental Revenue ⁽¹⁾	Investment-Grade Credit Ratings		Average Market Cap (in billions)
					Moody's	S&P	
1 Moderna, Inc.	12.6	1,385,678	\$ 127,387	5.8%	—	—	\$ 38.6
2 Eli Lilly and Company	8.2	1,166,754	94,814	4.3	A1	A+	\$ 712.4
3 Bristol-Myers Squibb Company	6.4	999,379	76,363	3.5	A2	A	\$ 99.1
4 Takeda Pharmaceutical Company Limited	10.7	549,759	47,899	2.2	Baa1	BBB+	\$ 44.5
5 Roche	6.7	770,279	47,104	2.2	Aa2	AA	\$ 227.8
6 Illumina, Inc.	7.4	857,967	35,362	1.6	Baa3	BBB	\$ 19.7
7 Alphabet Inc.	3.1	625,015	34,899	1.6	Aa2	AA+	\$ 1,916.3
8 Zseventy bio, Inc. ⁽²⁾	8.9	312,805	33,543	1.5	—	—	\$ 0.2
9 Novartis AG	3.8	450,664	30,969	1.4	Aa3	AA-	\$ 231.8
10 United States Government	5.9	429,359	28,593	1.3	Aaa	AA+	\$ —
11 Cloud Software Group, Inc.	2.4 ⁽³⁾	292,013	28,537	1.3	—	—	\$ —
12 Uber Technologies, Inc.	58.0 ⁽⁴⁾	1,009,188	27,776	1.3	Baa2	BBB-	\$ 137.1
13 AstraZeneca PLC	5.1	450,848	27,156	1.2	A2	A+	\$ 222.8
14 Harvard University	7.2	343,858	27,084	1.2	Aaa	AAA	\$ —
15 The Regents of the University of California	6.6	372,647	23,670	1.1	Aa2	AA	\$ —
16 Sanofi	6.3	267,278	21,444	1.0	A1	AA	\$ 126.6
17 Merck & Co., Inc.	8.8	337,703	21,401	1.0	A1	A+	\$ 300.8
18 Amgen Inc.	8.3	428,227	21,314	1.0	Baa1	BBB+	\$ 159.2
19 New York University	7.4	218,983	21,056	1.0	Aa2	AA-	\$ —
20 Massachusetts Institute of Technology	4.7	246,725	20,527	0.9	Aaa	AAA	\$ —
Total/weighted-average	9.5 ⁽⁴⁾	11,515,129	\$ 796,898	36.4%			

Annual rental revenue and RSF include 100% of each property managed by us in North America. Refer to "Annual rental revenue" and "Investment-grade or publicly traded large cap tenants" under "Definitions and reconciliations" in Item 2 for additional details, including our methodologies of calculating annual rental revenue from unconsolidated real estate joint ventures and average market capitalization, respectively.

⁽¹⁾Based on annual rental revenue in effect as of September 30, 2024.

⁽²⁾As of June 30, 2024, Zseventy bio, Inc. held \$201.9 million of cash, cash equivalents, and marketable securities. In March 2024, Regeneron Pharmaceuticals, Inc., a publicly traded biotechnology company with investment-grade credit ratings of Baa1 and BBB+ assigned by Moody's and S&P, respectively, entered into a sublease for approximately 195,000 RSF, or 62.6% of our annual rental revenue generated from Zseventy bio as of September 30, 2024. Additionally, 90.2% of the annual rental revenue generated by Zseventy bio is guaranteed by another related public biotechnology company.

⁽³⁾Consists of one lease at a property acquired in 2022 with future development and redevelopment opportunities. This lease with Cloud Software Group, Inc. (formerly known as 11500 Software, Inc.) was in place when we acquired the property.

⁽⁴⁾Includes (i) ground leases for land at 1455 and 1515 Third Street (two buildings aggregating 422,980 RSF) and (ii) leases at 1655 and 1725 Third Street (two buildings aggregating 556,208 RSF) in our Mission Bay submarket owned by our unconsolidated real estate joint venture in which we have an ownership interest of 10%. Annual rental revenue is presented using 100% of the annual rental revenue from our consolidated properties and our share of annual rental revenue from our unconsolidated real estate joint ventures. Excluding these ground leases, the weighted-average remaining lease term for our top 20 tenants was 7.8 years as of September 30, 2024.

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Locations of properties

The locations of our properties are diversified among a number of Class A/A+ assets strategically clustered in mega campuses in AA/Life science innovation cluster markets. The following table sets forth the total RSF, number of properties, and annual rental revenue in effect as of September 30, 2024 in each of our markets in North America (dollars in thousands, except per RSF amounts):

Market	Number of Properties			Annual Rental Revenue		
	Operating	Development	Redevelopment	Total	% of Total	Per RSF
Greater Boston	10,352,695	764,036	1,762,974 ⁽¹⁾	12,879,705	28%	\$ 85.09
San Francisco Bay Area	7,784,590	498,142	259,689	8,542,421	18	63.54
San Diego	7,673,315	1,186,104	—	8,859,419	19	44.90
Seattle	3,108,593	227,577	34,306	3,370,476	7	47.78
Maryland	3,819,512	29,890	—	3,849,402	8	40.12
Research Triangle	3,770,927	—	—	3,770,927	8	31.64
New York City	921,686	—	—	921,686	2	92.37
Texas	1,845,159	—	73,298	1,918,457	4	31.19
Canada	887,737	—	139,311	1,027,048	2	23.33
Non-cluster/other markets	347,806	—	—	347,806	1	57.76
Properties held for sale	1,261,387	—	—	1,261,387	3	N/A
North America	41,773,407	2,705,749	2,269,578	46,748,734	100%	\$ 57.09
	4,975,327					

⁽¹⁾Primarily includes our active redevelopment projects aggregating 735,744 RSF at 40, 50, and 60 Sylvan Road and 840 Winter Street located on the Alexandria Center[®] for Life Science – Waltham mega campus. This mega campus project is expected to capture demand in our Route 128 submarket.

Summary of occupancy percentages in North America

The following table sets forth the occupancy percentages for our operating properties and our operating and redevelopment properties in each of our North America markets, excluding properties held for sale, as of the following dates:

Market	Operating Properties			Operating and Redevelopment Properties		
	9/30/24	6/30/24	9/30/23	9/30/24	6/30/24	9/30/23
Greater Boston	94.6%	94.2%	93.2%	80.9%	81.7%	83.3%
San Francisco Bay Area	94.1	94.0	95.3	91.1	90.7	91.9
San Diego	96.0	95.1	90.9	96.0	95.1	90.9
Seattle	92.3	⁽¹⁾ 94.7	95.1	91.3	93.7	90.3
Maryland	96.2	96.5	96.6	96.2	96.5	96.6
Research Triangle	97.5	97.4	96.9	97.5	97.4	96.9
New York City	85.1	⁽²⁾ 85.1	89.4	85.1	85.1	89.4
Texas	95.5	95.5	95.1	91.8	91.8	91.5
Subtotal	94.9	94.7	93.9	90.0	90.2	89.9
Canada	95.5	94.9	88.9	82.6	82.5	75.7
Non-cluster/other markets	72.8	75.6	80.5	72.8	75.6	80.5
North America	94.7%	94.6%	93.7%	89.7%	89.9%	89.4%

⁽¹⁾Decline in occupancy relates to the expiration of an acquired non-laboratory lease aggregating 87,273 RSF at one property in our Bothell submarket that is expected to be converted to laboratory space subject to market conditions and leasing.

⁽²⁾The Alexandria Center[®] for Life Science – New York City mega campus is 95.3% occupied as of September 30, 2024. Occupancy percentage in our New York City market reflects vacancy at the Alexandria Center[®] for Life Science – Long Island City property, which was 42.8% occupied as of September 30, 2024.

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Investments in real estate

A key component of our business model is our disciplined allocation of capital to the development and redevelopment of new Class A/A+ properties, and property enhancements identified during the underwriting of certain acquired properties, located in collaborative mega campuses in AAA life science innovation clusters. These projects are focused on providing high-quality, generic, and reusable spaces that meet the real estate requirements of a wide range of tenants. Upon completion, each development and redevelopment project is expected to generate increases in rental income, net operating income, and cash flows. Our development and redevelopment projects are generally in locations that are highly desirable to high-quality entities, which we believe results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value. Our pre-construction activities are undertaken in order to prepare the property for its intended use and include entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements.

Our investments in real estate consisted of the following as of September 30, 2024 (dollars in thousands):

	Development and Redevelopment						
	Operating	Active and Near-Term Construction	Future Opportunities Subject to Market Conditions and Leasing				
		Under Construction 55% Leased/ Negotiating	Committed Near Term 51% Leased/ Negotiating ⁽¹⁾	Priority Anticipated	Future	Subtotal	Total
Square footage							
Operating	40,512,020	—	—	—	—	—	40,512,020
New Class A/A+ development and redevelopment properties	—	4,975,327	492,570	2,163,784	27,582,766	35,214,447	35,214,447
Future development and redevelopment square feet currently included in rental properties ⁽²⁾	—	—	(159,884)	(258,596)	(2,957,559)	(3,376,039)	(3,376,039)
Total square footage, excluding properties held for sale	40,512,020	4,975,327	332,686	1,905,188	24,625,207	31,838,408	72,350,428
Properties held for sale	1,261,387	—	—	—	—	—	1,261,387
Total square footage	41,773,407	4,975,327	332,686	1,905,188	24,625,207	31,838,408	73,611,815 ⁽³⁾
Investments in real estate							
Gross book value as of September 30, 2024 ⁽⁴⁾	\$ 29,235,994	\$ 4,335,573	\$ 69,521	\$ 578,694	\$ 4,356,637	\$ 9,340,425	\$ 38,576,419

(1) Represents one committed near-term project expected to commence construction during the next two years after September 30, 2024.

(2) Refer to "Investments in real estate" under "Definitions and reconciliations" in Item 2 for additional details, including future development and redevelopment square feet currently included in rental properties.

(3) We expect to continue pursuing our strategy to fund a significant portion of our capital requirements for the year ending December 31, 2024 with dispositions primarily focused on sales of properties and land parcels not integral to our mega campus strategy.

(4) Balances exclude accumulated depreciation and our share of the cost basis associated with our properties held by our unconsolidated real estate joint ventures, which is classified as investments in unconsolidated real estate joint ventures in our consolidated balance sheets.

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Acquisitions

Our real estate asset acquisitions during the nine months ended September 30, 2024 and pending as of the date of this report consisted of the following (dollars in thousands):

Property	Submarket/Market	Date of Purchase	Number of Properties	Operating Occupancy	Square Footage		Purchase Price
					Future Development ⁽¹⁾	Operating With Future Development/Redevelopment ⁽¹⁾	
Completed during the nine months ended September 30, 2024:							
285, 299, 307, and 345 Dorchester Avenue (60% interest in consolidated JV) ⁽²⁾	Seaport Innovation District/Greater Boston	1/30/24	—	N/A	1,040,000	—	\$ 155,321
Other							46,490
							201,811
Completed in October 2024:							
428 Westlake Avenue North	Lake Union/Seattle	10/1/24	1	100%	—	88,514	47,600
							\$ 249,411
2024 guidance range for acquisitions					\$250,000 – \$750,000		

(1)We expect to provide total estimated costs and related yields for development and significant redevelopment projects in the future, subsequent to the commencement of construction.

(2)Refer to Note 4 – “Consolidated and unconsolidated real estate joint ventures,” to our unaudited consolidated financial statements to Item 1 for additional details.

(1)We expect to provide total estimated costs and related yields for development and significant redevelopment projects in the future, subsequent to the commencement of construction.
(2)Refer to Note 4 – “Consolidated and unconsolidated real estate joint ventures” to our unaudited consolidated financial statements in Item 1 for additional details.

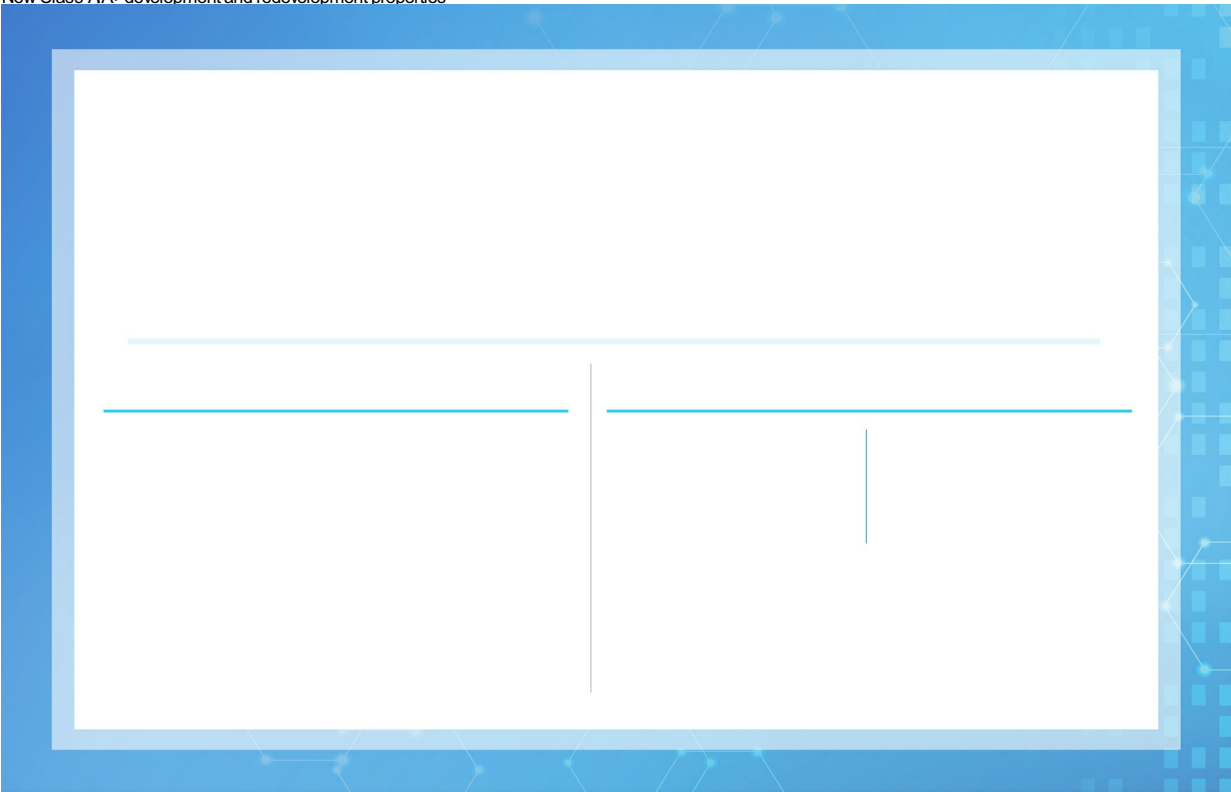
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Dispositions

Our completed dispositions of real estate assets during the nine months ended September 30, 2024 and pending as of the date of this report consisted of the following (dollars in thousands):

Property	Submarket/Market	Date of Sale	Interest Sold	RSF	Capitalization Rate	Capitalization Rate (Cash Basis)	Sales Price	Sales Price per RSF
Completed during the six months ended June 30, 2024:								
Dispositions of 100% interest in properties not integral to our mega campus strategy								
99 A Street ⁽¹⁾	Seaport Innovation District/Greater Boston	3/8/24	100%	235,000	N/A	N/A	\$ 13,350	N/A
Other							3,863	
							17,213	
Completed during the three months ended September 30, 2024:								
Sale to longstanding tenant								
1165 Eastlake Avenue East	Lake Union/Seattle	9/12/24	100%	100,086	4.7%	4.9%	149,985 ⁽²⁾	\$ 1,499
Dispositions of properties not integral to our mega campus strategy								
219 East 42nd Street	New York City/New York City	7/9/24	100%	349,947	N/A	N/A	60,000 ⁽³⁾	N/A
Other							11,511	
							221,496 ⁽⁴⁾	
							238,709	
Dispositions completed during the nine months ended September 30, 2024								
Completed in October 2024:								
Dispositions of properties not integral to our mega campus strategy								
14225 Newbrook Drive	Northern Virginia/Maryland	10/15/24	100%	248,186	7.6%	7.4%	80,500 ⁽⁵⁾	\$ 324
							319,209	
Pending dispositions for the fourth quarter of 2024 subsequent to the date of this report:								
Subject to non-refundable deposits								
Sale to longstanding tenant	Greater Boston	4Q24	100%		8.5%	6.3%	369,439 ⁽⁶⁾	
Other							207,713	
							577,152	
Subject to executed letters of intent and/or purchase and sale agreements							602,500 ⁽⁶⁾	
							1,179,652 ⁽⁷⁾	
							\$ 1,498,861	
2024 guidance range for dispositions and common equity					\$1,050,000 – \$2,050,000			

(1)We completed the sale during the three months ended March 31, 2024 and recognized no gain or loss. Refer to Note 3 – “Investments in real estate” to our unaudited consolidated financial statements in Item 1 for additional information.
(2)Upon completion of the sale, we recognized a gain on sale of real estate aggregating \$21.5 million during the three months ended September 30, 2024.
(3)The property was leased to a single tenant with a July 2024 lease expiration and had annual net operating income of \$18.6 million based on three months ended June 30, 2024 annualized. This property was previously considered to be a potential development project upon expiration of the in-place non-laboratory space lease.
(4)Dispositions completed during the three months ended September 30, 2024 had annual net operating income of \$26.5 million (based on three months ended June 30, 2024 annualized) with a weighted-average disposition date of July 28, 2024 (weighted by net operating income for the three months ended June 30, 2024 annualized).
(5)Demonstrating the long-term enduring value of our laboratory facilities, Alexandria successfully operated our only asset in the Northern Virginia submarket from its acquisition in 1997 (prior to our IPO) through its sale in October 2024. Upon completion of the sale, we recognized a gain on sale of real estate aggregating \$37.1 million.
(6)Refer to Note 16 – “Subsequent events” to our unaudited consolidated financial statements in Item 1 for additional information.
(7)Pending dispositions subsequent to the date of this report have estimated annual net operating income of approximately \$95.8 million (based on three months ended September 30, 2024 annualized) with a weighted-average estimated disposition date of December 5, 2024 (weighted by net operating income for the three months ended September 30, 2024 annualized). Approximately half of our pending dispositions are non-core stabilized stand-alone properties with weighted-average capitalization rates of 8.5% and 7.0% (cash basis), and the remaining half are land and non-stabilized properties that have vacancy or significant near-term lease expirations that will require capital to re-tenant, including one building with approximately 72% of non-laboratory space.



ALEXANDRIA’S FUTURE GROWTH IN ANNUAL NET OPERATING INCOME FROM DEVELOPMENT AND REDEVELOPMENT DELIVERIES

\$510 MILLION

(1)

62
New Class A/A+ development and redevelopment properties; recent deliveries
500 North Beacon Street and 4 Kingsbury Avenue⁽¹⁾ 651 Gateway Boulevard

Greater Boston/
Cambridge/Inner Suburbs
138,537 RSF
100% Occupancy



9810 Darnestown Road

San Francisco Bay Area/
South San Francisco
67,017 RSF
100% Occupancy



9820 Darnestown Road

1150 Eastlake Avenue East

Seattle/Lake Union
311,631 RSF
100% Occupancy



9808 Medical Center Drive

Maryland/Rockville

195,435 RSF
100% Occupancy



Maryland/Rockville

250,000 RSF
100% Occupancy



Maryland/Rockville

65,171 RSF
100% Occupancy



(1) Image represents 500 North Beacon Street on The Arsenal on the Charles mega campus.

New Class A/A+ development and redevelopment properties: recent deliveries (continued)

The following table presents development and redevelopment of new Class A/A+ projects placed into service during the nine months ended September 30, 2024 (dollars in thousands):

Incremental Annual Net Operating Income Generated From YTD 3Q24 Deliveries Aggregated \$63 Million, Including \$21 Million in 3Q24

Property/Market/Submarket	3Q24 Delivery Date ⁽¹⁾	Our Ownership Interest	RSF Placed in Service					Occupancy Percentage ⁽²⁾	Total Project		Unlevered Yields		
			Prior to 1/1/24	1Q24	2Q24	3Q24	Total		RSF	Investment	Initial Stabilized	Initial Stabilized (Cash Basis)	
Development projects													
99 Coolidge Avenue/Greater Boston/Cambridge/ Inner Suburbs	N/A	75.0%	43,568	72,846	—	—	116,414	100%	320,809	\$ 468,000	7.1%	7.0%	
500 North Beacon Street and 4 Kingsbury Avenue/ Greater Boston/Cambridge/Inner Suburbs	N/A	100%	—	100,624	37,913	—	138,537	100%	248,018	427,000	6.2	5.5	
1150 Eastlake Avenue East/Seattle/Lake Union	7/16/24	100%	278,282	—	2,079	31,270	311,631	100%	311,631	442,000	6.6	6.7	
9810 Darnestown Road/Maryland/Rockville	N/A	100%	—	—	195,435	—	195,435	100%	195,435	135,000	7.1	6.2	
9820 Darnestown Road/Maryland/Rockville	8/21/24	100%	—	—	—	250,000	250,000	100%	250,000	177,000	8.7	5.6	
9808 Medical Center Drive/Maryland/Rockville	7/25/24	100%	26,460	—	25,655	13,056	65,171	100%	95,061	115,000	5.4	5.4	
Redevelopment projects													
651 Gateway Boulevard/San Francisco Bay Area/ South San Francisco	7/12/24	50.0%	—	44,652	—	22,365	67,017	100%	326,706	487,000	5.0	5.1	
Alexandria Center® for Advanced Technologies – Monte Villa Parkway/Seattle/Bothell	N/A	100%	65,086	115,598	—	—	180,684	100%	460,934	229,000	6.3	6.2	
Canada	N/A	100%	44,862	9,725	23,900	—	78,487	100%	250,790	113,000	6.4	6.3	
Weighted average/total	8/11/24		458,258	343,445	284,982	316,691	1,403,376		2,459,384	\$ 2,593,000	6.4%	6.0%	

(1) Represents the average delivery date for deliveries that occurred during the three months ended September 30, 2024, weighted by annual rental revenue.

(2) Occupancy relates to total operating RSF placed in service as of the most recent delivery.

New Class A/A+ development and redevelopment properties: current projects

99 Coolidge Avenue	500 North Beacon Street and 4 Kingsbury Avenue ⁽¹⁾	311 Arsenal Street	201 Brookline Avenue	401 Park Drive
Greater Boston/ Cambridge/Inner Suburbs 204,395 RSF 40% Leased/Negotiating	Greater Boston/ Cambridge/Inner Suburbs 109,481 RSF 92% Leased	Greater Boston/ Cambridge/Inner Suburbs 308,446 RSF 21% Leased	Greater Boston/Fenway 58,149 RSF 100% Leased	Greater Boston/Fenway 159,959 RSF 14% Leased
				
421 Park Drive	40, 50, and 60 Sylvan Road ⁽²⁾	840 Winter Street	1450 Owens Street ⁽³⁾	651 Gateway Boulevard
Greater Boston/Fenway 392,011 RSF 13% Leased	Greater Boston/Route 128 596,064 RSF 31% Leased	Greater Boston/Route 128 139,680 RSF 100% Leased	San Francisco Bay Area/ Mission Bay 212,796 RSF —% Leased/Negotiating	San Francisco Bay Area/ South San Francisco 259,689 RSF 25% Leased/Negotiating
				

(1) Image represents 500 North Beacon Street on The Arsenal on the Charles mega campus.

(2) Image represents 60 Sylvan Road on the Alexandria Center® for Life Science – Waltham mega campus. The project is expected to capture demand in our Route 128 submarket.

(3) Image represents a multi-tenant project expanding our existing Alexandria Center® for Science and Technology – Mission Bay mega campus, where our joint venture partner will fund 100% of the construction cost until it attains an ownership interest of 75%, after which it will contribute its respective share of additional capital. We are in negotiations with a biomedical institution for the sale of a 50% condominium interest in this property.

New Class A/A+ development and redevelopment properties: current projects (continued)

230 Harriet Tubman Way

10935, 10945, and 10955
Alexandria Way⁽¹⁾

4135 Campus Point Court

4155 Campus Point Court

San Francisco Bay Area/
South San Francisco

San Diego/Torrey Pines

San Diego/
University Town CenterSan Diego/
University Town Center285,346 RSF
100% Leased334,996 RSF
100% Leased426,927 RSF
100% Leased171,102 RSF
100% Leased

10075 Barnes Canyon Road

701 Dexter Avenue North⁽²⁾Alexandria Center[®] for Advanced
Technologies – Monte Villa Parkway⁽³⁾

9808 Medical Center Drive

8800 Technology Forest Place

San Diego/Sorrento Mesa

Seattle/Lake Union

Seattle/Bothell

Maryland/Rockville

Texas/Greater Houston

253,079 RSF
70% Leased227,577 RSF
—% Leased/Negotiating34,306 RSF
98% Leased29,890 RSF
76% Leased/Negotiating73,298 RSF
41% Leased⁽¹⁾Image represents 10955 Alexandria Way on the One Alexandria Square mega campus.⁽²⁾We initially started this project due to strong demand from neighboring tenants but strategically paused in the first quarter of 2023. We have resumed construction activities at this project in order to maintain our existing entitlements and permits. We have interest from various prospective tenants, including from multinational pharmaceutical companies. Beyond this purpose-built life science asset, there is no competitive supply expected to be delivered in 2025 or 2026 in our Lake Union submarket. As of September 30, 2024, we are 95.3% occupied in our Lake Union submarket.⁽³⁾Image represents 3755 Monte Villa Parkway.

New Class A/A+ development and redevelopment properties: current projects (continued)

The following tables set forth a summary of our new Class A/A+ development and redevelopment properties under construction and pre-leased/negotiating near-term projects as of September 30, 2024 (dollars in thousands):

Property/Market/Submarket	Dev/Redev	Square Footage			Percentage		Occupancy ⁽¹⁾	
		In Service	CIP	Total	Leased	Leased/ Negotiating	Initial	Stabilized
Under construction								
2024 and 2025 stabilization								
500 North Beacon Street and 4 Kingsbury Avenue/Greater Boston/ Cambridge/Inner Suburbs	Dev	138,537	109,481	248,018	92%	92%	1Q24	2025
201 Brookline Avenue/Greater Boston/Fenway	Dev	451,967	58,149	510,116	100	100	3Q22	4Q24
840 Winter Street/Greater Boston/Route 128	Redev	28,534	139,680	168,214	100	100	4Q24	2025
230 Harriet Tubman Way/San Francisco Bay Area/South San Francisco	Dev	—	285,346	285,346	100	100	1Q25	1Q25
4155 Campus Point Court/San Diego/University Town Center	Dev	—	171,102	171,102	100	100	4Q24	4Q24
Alexandria Center® for Advanced Technologies – Monte Villa Parkway/Seattle/Bothell	Redev	426,628	34,306	460,934	98	98	1Q23	4Q24
9808 Medical Center Drive/Maryland/Rockville	Dev	65,171	29,890	95,061	69	76	3Q23	4Q24
8800 Technology Forest Place/Texas/Greater Houston	Redev	50,094	73,298	123,392	41	41	2Q23	2025
Canada	Redev	111,479	139,311	250,790	73	73	3Q23	2025
		1,272,410	1,040,563	2,312,973	91	92		
2026 and beyond stabilization								
One Hampshire Street/Greater Boston/Cambridge	Redev	—	104,956	104,956	—	—	2027	2028
311 Arsenal Street/Greater Boston/Cambridge/Inner Suburbs	Redev	82,216 ⁽²⁾	308,446	390,662	21	21	2027	2027
99 Coolidge Avenue/Greater Boston/Cambridge/Inner Suburbs	Dev	116,414	204,395	320,809	40	40	4Q23	2026

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New Class A/A+ development and redevelopment properties: current projects (continued)

Property/Market/Submarket	Our Ownership Interest	At 100% In Service	CIP	Cost to Complete	Total at Completion	Unlevered Yields	
						Initial Stabilized	Initial Stabilized (Cash Basis)
Under construction							
2024 and 2025 stabilization							
500 North Beacon Street and 4 Kingsbury Avenue/Greater Boston/ Cambridge/Inner Suburbs	100%	\$ 284,645	\$ 115,506	\$ 26,849	\$ 427,000	6.2%	5.5%
201 Brookline Avenue/Greater Boston/Fenway	99.0%	665,877	91,610	17,513	775,000	7.2%	6.5%
840 Winter Street/Greater Boston/Route 128	100%	13,653	187,366	35,981	237,000	7.6%	6.5%
230 Harriet Tubman Way/San Francisco Bay Area/South San Francisco	47.9%	—	350,231	159,769	510,000	7.4%	6.4%
4155 Campus Point Court/San Diego/University Town Center	55.0%	—	140,300	43,700	184,000	8.0%	6.4%
Alexandria Center® for Advanced Technologies – Monte Villa Parkway/Seattle/Bothell	100%	193,823	11,977	23,200	229,000	6.3%	6.2%
9808 Medical Center Drive/Maryland/Rockville	100%	79,320	33,018	2,662	115,000	5.4%	5.4%
8800 Technology Forest Place/Texas/Greater Houston	100%	57,315	46,202	8,483	112,000	6.3%	6.0%
Canada	100%	50,219	50,044	12,737	113,000	6.4%	6.3%
		1,344,852	1,026,254				
2026 and beyond stabilization ⁽¹⁾							
One Hampshire Street/Greater Boston/Cambridge	100%	—	161,328	TBD			
311 Arsenal Street/Greater Boston/Cambridge/Inner Suburbs	100%	60,625	233,563				
99 Coolidge Avenue/Greater Boston/Cambridge/Inner Suburbs	75.0%	136,527	192,432	139,041	468,000	7.1%	7.0%
401 Park Drive/Greater Boston/Fenway	100%	—	194,421	TBD			
421 Park Drive/Greater Boston/Fenway	99.7%	—	422,278				
40, 50, and 60 Sylvan Road/Greater Boston/Route 128	100%	—	437,356				
Other/Greater Boston	100%	—	148,804				
1450 Owens Street/San Francisco Bay Area/Mission Bay	25.4%	—	234,665				
651 Gateway Boulevard/San Francisco Bay Area/South San Francisco	50.0%	87,357	256,413	143,230	487,000	5.0%	5.1%
10935, 10945, and 10955 Alexandria Way/San Diego/Torrey Pines	100%	—	359,926	143,074	503,000	6.2%	5.8%
4135 Campus Point Court/San Diego/University Town Center	55.0%	—	292,913	231,087	524,000	6.6%	6.2%
10075 Barnes Canyon Road/San Diego/Sorrento Mesa	50.0%	—	168,582	152,418	321,000	5.5%	5.7%
701 Dexter Avenue North/Seattle/Lake Union	100%	—	206,638	TBD			
		284,509	3,309,319				
		1,629,361	4,335,573				
Committed near-term project expected to commence construction in the next two years							
4165 Campus Point Court/San Diego/University Town Center	55.0%	—	69,521	TBD			
Total		\$ 1,629,361	\$ 4,405,094	\$ 3,780,000 ⁽²⁾	\$ 9,820,000 ⁽²⁾		
Our share of investment ⁽²⁾⁽³⁾		\$ 1,550,000	\$ 3,570,000	\$ 3,030,000	\$ 8,150,000		

Refer to "Initial stabilized yield (unlevered)" under "Definitions and reconciliations" in Item 2 for additional information.

⁽¹⁾We expect to provide total estimated costs and related yields for each project with estimated stabilization in 2026 and beyond over the next several quarters.

⁽²⁾Represents dollar amount rounded to the nearest \$10 million and includes preliminary estimated amounts for projects listed as TBD.

⁽³⁾Represents our share of investment based on our ownership percentage upon completion of development or redevelopment projects.

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New Class A/A+ development and redevelopment properties: summary of pipeline

69% of Our Total Development and Redevelopment Pipeline RSF Is Within Our Mega Campuses

The following table summarizes the key information for all our development and redevelopment projects in North America as of September 30, 2024 (dollars in thousands):

Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage				Total ⁽¹⁾
			Development and Redevelopment		Future Opportunities Subject to Market Conditions and Leasing		
			Active and Near-Term Construction	Under Construction	Committed Near Term	Priority Anticipated	Future
Greater Boston							
Mega Campus: Alexandria Center® at One Kendall Square/ Cambridge <i>One Hampshire Street</i>	100%	\$ 161,328	104,956	—	—	—	104,956
Mega Campus: The Arsenal on the Charles/Cambridge/Inner Suburbs <i>311 Arsenal Street, 500 North Beacon Street, and 4 Kingsbury Avenue</i>	100%	360,538	417,927	—	25,312	34,157	477,396
Mega Campus: 480 Arsenal Way and 446, 458, 500, and 550 Arsenal Street, and 99 Coolidge Avenue/Cambridge/Inner Suburbs <i>446, 458, 500, and 550 Arsenal Street, and 99 Coolidge Avenue</i>	⁽²⁾	279,763	204,395	—	—	902,000	1,106,395
Mega Campus: Alexandria Center® for Life Science – Fenway/ Fenway <i>201 Brookline Avenue and 401 and 421 Park Drive</i>	⁽³⁾	708,309	610,119	—	—	—	610,119
Mega Campus: Alexandria Center® for Life Science – Waltham/ Route 128 <i>40, 50, and 60 Sylvan Road, 35 Gatehouse Drive, and 840 Winter Street</i>	100%	687,346	735,744	—	—	515,000	1,250,744
Mega Campus: Alexandria Center® at Kendall Square/ Cambridge <i>100 Edwin H. Land Boulevard</i>	100%	126,688	—	—	—	216,455	216,455

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New Class A/A+ development and redevelopment properties: summary of pipeline (continued)

Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage				Total ⁽¹⁾
			Development and Redevelopment			Future Opportunities Subject to Market Conditions and Leasing	
			Active and Near-Term Construction	Committed Near Term	Priority Anticipated		
San Francisco Bay Area							
Mega Campus: Alexandria Center® for Science and Technology – Mission Bay/Mission Bay 1450 Owens Street	25.4%	\$ 234,665	212,796	—	—	—	212,796
Alexandria Center® for Life Science – Milbrae/South San Francisco 230 Harriet Tubman Way, 201 and 231 Adrian Road, and 6 and 30 Rollins Road	47.9%	510,162	285,346	—	198,188	150,213	633,747
Mega Campus: Alexandria Technology Center® – Gateway/ South San Francisco 651 Gateway Boulevard	50.0%	283,002	259,689	—	—	291,000	550,689
Mega Campus: Alexandria Center® for Advanced Technologies – Tanforan/South San Francisco 1122, 1150, and 1178 El Camino Real	100%	397,159	—	—	150,000	1,780,000	1,930,000
Mega Campus: Alexandria Center® for Advanced Technologies – South San Francisco/South San Francisco 211 ⁽²⁾ and 269 East Grand Avenue	100%	6,655	—	—	107,250	90,000	197,250
Mega Campus: Alexandria Center® for Life Science – San Carlos/Greater Stanford 960 Industrial Road, 987 and 1075 Commercial Street, and 888 Bransten Road	100%	446,892	—	—	105,000	1,392,830	1,497,830
3825 and 3875 Fabian Way/Greater Stanford	100%	154,174	—	—	—	478,000	478,000
2100, 2200, 2300, and 2400 Geng Road/Greater Stanford	100%	36,509	—	—	—	240,000	240,000
901 California Avenue/Greater Stanford	100%	19,770	—	—	—	56,924	56,924
Mega Campus: 88 Bluxome Street/SoMa	100%	392,785	—	—	—	1,070,925	1,070,925
Other development and redevelopment projects	100%	—	—	—	—	25,000	25,000
		\$ 2,481,773	757,831	—	560,438	5,574,892	6,893,161

Refer to "Mega campus" under "Definitions and reconciliations" in Item 2 for additional information.

(1) Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes the RSF of buildings currently in operation at properties that also have future development or redevelopment opportunities. Upon expiration of existing in-place leases, we have the intent to demolish or redevelop the existing property subject to market conditions and leasing. Refer to "Investments in real estate" under "Definitions and reconciliations" in Item 2 for additional information, including development and redevelopment square feet currently included in rental properties.

(2) We own a partial interest in this property through a real estate joint venture. Refer to Note 4 – "Consolidated and unconsolidated real estate joint ventures" to our unaudited consolidated financial statements in Item 1 for additional details.

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New Class A/A+ development and redevelopment properties: summary of pipeline (continued)

Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage				Total ⁽¹⁾
			Development and Redevelopment				
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing		
			Under Construction	Committed Near Term	Priority Anticipated	Future	
San Diego							
Mega Campus: One Alexandria Square/Torrey Pines 10935, 10945, and 10955 Alexandria Way and 10975 and 10995 Torreyana Road	100%	\$ 417,621	334,996	—	—	125,280	460,276
Mega Campus: Campus Point by Alexandria/University Town Center 10010 ⁽²⁾ , 10140 ⁽²⁾ , and 10260 Campus Point Drive and 4135, 4155, 4161, 4165, and 4275 ⁽²⁾ Campus Point Court	55.0%	671,303	598,029	492,570	—	650,000	1,740,599
Mega Campus: SD Tech by Alexandria/Sorrento Mesa 9805 Scranton Road and 10065 and 10075 Barnes Canyon Road	50.0%	317,172	253,079	—	250,000	243,845	746,924
11255 and 11355 North Torrey Pines Road/Torrey Pines	100%	150,187	—	—	153,000	62,000	215,000
Costa Verde by Alexandria/University Town Center 8410-8750 Genesee Avenue and 4282 Esplanade Court	100%	138,107	—	—	—	537,000	537,000
Mega Campus: 5200 Illumina Way/University Town Center ARE Towne Centre/University Town Center	51.0%	17,441	—	—	—	451,832	451,832
9363, 9373, and 9393 Towne Centre Drive 9625 Towne Centre Drive/University Town Center	100%	19,869	—	—	—	230,000	230,000
Mega Campus: Sequence District by Alexandria/Sorrento Mesa 6260, 6290, 6310, 6340, 6350, and 6450 Sequence Drive	30.0%	837	—	—	—	100,000	100,000
Scripps Science Park by Alexandria/Sorrento Mesa 10048, 10219, 10256, and 10260 Meanley Drive and 10277 Scripps Ranch Boulevard	100%	46,323	—	—	—	1,798,915	1,798,915
Pacific Technology Park/Sorrento Mesa 9444 Waples Street	100%	120,941	—	—	—	598,349	598,349
4025, 4031, 4045, and 4075 Sorrento Valley Boulevard/Sorrento Valley	50.0%	23,857	—	—	—	149,000	149,000
Other development and redevelopment projects	100%	43,641	—	—	—	247,000	247,000
	⁽³⁾	75,716	—	—	—	475,000	475,000

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New Class A/A+ development and redevelopment properties: summary of pipeline (continued)

Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage				Total ⁽¹⁾
			Development and Redevelopment				
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing		
			Under Construction	Committed Near Term	Priority Anticipated	Future	
Seattle							
Mega Campus: Alexandria Center® for Life Science – South Lake Union/Lake Union	(2)	\$ 485,628	227,577	—	869,000	188,400	1,284,977
601 and 701 Dexter Avenue North and 800 Mercer Street							
Alexandria Center® for Advanced Technologies – Monte Villa Parkway/Bothell	100%	11,977	34,306	—	—	—	34,306
3301 Monte Villa Parkway							
830 and 1010 4th Avenue South/SoDo	100%	59,262	—	—	—	597,313	597,313
410 West Harrison Street/Elliott Bay	100%	—	—	—	—	91,000	91,000
Mega Campus: Alexandria Center® for Advanced Technologies	100%	17,439	—	—	—	230,000	230,000
– Canyon Park/Bothell							
21660 20th Avenue Southeast							
Other development and redevelopment projects	100%	142,484	—	—	—	706,087	706,087
		716,790	261,883	—	869,000	1,812,800	2,943,683
Maryland							
Mega Campus: Alexandria Center® for Life Science – Shady Grove/Rockville	100%	54,904	29,890	—	—	296,000	325,890
9808 Medical Center Drive and 9830 Darnestown Road							
		54,904	29,890	—	—	296,000	325,890
Research Triangle							
Mega Campus: Alexandria Center® for Advanced Technologies and Agtech – Research Triangle/Research Triangle	100%	103,653	—	—	180,000	990,000	1,170,000
4 and 12 Davis Drive							
Mega Campus: Alexandria Center® for Life Science – Durham/Research Triangle	100%	176,524	—	—	—	2,210,000	2,210,000
41 Moore Drive							
Mega Campus: Alexandria Center® for NextGen Medicines/Research Triangle	100%	\$ 108,035	—	—	—	1,055,000	1,055,000
3029 East Cornwallis Road							

Refer to "Mega campus" under "Definitions and reconciliations" in Item 2 for additional information.

⁽¹⁾Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes the RSF of buildings currently in operation at properties that also have future development or redevelopment opportunities. Upon expiration of existing in-place leases, we have the intent to demolish or redevelop the existing property subject to market conditions and leasing. Refer to "Investments in real estate" under "Definitions and reconciliations" in Item 2 for additional information, including development and redevelopment square feet currently included in rental properties.

⁽²⁾We have a 100% interest in 601 and 701 Dexter Avenue North aggregating 415,977 RSF and a 60% interest in the priority anticipated development project at 800 Mercer Street aggregating 869,000 RSF.

Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage				Total ⁽¹⁾
			Development and Redevelopment				
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing		
			Under Construction	Committed Near Term	Priority Anticipated	Future	
Research Triangle (continued)							
Mega Campus: Alexandria Center® for Sustainable Technologies/Research Triangle	100%	\$ 53,326	—	—	—	750,000	750,000
120 TW Alexander Drive, 2752 East NC Highway 54, and 10 South Triangle Drive							
100 Capitola Drive/Research Triangle	100%	—	—	—	—	65,965	65,965
Other development and redevelopment projects	100%	4,185	—	—	—	76,262	76,262
		445,723	—	—	180,000	5,147,227	5,327,227
New York City							
Mega Campus: Alexandria Center® for Life Science – New York	100%	165,061	—	—	—	550,000 ⁽²⁾	550,000
City/New York City							
		165,061	—	—	—	550,000	550,000
Texas							
Alexandria Center® for Advanced Technologies at The Woodlands/ Greater Houston	100%	49,034	73,298	—	—	116,405	189,703
8800 Technology Forest Place							
1001 Trinity Street and 1020 Red River Street/Austin	100%	10,177	—	—	126,034	123,976	250,010
Other development and redevelopment projects	100%	136,980	—	—	—	1,694,000	1,694,000
		196,191	73,298	—	126,034	1,934,381	2,133,713
Canada							
Other development and redevelopment projects	100%	50,044	139,311	—	—	371,743	511,054
	100%	120,411	—	—	—	724,349	724,349
Total pipeline as of September 30, 2024		\$ 9,340,425 ⁽³⁾	4,975,327	492,570	2,163,784	27,582,766	35,214,447

Refer to "Mega campus" under "Definitions and reconciliations" in Item 2 for additional information.

(1) Total square footage includes 3,376,039 RSF of buildings currently in operation that we expect to demolish or redevelop and commence future construction subject to market conditions and leasing. Refer to "Investments in real estate" under "Definitions and reconciliations" in Item 2 for additional information, including development and redevelopment square feet currently included in rental properties.

(2) During the three months ended September 30, 2024, we filed a lawsuit against the New York City Health + Hospitals Corporation and the New York City Economic Development Corporation for fraud and breach of contract concerning our option to ground lease a land parcel to develop a future world-class life science building within the Alexandria Center® for Life Science – New York City campus. Refer to "Legal proceedings" in Item 1 under Part II – Other Information for additional details.

(3) Includes \$4.3 billion of projects that are currently under construction and are 55% leased/negotiating. We also expect to commence construction of one committed near-term project aggregating \$69.5 million, which is 51% leased/negotiating, in the next two years after September 30, 2024.

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Results of operations

We present a tabular comparison of items, whether gain or loss, that may facilitate a high-level understanding of our results and provide context for the disclosures included in our annual report on Form 10-K for the year ended December 31, 2023 and our subsequent quarterly reports on Form 10-Q. We believe that such tabular presentation promotes a better understanding for investors of the corporate-level decisions made and activities performed that significantly affect comparison of our operating results from period to period. We also believe that this tabular presentation will supplement for investors an understanding of our disclosures and real estate operating results. Gains or losses on sales of real estate and impairments of assets classified as held for sale are related to corporate-level decisions to dispose of real estate. Gains or losses on early extinguishment of debt are related to corporate-level financing decisions focused on our capital structure strategy. Significant realized and unrealized gains or losses on non-real estate investments, impairments of real estate and non-real estate investments, and acceleration of stock compensation expense due to the resignations of executive officers are not related to the operating performance of our real estate assets as they result from strategic, corporate-level non-real estate investment decisions and external market conditions. Impairments of non-real estate investments are not related to the operating performance of our real estate as they represent the write-down of non-real estate investments when their fair values decrease below their respective carrying values due to changes in general market or other conditions outside of our control. Significant items, whether a gain or loss, included in the tabular disclosure for current periods are described in further detail in Item 2. Key items included in net income attributable to Alexandria's common stockholders for the three and nine months ended September 30, 2024 and 2023 and the related per share amounts were as follows (in millions, except per share amounts):

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024		2023		2024		2023	
	Amount		Per Share – Diluted		Amount		Per Share – Diluted	
Unrealized gains (losses) on non-real estate investments	\$ 2.6	\$ (77.2)	\$ 0.02	\$ (0.45)	\$ (32.5)	\$ (221.0)	\$ (0.19)	\$ (1.29)
Gain on sales of real estate	27.1	—	0.16	—	27.5	214.8	0.16	1.26
Impairment of non-real estate investments	(10.3)	(28.5)	(0.06)	(0.17)	(37.8)	(51.5)	(0.22)	(0.30)
Impairment of real estate	(5.7)	(20.6)	(0.03)	(0.12)	(36.5)	(189.2)	(0.22)	(1.11)
Acceleration of stock compensation expense due to executive officer resignations	—	(1.9)	—	(0.01)	—	(1.9)	—	(0.01)
Total	\$ 13.7	\$ (128.2)	\$ 0.09	\$ (0.75)	\$ (79.3)	\$ (248.8)	\$ (0.47)	\$ (1.45)

Refer to Note 3 – "Investments in real estate" and Note 7 – "Investments" to our unaudited consolidated financial statements in Item 1 for additional information.

Same properties

We supplement an evaluation of our results of operations with an evaluation of operating performance of certain of our properties, referred to as "Same Properties." For additional information on the determination of our Same Properties portfolio, refer to "Same property comparisons" under "Definitions and reconciliations" in Item 2. The following table presents information regarding our Same Properties for the three and nine months ended September 30, 2024:

	September 30, 2024	
	Three Months Ended	Nine Months Ended
Percentage change in net operating income over comparable period from prior year	1.5%	1.6%
Percentage change in net operating income (cash basis) over comparable period from prior year	6.5%	4.6%
Operating margin	68%	69%
Number of Same Properties	344	339
RSF	34,652,674	33,720,609
Occupancy – current-period average	94.8%	94.4%
Occupancy – same-period prior-year average	94.1%	94.3%
The following table reconciles the number of Same Properties to total properties for the nine months ended September 30, 2024:		
Development – under construction	Properties	
201 Brookline Avenue	1	
99 Coolidge Avenue	1	
500 North Beacon Street and 4 Kingsbury Avenue	2	
9808 Medical Center Drive	1	
1450 Owens Street	1	
230 Harriet Tubman Way	1	
4155 Campus Point Court	1	
10935, 10945, and 10955 Alexandria Way	3	
10075 Barnes Canyon Road	1	
421 Park Drive	1	
4135 Campus Point Court	1	
701 Dexter Avenue North	1	
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Development – placed into service after January 1, 2023	Properties	
751 Gateway Boulevard	1	
15 Nacco Street	1	
325 Binney Street	1	
9810 Darnestown Road	1	
9820 Darnestown Road	1	
1150 Eastlake Avenue East	1	
	6	
Redevelopment – under construction	Properties	
840 Winter Street	1	
40, 50, and 60 Sylvan Road	3	
Alexandria Center for Advanced Technologies – Monte Villa Parkway	6	
651 Gateway Boulevard	1	
401 Park Drive	1	
8800 Technology Forest Place	1	
311 Arsenal Street	1	
One Hampshire Street	1	
Canada	4	
Other	2	
	21	
Redevelopment – placed into service after January 1, 2023	Properties	
20400 Century Boulevard	1	
140 First Street	1	
2400 Ellis Road, 40 Moore Drive, and 14 TW Alexander Drive	3	
9601 and 9603 Medical Center Drive	2	
	7	
Acquisitions after January 1, 2023	Properties	
Other	5	
	5	
Unconsolidated real estate JVs	4	
Properties held for sale	9	
Total properties excluded from Same Properties	67	
Same Properties	339	
Total properties in North America as of September 30, 2024	406	

Comparison of results for the three months ended September 30, 2024 to the three months ended September 30, 2023

The following table presents a comparison of the components of net operating income for our Same Properties and Non-Same Properties for the three months ended September 30, 2024, compared to the three months ended September 30, 2023 (dollars in thousands). Refer to "Definitions and reconciliations" in Item 2 for definitions of "Tenant recoveries" and "Net operating income" and their reconciliations from the most directly comparable financial measures presented in accordance with GAAP, income from rentals and net income, respectively.

	Three Months Ended September 30,			
	2024	2023	\$ Change	% Change
Income from rentals:				
Same Properties	\$ 452,417	\$ 439,541	\$ 12,876	2.9%
Non-Same Properties	127,152	86,811	40,341	46.5
Rental revenues	579,569	526,352	53,217	10.1
Same Properties	168,923	165,226	3,697	2.2
Non-Same Properties	27,252	15,953	11,299	70.8
Tenant recoveries	196,175	181,179	14,996	8.3
Income from rentals	775,744	707,531	68,213	9.6
Same Properties	386	619	(233)	(37.6)
Non-Same Properties	15,477	5,638	9,839	174.5
Other income	15,863	6,257	9,606	153.5
Same Properties	621,726	605,386	16,340	2.7
Non-Same Properties	169,881	108,402	61,479	56.7
Total revenues	791,607	713,788	77,819	10.9
Same Properties	199,369	189,368	10,001	5.3
Non-Same Properties	33,896	28,319	5,577	19.7
Rental operations	233,265	217,687	15,578	7.2
Same Properties	422,357	416,018	6,339	1.5
Non-Same Properties	135,985	80,083	55,902	69.8
Net operating income	\$ 558,342	\$ 496,101	\$ 62,241	12.5%
Net operating income – Same Properties	\$ 422,357	\$ 416,018	\$ 6,339	1.5%
Straight-line rent revenue	(4,974)	(23,981)	19,007	(79.3)
Amortization of acquired below-market leases	(14,582)	(13,792)	(790)	5.7
Net operating income – Same Properties (cash basis)	\$ 402,801	\$ 378,245	\$ 24,556	6.5%

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Income from rentals

Total income from rentals for the three months ended September 30, 2024 increased by \$68.2 million, or 9.6%, to \$775.7 million, compared to \$707.5 million for the three months ended September 30, 2023, as a result of an increase in rental revenues and tenant recoveries, as discussed below.

Rental revenues

Total rental revenues for the three months ended September 30, 2024 increased by \$53.2 million, or 10.1%, to \$579.6 million, compared to \$526.4 million for the three months ended September 30, 2023. The increase was primarily due to an increase in rental revenues from our Non-Same Properties related to 2.5 million RSF of development and redevelopment projects placed into service subsequent to July 1, 2023 and four operating properties aggregating 486,610 RSF acquired subsequent to July 1, 2023.

Rental revenues from our Same Properties for the three months ended September 30, 2024 increased by \$12.9 million, or 2.9%, to \$452.4 million, compared to \$439.5 million for the three months ended September 30, 2023. The increase was primarily due to rental rate changes on lease renewals and re-leasing of space since July 1, 2023 and a 0.7% increase in the occupancy of our Same Properties to 94.8% for the three months ended September 30, 2024 from 94.1% for the three months ended September 30, 2023.

Tenant recoveries

Tenant recoveries for the three months ended September 30, 2024 increased by \$15.0 million, or 8.3%, to \$196.2 million, compared to \$181.2 million for the three months ended September 30, 2023. This increase was primarily from our Non-Same Properties related to our development and redevelopment projects placed into service and properties acquired subsequent to July 1, 2023, as discussed above under "Rental revenues."

Same Properties' tenant recoveries for the three months ended September 30, 2024 increased by \$3.7 million, or 2.2%, to \$168.9 million, compared to \$165.2 million for the three months ended September 30, 2023, primarily due to higher operating expenses during the three months ended September 30, 2024, as discussed under "Rental operations" below. As of September 30, 2024, 93% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent.

Rental operations

Total rental operating expenses for the three months ended September 30, 2024 increased by \$15.6 million, or 7.2%, to \$233.3 million, compared to \$217.7 million for the three months ended September 30, 2023. The increase was primarily due to incremental expenses related to our Same Properties, as discussed below.

Same Properties' rental operating expenses increased by \$10.0 million, or 5.3%, to \$199.4 million during the three months ended September 30, 2024, compared to \$189.4 million for the three months ended September 30, 2023, primarily as the result of increases in (i) utility expenses and contractual costs aggregating \$5.0 million, due to higher rates and increases in services, and (ii) higher ground lease expenses aggregating \$1.6 million, due to increases in contractual rates related to lease extensions and higher ground lease percentage rent.

Depreciation and amortization

Depreciation and amortization expense for the three months ended September 30, 2024 increased by \$24.6 million, or 9.1%, to \$294.0 million, compared to \$269.4 million for the three months ended September 30, 2023. The increase was primarily due to additional depreciation from development and redevelopment projects placed into service and properties acquired, as discussed above under "Rental revenues."

General and administrative expenses

General and administrative expenses for the three months ended September 30, 2024 decreased by \$2.0 million, or 4.4%, to \$43.9 million, compared to \$46.0 million for the three months ended September 30, 2023, primarily due to a reduction in compensation costs resulting from the resignations of two executive officers in the second half of 2023. As a percentage of net operating income, our general and administrative expenses for the trailing twelve months ended September 30, 2024 and 2023 were 8.9% and 9.3%, respectively.

Interest expense

Interest expense for the three months ended September 30, 2024 and 2023 consisted of the following (dollars in thousands):

Component	Three Months Ended September 30,		
	2024	2023	Change
Gross interest	\$ 130,046	\$ 107,530	\$ 22,516
Capitalized interest	(86,496)	(96,119)	9,623
Interest expense	<u>\$ 43,550</u>	<u>\$ 11,411</u>	<u>\$ 32,139</u>

Average debt balance outstanding ⁽¹⁾	\$ 12,694,260	\$ 11,193,343	\$ 1,500,917
Weighted-average annual interest rate ⁽²⁾	4.1%	3.8%	0.3%

(1) Represents the average debt balance outstanding during the respective periods.

(2) Represents annualized total interest incurred divided by the average debt balance outstanding during the respective periods.

The net change in interest expense during the three months ended September 30, 2024, compared to the three months ended September 30, 2023, resulted from the following (dollars in thousands):

Component	Interest Rate ⁽¹⁾	Effective Date	Change
Increases in interest incurred due to:			
Issuances of debt:			
\$600 million of unsecured senior notes payable due 2054	5.71%	February 2024	\$ 8,440
\$400 million of unsecured senior notes payable due 2036	5.38%	February 2024	5,264
Increases in construction borrowings and interest rates under secured notes payable	8.40%		849
Higher average outstanding balances and/or rate increases on borrowings under commercial paper program and unsecured senior line of credit			7,681
Other increase in interest			282
Change in gross interest			22,516
Decrease in capitalized interest			9,623
Total change in interest expense			\$ 32,139

(1) Represents the weighted-average interest rate as of the end of the applicable period, including amortization of loan fees, amortization of debt premiums (discounts), and other bank fees.

Impairment of real estate

During the three months ended September 30, 2024, we recognized real estate impairment charges aggregating \$5.7 million to adjust the carrying amount of one property in Canada that continued to meet the held-for-sale classification to the sales price under negotiation with a potential buyer less costs to sell. We expect to sell this property within 12 months.

During the three months ended September 30, 2023, we recognized real estate impairment charges aggregating \$20.6 million to further reduce the carrying amounts of primarily three non-laboratory properties located in our Greater Boston and Texas markets to their respective estimated fair value less costs to sell.

Investment income

During the three months ended September 30, 2024, we recognized investment income aggregating \$15.2 million. This income primarily consisted of gains of \$26.2 million from increases in fair values of our non-real estate investments in publicly traded companies and in privately held entities that do not report NAV, partially offset by impairment charges of \$10.3 million primarily related to two non-real estate investments in privately held entities that do not report NAV. During the three months ended September 30, 2023, we recognized an investment loss aggregating \$80.7 million, which consisted of \$77.2 million of unrealized losses and \$3.5 million of realized losses. For more information about our investments, refer to Note 7 – "Investments" to our unaudited consolidated financial statements. For our impairments accounting policy, refer to "Investments" in Note 2 – "Summary of significant accounting policies" to our unaudited consolidated financial statements in Item 1.

Gain on sales of real estate

During the three months ended September 30, 2024, we recognized \$27.1 million of gains primarily related the disposition of 1165 Eastlake Avenue East in our Lake Union submarket. The gains were classified in gain on sales of real estate within our consolidated statement of operations for the three months ended September 30, 2024.

Other comprehensive income

Total other comprehensive income for the three months ended September 30, 2024 aggregated \$5.1 million, compared to total other comprehensive loss of \$8.4 million for the three months ended September 30, 2023. The difference is primarily due to the unrealized foreign currency translation gains related to our operations in Canada.

Comparison of results for the nine months ended September 30, 2024 to the nine months ended September 30, 2023

The following table presents a comparison of the components of net operating income for our Same Properties and Non-Same Properties for the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023 (dollars in thousands). Refer to "Definitions and reconciliations" in Item 2 for definitions of "Tenant recoveries" and "Net operating income" and their reconciliations from the most directly comparable financial measures presented in accordance with GAAP, income from rentals and net income, respectively.

	Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change
Income from rentals:				
Same Properties	\$ 1,342,463	\$ 1,307,866	\$ 34,597	2.6%
Non-Same Properties	395,341	274,677	120,664	43.9
Rental revenues	1,737,804	1,582,543	155,261	9.8
Same Properties	473,061	461,555	11,506	2.5
Non-Same Properties	75,592	55,721	19,871	35.7
Tenant recoveries	548,653	517,276	31,377	6.1
Income from rentals	2,286,457	2,099,819	186,638	8.9
Same Properties	1,102	1,356	(254)	(18.7)
Non-Same Properties	39,890	27,308	12,582	46.1
Other income	40,992	28,664	12,328	43.0
Same Properties	1,816,626	1,770,777	45,849	2.6
Non-Same Properties	510,823	357,706	153,117	42.8
Total revenues	2,327,449	2,128,483	198,966	9.3
Same Properties	559,427	532,942	26,485	5.0
Non-Same Properties	109,406	103,512	5,894	5.7
Rental operations	668,833	636,454	32,379	5.1
Same Properties	1,257,199	1,237,835	19,364	1.6
Non-Same Properties	401,417	254,194	147,223	57.9
Net operating income	\$ 1,658,616	\$ 1,492,029	\$ 166,587	11.2%
Net operating income – Same Properties	\$ 1,257,199	\$ 1,237,835	\$ 19,364	1.6%
Straight-line rent revenue	(37,251)	(73,626)	36,375	(49.4)
Amortization of acquired below-market leases	(44,993)	(40,410)	(4,583)	11.3
Net operating income – Same Properties (cash basis)	\$ 1,174,955	\$ 1,123,799	\$ 51,156	4.6%

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Income from rentals

Total income from rentals for the nine months ended September 30, 2024 increased by \$186.6 million, or 8.9%, to \$2.3 billion, compared to \$2.1 billion for the nine months ended September 30, 2023, as a result of increase in rental revenues and tenant recoveries, as discussed below.

Rental revenues

Total rental revenues for the nine months ended September 30, 2024 increased by \$155.3 million, or 9.8%, to \$1.7 billion, compared to \$1.6 billion for the nine months ended September 30, 2023. The increase was primarily due to an increase in rental revenues from our Non-Same Properties related to 4.1 million RSF of development and redevelopment projects placed into service subsequent to January 1, 2023 and five operating properties aggregating 734,353 RSF acquired subsequent to January 1, 2023.

Rental revenues from our Same Properties for the nine months ended September 30, 2024 increased by \$34.6 million, or 2.6%, to \$1.3 billion, compared to \$1.3 billion for the nine months ended September 30, 2023. The increase was primarily due to rental rate increases on lease renewals and re-leasing of space since January 1, 2023.

Tenant recoveries

Tenant recoveries for the nine months ended September 30, 2024 increased by \$31.4 million, or 6.1%, to \$548.7 million, compared to \$517.3 million for the nine months ended September 30, 2023. This increase was partially from our Non-Same Properties related to our development and redevelopment projects placed into service and properties acquired subsequent to January 1, 2023, as discussed above under "Rental revenues."

Same Properties' tenant recoveries for the nine months ended September 30, 2024 increased by \$11.5 million, or 2.5%, to \$473.1 million, compared to \$461.6 million for the nine months ended September 30, 2023, primarily due to higher operating expenses during the nine months ended September 30, 2024, as discussed under "Rental operations" below. As of September 30, 2024, 93% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent.

Rental operations

Total rental operating expenses for the nine months ended September 30, 2024 increased by \$32.4 million, or 5.1%, to \$668.8 million, compared to \$636.5 million for the nine months ended September 30, 2023. The increase was primarily due to incremental expenses related to our Same Properties' rental operating expenses as discussed below.

Same Properties' rental operating expenses increased by \$26.5 million, or 5.0%, to \$559.4 million during the nine months ended September 30, 2024, compared to \$532.9 million for the nine months ended September 30, 2023, primarily as the result of (i) the increase in utilities expenses and contractual costs aggregating \$12.2 million, primarily due to higher rates and increase in services; (ii) the increase in property taxes aggregating \$7.5 million, primarily due to increases from reassessments in values; and (iii) the increase in property insurance expenses aggregating \$2.1 million, primarily due to higher insurance premiums.

Depreciation and amortization

Depreciation and amortization expense for the nine months ended September 30, 2024 increased by \$64.0 million, or 7.9%, to \$872.3 million, compared to \$808.2 million for the nine months ended September 30, 2023. The increase was primarily due to additional depreciation from development and redevelopment projects placed into service and properties acquired, as discussed above under "Rental revenues."

General and administrative expenses

General and administrative expenses for the nine months ended September 30, 2024 decreased by \$4.4 million, or 3.2%, to \$135.6 million, compared to \$140.1 million for the nine months ended September 30, 2023, primarily due to a reduction in compensation costs resulting from the resignations of two executive officers in the second half of 2023. As a percentage of net operating income, our general and administrative expenses for the trailing twelve months ended September 30, 2024 and 2023 were 8.9% and 9.3%, respectively.

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Interest expense

Interest expense for the nine months ended September 30, 2024 and 2023 consisted of the following (dollars in thousands):

Component	Nine Months Ended September 30,		
	2024	2023	Change
Gross interest	\$ 379,554	\$ 317,100	\$ 62,454
Capitalized interest	(249,375)	(274,863)	25,488
Interest expense	\$ 130,179	\$ 42,237	\$ 87,942
Average debt balance outstanding ⁽¹⁾	\$ 12,417,845	\$ 11,060,327	\$ 1,357,518
Weighted-average annual interest rate ⁽²⁾	4.1%	3.8%	0.3%

(1) Represents the average debt balance outstanding during the respective periods.

(2) Represents annualized total interest incurred divided by the average debt balance outstanding during the respective periods.

The net change in interest expense during the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023, resulted from the following (dollars in thousands):

Component	Interest Rate ⁽¹⁾	Effective Date	Change
Increases in interest incurred due to:			
Issuances of debt:			
\$500 million of unsecured senior notes payable due 2053	5.26%	February 2023	\$ 3,226
\$500 million of unsecured senior notes payable due 2035	4.88%	February 2023	2,983
\$600 million of unsecured senior notes payable due 2054	5.71%	February 2024	21,194
\$400 million of unsecured senior notes payable due 2036	5.38%	February 2024	13,219
Increases in construction borrowings and interest rates under secured notes payable	8.40%		3,380
Higher average outstanding balances and/or rate increases on borrowings under commercial paper program and unsecured senior line of credit			16,482
Other increase in interest			1,970
Change in gross interest			62,454
Decrease in capitalized interest			25,488
Total change in interest expense			\$ 87,942

(1) Represents the weighted-average interest rate as of the end of the applicable period, including amortization of loan fees, amortization of debt premiums (discounts), and other bank fees.

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Impairment of real estate

During the nine months ended September 30, 2024, we recognized real estate impairment charges aggregating \$36.5 million, which primarily consisted of the following:

- Impairment charges aggregating \$30.8 million primarily consisting of the pre-acquisition costs related to two potential acquisitions aggregating 1.4 million RSF of future development in our Greater Boston market. We executed purchase agreements for these potential acquisitions with the total purchase price aggregating \$366.8 million in 2020 and 2022, and we initially expected to close these acquisitions after 2024. Our intent for each site included the demolition of existing buildings upon expiration of the existing in-place leases and the development of life science properties. During the three months ended June 30, 2024, due to the existing macroeconomic environment that negatively impacted the financial outlooks for these projects, we decided to no longer proceed with these acquisitions, resulting in the recognition of impairment charges.
- Impairment charge of \$5.7 million to adjust the carrying amount of one property in Canada that continued to meet the held-for-sale classification to the sales price under negotiation with a potential buyer less costs to sell. We expect to sell this property within 12 months.

During the nine months ended September 30, 2023, we recognized real estate impairment charges aggregating \$189.2 million,

which primarily consisted of the following:

- Impairment charge aggregating \$145.4 million to reduce the carrying amount of a three-building office campus in our Route 128 submarket to its fair value less costs to sell. We completed the sale of this campus in June 2023 for a sales price of \$109.3 million, with no gain or loss recognized in earnings.
- Impairment charge aggregating \$20.6 million to further reduce the carrying amounts of primarily three non-laboratory properties located in our Greater Boston and Texas markets to their respective estimated fair values less costs to sell. We completed the sale of two of these properties in December 2023 and January 2024, and we expect to sell the remaining real estate asset during the next 12 months.
- Impairment charge aggregating \$17.1 million to fully write down the carrying amount of our one remaining property in Asia.

Investment income

During the nine months ended September 30, 2024, we recognized an investment income aggregating \$14.9 million. This income primarily consisted of gains of \$51.2 million from increases in fair values of our non-real estate investments in privately held entities that do not report NAV and in publicly traded companies, partially offset by impairment charges of \$37.8 million primarily related to non-real estate investments in privately held entities that do not report NAV.

During the nine months ended September 30, 2023, we recognized investment loss aggregating \$204.1 million, which consisted of \$16.9 million of realized gains and \$221.0 million of unrealized losses.

For more information about our investments, refer to Note 7 – “Investments” to our unaudited consolidated financial statements in Item 1. For our impairments accounting policy, refer to “Investments” in Note 2 – “Summary of significant accounting policies” to our unaudited consolidated financial statements in Item 1.

Gain on sales of real estate

During the nine months ended September 30, 2024, we recognized \$27.5 million of gains primarily related to the disposition of 1165 Eastlake Avenue East in our Lake Union submarket. The gains were classified in gain on sales of real estate within our consolidated statement of operations for the nine months ended September 30, 2024.

During the nine months ended September 30, 2023, we recognized \$214.8 million of gains related to the dispositions of six real estate assets. The gains were classified in gain on sales of real estate within our consolidated statement of operations for the nine months ended September 30, 2023.

Other comprehensive loss

Total other comprehensive loss for the nine months ended September 30, 2024 aggregated \$6.6 million, compared to total other comprehensive loss of \$4.2 million for the nine months ended September 30, 2023. The difference is primarily due to the foreign currency translation related to our operations in Canada.

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Summary of capital expenditures

Our construction spending for the nine months ended September 30, 2024 and projected spending for the year ending December 31, 2024 consisted of the following (in thousands):

	Nine Months Ended September 30, 2024	Projected Midpoint for the Year Ending December 31, 2024
Construction of Class A/A+ properties:		
Active construction projects		
Under construction and committed near-term projects ⁽¹⁾ and projects expected to commence active construction in the fourth quarter of 2024 ⁽²⁾	\$ 1,448,736	\$ 1,913,000
Future pipeline pre-construction		
Primarily mega campus expansion pre-construction work (entitlement, design, and site work)	349,082	652,000
Revenue- and non-revenue-enhancing capital expenditures	158,229	250,000
Construction spend (before contributions from noncontrolling interests or tenants)	1,956,047	2,815,000
Contributions from noncontrolling interests (consolidated real estate joint ventures)	(272,072)	(430,000) ⁽³⁾
Tenant-funded and -built landlord improvements	(107,562)	(135,000)
Total construction spending	<u>\$ 1,576,413</u>	<u>\$ 2,250,000</u>
2024 guidance range for construction spending		<u>\$1,950,000 – \$2,550,000</u>

⁽¹⁾Includes projects under construction aggregating 5.0 million RSF and one committed near-term project aggregating 492,570 RSF expected to commence construction during the next two years after September 30, 2024, which are 55% leased/negotiating and expected to generate \$510 million in incremental annual net operating income primarily commencing from the fourth quarter of 2024 through the first quarter of 2028.

⁽²⁾Includes certain priority anticipated development and redevelopment projects expected to commence active construction in the fourth quarter of 2024, subject to market conditions and leasing. Refer to “Investments in real estate” under “Definitions and reconciliations” in Item 2 for additional details, including development and redevelopment square feet currently included in rental properties.

⁽³⁾Represents contractual capital commitments from existing consolidated real estate joint venture partners to fund construction.

Projected capital contributions from partners in consolidated real estate joint ventures to fund construction

The following table summarizes projected capital contributions from partners in our existing consolidated joint ventures to fund construction through 2027 (in thousands):

Timing	Amount ⁽¹⁾
October 1, 2024 through December 31, 2024	\$ 157,928
2025 through 2027	885,526
Total	<u>\$ 1,043,454</u>

⁽¹⁾Represents contractual capital commitments from existing consolidated real estate joint venture partners to fund construction.

Average real estate basis used for capitalization of interest

Our construction spending includes capitalized interest. The table below provides key categories of real estate basis capitalized during the nine months ended September 30, 2024:

	Nine Months Ended September 30, 2024	
	Average Real Estate Basis Capitalized	Percentage of Total Average Real Estate Basis Capitalized
Construction of Class A/A+ properties:		
Active construction projects		
Under construction and committed near-term projects	\$ 2,849,742	35%
Future pipeline pre-construction		
Priority anticipated projects	559,815 ⁽¹⁾	7
Primarily mega campus expansion pre-construction work (entitlement, design, and site work)	3,692,497 ⁽¹⁾	45
Smaller redevelopments and repositioning capital projects	1,025,019	13
	<u>\$ 8,127,073</u>	<u>100%</u>

(1)Average real estate basis capitalized related to our future pipeline pre-construction activities includes 31% from four key active and future development and redevelopment projects on mega campuses.

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Projected results

We present updated guidance for EPS attributable to Alexandria's common stockholders – diluted, funds from operations per share attributable to Alexandria's common stockholders – diluted, and funds from operations per share attributable to Alexandria's common stockholders – diluted, as adjusted, based on our current view of existing market conditions and other assumptions for the year ending December 31, 2024 as set forth in the tables below. The tables below also provide a reconciliation of EPS attributable to Alexandria's common stockholders – diluted, the most directly comparable financial measure presented in accordance with GAAP, to funds from operations per share and funds from operations per share, as adjusted, non-GAAP measures, and other key assumptions included in our updated guidance for the year ending December 31, 2024. There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Refer to our discussion of "Forward-looking statements" at the beginning of this Item 2.

Projected 2024 Earnings per Share and Funds From Operations per Share Attributable to Alexandria's Common Stockholders – Diluted	As of 10/21/24	As of 7/22/24
Earnings per share ⁽¹⁾	\$2.60 to \$2.64	\$2.98 to \$3.10
Depreciation and amortization of real estate assets	6.05	5.95
Gain on sales of real estate ⁽²⁾	(0.38)	—
Impairment of real estate – rental properties and land ⁽²⁾	0.67	0.01
Allocation of unvested restricted stock awards	(0.06)	(0.05)
Funds from operations per share ⁽³⁾	\$8.88 to \$8.92	\$8.89 to \$9.01
Unrealized losses on non-real estate investments	0.19	0.20
Impairment of non-real estate investments	0.22	0.16
Impairment of real estate	0.17	0.17
Allocation to unvested restricted stock awards	(0.01)	(0.01)
Funds from operations per share, as adjusted ⁽³⁾	<u>\$9.45 to \$9.49</u>	<u>\$9.41 to \$9.53</u>
Midpoint	\$9.47	\$9.47

(1)Excludes unrealized gains or losses on non-real estate investments after September 30, 2024 that are required to be recognized in earnings and are excluded from funds from operations per share, as adjusted.

(2)Includes \$37.1 million of gain on sales of real estate and \$106.8 million of real estate impairments recognized in October 2024. Refer to Note 16 – "Subsequent Events" to our unaudited consolidated financial statements in Item 1 for additional details.

(3)Refer to "Definitions and reconciliations" in Item 2 for additional information.

Key Assumptions⁽¹⁾ (Dollars in millions)

	2024 Guidance	
	Low	High
Occupancy percentage for operating properties in North America as of December 31, 2024	94.6%	95.6%
Lease renewals and re-leasing of space:		
Rental rate changes	11.0%	19.0%
Rental rate changes (cash basis)	5.0%	13.0%
Same property performance:		
Net operating income changes	0.5%	2.5%
Net operating income changes (cash basis)	3.0%	5.0%
Straight-line rent revenue ⁽²⁾	\$ 147	\$ 162
General and administrative expenses ⁽³⁾	\$ 176	\$ 186
Capitalization of interest	\$ 325	\$ 355
Interest expense	\$ 154	\$ 184
Realized gains on non-real estate investments ⁽⁴⁾	\$ 95	\$ 125

(1)Our assumptions presented in the table above are subject to a number of variables and uncertainties, including those discussed as "Forward-looking statements" under Part I, Item 1A, "Risk factors," and Item 7, "Management's discussion and analysis of financial condition and results of operations" of our annual report on Form 10-K for the year ended December 31, 2023, as well as in Item 1A, "Risk factors" within Part II – Other information of this quarterly report on Form 10-Q. To the extent our full-year earnings guidance is updated during the year, we will provide additional disclosure supporting reasons for any significant changes to such guidance.

(2)Reduction in the midpoint of our guidance range for straight-line rent revenue by \$22 million is primarily attributable to (i) the write-off of a deferred rent receivable of \$9 million related to the lease termination and a payment of \$10 million from a tenant at 409 Illinois Street in our Mission Bay submarket, a 234,249 RSF property owned by our consolidated real estate joint venture for which we have an ownership interest of 25% and (ii) a change in the expected stabilization date from the fourth quarter of 2024 to the first quarter of 2025 at our fully leased development project at 230 Harriet Tubman Way in our South San Francisco submarket as reported in our Form 10-Q for the quarterly period ended June 30, 2023.

(3)Reduction in the midpoint of our guidance range for general and administrative expense by \$5 million is primarily attributable to the realization of savings associated with overall efficiencies, including enhanced cost control measures, incremental use of technology, streamlined processes, and optimization of execution in connection with the sale of non-core assets not integral to our mega campus strategy.

(4)Represents realized gains and losses included in funds from operations per share – diluted, as adjusted, and excludes significant impairments realized on non-real estate investments, if any. Refer to Note 7 – "Investments" to our unaudited consolidated financial statements in Item 1 for additional details.

Key Credit Metric Targets⁽¹⁾

Net debt and preferred stock to Adjusted EBITDA – fourth quarter of 2024 annualized	Less than or equal to 5.1x
Fixed-charge coverage ratio – fourth quarter of 2024 annualized	Greater than or equal to 4.5x

(1)Refer to "Definitions and reconciliations" in Item 2 for additional information.

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Consolidated and unconsolidated real estate joint ventures

We present components of balance sheet and operating results information for the noncontrolling interest share of our consolidated real estate joint ventures and for our share of investments in unconsolidated real estate joint ventures to help investors estimate balance sheet and operating results information related to our partially owned entities. These amounts are estimated by computing, for each joint venture that we consolidate in our financial statements, the noncontrolling interest percentage of each financial item to arrive at the cumulative noncontrolling interest share of each component presented. In addition, for our real estate joint ventures

that we do not control and do not consolidate, we apply our economic ownership percentage to the unconsolidated real estate joint ventures to arrive at our proportionate share of each component presented. Refer to Note 4 – “Consolidated and unconsolidated real estate joint ventures” to our unaudited consolidated financial statements in Item 1 for further discussion.

Consolidated Real Estate Joint Ventures

Property/Market/Submarket	Noncontrolling ⁽¹⁾ Interest Share	Operating RSF at 100%
50 and 60 Binney Street/Greater Boston/Cambridge/Inner Suburbs	66.0%	532,395
75/125 Binney Street/Greater Boston/Cambridge/Inner Suburbs	60.0%	388,270
100 and 225 Binney Street and 300 Third Street/Greater Boston/Cambridge/Inner Suburbs	70.0%	870,106
99 Coolidge Avenue/Greater Boston/Cambridge/Inner Suburbs	25.0%	116,414 ⁽²⁾
15 Necco Street/Greater Boston/Seaport Innovation District	43.3%	345,996
285, 299, 307, and 345 Dorchester Avenue/Greater Boston/Seaport Innovation District	40.0%	— ⁽²⁾
Alexandria Center® for Science and Technology – Mission Bay/San Francisco Bay Area/ Mission Bay ⁽³⁾	75.0%	996,181
1450 Owens Street/San Francisco Bay Area/Mission Bay	74.6% ⁽⁴⁾	— ⁽²⁾
601, 611, 651 ⁽²⁾ , 681, 685, and 701 Gateway Boulevard/San Francisco Bay Area/ South San Francisco	50.0%	853,794
751 Gateway Boulevard/San Francisco Bay Area/South San Francisco	49.0%	230,592
211 ⁽²⁾ and 213 East Grand Avenue/San Francisco Bay Area/South San Francisco	70.0%	300,930
500 Forbes Boulevard/San Francisco Bay Area/South San Francisco	90.0%	155,685
Alexandria Center® for Life Science – Millbrae/San Francisco Bay Area/South San Francisco	52.1%	— ⁽²⁾
3215 Merryfield Row/San Diego/Torrey Pines	70.0%	170,523
Campus Point by Alexandria/San Diego/University Town Center ⁽⁵⁾	45.0%	1,342,164
5200 Illumina Way/San Diego/University Town Center	49.0%	792,687
9625 Towne Centre Drive/San Diego/University Town Center	70.0%	163,648
SD Tech by Alexandria/San Diego/Sorrento Mesa ⁽⁶⁾	50.0%	798,858
Pacific Technology Park/San Diego/Sorrento Mesa	50.0%	544,352
Summers Ridge Science Park/San Diego/Sorrento Mesa ⁽⁷⁾	70.0%	316,531
1201 and 1208 Eastlake Avenue East/Seattle/Lake Union	70.0%	207,774
199 East Blaine Street/Seattle/Lake Union	70.0%	115,084
400 Dexter Avenue North/Seattle/Lake Union	70.0%	290,754
800 Mercer Street/Seattle/Lake Union	40.0%	— ⁽²⁾

Unconsolidated Real Estate Joint Ventures

Property/Market/Submarket	Our Ownership Share ⁽⁸⁾	Operating RSF at 100%
1655 and 1725 Third Street/San Francisco Bay Area/Mission Bay	10.0%	586,208
1401/1413 Research Boulevard/Maryland/Rockville	65.0% ⁽⁹⁾⁽¹⁰⁾	792,687 ⁽⁹⁾⁽¹⁰⁾
1450 Research Boulevard/Maryland/Rockville	73.2% ⁽¹⁰⁾	42,679
101 West Dickman Street/Maryland/Beltsville	58.2% ⁽¹⁰⁾	135,423

Refer to “Joint venture financial information” under “Definitions and reconciliations” in Item 2 for additional details.

⁽¹⁾In addition to the consolidated real estate joint ventures listed, various joint venture partners hold insignificant noncontrolling interests in three other real estate joint ventures in North America.

⁽²⁾Represents a property currently under construction or in our development and redevelopment pipeline. Refer to “New Class A/A+ development and redevelopment properties” in Item 2 for additional details.

⁽³⁾Includes 409 and 489 Illinois Street, 1500 and 1700 Owens Street, and 455 Mission Bay Boulevard South.

⁽⁴⁾During the nine months ended September 30, 2024, our equity ownership decreased from 40.6% to 25.4% based on continued funding of construction costs by our joint venture partner and a reallocation of equity to our joint venture partner of \$30.2 million from us. The noncontrolling interest share of our joint venture partner is anticipated to increase to 75% and ours to decrease to 25% as our partner contributes additional equity to fund the construction of the project.

⁽⁵⁾Includes 10210, 10260, 10250, and 10300 Campus Point Drive and 4110, 4135, 4155, 4161, 4165, 4224, and 4242 Campus Point Court.

⁽⁶⁾Includes 9605, 9645, 9675, 9725, 9735, 9805, 9808, 9855, and 9868 Scranton Road and 10055, 10065, and 10075 Barnes Canyon Road.

⁽⁷⁾Includes 9965, 9975, 9985, and 9995 Summers Ridge Road.

⁽⁸⁾In addition to the unconsolidated real estate joint ventures listed, we hold an interest in one insignificant unconsolidated real estate joint venture in North America.

⁽⁹⁾We have executed a purchase and sale agreement to sell the unconsolidated real estate joint venture and expect to complete the sale during the fourth quarter of 2024.

⁽¹⁰⁾Represents a joint venture with a local real estate operator in which our joint venture partner manages the day-to-day activities that significantly affect the economic performance of the joint venture.

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The following table presents key terms related to our unconsolidated real estate joint ventures’ secured loans as of September 30, 2024 (dollars in thousands):

Unconsolidated Joint Venture	Maturity Date	Stated Rate	Interest Rate ⁽¹⁾	At 100%		Our Share
				Aggregate Commitment	Debt Balance ⁽²⁾	
1401/1413 Research Boulevard ⁽³⁾	12/23/24	2.70%	3.31%	\$ 28,500	\$ 28,461	65.0%
1655 and 1725 Third Street ⁽⁴⁾	3/10/25	4.50%	4.57%	600,000	599,823	10.0%
101 West Dickman Street	11/10/26	SOFR+1.95% ⁽⁵⁾	7.39%	26,750	18,565	58.2%
1450 Research Boulevard	12/10/26	SOFR+1.95% ⁽⁵⁾	7.45%	13,000	8,616	73.2%
				<u>\$ 668,250</u>	<u>\$ 655,465</u>	

⁽¹⁾Includes interest expense and amortization of loan fees.

⁽²⁾Represents outstanding principal, net of unamortized deferred financing costs, as of September 30, 2024.

⁽³⁾We have executed a purchase and sale agreement to sell the unconsolidated real estate joint venture and expect to complete the sale during the fourth quarter of 2024.

⁽⁴⁾Our net proceeds from the sale are expected to exceed our share of the outstanding debt balance and the carrying amount of this investment as of September 30, 2024.

⁽⁵⁾The unconsolidated real estate joint venture is in the process of working with prospective lenders to refinance this debt. In the event that all or a portion of the debt cannot be refinanced, we may consider contributing additional equity into this unconsolidated joint venture. As of September 30, 2024, our investment in this unconsolidated real estate joint venture was \$10.8 million.

⁽⁶⁾This loan is subject to a fixed SOFR floor of 0.75%.

The following tables present information related to the operating results and financial positions of our consolidated and unconsolidated real estate joint ventures as of and for the three and nine months ended September 30, 2024 (in thousands):

	Noncontrolling Interest Share of Consolidated Real Estate Joint Ventures		Our Share of Unconsolidated Real Estate Joint Ventures	
	September 30, 2024		September 30, 2024	
	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended
Total revenues	\$ 113,479	\$ 335,786	\$ 3,141	\$ 9,472
Rental operations	(34,697)	(97,009)	(965)	(2,984)
	78,782	238,777	2,176	6,488
General and administrative	(586)	(2,268)	(10)	(80)
Interest	(284)	(753)	(952)	(2,807)
Depreciation and amortization of real estate assets	(32,457)	(94,725)	(1,075)	(3,177)
Fixed returns allocated to redeemable noncontrolling interests ⁽¹⁾	201	603	—	—
	<u>\$ 45,656</u>	<u>\$ 141,634</u>	<u>\$ 139</u>	<u>\$ 424</u>
Straight-line rent and below-market lease revenue	\$ 54	\$ 15,588	\$ 213	\$ 743
Funds from operations ⁽²⁾	\$ 78,113	\$ 236,359	\$ 1,214	\$ 3,601

Refer to “Joint venture financial information” under “Definitions and reconciliations” in Item 2 for additional details.

(1)Represents an allocation of joint venture earnings to redeemable noncontrolling interests primarily in one property in our South San Francisco submarket. These redeemable noncontrolling interests earn a fixed return on their investment rather than participate in the operating results of the property.
(2)Refer to "Funds from operations and funds from operations, as adjusted, attributable to Alexandria Real Estate Equities, Inc.'s common stockholders" under "Definitions and reconciliations" in Item 2 for the definition and its reconciliation from the most directly comparable financial measure presented in accordance with GAAP.
As of September 30, 2024

	Noncontrolling Interest Share of Consolidated Real Estate Joint Ventures	Our Share of Unconsolidated Real Estate Joint Ventures
Investments in real estate	\$ 4,211,942	\$ 125,029
Cash, cash equivalents, and restricted cash	164,756	3,346
Other assets	425,293	13,411
Secured notes payable	(36,103)	(95,603)
Other liabilities	(280,069)	(6,013)
Redeemable noncontrolling interests	(16,510)	—
	<u>\$ 4,469,309</u>	<u>\$ 40,170</u>

During the nine months ended September 30, 2024 and 2023, our consolidated real estate joint ventures distributed an aggregate of \$179.1 million and \$192.7 million, respectively, to our joint venture partners. Refer to our consolidated statements of cash flows and Note 4 – "Consolidated and unconsolidated real estate joint ventures" to our unaudited consolidated financial statements in Item 1 for additional information.

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Investments

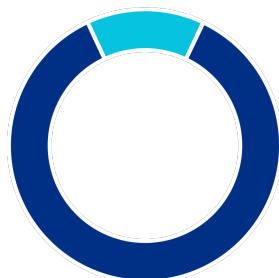
We hold investments in publicly traded companies and privately held entities primarily involved in the life science industry. The tables below summarize components of our investment income (loss) and non-real estate investments (in thousands). Refer to Note 7 – "Investments" to our unaudited consolidated financial statements in Item 1 for additional information.

	September 30, 2024		Year Ended December 31, 2023
	Three Months Ended	Nine Months Ended	
Realized gains	\$ 12,632 ⁽¹⁾	\$ 47,336 ⁽¹⁾	\$ 6,078 ⁽²⁾
Unrealized gains (losses)	2,610 ⁽³⁾	(32,470) ⁽⁴⁾	(201,475) ⁽⁵⁾
Investment income (loss)	<u>\$ 15,242</u>	<u>\$ 14,866</u>	<u>\$ (195,397)</u>

	September 30, 2024				December 31, 2023
Investments	Cost	Unrealized Gains	Unrealized Losses	Carrying Amount	Carrying Amount
Publicly traded companies	\$ 187,085	\$ 50,933	\$ (85,592)	\$ 152,426	\$ 159,566
Entities that report NAV	527,042	160,608	(31,225)	656,425	671,532
Entities that do not report NAV:					
Entities with observable price changes	93,982	72,862	(1,337)	165,507	174,268
Entities without observable price changes	407,261	—	—	407,261	368,654
Investments accounted for under the equity method	NA	NA	NA	137,708	75,498
September 30, 2024	<u>\$ 1,215,370 ⁽⁶⁾</u>	<u>\$ 284,403</u>	<u>\$ (118,154)</u>	<u>\$ 1,519,327</u>	<u>\$ 1,449,518</u>
December 31, 2023	<u>\$ 1,177,072</u>	<u>\$ 320,445</u>	<u>\$ (123,497)</u>	<u>\$ 1,449,518</u>	

Public/Private Mix (Cost)

Tenant/Non-Tenant Mix (Cost)

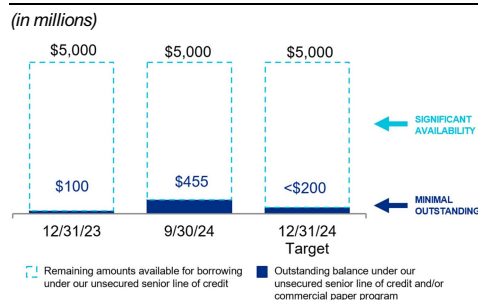


Minimal Outstanding Borrowings and
Significant Availability on
Unsecured Senior Line of Credit

\$5.4B

(In millions)

Availability under our unsecured senior line of credit, net of amounts outstanding under our commercial paper program	\$ 4,545
Outstanding forward equity sales agreements ⁽¹⁾	28
Cash, cash equivalents, and restricted cash	580
Availability under our secured construction loan	51
Investments in publicly traded companies	152
Liquidity as of September 30, 2024	<u>\$ 5,356</u>



(1) Represents expected net proceeds from the future settlement of 230 thousand shares of common stock under forward equity sales agreements after underwriter discounts.

We expect to meet certain long-term liquidity requirements, such as requirements for development, redevelopment, other construction projects, capital improvements, tenant improvements, property acquisitions, leasing costs, non-revenue-enhancing capital expenditures, scheduled debt maturities, distributions to noncontrolling interests, and payment of dividends through net cash provided by operating activities, periodic asset sales, strategic real estate joint ventures, long-term secured and unsecured indebtedness, borrowings under our unsecured senior line of credit, issuances under our commercial paper program, and issuances of additional debt and/or equity securities.

We also expect to continue meeting our short-term liquidity and capital requirements, as further detailed in this section, generally through our working capital and net cash provided by operating activities. We believe that the net cash provided by operating activities will continue to be sufficient to enable us to make the distributions necessary to continue qualifying as a REIT.

For additional information on our liquidity requirements related to our contractual obligations and commitments, refer to Note 5 – “Leases” and Note 10 – “Secured and unsecured senior debt” to our unaudited consolidated financial statements in Item 1.

Over the next several years, our balance sheet, capital structure, and liquidity objectives are as follows:

- Retain cash flows from operating activities after payment of dividends and distributions to noncontrolling interests for investment in development and redevelopment projects and/or acquisitions;
- Maintain significant balance sheet liquidity;
- Improve credit profile and relative long-term cost of capital;
- Maintain diverse sources of capital, including sources from net cash provided by operating activities, unsecured debt, secured debt, selective real estate asset sales, strategic real estate joint ventures, non-real estate investment sales, and common stock;
- Maintain commitment to long-term capital to fund growth;
- Maintain prudent laddering of debt maturities;
- Maintain solid credit metrics;
- Prudently manage variable-rate debt exposure;
- Maintain a large, unencumbered asset pool to provide financial flexibility;
- Fund common stock dividends and distributions to noncontrolling interests from net cash provided by operating activities;
- Manage a disciplined level of development and redevelopment projects as a percentage of our gross real estate assets; and
- Maintain high levels of pre-leasing and percentage leased in development and redevelopment projects.

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The following table presents the availability under our unsecured senior line of credit, net of amounts outstanding under our commercial paper program; outstanding forward equity sales agreements; cash, cash equivalents, and restricted cash; availability under our secured construction loan; and investments in publicly traded companies as of September 30, 2024 (in thousands):

Description	Stated Rate	Aggregate Commitments	Outstanding Balance ⁽¹⁾	Remaining Commitments/Liquidity
Availability under our unsecured senior line of credit, net of amounts outstanding under our commercial paper program	SOFR+0.855%	\$ 5,000,000	\$ 454,589	\$ 4,545,000
Outstanding forward equity sales agreements ⁽²⁾				27,508
Cash, cash equivalents, and restricted cash				579,637
Construction loan	SOFR+2.70%	\$ 195,300	\$ 144,413	50,773
Investments in publicly traded companies				152,426
Liquidity as of September 30, 2024				<u>\$ 5,355,344</u>

(1) Represents outstanding principal, net of unamortized deferred financing costs, as of September 30, 2024.

(2) Represents expected net proceeds from the future settlement of 230 thousand shares of common stock under forward equity sales agreements after underwriter discounts.

Cash, cash equivalents, and restricted cash

As of September 30, 2024 and December 31, 2023, we had \$579.6 million and \$660.8 million, respectively, of cash, cash equivalents, and restricted cash. We expect existing cash, cash equivalents, and restricted cash, net cash provided by operating activities, proceeds from real estate asset sales, sales of partial interests, strategic real estate joint ventures, non-real estate investment sales, borrowings under our unsecured senior line of credit, issuances under our commercial paper program, issuances of unsecured senior notes payable, borrowings under our secured construction loans, and issuances of common stock to continue to be sufficient to fund our operating activities and cash commitments for investing and financing activities, such as regular quarterly dividends, distributions to noncontrolling interests, scheduled debt repayments, acquisitions, and certain capital expenditures, including expenditures related to construction activities.

Cash flows

We report and analyze our cash flows based on operating activities, investing activities, and financing activities. The following table summarizes changes in our cash flows for the nine months ended September 30, 2024 and 2023 (in thousands):

	Nine Months Ended September 30,		
	2024	2023	Change
Net cash provided by operating activities	\$ 1,230,346	\$ 1,201,933	\$ 28,413
Net cash used in investing activities	\$ (1,956,959)	\$ (2,110,556)	\$ 153,597
Net cash provided by financing activities	\$ 645,405	\$ 618,962	\$ 26,443

Operating activities

Cash flows provided by operating activities are primarily dependent upon the occupancy level of our asset base, the rental rates of our leases, the collectibility of rent and recovery of operating expenses from our tenants, the timing of completion of development and redevelopment projects, and the timing of acquisitions and dispositions of operating properties. Net cash provided by operating activities for the nine months ended September 30, 2024 increased by \$28.4 million to \$1.23 billion, compared to \$1.20 billion for the nine months ended September 30, 2023. The increase was primarily due to cash flows generated from our development and redevelopment projects placed into service since January 1, 2023.

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Investing activities

Cash used in investing activities for the nine months ended September 30, 2024 and 2023 consisted of the following (in thousands):

	Nine Months Ended September 30,		Increase (Decrease)
	2024	2023	
Sources of cash from investing activities:			
Proceeds from sales of real estate	\$ 229,790	\$ 761,321	\$ (531,531)
Sales of and distributions from non-real estate investments	141,762	149,299	(7,537)
	371,552	910,620	(539,068)
Uses of cash for investing activities:			
Purchases of real estate	201,049	257,333	(56,284)
Additions to real estate	1,932,351	2,600,999	(668,648)
Change in escrow deposits	5,512	5,982	(470)
Investments in unconsolidated real estate joint ventures	4,039	499	3,540
Additions to non-real estate investments	185,560	156,363	29,197
	2,328,511	3,021,176	(692,665)
Net cash used in investing activities	\$ 1,956,959	\$ 2,110,556	\$ (153,597)

The decrease in net cash used in investing activities for the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023, was primarily due to a decrease in cash used for real estate purchases and additions, partially offset by lower proceeds from sales of real estate. Refer to Note 3 – "Investments in real estate" to our unaudited consolidated financial statements in Item 1 for additional information.

Financing activities

Cash flows provided by financing activities for the nine months ended September 30, 2024 and 2023 consisted of the following (in thousands):

	Nine Months Ended September 30,		Change
	2024	2023	
Borrowings under secured notes payable	\$ 24,853	\$ 49,578	\$ (24,725)
Repayments of borrowings under secured notes payable	(32)	(30)	(2)
Proceeds from issuance of unsecured senior notes payable	998,806	996,205	2,601
Borrowings under unsecured senior line of credit	—	375,000	(375,000)
Repayments of borrowings under unsecured senior line of credit	—	(375,000)	375,000
Proceeds from issuances under commercial paper program	7,935,600	1,705,000	6,230,600
Repayments of borrowings under commercial paper program	(7,580,600)	(1,705,000)	(5,875,600)
Payments of loan fees	(36,366)	(16,047)	(20,319)
Changes related to debt	1,342,261	1,029,706	312,555
Contributions from and sales of noncontrolling interests	251,252	436,207	(184,955)
Distributions to and purchases of noncontrolling interests	(231,072)	(193,716)	(37,356)
Dividends on common stock	(671,366)	(633,032)	(38,334)
Taxes paid related to net settlement of equity awards	(45,670)	(20,203)	(25,467)
Net cash provided by financing activities	\$ 645,405	\$ 618,962	\$ 26,443

Capital resources

We expect that our principal liquidity needs for the year ending December 31, 2024 will be satisfied by the following multiple sources of capital, as shown in the table below. There can be no assurance that our sources and uses of capital will not be materially higher or lower than these expectations.

Key Sources and Uses of Capital
(In millions)

higher or lower than these expectations.				
Key Sources and Uses of Capital (In millions)	2024 Guidance			Certain Completed Items
	Range		Midpoint	
<i>Sources of capital:</i>				
Incremental debt	\$ 885	\$ 1,185	\$ 1,035	See below
Net cash provided by operating activities after dividends	400	500	450	
Dispositions and common equity ⁽¹⁾	1,050	2,050	1,550	⁽¹⁾
Total sources of capital	<u>\$ 2,335</u>	<u>\$ 3,735</u>	<u>\$ 3,035</u>	
<i>Uses of capital:</i>				
Construction	\$ 1,950	\$ 2,550	\$ 2,250	
Acquisitions	250	750	500	\$ 249
Ground lease prepayment ⁽²⁾	135	135	135	
Cash expected to be held at December 31, 2024 ⁽³⁾	—	300	150	
Total uses of capital	<u>\$ 2,335</u>	<u>\$ 3,735</u>	<u>\$ 3,035</u>	
<i>Incremental debt (included above):</i>				
Issuance of unsecured senior notes payable ⁽⁴⁾	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000 ⁽⁴⁾
Unsecured senior line of credit, commercial paper program, and other	(115)	185	35	
Incremental debt	<u>\$ 885</u>	<u>\$ 1,185</u>	<u>\$ 1,035</u>	

(1) Refer to "Dispositions" in Item 2 for additional detail. We expect to fund our remaining capital requirements for the year ending December 31, 2024 with real estate dispositions. As of the date of this report, we completed real estate dispositions aggregating \$319.2 million, have additional pending transactions subject to (i) non-refundable deposits aggregating \$577.2 million and (ii) executed letters of intent and/or purchase and sale agreements aggregating \$602.5 million and forward equity sales agreements aggregating \$28 million, which in aggregate, represents 98% of the \$1.55 billion midpoint of our guidance range. We do not expect to issue additional equity in 2024 beyond the existing forward equity sales agreements outstanding.

(2) In July 2024, we executed an amendment to our existing ground lease agreement at the Alexandria Technology Square® mega campus in our Cambridge submarket, which requires that we prepay our entire rent obligation for the extended lease term aggregating \$270.0 million in two equal installments during the fourth quarter of 2024 and the first quarter of 2025.

(3) The increase in cash expected to be held at December 31, 2024 is primarily due to changes in the mix and timing of pending dispositions that are subject to non-refundable deposits or subject to executed letters of intent and/or purchase and sale agreements that are expected to close in the fourth quarter of 2024. This cash is expected to reduce our 2025 debt capital needs.

(4) Represents \$1.0 billion of unsecured senior notes payable issued in February 2024. Subject to market conditions, we may seek additional opportunities in 2024 to fund all or a portion of the proceeds necessary for the repayment of our \$600.0 million of 3.45% unsecured senior notes payable due on April 30, 2025 through the issuance of additional unsecured senior notes payable that is not assumed in our current 2024 guidance.

The key assumptions behind the sources and uses of capital in the table above include a favorable real estate transaction and capital market environments, performance of our core operating properties, lease-up and delivery of current and future development and redevelopment projects, and leasing activity. Our expected sources and uses of capital are subject to a number of variables and uncertainties, including those discussed as "Forward-looking statements" under Part I, "Item 1A Risk factors"; and "Item 7. Management's discussion and analysis of financial condition and results of operations" of our annual report on Form 10-K for the year ended December 31, 2023, as well as in "Item 1A Risk factors" within "Part II – Other information" of this quarterly report on Form 10-Q. We expect to update our forecast for key sources and uses of capital on a quarterly basis.

Sources of capital**Net cash provided by operating activities after dividends**

We expect to retain \$400 million to \$500 million of net cash flows from operating activities after payment of common stock dividends, and distributions to noncontrolling interests for the year ending December 31, 2024. For purposes of this calculation, changes in operating assets and liabilities are excluded as they represent timing differences. For the year ending December 31, 2024, we expect our recently delivered projects, our highly development and redevelopment projects expected to be delivered, contributions from Same Properties, and recently acquired income-producing properties to contribute increases in income from rentals, net operating income, and cash flows. We anticipate contractual near-term growth in annual net operating income (cash basis) of \$57 million related to the commencement of contractual rents on the projects recently placed into service that are near the end of their initial free rent period. Refer to "Cash flows" in Item 2 for a discussion of cash flows provided by operating activities for the nine months ended September 30, 2024.

Debt

We expect to fund a portion of our capital needs for 2024 from issuances under our commercial paper program, issuances of unsecured senior notes payable, borrowings under our unsecured senior line of credit, and/or borrowings under our secured construction loan.

As of September 30, 2024, our unsecured senior line of credit had aggregate commitments of \$5.0 billion and bore an interest rate of SOFR plus 0.855%. In addition to the cost of borrowing, the unsecured senior line of credit is subject to an annual facility fee of 0.145% based on the aggregate commitments outstanding. Based upon our ability to achieve certain annual sustainability targets, the interest rate and facility fee rate are also subject to upward or downward adjustments of up to four basis points with respect to the interest rate and up to one basis point with respect to the facility fee rate.

Based on certain sustainability metrics achieved in accordance with the terms of our unsecured senior line of credit agreement, the borrowing rate was reduced for a one-year period by two basis points to SOFR plus 0.855%, from SOFR plus 0.875%, and the facility fee was reduced by 0.5 basis point to 0.145% from 0.15%. As of September 30, 2024, we had no outstanding balance on our unsecured line of credit.

In September 2024, we amended and restated our unsecured senior line of credit to, among other changes, extend the maturity date from January 22, 2028 to January 22, 2030, including extension options that we control.

Our commercial paper program provides us with the ability to issue up to \$2.5 billion of commercial paper notes with a maturity of generally 30 days or less and with a maximum maturity of 397 days from the date of issuance. Our commercial paper program is backed by our unsecured senior line of credit, and at all times we expect to retain a minimum undrawn amount of borrowing capacity under our unsecured senior line of credit equal to any outstanding balance under our commercial paper program. We use borrowings under the program to fund short-term capital needs. The notes issued under our commercial paper program are sold under customary

terms in the commercial paper market. They are typically issued at a discount to par, representing a yield to maturity dictated by market conditions at the time of issuance. In the event we are unable to issue commercial paper notes or refinance outstanding commercial paper notes under terms equal to or more favorable than those under the unsecured senior line of credit, we expect to borrow under the unsecured senior line of credit. The commercial paper notes sold during the nine months ended September 30, 2024 were issued at a weighted-average yield to maturity of 5.55%. As of September 30, 2024, we had an outstanding balance of \$454.6 million under our commercial paper program with a weighted-average interest rate of 5.05%. In February 2024, we issued \$1.0 billion of unsecured senior notes payable with a weighted-average interest rate of 5.48% and a weighted-average maturity of 23.1 years. The unsecured senior notes consisted of \$400.0 million of 5.25% unsecured senior notes due 2036 and \$600.0 million of 5.625% unsecured senior notes due 2054.

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The following table presents our average debt outstanding and weighted-average interest rates during the three and nine months ended September 30, 2024 (dollars in thousands):

	Average Debt Outstanding		Weighted-Average Interest Rate	
	September 30, 2024		September 30, 2024	
	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended
Long-term fixed-rate debt	\$ 12,171,936	\$ 12,008,857	3.79%	3.76%
Short-term variable-rate unsecured senior line of credit and commercial paper program debt	545,848	471,070	5.48	5.57
Blended average interest rate	12,717,784	12,479,927	3.86	3.83
Loan fee amortization and annual facility fee related to unsecured senior line of credit	N/A	N/A	0.12	0.13
Total/weighted average	\$ 12,717,784	\$ 12,479,927	3.98%	3.96%

Real estate dispositions and issuances of common equity

We expect to continue to focus on the disciplined execution of select sales of real estate. Future sales will provide an important source of capital to fund a portion of pending and recently completed acquisitions and our development and redevelopment projects, and also provide significant capital for growth. For the year ending December 31, 2024, we expect real estate dispositions and issuances of common equity to range from \$1.1 billion to \$2.1 billion. The amount of asset sales necessary to meet our forecasted sources of capital will vary depending upon the amount of EBITDA associated with the assets sold.

Refer to Note 3 – “Investments in real estate,” Note 4 – “Consolidated and unconsolidated real estate joint ventures,” and Note 13 – “Stockholders’ equity” to our unaudited consolidated financial statements in Item 1 and to “Dispositions” in Item 2 for additional information on our real estate dispositions.

As a REIT, we are generally subject to a 100% tax on the net income from real estate asset sales that the IRS characterizes as “prohibited transactions.” We do not expect our sales will be categorized as prohibited transactions. However, unless we meet certain “safe harbor” requirements, whether a real estate asset sale is a “prohibited transaction” will be based on the facts and circumstances of the sale. Our real estate asset sales may not always meet such “safe harbor” requirements. Refer to “Item 1A. Risk factors” of our annual report on Form 10-K for the year ended December 31, 2023 for additional information about the “prohibited transaction” tax.

Common equity transactions

During the three months ended June 30, 2024, we entered into new forward equity sales agreements aggregating \$28 million to sell 230 thousand shares of common stock under our ATM program at an average price of \$122.32 (before underwriting discounts). As of September 30, 2024, the remaining aggregate amount available under our ATM program for future sales of common stock was \$1.47 billion.

Other sources

As a well-known seasoned issuer, we may, from time to time, issue securities at our discretion based on our needs and market conditions, including, as necessary, to balance our use of incremental debt capital.

Additionally, we, together with joint venture partners, hold interests in real estate joint ventures that we consolidate in our financial statements. These existing joint ventures provide significant equity capital to fund a portion of our future construction spend, and our joint venture partners may also contribute equity into these entities for financing-related activities. From October 1, 2024 through December 31, 2027, we expect to receive capital contributions aggregating \$1.0 billion from existing consolidated real estate joint venture partners to fund construction. During the year ending December 31, 2024, contributions from noncontrolling interests from existing joint venture partners are expected to aggregate \$430.0 million.

Uses of capital

Summary of capital expenditures

One of our primary uses of capital relates to the development, redevelopment, pre-construction, and construction of properties. We currently have projects in our development and redevelopment pipeline aggregating 5.3 million RSF of Class A/A+ properties undergoing construction, one committed near-term project expected to commence construction in the next two years, and 1.9 million RSF of priority anticipated development and redevelopment projects. We incur capitalized construction costs related to development, redevelopment, pre-construction, and other construction activities. We also incur additional capitalized project costs, including interest, property taxes, insurance, and other costs directly related and essential to the development, redevelopment, pre-construction, or construction of a project, during periods when activities necessary to prepare an asset for its intended use are in progress. Refer to "New Class A/A+ development and redevelopment properties: current projects" and "Summary of capital expenditures" in Item 2 for more information on our capital expenditures.

We capitalize interest cost as a cost of the project only during the period in which activities necessary to prepare an asset for its intended use are ongoing, provided that expenditures for the asset have been made and interest cost has been incurred. Capitalized interest for the nine months ended September 30, 2024 and 2023 of \$249.4 million and \$274.9 million, respectively, was classified in investments in real estate in our consolidated balance sheets. The decrease in capitalized interest was related to a lower weighted-average capitalized cost basis of \$8.1 billion for the nine months ended September 30, 2024, as compared to \$9.6 billion for the nine months ended September 30, 2023, partially offset by an increase in weighted-average interest rate used to capitalize interest to 3.96% for the nine months ended September 30, 2024 from 3.74% for the nine months ended September 30, 2023.

Property taxes, insurance on real estate, and indirect project costs, such as construction, administration, legal fees, and office costs that clearly relate to projects under development or construction, are capitalized as incurred during the period an asset is undergoing activities to prepare it for its intended use. We capitalized payroll and other indirect costs related to development, redevelopment, pre-construction, and construction projects, aggregating \$76.8 million and \$74.5 million, and property taxes, insurance on real estate, and indirect project costs aggregating \$96.5 million and \$96.7 million during the nine months ended September 30, 2024 and 2023, respectively.

The decrease in our capitalized costs for the nine months ended September 30, 2024, compared to the same period in 2023, was primarily driven by a reduction in the average real estate basis of our development and redevelopment pipeline following significant deliveries in 2023, most of which were placed into service during the fourth quarter of 2023. Pre-construction activities include entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. Should we cease activities necessary to prepare an asset for its intended use, the interest, taxes, insurance, and certain other direct and indirect project costs related to the asset would be expensed as incurred. Expenditures for repairs and maintenance are expensed as incurred.

Fluctuations in our development, redevelopment, and construction activities could result in significant changes to total expenses and net income. For example, had we experienced a 10% reduction in development, redevelopment, and construction activities without a corresponding decrease in indirect project costs, including interest and payroll, total expenses would have increased by approximately \$42.3 million for the nine months ended September 30, 2024.

We use third-party brokers to assist in our leasing activity, who are paid on a contingent basis upon successful leasing. We are required to capitalize initial direct costs related to successful leasing transactions that result directly from and are essential to the lease transaction and would not have been incurred had that lease transaction not been successfully executed. During the nine months ended September 30, 2024, we capitalized total initial direct leasing costs of \$67.0 million. Costs that we incur to negotiate or arrange a lease regardless of its outcome, such as fixed employee compensation, tax, or legal advice to negotiate lease terms, and other costs, are expensed as incurred.

Acquisitions

During the nine months ended September 30, 2024, the purchase price of our completed acquisitions aggregated \$201.8 million. As of September 30, 2024, the total purchase price of our pending acquisitions under executed letters of intent and/or purchase and sale agreements expected to be completed in the fourth quarter of 2024 and in 2025 aggregated \$47.6 million and \$47.8 million, respectively. In October 2024, we completed one acquisition pending as of September 30, 2024 for a purchase price of \$47.6 million. For additional information, refer to Note 16 – "Subsequent events" to our unaudited consolidated financial statements in Item 1. For the year ending December 31, 2024, we expect real estate acquisitions to range from \$250 million to \$750 million. Refer to "Acquisitions" in Note 3 – "Investments in real estate" and to Note 4 – "Consolidated and unconsolidated real estate joint ventures" to our unaudited consolidated financial statements in Item 1, and "Acquisitions" in Item 2 for information on our acquisitions.

Dividends

During the nine months ended September 30, 2024 and 2023, we paid common stock dividends of \$671.4 million and \$633.0 million, respectively. The increase of \$38.3 million in dividends paid on our common stock during the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023, was primarily due to an increase in the number of common shares outstanding subsequent to January 1, 2023 as a result of settled forward equity sales agreements, and an increase in the related dividends paid to \$3.84 per common share during the nine months ended September 30, 2024 from \$3.66 per common share during the nine months ended September 30, 2023.

Secured notes payable

Secured notes payable as of September 30, 2024 consisted of three notes secured by two properties. Our secured notes payable typically require monthly payments of principal and interest and had a weighted-average interest rate of approximately 8.39%. As of September 30, 2024, the total book value of our investments in real estate securing debt was approximately \$364.3 million. As of September 30, 2024, our secured notes payable, including unamortized discounts and deferred financing costs, comprised approximately \$587 thousand and \$144.4 million of fixed-rate debt and unhedged variable-rate debt, respectively. As of September 30, 2024, our unconsolidated real estate joint venture, in which we hold a 10% ownership interest, located at

1655 and 1725 Third Street in our Mission Bay submarket, has a \$600.0 million secured loan outstanding maturing on March 10, 2025. The unconsolidated real estate joint venture is in the process of working with prospective lenders to refinance this debt. In the event that all or a portion of the debt cannot be refinanced, we may consider contributing additional equity into this unconsolidated real estate joint venture.

Unsecured senior notes payable and unsecured senior line of credit

The requirements of, and our actual performance with respect to, the key financial covenants under our unsecured senior notes payable as of September 30, 2024 were as follows:

Covenant Ratios ⁽¹⁾	Requirement	September 30, 2024
Total Debt to Total Assets	Less than or equal to 60%	30%
Secured Debt to Total Assets	Less than or equal to 40%	0.3%
Consolidated EBITDA ⁽²⁾ to Interest Expense	Greater than or equal to 1.5x	12.3x
Unencumbered Total Asset Value to Unsecured Debt	Greater than or equal to 150%	326%

⁽¹⁾All covenant ratio titles utilize terms as defined in the respective debt agreements.

⁽²⁾The calculation of consolidated EBITDA is based on the definitions contained in our loan agreements and is not directly comparable to the computation of EBITDA as described in Exchange Act Release No. 47226.

In addition, the terms of the indentures, among other things, limit the ability of the Company, Alexandria Real Estate Equities, L.P., and the Company's subsidiaries to (i) consummate a merger, or consolidate or sell all or substantially all of the Company's assets, and (ii) incur certain secured or unsecured indebtedness.

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The requirements of, and our actual performance with respect to, the key financial covenants under our unsecured senior line of credit as of September 30, 2024 were as follows:

Covenant Ratios ⁽¹⁾	Requirement	September 30, 2024
Leverage Ratio	Less than or equal to 60.0%	29.7%
Secured Debt Ratio	Less than or equal to 45.0%	0.3%
Fixed-Charge Coverage Ratio	Greater than or equal to 1.50x	3.95x
Unsecured Interest Coverage Ratio	Greater than or equal to 1.75x	12.55x

⁽¹⁾All covenant ratio titles utilize terms as defined in the credit agreement.

Estimated interest payments

Estimated interest payments on our fixed-rate debt are calculated based upon contractual interest rates, including interest payment dates and scheduled maturity dates. As of September 30, 2024, 95.3% of our debt was fixed-rate debt. For additional information regarding our debt, refer to Note 10 – "Secured and unsecured senior debt" to our unaudited consolidated financial statements in Item 1.

Ground lease obligations

Ground lease obligations as of September 30, 2024 included leases for 36 of our properties and accounted for approximately 9% of our total number of properties. Among these 36 properties, 17 properties are subject to ground leases with a weighted-average remaining lease term of 41 years, including extension options that we are reasonably certain to exercise. These leases are with a single lessor in our Greater Stanford submarket, with whom we have extended three ground leases over the past 10 years.

Our remaining 19 properties subject to ground leases are located across multiple submarkets and have remaining lease terms ranging from approximately 46 to 97 years. The weighted-average remaining lease term of these ground leases is 70 years, including extension options that we are reasonably certain to exercise.

In many cases, we seek to extend our ground leases well ahead of their scheduled contractual expirations. If we are successful in extending ground leases, we could see significant up-front or increased recurring future payments to the ground lessor and/or increased ground lease expense, which may require us to increase our capital funding needs.

Operating lease agreements

As of September 30, 2024, the remaining contractual payments under ground and office lease agreements in which we are the lessee aggregated \$1.1 billion and \$25.3 million, respectively. As of September 30, 2024, our operating lease liability, calculated as the present value of the remaining payments aggregating \$1.1 billion under our operating lease agreements, including our extension options that we are reasonably certain to exercise, was \$648.3 million, which was classified in accounts payable, accrued expenses, and other liabilities in our consolidated balance sheets. As of September 30, 2024, the weighted-average remaining lease term of operating leases in which we are the lessee was approximately 49 years, including extension options that we are reasonably certain to exercise, and the weighted-average discount rate was 5.1%. Our corresponding operating lease right-of-use assets, adjusted for initial direct leasing costs and other consideration exchanged with the landlord prior to the commencement of the lease, aggregated \$776.7 million. We classify the right-of-use asset in other assets in our consolidated balance sheets. Refer to "Lease accounting" in Note 2 – "Summary of significant accounting policies" to our unaudited consolidated financial statements in Item 1 for additional information.

Included in the aforementioned September 30, 2024 balances is the ground lease recorded in July 2024 upon our execution of an amendment to our existing ground lease agreement at the Alexandria Technology Square[®] mega campus aggregating 1.2 million RSF in our Cambridge submarket, which extended the term by 24 years from January 1, 2065 to December 31, 2088. The amendment requires that we prepay our entire rent obligation for the extended lease term aggregating \$270.0 million in two equal installments during the fourth quarter of 2024 and the first quarter of 2025. Alexandria Technology Square[®] is a foundational mega campus in the heart of the global life science ecosystem in Cambridge and is the Greater Boston base of operations of key strategic tenants such as Novartis AG, GlaxoSmithKline plc, Massachusetts Institute of Technology, and Mass General Brigham. Securing this ground lease through December 2088 significantly enhances the long-term value of our investment in this critical mega campus.

Commitments

As of September 30, 2024, remaining aggregate costs under contract for the construction of properties undergoing development, redevelopment, and improvements under the terms of leases approximated \$1.3 billion. We expect payments for these obligations to occur over one to three years, subject to capital planning adjustments from time to time. We may have the ability to cease the construction of certain projects, which would result in the reduction of our commitments.

As of September 30, 2024, the purchase price of pending acquisitions under executed letters of intent and/or purchase and sale agreements expected to be completed in the fourth quarter of 2024 and in 2025, aggregated \$47.6 million and \$47.8 million, respectively. In October 2024, we completed one acquisition pending as of September 30, 2024 for a purchase price of \$47.6 million. For additional information, refer to Note 16 – “Subsequent events” to our unaudited consolidated financial statements in Item 1. In addition, we have letters of credit and performance obligations aggregating \$29.5 million primarily related to our development and redevelopment projects.

We are committed to funding approximately \$406.0 million related to our non-real estate investments. These funding commitments are primarily associated with our investments in privately held entities that report NAV and expire at various dates over the next 12 years, with a weighted-average expiration of 8.1 years as of September 30, 2024.

In July 2024, we executed an amendment to our existing ground lease agreement at the Alexandria Technology Square® mega campus in our Cambridge submarket, which requires that we prepay our entire rent obligation for the extended lease term aggregating \$270.0 million in two equal installments during the fourth quarter of 2024 and the first quarter of 2025. Refer to “Operating lease agreements” above for additional details.

Exposure to environmental liabilities

In connection with the acquisition of all of our properties, we have obtained Phase I environmental assessments to ascertain the existence of any environmental liabilities or other issues. The Phase I environmental assessments of our properties have not revealed any environmental liabilities that we believe would have a material adverse effect on our financial condition or results of operations taken as a whole, nor are we aware of any material environmental liabilities that have occurred since the Phase I environmental assessments were completed. In addition, we carry a policy of pollution legal liability insurance covering exposure to certain environmental losses at substantially all of our properties.

Foreign currency translation gains and losses

The following table presents the change in accumulated other comprehensive loss attributable to Alexandria Real Estate Equities, Inc.’s stockholders during the nine months ended September 30, 2024 primarily due to the changes in the foreign exchange rates for our real estate investments in Canada (in thousands). We reclassify unrealized foreign currency translation gains and losses into net income as we dispose of these holdings.

	Total
Balance as of December 31, 2023	\$ (15,896)
Other comprehensive loss before reclassifications	(6,758)
Reclassification adjustment for gains included in net income	125
Net other comprehensive loss	(6,633)
Balance as of September 30, 2024	\$ (22,529)

Inflation

As of September 30, 2024, approximately 93% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent. Approximately 96% of our leases (on an annual rental revenue basis) contained effective annual rent escalations approximating 3% that were either fixed or indexed based on a consumer price index or other indices. Accordingly, we do not believe that our cash flows or earnings from real estate operations are subject to significant risks from inflation. A period of inflation, however, could cause an increase in the cost of our variable-rate borrowings, including borrowings under our unsecured senior line of credit and commercial paper program, issuances of unsecured senior notes payable, and borrowings under our secured construction loans, and secured loans held by our unconsolidated real estate joint ventures.

Issuer and guarantor subsidiary summarized financial information

Alexandria Real Estate Equities, Inc. (the “Issuer”) has sold certain debt securities registered under the Securities Act of 1933, as amended, that are fully and unconditionally guaranteed by Alexandria Real Estate Equities, L.P. (the “LP” or the “Guarantor Subsidiary”), an indirectly 100% owned subsidiary of the Issuer. The Issuer’s other subsidiaries, including, but not limited to, the subsidiaries that own substantially all of its real estate (collectively, the “Combined Non-Guarantor Subsidiaries”), will not provide a guarantee of such securities, including the subsidiaries that are partially or 100% owned by the LP. The following summarized financial information presents, on a combined basis, balance sheet information as of September 30, 2024 and December 31, 2023, and results of operations and comprehensive income for the nine months ended September 30, 2024 and year ended December 31, 2023 for the Issuer and the Guarantor Subsidiary. The information presented below excludes eliminations necessary to arrive at the information on a consolidated basis. In presenting the summarized financial statements, the equity method of accounting has been applied to (i) the Issuer’s interests in the Guarantor Subsidiary, (ii) the Guarantor Subsidiary’s interests in the Combined Non-Guarantor Subsidiaries, and (iii) the Combined Non-Guarantor Subsidiaries’ interests in the Guarantor Subsidiary, where applicable, even though all such subsidiaries meet the requirements to be consolidated under GAAP. All assets and liabilities have been allocated to the Issuer and the Guarantor Subsidiary generally based on legal entity ownership.

The following tables present combined summarized financial information as of September 30, 2024 and December 31, 2023 and for the nine months ended September 30, 2024 and year ended December 31, 2023 for the Issuer and Guarantor Subsidiary.

Amounts provided do not represent our total consolidated amounts (in thousands):

	September 30, 2024	December 31, 2023
Assets:		
Cash, cash equivalents, and restricted cash	\$ 143,087	\$ 210,755
Other assets	151,170	115,373
Total assets	<u>\$ 294,257</u>	<u>\$ 326,128</u>
Liabilities:		
Unsecured senior notes payable	\$ 12,092,012	\$ 11,096,028
Unsecured senior line of credit and commercial paper	454,589	99,952
Other liabilities	548,982	504,659
Total liabilities	<u>\$ 13,095,583</u>	<u>\$ 11,700,639</u>
	Nine Months Ended September 30, 2024	Year Ended December 31, 2023
Total revenues	\$ 42,358	\$ 54,230
Total expenses	(263,299)	(273,990)
Net loss	(220,941)	(219,760)
Net income attributable to unvested restricted stock awards	(10,717)	(11,195)
Net loss attributable to Alexandria Real Estate Equities, Inc.'s common stockholders	<u>\$ (231,658)</u>	<u>\$ (230,955)</u>

As of September 30, 2024, 391 of our 406 properties were held indirectly by the REIT's wholly owned consolidated subsidiary, Alexandria Real Estate Equities, L.P.

Critical accounting estimates

Refer to our annual report on Form 10-K for the year ended December 31, 2023 for a discussion of our critical accounting estimates related to recognition of real estate acquired, impairment of long-lived assets, impairment of non-real estate investments, and monitoring of tenant credit quality.

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Definitions and reconciliations

This section contains additional information on certain non-GAAP financial measures, including reconciliations to the most directly comparable financial measure calculated and presented in accordance with GAAP and the reasons why we use these supplemental measures of performance and believe they provide useful information to investors, as well as the definitions of other terms used in this report.

Funds from operations and funds from operations, as adjusted, attributable to Alexandria Real Estate Equities, Inc.'s common stockholders

GAAP-basis accounting for real estate assets utilizes historical cost accounting and assumes that real estate values diminish over time. In an effort to overcome the difference between real estate values and historical cost accounting for real estate assets, the Nareit Board of Governors established funds from operations as an improved measurement tool. Since its introduction, funds from operations has become a widely used non-GAAP financial measure among equity REITs. We believe that funds from operations is helpful to investors as an additional measure of the performance of an equity REIT. Moreover, we believe that funds from operations, as adjusted, allows investors to compare our performance to the performance of other real estate companies on a consistent basis, without having to account for differences recognized because of real estate acquisition and disposition decisions, financing decisions, capital structure, capital market transactions, variances resulting from the volatility of market conditions outside of our control, or other corporate activities that may not be representative of the operating performance of our properties.

The 2018 White Paper published by the Nareit Board of Governors (the "Nareit White Paper") defines funds from operations as net income (computed in accordance with GAAP), excluding gains or losses on sales of real estate, and impairments of real estate, plus depreciation and amortization of operating real estate assets, and after adjustments for our share of consolidated and unconsolidated partnerships and real estate joint ventures. Impairments represent the write-down of assets when fair value over the recoverability period is less than the carrying value due to changes in general market conditions and do not necessarily reflect the operating performance of the properties during the corresponding period.

We compute funds from operations, as adjusted, as funds from operations calculated in accordance with the Nareit White Paper, excluding significant gains, losses, and impairments realized on non-real estate investments, unrealized gains or losses on non-real estate investments, impairment of real estate primarily consisting of pre-acquisition costs incurred in connection with acquisitions we decided to no longer pursue, gains or losses on early extinguishment of debt, significant termination fees, acceleration of stock compensation expense due to the resignations of executive officers, deal costs, the income tax effect related to such items, and the amount of such items that is allocable to our unvested restricted stock awards. We compute the amount that is allocable to our unvested restricted stock awards using the two-class method. Under the two-class method, we allocate net income (after amounts attributable to noncontrolling interests) to common stockholders and to unvested restricted stock awards by applying the respective weighted-average shares outstanding during each quarter-to-date and year-to-date period. This may result in a difference of the summation of the quarter-to-date and year-to-date amounts. Neither funds from operations nor funds from operations, as adjusted, should be considered as alternatives to net income (determined in accordance with GAAP) as indications of financial performance, or to cash flows from operating activities (determined in accordance with GAAP) as measures of liquidity, nor are they indicative of the availability of funds for our cash needs, including our ability to make distributions.

The following table reconciles net income to funds from operations for the share of consolidated real estate joint ventures attributable to noncontrolling interests and our share of unconsolidated real estate joint ventures for the three and nine months ended September 30, 2024 (in thousands):

	Noncontrolling Interest Share of Consolidated Real Estate Joint Ventures		Our Share of Unconsolidated Real Estate Joint Ventures	
	September 30, 2024		September 30, 2024	
	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended
Net income	\$ 45,656	\$ 141,634	\$ 139	\$ 424
Depreciation and amortization of real estate assets	32,457	94,725	1,075	3,177
Funds from operations	<u>\$ 78,113</u>	<u>\$ 236,359</u>	<u>\$ 1,214</u>	<u>\$ 3,601</u>

The following tables present a reconciliation of net income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders, the most directly comparable financial measure presented in accordance with GAAP, including our share of amounts from consolidated and unconsolidated real estate joint ventures, to funds from operations attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, and funds from operations attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted, and the related per share amounts for the three and nine months ended September 30, 2024 and 2023 (in thousands, except per share amounts). Per share amounts may not add due to rounding.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted	\$ 164,674	\$ 21,855	\$ 374,477	\$ 184,371
Depreciation and amortization of real estate assets	291,258	266,440	864,326	798,590
Noncontrolling share of depreciation and amortization from consolidated real estate JVs	(32,457)	(28,814)	(94,725)	(85,212)
Our share of depreciation and amortization from unconsolidated real estate JVs	1,075	910	3,177	2,624
Gain on sales of real estate	(27,114)	—	(27,506)	(214,810)
Impairment of real estate – rental properties and land	5,741 ⁽¹⁾	19,844	7,923 ⁽¹⁾	186,446
Allocation to unvested restricted stock awards	(2,908)	(838)	(7,657)	(3,050)
Funds from operations attributable to Alexandria Real Estate	400,269	279,397	1,120,015	868,959
Equities, Inc.'s common stockholders – diluted ⁽²⁾				
Unrealized (gains) losses on non-real estate investments	(2,610)	77,202	32,470	220,954
Impairment of non-real estate investments	10,338 ⁽³⁾	28,503	37,824	51,456
Impairment of real estate	—	805	28,581 ⁽¹⁾	2,778
Acceleration of stock compensation expense due to executive officer resignations	—	1,859	—	1,859
Allocation to unvested restricted stock awards	(125)	(1,330)	(1,640)	(3,503)
Funds from operations attributable to Alexandria Real Estate	\$ 407,872	\$ 386,436	\$ 1,217,250	\$ 1,142,503

Equities, Inc.'s common stockholders – diluted, as adjusted

⁽¹⁾Refer to "Sales of real estate assets and impairment charges" in Note 3 – "Investments in real estate" to our unaudited consolidated financial statements in Item 1 for additional information.

⁽²⁾Calculated in accordance with standards established by the Nareit Board of Governors.

⁽³⁾Primarily related to two non-real estate investments in privately held entities that do not report NAV. Refer to Note 7 – "Investments" to our unaudited consolidated financial statements in Item 1 for additional information.

(Per share)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted	\$ 0.96	\$ 0.13	\$ 2.18	\$ 1.08
Depreciation and amortization of real estate assets	1.51	1.40	4.49	4.19
Gain on sales of real estate	(0.16)	—	(0.16)	(1.26)
Impairment of real estate – rental properties and land	0.03	0.12	0.05	1.09
Allocation to unvested restricted stock awards	(0.01)	(0.01)	(0.05)	(0.01)
Funds from operations per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted	2.33	1.64	6.51	5.09
Unrealized (gains) losses on non-real estate investments	(0.02)	0.45	0.19	1.29
Impairment of non-real estate investments	0.06	0.17	0.22	0.30
Impairment of real estate	—	—	0.17	0.02
Acceleration of stock compensation expense due to executive officer resignations	—	0.01	—	0.01
Allocation to unvested restricted stock awards	—	(0.01)	(0.01)	(0.02)
Funds from operations per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted	\$ 2.37	\$ 2.26	\$ 7.08	\$ 6.69
Weighted-average shares of common stock outstanding – diluted ⁽¹⁾	172,058	170,890	172,007	170,846

(1) Refer to "Weighted-average shares of common stock outstanding – diluted" in this section for additional information.

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Adjusted EBITDA and Adjusted EBITDA margin

We use Adjusted EBITDA as a supplemental performance measure of our operations, for financial and operational decision-making, and as a supplemental means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation, and amortization ("EBITDA"), excluding stock compensation expense, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, impairments of real estate, and significant termination fees. Adjusted EBITDA also excludes unrealized gains or losses and significant realized gains or losses and impairments that result from our non-real estate investments. These non-real estate investment amounts are classified in our consolidated statements of operations outside of total revenues.

We believe Adjusted EBITDA provides investors with relevant and useful information as it allows investors to evaluate the operating performance of our business activities without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments, our capital structure, capital market transactions, and variances resulting from the volatility of market conditions outside of our control. For example, we exclude gains or losses on the early extinguishment of debt to allow investors to measure our performance independent of our indebtedness and capital structure. We believe that adjusting for the effects of impairments and gains or losses on sales of real estate, significant impairments and realized gains or losses on non-real estate investments, and significant termination fees allows investors to evaluate performance from period to period on a consistent basis without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments or other corporate activities that may not be representative of the operating performance of our properties.

In addition, we believe that excluding charges related to stock compensation and unrealized gains or losses facilitates for investors a comparison of our business activities across periods without the volatility resulting from market forces outside of our control. Adjusted EBITDA has limitations as a measure of our performance. Adjusted EBITDA does not reflect our historical expenditures or future requirements for capital expenditures or contractual commitments. While Adjusted EBITDA is a relevant measure of performance, it does not represent net income (loss) or cash flows from operations calculated and presented in accordance with GAAP, and it should not be considered as an alternative to those indicators in evaluating performance or liquidity.

In order to calculate the Adjusted EBITDA margin, we divide Adjusted EBITDA by total revenues as presented in our consolidated statements of operations. We believe that this supplemental performance measure provides investors with additional useful information regarding the profitability of our operating activities.

We are not able to forecast fourth quarter net income without unreasonable effort and therefore do not provide a reconciliation for Adjusted EBITDA on a forward-looking basis. This is due to the inherent difficulty of forecasting the timing and/or amount of items that depend on market conditions outside of our control, including the timing of dispositions, capital events, and financing decisions, as well as quarterly components such as gain on sales of real estate, unrealized gains or losses on non-real estate investments, impairment of real estate, and impairment of non-real estate investments. Our attempt to predict these amounts may produce significant but inaccurate estimates, which would be potentially misleading for our investors.

The following table reconciles net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, to Adjusted EBITDA and calculates the Adjusted EBITDA margin for the three and nine months ended September 30, 2024 and 2023 (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income	\$ 213,603	\$ 68,254	\$ 526,828	\$ 323,652
Interest expense	43,550	11,411	130,179	42,237
Income taxes	1,877	1,183	4,823	4,565
Depreciation and amortization	293,998	269,370	872,272	808,227
Stock compensation expense	15,525	16,288	47,157	48,266
Gain on sales of real estate	(27,114)	—	(27,506)	(214,810)
Unrealized (gains) losses on non-real estate investments	(2,610)	77,202	32,470	220,954
Impairment of real estate	5,741	20,649	36,504	189,224
Impairment of non-real estate investments	10,338	28,503	37,824	51,456
Adjusted EBITDA	\$ 554,908	\$ 492,860	\$ 1,660,551	\$ 1,473,771
Total revenues	\$ 791,607	\$ 713,788	\$ 2,327,449	\$ 2,128,483
Adjusted EBITDA margin	70%	69%	71%	69%
Annual rental revenue				

Annual rental revenue represents the annualized fixed base rental obligations, calculated in accordance with GAAP, including the amortization of deferred revenue related to tenant-funded and -built landlord improvements, for leases in effect as of the end of the period, related to our operating RSF. Annual rental revenue is presented using 100% of the annual rental revenue from our consolidated properties and our share of annual rental revenue for our unconsolidated real estate joint ventures. Annual rental revenue per RSF is computed by dividing annual rental revenue by the sum of 100% of the RSF of our consolidated properties and our share of the RSF of properties held in unconsolidated real estate joint ventures. As of September 30, 2024, approximately 93% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent. Annual rental revenue excludes these operating expenses recovered from our tenants. Amounts recovered from our tenants related to these operating expenses, along with base rent, are classified in income from rentals in our consolidated statements of operations.

Capitalization rates

Capitalization rates are calculated based on net operating income and net operating income (cash basis) annualized, excluding lease termination fees, on stabilized operating assets for the quarter preceding the date on which the property is sold, or near-term prospective net operating income.

Capitalized interest

We capitalize interest cost as a cost of a project during periods for which activities necessary to develop, redevelop, or reposition a project for its intended use are ongoing, provided that expenditures for the asset have been made and interest cost has been incurred. Activities necessary to develop, redevelop, or reposition a project include pre-construction activities such as entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. If we cease activities necessary to prepare a project for its intended use, interest costs related to such project are expensed as incurred.

Cash interest

Cash interest is equal to interest expense calculated in accordance with GAAP plus capitalized interest, less amortization of loan fees and debt premiums (discounts). Refer to "Fixed-charge coverage ratio" in this section for a reconciliation of interest expense, the most directly comparable financial measure calculated and presented in accordance with GAAP, to cash interest.

Class A/A+ properties are properties clustered in AAA locations that provide innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Class A/A+ properties generally command higher annual rental rates than other classes of similar properties. AAA locations are in close proximity to concentrations of specialized skills, knowledge, institutions, and related businesses.

Development, redevelopment, and pre-construction

A key component of our business model is our disciplined allocation of capital to the development and redevelopment of new Class A/A+ properties, and property enhancements identified during the underwriting of certain acquired properties, located in collaborative mega campuses in AAA life science innovation clusters. These projects are generally focused on providing high-quality, generic, and reusable spaces that meet the real estate requirements of a wide range of tenants. Upon completion, each development and redevelopment project is expected to generate increases in rental income, net operating income, and cash flows. Our development and redevelopment projects are generally in locations that are highly desirable to high-quality entities, which we believe results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value.

Development projects generally consist of the ground-up development of generic and reusable laboratory facilities. Redevelopment projects consist of the permanent change in use of acquired office, warehouse, or shell space into laboratory space. We generally will not commence new development projects for aboveground construction of new Class A/A+ laboratory space without first securing significant pre-leasing for such space, except when there is solid market demand for high-quality Class A/A+ properties. Priority anticipated projects are those most likely to commence future ground-up development or first-time conversion from non-laboratory space to laboratory space prior to our other future projects, pending market conditions and leasing negotiations. Pre-construction activities include entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. Ultimately, these projects will provide high-quality facilities and are expected to generate significant revenue and cash flows.

Development, redevelopment, and pre-construction spending also includes the following costs: (i) amounts to bring certain acquired properties up to market standard and/or other costs identified during the acquisition process (generally within two years of acquisition) and (ii) permanent conversion of space for highly flexible, move-in-ready laboratory space to foster the growth of promising early- and growth-stage life science companies.

Revenue-enhancing and repositioning capital expenditures represent spending to reposition or significantly change the use of a property, including through improvement in the asset quality from Class B to Class A/A+.

Non-revenue-enhancing capital expenditures represent costs required to maintain the current revenues of a stabilized property, including the associated costs for renewed and re-leased space.

Dividend payout ratio (common stock)

Dividend payout ratio (common stock) is the ratio of the absolute dollar amount of dividends on our common stock (shares of common stock outstanding on the respective record dates multiplied by the related dividend per share) to funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted.

Dividend yield

Dividend yield for the quarter represents the annualized quarter dividend divided by the closing common stock price at the end of the quarter.

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Fixed-charge coverage ratio

Fixed-charge coverage ratio is a non-GAAP financial measure representing the ratio of Adjusted EBITDA to cash interest and fixed charges. We believe that this ratio is useful to investors as a supplemental measure of our ability to satisfy fixed financing obligations and preferred stock dividends. Cash interest is equal to interest expense calculated in accordance with GAAP plus capitalized interest, less amortization of loan fees and debt premiums (discounts).

The following table reconciles interest expense, the most directly comparable financial measure calculated and presented in accordance with GAAP, to cash interest and computes fixed-charge coverage ratio for the three and nine months ended September 30, 2024 and 2023 (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Adjusted EBITDA	\$ 554,908	\$ 492,860	\$ 1,660,551	\$ 1,473,771
Interest expense	\$ 43,550	\$ 11,411	\$ 130,179	\$ 42,237
Capitalized interest	86,496	96,119	249,375	274,863
Amortization of loan fees	(4,222)	(4,059)	(12,510)	(11,427)
Amortization of debt discounts	(330)	(306)	(976)	(898)
Cash interest and fixed charges	\$ 125,494	\$ 103,165	\$ 366,068	\$ 304,775

Fixed-charge coverage ratio:

– quarter annualized	4.4x	4.8x	4.5x	4.8x
– trailing 12 months	4.5x	4.9x	4.5x	4.9x

We are not able to forecast fourth quarter net income without unreasonable effort and therefore do not provide a reconciliation for fixed-charge coverage ratio on a forward-looking basis. This is due to the inherent difficulty of forecasting the timing and/or amount of items that depend on market conditions outside of our control, including the timing of dispositions, capital events, and financing decisions, as well as quarterly components such as gain on sales of real estate, unrealized gains or losses on non-real estate investments, impairment of real estate, and impairment of non-real estate investments. Our attempt to predict these amounts may produce significant but inaccurate estimates, which would be potentially misleading for our investors.

Gross assets

Gross assets are calculated as total assets plus accumulated depreciation as of September 30, 2024 and December 31, 2023 (in thousands):

	September 30, 2024	December 31, 2023
Total assets	\$ 38,488,128	\$ 36,771,402
Accumulated depreciation	5,624,642	4,985,019
Gross assets	\$ 44,112,770	\$ 41,756,421

Initial stabilized yield (unlevered)

Initial stabilized yield is calculated as the estimated amounts of net operating income at stabilization divided by our investment in the property. For this calculation, we exclude any tenant-funded and -built landlord improvements from our investment in the property. Our initial stabilized yield excludes the benefit of leverage. Our cash rents related to our development and redevelopment projects are generally expected to increase over time due to contractual annual rent escalations. Our estimates for initial stabilized yields, initial stabilized yields (cash basis), and total costs at completion represent our initial estimates at the commencement of the project. We expect to update this information upon completion of the project, or sooner if there are significant changes to the expected project yields or costs.

- Initial stabilized yield reflects rental income, including contractual rent escalations and any rent concessions over the term(s) of the lease(s), calculated on a straight-line basis, and any amortization of deferred revenue related to tenant-funded and -built landlord improvements.
- Initial stabilized yield (cash basis) reflects cash rents at the stabilization date after initial rental concessions, if any, have elapsed and our total cash investment in the property.

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Investment-grade or publicly traded large cap tenants

Investment-grade or publicly traded large cap tenants represent tenants that are investment-grade rated or publicly traded companies with an average daily market capitalization greater than \$10 billion for the twelve months ended September 30, 2024, as reported by Bloomberg Professional Services. Credit ratings from Moody's Ratings and S&P Global Ratings reflect credit ratings of the tenant's parent entity, and there can be no assurance that a tenant's parent entity will satisfy the tenant's lease obligation upon such tenant's default. We monitor the credit quality and related material changes of our tenants. Material changes that cause a tenant's market capitalization to decrease below \$10 billion, which are not immediately reflected in the twelve-month average, may result in their exclusion from this measure.

Investments in real estate

The following table presents our new Class A/A+ development and redevelopment pipeline, excluding properties held for sale, as a percentage of gross assets and as a percentage of annual rental revenue as of September 30, 2024 (dollars in thousands):

	Book Value	Percentage of	
		Gross Assets	Annual Rental Revenue
Under construction projects and one committed near-term project expected to commence construction in the next two years (55% leased/negotiating)	\$4,405,094	10%	—%
Income-producing/potential cash flows/covered land play ⁽¹⁾	2,861,653	6	2
Land	2,073,678	5	—
	\$9,340,425	21%	2%

⁽¹⁾Includes projects with existing buildings that are generating or can generate operating cash flows. Also includes development rights associated with existing operating campuses.

The square footage presented in the table below is classified as operating as of September 30, 2024. These lease expirations or vacant space at recently acquired properties represent future opportunities for which we have the intent, subject to market conditions and leasing, to commence first-time conversion from non-laboratory space to laboratory space, or to commence future ground-up development:

development.

Property/Submarket	Dev/Redev	RSF of Lease Expirations Targeted for Development and Redevelopment			
		2024	2025	Thereafter ⁽¹⁾	Total
Committed near-term project:					
4161 Campus Point Court/University Town Center	Dev	—	159,884	—	159,884
Priority anticipated projects:					
311 Arsenal Street/Cambridge/Inner Suburbs	Redev	—	25,312	—	25,312
269 East Grand Avenue/South San Francisco	Redev	107,250	—	—	107,250
1020 Red River Street/Austin	Redev	—	126,034	—	126,034
		107,250	151,346	—	258,596
Future projects:					
100 Edwin H. Land Boulevard/Cambridge	Dev	104,500	—	—	104,500
446, 458, 500, and 550 Arsenal Street/Cambridge/Inner Suburbs	Dev	—	—	375,898	375,898
Other/Greater Boston	Redev	—	—	167,549	167,549
1122 and 1150 El Camino Real/South San Francisco	Dev	—	—	375,232	375,232
3875 Fabian Way/Greater Stanford	Dev	—	—	228,000	228,000
2100, 2200, and 2400 Geng Road/Greater Stanford	Dev	—	—	78,501	78,501
960 Industrial Road/Greater Stanford	Dev	—	—	112,590	112,590
Campus Point by Alexandria/University Town Center	Dev	—	109,164	226,144 ⁽²⁾	335,308
Sequence District by Alexandria/Sorrento Mesa	Dev/Redev	—	—	686,290	686,290
830 4th Avenue South/SoDo	Dev	—	—	45,615	45,615
410 West Harrison Street/Elliott Bay	Dev	—	—	17,205	17,205
Other/Seattle	Dev	—	—	75,663	75,663
100 Capitola Drive/Research Triangle	Dev	—	—	34,527	34,527
1001 Trinity Street/Austin	Dev	—	72,938	—	72,938
Canada	Redev	—	—	247,743	247,743
		104,500	182,102	2,670,957	2,957,559
		211,750	493,332	2,670,957	3,376,039

(1)Includes vacant square footage as of September 30, 2024.

(2)Represents 226,144 RSF of month-to-month leases in our University Town Center submarket primarily related to space being temporarily held over by an expiring tenant at buildings that are targeted for the future development of laboratory space, subject to market conditions and leasing.

Joint venture financial information

We present components of balance sheet and operating results information related to our real estate joint ventures, which are not presented, or intended to be presented, in accordance with GAAP. We present the proportionate share of certain financial line items as follows: (i) for each real estate joint venture that we consolidate in our financial statements, which are controlled by us through contractual rights or majority voting rights, but of which we own less than 100%, we apply the noncontrolling interest economic ownership percentage to each financial item to arrive at the amount of such cumulative noncontrolling interest share of each component presented; and (ii) for each real estate joint venture that we do not control and do not consolidate, and are instead controlled jointly or by our joint venture partners through contractual rights or majority voting rights, we apply our economic ownership percentage to each financial item to arrive at our proportionate share of each component presented.

The components of balance sheet and operating results information related to our real estate joint ventures do not represent our legal claim to those items. For each entity that we do not wholly own, the joint venture agreement generally determines what equity holders can receive upon capital events, such as sales or refinancing, or in the event of a liquidation. Equity holders are normally entitled to their respective legal ownership of any residual cash from a joint venture only after all liabilities, priority distributions, and claims have been repaid or satisfied.

We believe that this information can help investors estimate the balance sheet and operating results information related to our partially owned entities. Presenting this information provides a perspective not immediately available from consolidated financial statements and one that can supplement an understanding of the joint venture assets, liabilities, revenues, and expenses included in our consolidated results.

The components of balance sheet and operating results information related to our real estate joint ventures are limited as an analytical tool as the overall economic ownership interest does not represent our legal claim to each of our joint ventures' assets, liabilities, or results of operations. In addition, joint venture financial information may include financial information related to the unconsolidated real estate joint ventures that we do not control. We believe that in order to facilitate for investors a clear understanding of our operating results and our total assets and liabilities, joint venture financial information should be examined in conjunction with our consolidated statements of operations and balance sheets. Joint venture financial information should not be considered an alternative to our consolidated financial statements, which are presented and prepared in accordance with GAAP.

Mega campus

Mega campuses are cluster campuses that consist of approximately 1 million RSF or more, including operating, active development/redevelopment, and land RSF less operating RSF expected to be demolished. The following table reconciles our annual rental revenue and development and redevelopment pipeline RSF as of September 30, 2024 (dollars in thousands):

	Annual Rental Revenue	Development and Redevelopment Pipeline RSF
Mega campus	\$ 1,666,759	21,957,791
Non-mega campus	517,316	9,880,617
Total	<u>\$ 2,184,075</u>	<u>31,838,408</u>
Mega campus as a percentage of annual rental revenue and of total development and redevelopment pipeline RSF	76%	69%

Net cash provided by operating activities after dividends

Net cash provided by operating activities after dividends includes the deduction for distributions to noncontrolling interests. For purposes of this calculation, changes in operating assets and liabilities are excluded as they represent timing differences.

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Net debt and preferred stock to Adjusted EBITDA

Net debt and preferred stock to Adjusted EBITDA is a non-GAAP financial measure that we believe is useful to investors as a supplemental measure of evaluating our balance sheet leverage. Net debt and preferred stock is equal to the sum of total consolidated debt less cash, cash equivalents, and restricted cash, plus preferred stock outstanding as of the end of the period. Refer to "Adjusted EBITDA and Adjusted EBITDA margin" in this section for further information on the calculation of Adjusted EBITDA.

We are not able to forecast fourth quarter net income without unreasonable effort and therefore do not provide a reconciliation for net debt and preferred stock to Adjusted EBITDA on a forward-looking basis. This is due to the inherent difficulty of forecasting the timing and/or amount of items that depend on market conditions outside of our control, including the timing of dispositions, capital events, and financing decisions, as well as quarterly components such as gain on sales of real estate, unrealized gains or losses on non-real estate investments, impairment of real estate, and impairment of non-real estate investments. Our attempt to predict these amounts may produce significant but inaccurate estimates, which would be potentially misleading for our investors.

The following table reconciles debt to net debt and preferred stock and computes the ratio to Adjusted EBITDA as of September 30, 2024 and December 31, 2023 (dollars in thousands):

	September 30, 2024	December 31, 2023
Secured notes payable	\$ 145,000	\$ 119,662
Unsecured senior notes payable	12,092,012	11,096,028
Unsecured senior line of credit and commercial paper	454,589	99,952
Unamortized deferred financing costs	79,610	76,329
Cash and cash equivalents	(562,606)	(618,190)
Restricted cash	(17,031)	(42,581)
Preferred stock	—	—
Net debt and preferred stock	<u>\$ 12,191,574</u>	<u>\$ 10,731,200</u>
Adjusted EBITDA:		
— quarter annualized	\$ 2,219,632	\$ 2,094,988
— trailing 12 months	\$ 2,184,298	\$ 1,997,518
Net debt and preferred stock to Adjusted EBITDA:		
— quarter annualized	5.5x	5.1x
— trailing 12 months	5.6x	5.4x

Net operating income, net operating income (cash basis), and operating margin

The following table reconciles net income to net operating income and net operating income (cash basis) and computes operating margin for the three and nine months ended September 30, 2024 and 2023 (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income	\$ 213,603	\$ 68,254	\$ 526,828	\$ 323,652
Equity in earnings of unconsolidated real estate joint ventures	(139)	(242)	(424)	(617)
General and administrative expenses	43,945	45,987	135,629	140,065
Interest expense	43,550	11,411	130,179	42,237
Depreciation and amortization	293,998	269,370	872,272	808,227
Impairment of real estate	5,741	20,649	36,504	189,224
Gain on sales of real estate	(27,114)	—	(27,506)	(214,810)
Investment (income) loss	(15,242)	80,672	(14,866)	204,051
Net operating income	558,342	496,101	1,658,616	1,492,029
Straight-line rent revenue	(29,087)	(29,805)	(125,676)	(92,331)
Amortization of deferred revenue related to tenant-funded and -built landlord improvements	(329)	—	(329)	—
Amortization of acquired below-market leases	(17,312)	(23,222)	(70,167)	(69,647)
Net operating income (cash basis)	\$ 511,614	\$ 443,074	\$ 1,462,444	\$ 1,330,051
Net operating income (cash basis) — annualized	\$ 2,046,456	\$ 1,772,296	\$ 1,949,925	\$ 1,773,401
Net operating income (from above)	\$ 558,342	\$ 496,101	\$ 1,658,616	\$ 1,492,029
Total revenues	\$ 791,607	\$ 713,788	\$ 2,327,449	\$ 2,128,483
Operating margin	71%	70%	71%	70%

Net operating income is a non-GAAP financial measure calculated as net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, excluding equity in the earnings of our unconsolidated real estate joint ventures, general and administrative expenses, interest expense, depreciation and amortization, impairments of real estate, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, and investment income or loss. We believe net operating income provides useful information to investors regarding our financial condition and results of operations because it primarily reflects those income and expense items that are incurred at the property level. Therefore, we believe net operating income is a useful measure for investors to evaluate the operating performance of our consolidated real estate assets. Net operating income on a cash basis is net operating income adjusted to exclude the effect of straight-line rent, amortization of acquired above- and below-market lease revenue, and amortization of deferred revenue related to tenant-funded and -built landlord improvements adjustments required by GAAP. We believe that net operating income on a cash basis is helpful to investors as an additional measure of operating performance because it eliminates straight-line rent revenue and the amortization of acquired above- and below-market leases and tenant-funded and -built landlord improvements.

Furthermore, we believe net operating income is useful to investors as a performance measure of our consolidated properties because, when compared across periods, net operating income reflects trends in occupancy rates, rental rates, and operating costs, which provide a perspective not immediately apparent from net income or loss. Net operating income can be used to measure the initial stabilized yields of our properties by calculating net operating income generated by a property divided by our investment in the property. Net operating income excludes certain components from net income in order to provide results that are more closely related to the results of operations of our properties. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level rather than at the property level. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort comparability of operating performance at the property level. Impairments of real estate have been excluded in deriving net operating income because we do not consider impairments of real estate to be property-level operating expenses. Impairments of real estate relate to changes in the values of our assets and do not reflect the current operating performance with respect to related revenues or expenses. Our impairments of real estate represent the write-down in the value of the assets to the estimated fair value less cost to sell. These impairments result from investing decisions or a deterioration in market conditions. We also exclude realized and unrealized investment gain or loss, which results from investment decisions that occur at the corporate level related to non-real estate investments in publicly traded companies and certain privately held entities. Therefore, we do not consider these activities to be an indication of operating performance of our real estate assets at the property level. Our calculation of net operating income also excludes charges incurred from changes in certain financing decisions, such as losses on early extinguishment of debt, as these charges often relate to corporate strategy. Property operating expenses included in determining net operating income primarily consist of costs that are related to our operating properties, such as utilities, repairs, and maintenance; rental expense related to ground leases; contracted services, such as janitorial, engineering, and landscaping; property taxes and insurance; and property-level salaries. General and administrative expenses consist primarily of accounting and corporate compensation, corporate insurance, professional fees, rent, and supplies that are incurred as part of corporate office management. We calculate operating margin as net operating income divided by total revenues. We believe that in order to facilitate for investors a clear understanding of our operating results, net operating income should be examined in conjunction with net income or loss as presented in our consolidated statements of operations. Net operating income should not be considered as an alternative to net income or loss as an indication of our performance, nor as an alternative to cash flows as a measure of our liquidity or our ability to make distributions.

Operating statistics

We present certain operating statistics related to our properties, including number of properties, RSF, occupancy percentage, leasing activity, and contractual lease expirations as of the end of the period. We believe these measures are useful to investors because they facilitate an understanding of certain trends for our properties. We compute the number of properties, RSF, occupancy percentage, leasing activity, and contractual lease expirations at 100%, excluding RSF at properties classified as held for sale, for all properties in which we have an investment, including properties owned by our consolidated and unconsolidated real estate joint ventures. For operating metrics based on annual rental revenue, refer to "Annual rental revenue" in this section.

Same property comparisons

As a result of changes within our total property portfolio during the comparative periods presented, including changes from assets acquired or sold, properties placed into development or redevelopment, and development or redevelopment properties recently placed into service, the consolidated total income from rentals, as well as rental operating expenses in our operating results, can show significant changes from period to period. In order to supplement an evaluation of our results of operations over a given quarterly or annual period, we analyze the operating performance for all consolidated properties that were fully operating for the entirety of the comparative periods presented, referred to as same properties. We separately present quarterly and year-to-date same property results to align with the interim financial information required by the SEC in our management's discussion and analysis of our financial condition and results of operations. These same properties are analyzed separately from properties acquired subsequent to the first day in the earliest comparable quarterly or year-to-date period presented, properties that underwent development or redevelopment at any time during the comparative periods, unconsolidated real estate joint ventures, properties classified as held for sale, and corporate entities (legal entities performing general and administrative functions), which are excluded from same property results. Additionally, termination fees, if any, are excluded from the results of same properties. Refer to "Same properties" in Item 2 for additional information.

Stabilized occupancy date

The stabilized occupancy date represents the estimated date on which the project is expected to reach occupancy of 95% or greater.

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Tenant recoveries

Tenant recoveries represent revenues comprising reimbursement of real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses and earned in the period during which the applicable expenses are incurred and the tenant's obligation to reimburse us arises.

We classify rental revenues and tenant recoveries generated through the leasing of real estate assets within revenues in income from rentals in our consolidated statements of operations. We provide investors with a separate presentation of rental revenues and tenant recoveries in "Results of operations" in Item 2 because we believe it promotes investors' understanding of our operating results. We believe that the presentation of tenant recoveries is useful to investors as a supplemental measure of our ability to recover operating expenses under our triple net leases, including recoveries of utilities, repairs and maintenance, insurance, property taxes, common area expenses, and other operating expenses, and of our ability to mitigate the effect to net income for any significant variability to components of our operating expenses.

The following table reconciles income from rentals to tenant recoveries for the three and nine months ended September 30, 2024 and 2023 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Income from rentals	\$ 775,744	\$ 707,531	\$ 2,286,457	\$ 2,099,819
Rental revenues	(579,569)	(526,352)	(1,737,804)	(1,582,543)
Tenant recoveries	\$ 196,175	\$ 181,179	\$ 548,653	\$ 517,276

Total equity capitalization

Total equity capitalization is equal to the outstanding shares of common stock multiplied by the closing price on the last trading day at the end of each period presented.

Total market capitalization

Total market capitalization is equal to the sum of total equity capitalization and total debt.

Unencumbered net operating income as a percentage of total net operating income

Unencumbered net operating income as a percentage of total net operating income is a non-GAAP financial measure that we believe is useful to investors as a performance measure of the results of operations of our unencumbered real estate assets as it reflects those income and expense items that are incurred at the unencumbered property level. Unencumbered net operating income is derived from assets classified in continuing operations, which are not subject to any mortgage, deed of trust, lien, or other security interest, as of the period for which income is presented.

The following table summarizes unencumbered net operating income as a percentage of total net operating income for the three and nine months ended September 30, 2024 and 2023 (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Unencumbered net operating income	\$ 553,589	\$ 495,012	\$ 1,644,687	\$ 1,488,795
Encumbered net operating income	4,753	1,089	13,929	3,234
Total net operating income	\$ 558,342	\$ 496,101	\$ 1,658,616	\$ 1,492,029
Unencumbered net operating income as a percentage of total net operating income	99.1%	99.8%	99.2%	99.8%

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Weighted-average shares of common stock outstanding – diluted

From time to time, we enter into capital market transactions, including forward equity sales agreements (“Forward Agreements”), to fund acquisitions, to fund construction of our development and redevelopment projects, and for general working capital purposes. We are required to consider the potential dilutive effect of our Forward Agreements under the treasury stock method while the Forward Agreements are outstanding. As of September 30, 2024, we had Forward Agreements outstanding to sell an aggregate of 230 thousand shares of common stock. Refer to Note 13 – “Stockholders’ equity” to our unaudited consolidated financial statements in Item 1 for additional information.

The weighted-average shares of common stock outstanding used in calculating EPS – diluted, funds from operations per share – diluted, and funds from operations per share – diluted, as adjusted, for the three and nine months ended September 30, 2024 and 2023 are calculated as follows. Also shown are the weighted-average unvested shares associated with restricted stock awards used in calculating the amounts allocable to unvested stock award holders pursuant to the two-class method for each of the respective periods presented below (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Basic shares for earnings per share	172,058	170,890	172,007	170,846
Forward Agreements	—	—	—	—
Diluted shares for earnings per share	172,058	170,890	172,007	170,846
Basic shares for funds from operations per share and funds from operations per share, as adjusted	172,058	170,890	172,007	170,846
Forward Agreements	—	—	—	—
Diluted shares for funds from operations per share and funds from operations per share, as adjusted	172,058	170,890	172,007	170,846
Weighted-average unvested restricted shares used in calculating the allocations of net income, funds from operations, and funds from operations, as adjusted	2,838	2,124	2,901	2,187

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**Interest rate risk**

The primary market risk to which we believe we may be exposed is interest rate risk, which may result from many factors, including government monetary and tax policies, domestic and international economic and political considerations, and other factors that are beyond our control.

In order to modify and manage the interest rate characteristics of our outstanding debt and to limit the effects of interest rate risks on our operations, we may utilize a variety of financial instruments, including interest rate hedge agreements, caps, floors, and other interest rate exchange contracts. The use of these types of instruments to hedge a portion of our exposure to changes in interest rates may carry additional risks, such as counterparty credit risk and the legal enforceability of hedge agreements. As of September 30, 2024, we did not have any outstanding interest rate hedge agreements.

Our future earnings and fair values relating to our outstanding debt are primarily dependent upon prevalent market rates of interest. The following tables illustrate the effect of a 1% change in interest rates, assuming a zero percent interest rate floor, on our fixed- and variable-rate debt as of September 30, 2024 (in thousands):

Annualized effect on future earnings due to variable-rate debt:

Rate increase of 1%	\$	(1,166)
Rate decrease of 1%	\$	1,166

Effect on fair value of total consolidated debt:

Rate increase of 1%	\$	(824,796)
Rate decrease of 1%	\$	945,937

These amounts are determined by considering the effect of the hypothetical interest rates on our borrowings as of September 30, 2024. These analyses do not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Furthermore, in the event of a change of such magnitude, we would consider taking actions to further mitigate our exposure to the change. Because of the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analyses assume no changes in our capital structure.

Equity price risk

We have exposure to equity price market risk because we hold equity investments in publicly traded companies and privately held entities. All of our investments in actively traded public companies are reflected in our consolidated balance sheets at fair value. Our investments in privately held entities that report NAV per share are measured at fair value using NAV as a practical expedient to fair value. Our equity investments in privately held entities that do not report NAV per share are measured at cost less impairments, adjusted for observable price changes during the period. Changes in fair value of public investments, changes in NAV per share reported by privately held entities, and observable price changes of privately held entities that do not report NAV per share are classified as investment income in our consolidated statements of operations. There is no assurance that future declines in value will not have a material adverse effect on our future results of operations. The following table illustrates the effect that a 10% change in the value of our equity investments would have on earnings as of September 30, 2024 (in thousands):

Equity price risk:

Fair value increase of 10%	\$	151,933
Fair value decrease of 10%	\$	(151,933)

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Foreign currency exchange rate risk

We have exposure to foreign currency exchange rate risk related to our subsidiaries operating in Canada. The functional currencies of our foreign subsidiaries are the local currencies in each respective country. Gains or losses resulting from the translation of our foreign subsidiaries' balance sheets and statements of operations are classified in accumulated other comprehensive income (loss) as a separate component of total equity and are excluded from net income (loss). Gains or losses will be reflected in our consolidated statements of operations when there is a sale or partial sale of our investment in these operations or upon a complete or substantially complete liquidation of the investment. The following tables illustrate the effect that a 10% change in foreign currency rates relative to the U.S. dollar would have on our potential future earnings and on the fair value of our net investment in foreign subsidiaries based on our current operating assets outside the U.S. as of September 30, 2024 (in thousands):

Effect on potential future earnings due to foreign currency exchange rate:

Rate increase of 10%	\$	223
Rate decrease of 10%	\$	(223)

Effect on the fair value of net investment in foreign subsidiaries due to foreign currency exchange rate:

Rate increase of 10%	\$	40,407
Rate decrease of 10%	\$	(40,407)

The sensitivity analyses assume a parallel shift of all foreign currency exchange rates with respect to the U.S. dollar; however, foreign currency exchange rates do not typically move in such a manner, and actual results may differ materially.

Our exposure to market risk elements for the nine months ended September 30, 2024 was consistent with the risk elements presented above, including the effects of changes in interest rates, equity prices, and foreign currency exchange rates.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures

As of September 30, 2024, we had performed an evaluation, under the supervision of our principal executive officers and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. These controls and procedures have been designed to ensure that information required for disclosure is recorded, processed, summarized, and reported within the requisite time periods. Based on our evaluation, the principal executive officers and principal financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2024.

Changes in internal control over financial reporting

There has not been any change in our internal control over financial reporting during the three months ended September 30, 2024 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION**ITEM 1. LEGAL PROCEEDINGS**

In 2006, ARE-East River Science Park, LLC, a subsidiary of Alexandria Real Estate Equities, Inc., was granted an option to incorporate a land parcel adjacent to and north of the Alexandria Center® for Life Science – New York City (“ACLS-NYC”) campus (“Option Parcel”) into the existing ground lease of that campus. The Option Parcel will allow ARE-East River Science Park, LLC to develop a future world-class life science building within the ACLS-NYC campus. ARE-East River Science Park, LLC’s investment in pre-construction costs related to the development of the Option Parcel, including costs related to design, engineering, environmental, survey/title, and permitting and legal costs, aggregate \$165.1 million as of September 30, 2024.

On August 6, 2024, ARE-East River Science Park, LLC filed a lawsuit in the United States District Court for the Southern District of New York against its landlord, New York City Health + Hospitals Corporation (“H+H”), and the New York City Economic Development Corporation (“EDC”). The lawsuit alleges two principal claims against H+H and EDC: fraud in the inducement, and, in the alternative, breach of contract in violation of the implied covenant of good faith and fair dealing. As alleged in the complaint, ARE-East River Science Park, LLC’s claims arise from H+H’s and EDC’s misrepresentations and concealment of material facts in connection with a floodwall, which H+H and EDC are seeking to require ARE-East River Science Park, LLC to integrate into the development of the Option Parcel. ARE-East River Science Park, LLC alleges that H+H’s and EDC’s misconduct have prevented it from commencing the development of the Option Parcel. In light of the pending litigation, the closing date for the option and thus the commencement date for construction of the third tower at the campus are presently indeterminate. Among other things, ARE-East River Science Park, LLC is seeking significant damages and equitable relief to maintain the option.

This matter exposes us to potential losses ranging from zero to the full amount of the investment in the project aggregating \$165.1 million as of September 30, 2024, depending on any collection of damages and/or the ability to develop the project. We performed a probability-weighted recoverability analysis based on initial estimates of various possible outcomes and determined no impairment was present as of September 30, 2024.

ITEM 1A. RISK FACTORS

In addition to the information set forth in this quarterly report on Form 10-Q, one should also carefully review and consider the information contained in the other reports and periodic filings that we make with the SEC, including, without limitation, the information contained under the caption “Item 1A. Risk factors” in our annual report on Form 10-K for the year ended December 31, 2023. Those risk factors could materially affect our business, financial condition, and results of operations. The risks that we describe in our public filings are not the only risks that we face. Additional risks and uncertainties not currently known to us, or that we presently deem to be immaterial, also may materially adversely affect our business, financial condition, and results of operations.

There have been no material changes in our risk factors from those disclosed under the caption “Item 1A. Risk factors” in our annual report on Form 10-K for the year ended December 31, 2023, except for the following updates:

The increased use of artificial intelligence (“AI”) and automation in life science research and development (“R&D”) activities may change the uses, space configurations and tenant requirements for our laboratory properties in currently unforeseen ways.

In recent years, some life science companies have augmented their traditional laboratory-based R&D efforts by integrating AI, cloud computing, quantum computing and other advanced computational technologies into their R&D programs. It is expected that such technologies will accelerate and streamline a number of R&D functions, including, for example, through the targeted design and evaluation of clinical trials and the efficient identification of the most promising drug development candidates from among multiple possible drugs. In addition, life science companies, like companies in many other industries, are increasingly integrating new technologies, such as robotics and advanced automation of recurring tasks, into their businesses, including their R&D activities. It is widely thought that the life science and healthcare industries, like most industries, are in only the early stages of an advanced technology revolution that may have profound, and largely currently unknown, impacts on their businesses, including the processes and strategies underlying R&D and commercialization of new products.

We have always strived to provide our tenants with state-of-the-art laboratory facilities incorporating cutting-edge infrastructure features (including energy delivery, environmental, sustainability, security, and waste disposal features) to enable our tenants to perform at the highest levels. It is currently unknown how the ongoing adoption of advanced technologies and automation in the life science industry will impact the optimal space configurations and infrastructure features of the “laboratory of the future,” and we may face new tenant requirements and requests that will require significant expenditures that may not be entirely recoverable through increased rents. For example, the adoption of AI by our tenants may lead to infrastructure requirements that our buildings currently do not accommodate, such as increased power needs due to high-performance computing. Infrastructure upgrades may necessitate substantial capital expenditures and could potentially impact the environmental footprint of our building operations.

If technological developments result in a reduction or reconfiguration in space requirements by our tenants, demand by individual tenants and prospective tenants for space may decrease over time. If we are not able to offset any reduction in demand from the foregoing developments through repurposing space, property dispositions, or other means, the realization of any of the aforementioned risks could have a material adverse impact on our revenues, net operating income, results of operations, funds from operations, operating margins, occupancy, earnings per share, FFO per share, our overall business, and the market value of our common stock.

ITEM 5. OTHER INFORMATION**Disclosure of 10b5-1 plans**

None of our officers or directors had any contract, instruction, or written plan for the purchase or sale of our securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any “non-Rule 10b5-1 trading arrangement” in effect at any

time during the three months ended September 30, 2024.

Exhibit Number	Exhibit Title	Incorporated by Reference to:	Date Filed
3.1*	Articles of Amendment and Restatement of the Company, dated May 21, 1997	Form 10-Q	August 14, 1997
3.2*	Certificate of Correction of the Company, dated June 20, 1997	Form 10-Q	August 14, 1997
3.3*	Articles of Amendment of the Company, effective as of May 10, 2017	Form 8-K	May 12, 2017
3.4*	Articles of Amendment of the Company, effective as of May 18, 2022	Form 8-K	May 19, 2022
3.5*	Articles Supplementary, dated June 9, 1999, relating to the 9.50% Series A Cumulative Redeemable Preferred Stock	Form 10-Q	August 13, 1999
3.6*	Articles Supplementary, dated February 10, 2000, relating to the election to be subject to Subtitle 8 of Title 3 of the Maryland General Corporation Law	Form 8-K	February 10, 2000
3.7*	Articles Supplementary, dated February 10, 2000, relating to the Series A Junior Participating Preferred Stock	Form 8-K	February 10, 2000
3.8*	Articles Supplementary, dated January 18, 2002, relating to the 9.10% Series B Cumulative Redeemable Preferred Stock	Form 8-A	January 18, 2002
3.9*	Articles Supplementary, dated June 22, 2004, relating to the 8.375% Series C Cumulative Redeemable Preferred Stock	Form 8-A	June 28, 2004
3.10*	Articles Supplementary, dated March 25, 2008, relating to the 7.00% Series D Cumulative Convertible Preferred Stock	Form 8-K	March 25, 2008
3.11*	Articles Supplementary, dated March 12, 2012, relating to the 6.45% Series E Cumulative Redeemable Preferred Stock	Form 8-K	March 14, 2012
3.12*	Articles Supplementary, effective as of May 10, 2017, relating to Reclassified Preferred Stock	Form 8-K	May 12, 2017
3.13*	Amended and Restated Bylaws of the Company (Amended September 21, 2023)	Form 8-K	September 21, 2023
10.1	Third Amended and Restated Credit Agreement, dated as of September 19, 2024, among the Company, as Borrower, Alexandria Real Estate Equities, L.P., as a Guarantor, Citibank, N.A., as Administrative Agent, and the lenders and other parties thereto	N/A	Filed herewith

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on October 21, 2024.

ALEXANDRIA REAL ESTATE EQUITIES, INC.

/s/ Joel S. Marcus

Joel S. Marcus
Executive Chairman
(Principal Executive Officer)

/s/ Peter M. Moglia

Peter M. Moglia
Chief Executive Officer and Chief Investment Officer
(Principal Executive Officer)

/s/ Marc E. Binda

Marc E. Binda
Chief Financial Officer and Treasurer
(Principal Financial Officer)